



**BOARD OF COUNTY COMMISSIONERS**

DATE: October 12, 2010

AGENDA ITEM NO. 23

Consent Agenda

Regular Agenda

Public Hearing

County Administrator's Signature

**Subject:**

Approval of Ranking of Consultant Selection- Pinellas Green Home  
Contract No. 090-0412-NC (AM)

**Department:**

Real Estate Management / Purchasing

**Staff Member Responsible:**

Paul Sacco / Joe Lauro

**Recommended Action:**

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) APPROVE THE RANKING OF FIRM AND AUTHORIZE STAFF TO NEGOTIATE WITH THE SINGLE PROPOSING FIRM, HENNESSY CONSTRUCTION SERVICES CORP., ST. PETERSBUG, FLORIDA, FOR THE PINELLAS GREEN HOME.

**Summary Explanation/Background:**

On August 6, 2010, in accordance with the Consultants' Competitive Negotiation Act (CCNA) requirements, the Purchasing Department on behalf of the Real Estate Management Department (REM) let a Request for Proposal (RFP) to obtain the services of a qualified construction manager to assist in the development of a Pinellas County Green Home. Solicitations were sent to prospective proposers from a database of over 400 consultants; however, due to the unique nature of this project, only one (1) response was received.

The evaluation committee consisting of two (2) representatives from REM, one representative from the Utilities Department, one representative from Culture, Education and Leisure, along with a representative from the Purchasing Department acting as a facilitator, met on September 22, 2010, to evaluate and score the proposal received.

The evaluation committee evaluated the firms per the criteria detailed below for a possible score of 1000 points:

- |  |            |
|--|------------|
| 1. Ability of Firm and its Professional Personnel                          | 325 Points |
| 2. Firm's Experience with Project of Similar Size and Past Performance     | 300 Points |
| 3. Firm's Willingness and Ability to Meet Schedule and Budget Requirements | 100 Points |
| 4. Volume of Work Previously Awarded by the County                         | 50 Points  |
| 5. Effect of the Firm's Current and Projected Workload                     | 125 Points |
| 6. Minority Business Status  | 50 Points  |
| 7. Location  | 50 Points  |

The firm's score after evaluation of the proposal is as follows:

- |   |               |
|---|---------------|
| 1. Hennessy Construction Services Corp. | 749.75 Points |
|---|---------------|

At the direction of the Board, REM staff will begin negotiation with ranked firm in accordance with County CCNA procedures. A final negotiated contract will be presented to the Board for approval at a later date.

**Fiscal Impact/Cost/Revenue Summary:**

Estimated expenditure for the project: \$425,750.00

Funding will be derived from an assistance agreement with the Department of Energy approved by the Board on November 17, 2009.

**Exhibits/Attachments Attached:**

Contract Review  
Evaluation Criteria Tabulation