September 16, 2015

TO: ALL INTERESTED PROPOSERS

REQUEST FOR PROPOSAL: Professional Services for Photogrammetric and Digital Aerial Mapping

PROPOSAL NUMBER: 145-0453-CN(RW)

PROPOSAL SUBMITTAL IS DUE: September 24, 2015 @ 3:00 P.M.

ADDENDUM NO. 1

Following is additional information, clarifications, questions and responses relative to referenced Request for Proposal (RFP):

**Question 1:**
Who is the previous consultant to provide these services for the County?

*Response 1:*
This is a request for new services not previous acquired by the County.

**Question 2:**
Will the County provide a current digital elevation model to be used in the orthorectification process? If not, does the County want the Consultant to create a new digital elevation model, or obtain an existing one that may be available?

*Response 2:*
A digital elevation model (DEM) of Pinellas County is available for the orthorectification process. Pinellas County’s latest DEM that County staff has available at the time of the ortho acquisition can be provided upon request of the vendor after a contract has been awarded.
**Question 3:**
Would the County consider waiving the Aircraft Liability Insurance from $5,000,000 to $1,000,000 if necessary?

**Response:**
The minimum of $5 Million in Aviation Liability Coverage is required based on the scope of work for this contract. The coverage limit can be provided in a Primary layer and excess layered program.

**Question 4:**
One requirement of the RFQ states: ‘Oblique Photography must be compatible with Pictometry Electronic Field Study (EFS) software and Pictometry Online Cloud Services’.

We understand that the files that Pictometry provides are proprietary format, as well as their software. Our solution involves non-proprietary software; however, our data would not be compatible with Pictometry’s data or software, unless they are willing to share their system information.

If the County is interested in migrating to a new system, all of our oblique imagery files are non-proprietary and can be integrated into any platform.

**Response:**
Currently Pinellas County has deployed Pictometry’s EFS (Electronic Field Study) client software and Pictometry Online cloud-based services Enterprise-wide for oblique photography analysis. Because of the substantial training and data migration costs that would be incurred by the County to migrate all Pictometry EFS users onto a new platform, the County must require that oblique images are compatible with the Pictometry software suite.

**Question 5:**
Could you please provide the list of companies who have provided submittals for the above referenced RFQ?

**Response:**
Submittals are not due for this Request for Proposal until September 24, 2015 at 3:00 p.m.

All other specifications, terms and conditions remain the same.

Please remember to acknowledge receipt of this Addendum in Section G, Page 27 under Addendum No.1 and return with completed proposal package.