

30202



Joe Lauro, CPPO/CPPB  
Director

### INTEROFFICE MEMO

To: Robert S. LaSala, County Administrator

From: Joseph Lauro, Director of Purchasing *Joe Lauro*

Subject: Award of Bid – Security and Card Access Installation, Upgrades & Repairs - Utilities  
Contract No. 089-0295-B (SS)

Date: July 9, 2009

**RECOMMENDATION:** I RECOMMEND THE COUNTY ADMINISTRATOR REJECT THE BID FROM F.C.I. SECURITY, INC., HOLLYWOOD FLORIDA, ON THE BASIS OF BEING NON-RESPONSIVE FOR NOT MEETING BID REQUIREMENTS.

I FURTHER RECOMMEND THE COUNTY ADMINISTRATOR AWARD THE BID FOR SECURITY AND CARD ACCESS INSTALLATION, UPGRADES & REPAIRS FOR UTILITIES WITH ELECTRONIC TECHNOLOGIES CORPORATION USA, D/B/A INGERSOLL RAND SECURITY TECHNOLOGIES, PISCATAWAY NEW JERSEY, ON THE BASIS OF BEING THE LOWEST RESPONSIVE, RESPONSIBLE BID RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

ESTIMATED ANNUAL EXPENDITURE NOT TO EXCEED: \$133,400.00

ESTIMATED 24 MONTH EXPENDITURE NOT TO EXCEED: \$266,800.00

Funding is provided through the Utilities Department Operating budget.

**DISCUSSION:** This contract is to provide the annual requirements for security and card access installation, upgrades and repairs for the Utilities Department. Services include all labor, materials, and equipment needed to install, upgrade, and repair the current system card access and security systems at all Utilities sites

Contract Period: 8/15/09 THROUGH 8/14/11  N/A – One Time Purchase

Term Extension: Terms Length of  None

Remaining Each Term

2 12 Months

Increase Allowances: Consumer Price Index (CPI) for all Urban Consumers, Series Id: CUUR000SA0, Not Seasonally Adjusted, Area: U.S. city average, Item: All items, Base Period: 1982-84=100 for the twelve months prior to extension.

Section 2-176 of the Pinellas County Code delegates authority to the County Administrator to award contracts for purchases of goods or services of \$250,000 or less, and the Director of Purchasing for purchases of \$100,000 or less within the budget of the using department.

APPROVED:   
ROBERT S. LASALA  
County Administrator

Date of Approval: 07-16-09

- Attachments:
1. Contract Review
  2. Bid Tabulation



**Bid Tabulation**

**BID #: 089-0295-B (SS)**

**Bid Title : Security and Card Access Installation,  
Upgrades & Repairs - Utilities**

**Date & Time Due: June 30, 2009 @ 3:00pm**

				Electronic Technologies Corp d/b/a Ingersol Rand Security Technologies		Qualified Systems Contracting, Inc.		Integrated Systems of Florida, Inc.	
ITEM	DESCRIPTION	UOM	EST. ANNUAL QUANTITY	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
1	Labor Rate - Installation (all inclusive)	Hour	50	\$ 64.00	\$ 3,200.00	\$ 53.00	\$ 2,650.00	\$ 39.00	\$ 1,950.00
2	Labor Rate - Repair (all inclusive)	Hour	350	\$ 64.00	\$ 22,400.00	\$ 70.00	\$ 24,500.00	\$ 39.00	\$ 13,650.00
ITEM	DESCRIPTION		EST. ANNUAL EXPENDITURE	DISCOUNT OFF MSRP	EXTENDED PRICE	DISCOUNT OFF MSRP	EXTENDED PRICE	DISCOUNT OFF MSRP	EXTENDED PRICE
3	Lenel Parts from MSRP		\$ 100,000.00	33.00%	\$ 67,000.00	30.00%	\$ 70,000.00	20.00%	\$ 80,000.00
4	Pelco Parts from MSRP		\$ 20,000.00	33.00%	\$ 13,400.00	43.00%	\$ 11,400.00	28.00%	\$ 14,400.00
5	Panasonic Parts from MSRP		\$ 20,000.00	33.00%	\$ 13,400.00	29.00%	\$ 14,200.00	15.00%	\$ 17,000.00
<b>Unspecified Work</b>					\$ 14,000.00		\$ 14,000.00		\$ 14,000.00
<b>TOTAL:</b>					<b>(a) \$133,400.00</b>	<b>TOTAL</b>	<b>\$ 136,750.00</b>	<b>TOTAL</b>	<b>\$ 141,000.00</b>

(a) Mathematical Error

**NON-RESPONSIVE:**

F.C.I. Security (Incomplete Bid)