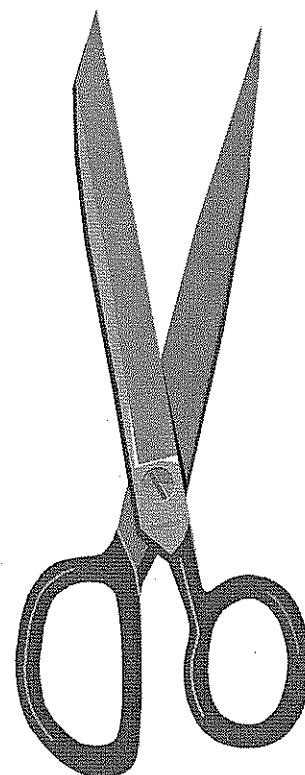


Cut along the outer border and affix this label to your sealed proposal envelope to identify it as a "Sealed Proposal". Be sure to include the name of the company submitting the bid where requested.

SEALED PROPOSAL • DO NOT OPEN	
SEALED PROPOSAL NO.:	089-0069-P(RM)
PROPOSAL TITLE :	SUPPORT SERVICES AND MAINTENANCE, HEWLETT- PACKARD (HP) and IBM EQUIPMENT
DUE DATE/TIME:	December 18, 2008 @ 3:00 P.M.
SUBMITTED BY:	_____ (Name of Company)
DELIVER TO:	PURCHASING DEPARTMENT Board of County Commissioners Annex Building -6 th Floor



Please Note:

From time to time, addenda may be issued to this proposal. Any such addenda will be posted on the same Web site, www.pinellascounty.org/purchase/Current_Bids1.htm , from which you obtained this proposal. Before submitting your proposal you should check our Web site to download any addenda that may have been issued. Please remember to sign and return Addenda Acknowledgement Form with completed proposal package if applicable.

SUBMIT TO:

PINELLAS COUNTY BOARD OF
COUNTY COMMISSIONERS
400 S. FT. HARRISON AVENUE
ANNEX BUILDING – 6TH FLOOR
CLEARWATER, FL 33756



REQUEST FOR PROPOSAL

ISSUE DATE:**NOVEMBER 21, 2008**

PROPOSAL SUBMITTALS RECEIVED AFTER SUBMITTAL DATE & TIME WILL NOT BE
CONSIDERED

**TITLE: SUPPORT SERVICES AND MAINTENANCE – HEWLETT-PACKARD (HP)
AND IBM EQUIPMENT**

RFP NUMBER:**089-0069-P(RM)**

SUBMITTAL DUE: December 18, 2008 3:00 P.M.
AND MAY NOT BE WITHDRAWN FOR 90 DAYS FROM DATE LISTED ABOVE.

PRE-PROPOSAL DATE & LOCATION:
NOT APPLICABLE

DEADLINE FOR WRITTEN QUESTIONS: December 8, 2008 BY 3:00 P.M.
SUBMIT QUESTIONS TO: Ruby McKenzie AT rmmckenz@pinellascounty.org
Phone: 727 464-3795 Fax: 727 464-3925

COMMISSIONERS

ROBERT B. STEWART - CHAIRMAN
CALVIN D. HARRIS - VICE CHAIRMAN
RONNIE DUNCAN
SUSAN LATVALA
JOHN MORRONI
KAREN WILLIAMS SEEL
KENNETH T. WELCH

THE MISSION OF PINELLAS COUNTY
Pinellas County Government is committed to progressive
public policy, superior public service, courteous public
contact, judicious exercise of authority and sound
management of public resources to meet the needs and
concerns of our citizens today and tomorrow.

Candy Mancuso
JOSEPH LAURO, for
CPPO/CPPB
Director of Purchasing

PROPOSER MUST COMPLETE THE FOLLOWING

PROPOSERS ARE CAUTIONED THAT THE POLICY OF THE BOARD OF COUNTY COMMISSIONERS, PINELLAS COUNTY, IS TO
ACCEPT THE LOWEST RESPONSIBLE PROPOSAL RECEIVED MEETING SPECIFICATIONS. NO CHANGES REQUESTED BY A
PROPOSER DUE TO AN ERROR IN PRICING WILL BE CONSIDERED AFTER THE RFP OPENING DATE AS ADVERTISED. BY
SIGNING THIS PROPOSAL FORM YOU ARE ATTESTING TO YOUR AWARENESS OF THIS POLICY AND ARE AGREEING TO ALL
OTHER PROPOSAL TERMS AND CONDITIONS.

PAYMENT TERMS: ____% ____DAYS, NET **45** (PER F.S. 218.70) *RFP DEPOSIT, IF REQUIRED, IS ATTACHED IN THE AMOUNT OF
\$ _____

PROPOSER (COMPANY NAME): _____ **D/B/A** _____

MAILING ADDRESS: _____ **CITY / STATE / ZIP** _____

COMPANY EMAIL ADDRESS: _____ **PHN: ()** _____ **FAX: ()** _____

***REMIT TO NAME:** _____
(As Shown On Company Invoice)

CONTACT NAME: _____

Proper Corporate Identity is needed when you submit your bid,
especially how your firm is registered with the Florida Division of
Corporations. Please visit www.sunbiz.org for this information. It is
essential to return a copy of your W-9 with your bid. Thank you.

PRINT NAME: _____

EMAIL ADDRESS: _____

**I HEREBY AGREE TO ABIDE BY ALL CONDITIONS OF THIS RFP &
CERTIFY I AM AUTHORIZED TO SIGN THIS RFP FOR THE
PROPOSER.**

FORMS CHECKLIST	
COPY OF COMPANY INVOICE	
W-9 (TAXPAYER ID)	

AUTHORIZED SIGNATURE: _____

PRINT NAME/TITLE: _____

**THIS FORM MUST BE RETURNED WITH YOUR
RESPONSE**

SEE PAGE 14 SECTION E SCOPE OF WORK

SECTION A - GENERAL CONDITIONS

1. SUBMISSION OF PROPOSAL:

- a) Proposals will be opened immediately after the proposal submittal date and time (3:00 PM) by the Pinellas County Purchasing Department, 400 South Fort Harrison Avenue, Annex Building, 6th Floor, Clearwater, FL 33756. The public may attend the proposal opening, but may not immediately review any proposals submitted. The names of respondents only will be read aloud at the time of opening. Pursuant to Section 119.07(3)(m), all proposals submitted shall be subject to review as public records 10 days from opening, or earlier if an intended decision is reached before the 10-day period expires. Late proposals will not be accepted.
- b) Proposals and changes thereto shall be enclosed in sealed envelopes or packages, addressed to the Purchasing Department, Pinellas County. The name and address of the firms, the date and hour of the proposal submittal, and the title shall be placed on the outside of the envelope.
- c) Proposals must follow the format of the RFP and structure their responses to follow the sequence of the RFP when submitting a proposal. County staff will evaluate the proposals received, based on responsiveness to the evaluation criteria and based on the information being provided in the required sequence.
- d) Proposers must have experience in work of the same or similar nature, and must provide references that will satisfy the County. Proposer must furnish a reference list of at least four (4) customers for whom they have performed similar services and must provide information as specified in Section D.
- e). Proposer is advised that exceptions to any of the terms contained in this RFP or the attached service agreement must be identified in its response to the RFP. Failure to do so may lead County to declare any such term non-negotiable. Proposer's desire to take exception to a non-negotiable term will not disqualify it from consideration for award.

2. WRITTEN REQUESTS FOR INTERPRETATIONS/CLARIFICATIONS:

No oral interpretations will be made to any firms as to the meaning of specifications or any other contract documents. All questions pertaining to the terms and conditions or scope of work of this proposal must be sent in writing (mail or fax) to the Purchasing Department and received no later than the deadline specified in RFP. Responses to questions may be handled as an addendum if the response would provide clarification to requirements of the proposal. All such addenda shall become part of the contract documents. The County will not be responsible for any other explanation or interpretation of the proposed RFP made or given prior to the award of the contract. The Purchasing Department will be unable to respond to questions received after the specified deadline.

3. DESCRIPTION OF SUPPLIES/SERVICES:

Any manufacturer's names, trade names, brand name, or catalog numbers used in specifications are for the purpose of describing and establishing general quality levels. SUCH REFERENCES ARE NOT INTENDED TO BE RESTRICTIVE. Proposals will be considered for all brands that meet the quality of the specifications listed for any items.

4. RIGHTS OF PINELLAS COUNTY IN REQUEST FOR PROPOSAL PROCESS:

In addition to all other rights of the County under Florida law, the County specifically reserves the following:

- a) Pinellas County reserves the right to rank firms and negotiate with the highest-ranking firm. Negotiation with an individual proposer does not require negotiation with others.
- b) Pinellas County reserves the right to select the proposal that it believes will serve the best interest of Pinellas County.
- c) Pinellas County reserves the right to reject any or all Requests for Proposals.
- d) Pinellas County reserves the right to cancel the entire Request for Proposal.
- e) Pinellas County reserves the right to remedy or waive technical or immaterial errors in the Request for Proposal or in proposals submitted.
- f) Pinellas County reserves the right to request any necessary clarifications or proposal data without changing the terms of the proposal.
- g) Pinellas County reserves the right to make selection of the proposer to perform the services required on the basis of the original proposals without negotiation.

SECTION A - GENERAL CONDITIONS - CONTINUED**5. EVALUATION CRITERIA:**

The evaluation criteria define the factors that will be used by the Evaluation Committee to evaluate and score responsive, responsible and qualified proposals. Proposers shall include sufficient information to allow the Evaluation Committee to thoroughly evaluate and score their proposals. Each proposal submitted shall be evaluated and ranked by an evaluation committee. The contract will be awarded to the most qualified proposer, per the evaluation criteria listed in Section E of the RFP. Proposers will ordinarily not be suggested for award/ranking of firms or oral presentations if a score of at least eighty percent (80%) of the total points available is not achieved through evaluation.

6. COSTS INCURRED BY PROPOSERS:

All expenses involved with the preparation and submission of proposals to the County, or any work performed in connection therewith, shall be borne solely by the Proposer(s). No payment will be made for any responses received, or for any other effort required of, or made by, the Proposer(s) prior to contract commencement.

7. ORAL PRESENTATION:

An oral presentation of proposal may be requested of any firm, at the Evaluation Committee's discretion.

8. CONFLICT OF INTEREST:

- a) The Proposer represents that it presently has no interest and shall acquire no interest, either direct or indirect, which would conflict in any manner with the performance or services required hereunder, as provided for in Fla. Stat., §112.311, et. Seq. The Proposer further represents that no person having any interest shall be employed for said performance.
- b) The Proposer shall promptly notify the County's representative, in writing, by certified mail, of all potential conflicts of interest for any prospective business association, interest, or other circumstance, which may influence or appear to influence the Contractor's judgment or quality of services being provided hereunder. Such written notification shall identify the prospective business association, interest or circumstance, the nature of work that the Proposer may undertake and request an opinion of the County as to whether the association, interest or circumstance would, in the opinion of the County, constitute a conflict of interest if entered into by the Proposer. The County agrees to notify the Proposer of its opinion by certified mail within thirty days of receipt of notification by the Proposer.

9. WITHDRAWAL OF PROPOSAL:

A proposal may be withdrawn prior to the time set for the proposal submittal, based on a written request from an authorized representative of the firm; however, a proposal may not be withdrawn after the time set for the proposal submittal for a period of time as specified.

10. LATE PROPOSAL OR MODIFICATIONS:

Proposal and modifications received after the time set for the proposal submittal will not be considered; however, modifications in writing received prior to the time set for the proposal submittal will be accepted. **In addition, late proposals will not be accepted, will be rejected and will be returned for any reason. The time clock stamp located in Pinellas County Purchasing Department shall be the official time stamp.** This upholds the integrity of the proposal process.

11. PROPOSALS FROM RELATED PARTIES / MULTIPLE PROPOSALS RECEIVED FROM ONE VENDOR:

Where two (2) or more related parties each submit a proposal or multiple proposals are received from one (1) vendor, for any contract, such proposals shall be judged non-responsive. Related parties mean proposers or the principles thereof, which have a direct or indirect ownership interest in another proposer for the same contract or in which a parent company or the principles thereof of one (1) proposer have a direct or indirect ownership interest in another bidder or proposer for the same contract.

12. LOCAL, STATE, AND FEDERAL COMPLIANCE REQUIREMENTS:

The laws of the State of Florida apply to any purchase made under this Request for Proposal. Proposers shall comply with all local, state, and federal directives, orders and laws as applicable to this proposal and subsequent contract(s) including but not limited to Equal Employment Opportunity (EEO), Minority Business Enterprise (MBE), and OSHA as applicable to this contract.

SECTION A - GENERAL CONDITIONS - CONTINUED**13. PROVISION FOR OTHER AGENCIES:**

Unless otherwise stipulated by the proposer, the proposer agrees to make available to all Government agencies, departments, and municipalities the proposal prices submitted in accordance with said proposal terms and conditions therein, should any said governmental entity desire to buy under this proposal. Eligible Users shall mean all state of Florida agencies, the legislative and judicial branches, political subdivisions (counties, local district school boards, community colleges, municipalities, or other public agencies or authorities), which may desire to purchase under the terms and conditions of the contract.

14. COLLUSION:

The proposer, by affixing his signature to this proposal, agrees to the following: "Proposer certifies that his proposal is made without previous understanding, agreement, or connection with any person, firm or corporation making a proposal for the same item(s) and is in all respects fair, without outside control, collusion, fraud, or otherwise illegal action".

15. RIGHT TO AUDIT:

Pinellas County reserves the privilege of auditing a vendor's records as such records relate to purchases between Pinellas County and said vendor. Such audit privilege is provided for within the text of the Pinellas County Code §2-156 through §2-176(j). Records should be maintained for three years from the date of final payment.

16. STATEMENT RELATIVE TO "PUBLIC ENTITY CRIMES":

The proposer is directed to the Florida Public Entity Crime Act, §287.133, Florida Statutes, and the County's requirement that the successful proposer comply with it in all respects prior to and during the term of this contract.

17. COUNTY INDEMNIFICATION:

- a) The first ten dollars (\$10) of compensation received by the contractor pursuant to this contract represents specific consideration for the following indemnification: contractor shall indemnify, pay the cost of defense, including attorneys' fees, and hold harmless the County from all suits, actions or claims of any character brought on account of any injuries or damages received or sustained by any person, persons or property by or from the said contractor; or by, or in consequence of any neglect in safeguarding the work; or through the use of unacceptable materials in the construction of improvements; or by, or on account of any act or omission, neglect or misconduct of the said contractor; or by, or on account of, any claim or amounts recovered under the "Workers' Compensation Law" or of any other laws, by-laws, ordinance, order or decree, except only such injury or damage as shall have been occasioned by the sole negligence of the County.
- b) The successful proposer(s) agrees to indemnify the County and hold it harmless from and against all claims, liability, loss, damage or expense, including counsel fees, arising from or by reason of any actual or claimed trademark, patent or copyright infringement or litigation based thereon, with respect to the goods or any part thereof covered by this order, and such obligation shall survive acceptance of the goods and payment thereof by the County.

18. VARIANCE FROM STANDARD TERMS & CONDITIONS:

All standard terms and conditions stated in Section A apply to this contract except as specifically stated in the subsequent sections of the document, which take precedence over Section A, and should be fully understood by proposers prior to submitting a proposal on this requirement.

19. ADA REQUIREMENT FOR PUBLIC NOTICES:

Persons with disabilities requiring reasonable accommodation to participate in this proceeding/event, should call 727/464-4062 (voice/tdd) fax 727/464-4157, not later than seven days prior to the proceeding.

SECTION A - GENERAL CONDITIONS - CONTINUED**20. CERTIFICATE OF INSURANCE:**

The successful proposer must provide a Certificate of Insurance in accordance with Insurance Requirements, Section C, prior to issuance of Purchase Order or commencement of any work hereunder.

21. PROCUREMENT POLICY FOR RECYCLED MATERIALS:

Pinellas County wishes to encourage its proposer to use recycled products in fulfilling contractual obligations to the County and that such a policy will serve as a model for other public entities and private sector companies.

When awarding a purchase of \$5000 or less, or recommending a purchase in excess of \$5000 for products, materials, or services, the Director of Purchasing may allow a preference to a responsive proposer who certifies that their product or material contains the greatest percentage of postconsumer material. If they are submitting a proposal on paper products they must certify that their materials and/or products contain at least the content recommended by the EPA guidelines.

On all proposals over fifty thousand dollars (\$50,000) and formal quotes under fifty thousand dollars (\$50,000), or as required by law, the Director of Purchasing shall require vendors to specify which products have recycled materials, what percentage or amount is postconsumer material, and to provide certification of the percentages of recycled materials used in the manufacture of goods and commodities procured by the County.

Price preference is not the preferred practice the County wishes to employ in meeting the goals of this resolution. If a price preference is deemed to serve the best interest of the County and further supports the purchase of recycled materials, the Director of Purchasing will make a recommendation that a price preference be allowed up to an amount not to exceed 10% above the lowest complying proposal received.

DEFINITIONS:

Recovered Materials: Materials that have recycling potential, can be recycled, and have been diverted or removed from the solid waste stream for sale, use or reuse, by separation, collection, or processing.

Recycled Materials: Materials that contain recovered materials. This term may include internally generated scrap that is commonly used in industrial or manufacturing processes, waste or scrap purchased from another manufacturer and used in the same or a closely related product.

Postconsumer Materials: Materials which have been used by a business or a consumer and have served their intended end use, and have been separated or diverted from the solid waste stream for the purpose of recycling, such as; newspaper, aluminum, glass containers, plastic containers, office paper, corrugated boxes, pallets or other items which can be used in the remanufacturing process.

The County shall be responsible for filing all DEP notifications and furnish a copy of the DEP notification and approval for demolition to the successful proposer. The County will furnish a copy of the asbestos survey to the successful proposer. The proposer must keep this copy on site at all times during the actual demolition.

22. PAYMENT/INVOICES:

The proposer must specify on the Proposal Summary form the exact company name and address which must be the same as invoices submitted for payment as a result of award of this RFP. Further, the successful proposer is responsible for immediately notifying the Purchasing Department of any company name change, which would cause invoicing to change from the name used at the time of the original RFP. Payment will be made, in arrears, in accordance with Fla. Stat. § 218.70, et. seq., the Local Government Prompt Payment Act.

SECTION A - GENERAL CONDITIONS - CONTINUED

23. CANCELLATION:

- a) Pinellas County reserves the right to cancel this contract without cause by giving thirty (30) days prior notice to the contractor in writing of the intention to cancel or with cause if at any time the contractor fails to fulfill or abide by any of the terms or conditions specified.
- b) Failure of the contractor to comply with any of the provisions of this contract shall be considered a material breach of contract and shall be cause for immediate termination of the contract at the discretion of Pinellas County.
- c) In addition to all other legal remedies available to Pinellas County, Pinellas County reserves the right to cancel and obtain from another source, any items/services which have not been delivered within the period of time stated in proposal, or if no such time is stated, within a reasonable period of time from the date of order as determined by Pinellas County.
- d) In the event sufficient budgeted funds are not available for a new fiscal period, the County shall notify the vendor of such occurrence and contract shall terminate on the last day of current fiscal period without penalty or expense to the County.

24. ASSIGNMENT/SUBCONTRACTING/CORPORATE ACQUISITIONS AND/OR MERGERS:

The Contractor shall perform this contract. No assignment or subcontracting shall be allowed without prior written consent of the County. If a proposer intends to subcontract a portion of this work, the proposer must disclose that intent in the proposal. In the event of a corporate acquisition and/or merger, the Contractor shall provide written notice to the County within thirty (30) business days of Contractor's notice of such action or upon the occurrence of said action, whichever occurs first. The right to terminate this contract, which shall not be unreasonably exercised by the County, shall include, but not be limited to, instances in which a corporate acquisition and/or merger represent a conflict of interest or are contrary to any local, state, or federal laws. Action by the County awarding a proposal to a firm that has disclosed its intent to assign or subcontract in its response to the RFP, without exception shall constitute approval for purpose of this Agreement.

25. NON-EXCLUSIVE CONTRACT:

Award of this Contract shall impose no obligation on the County to utilize the vendor for all work of this type, which may develop during the contract period. This is not an exclusive contract. The County specifically reserves the right to concurrently contract with other companies for similar work if it deems such action to be in the County's best interest. In the case of multiple-term contracts, this provision shall apply separately to each term.

26. LOBBYING:

Lobbying of Evaluation Committee members, Pinellas County Government employees, or elected officials regarding request for proposals, request for qualifications, bids or contracts, during the pendency of bid protest, by the bidder/proposer/protestor or any member of the bidder's/proposer's/protestor's staff, an agent of the bidder/proposer/protestor, or any person employed by any legal entity affiliated with or representing an organization that is responding to the request for proposal, request for qualification, bid or contract, or has a pending bid protest is strictly prohibited either upon advertisement or on a date established by the Board of County Commissioners and shall be prohibited until either an award is final or the protest is finally resolved by the County Administrator or Purchasing Director; provided, however, nothing herein shall prohibit a prospective bidder/proposer from contacting the Purchasing Department to address situations such as clarification and/or questions related to the procurement process. For purposes of this provision lobbying activities shall include but not be limited to, influencing or attempting to influence action or non-action in connection with any request for proposal, request for qualification, bid or contract through direct or indirect oral or written communication or an attempt to obtain goodwill of persons and/or entities specified in this provision. Such actions may cause any request for proposal, request for qualification, bid or contract to be rejected.

27. ADDITIONAL REQUIREMENTS:

The County reserves the right to request additional services relating to this Agreement from the Contractor. When approved by the County as an amendment to this Agreement and authorized in writing, the Contractor shall provide such additional requirements as may become necessary.

SECTION A - GENERAL CONDITIONS - CONTINUED**28. ADD/DELETE LOCATIONS/SERVICES:**

The County reserves the right to unilaterally add or delete locations/services, either collectively or individually, at the County's sole option, at any time after award has been made as may be deemed necessary or in the best interests of the County. In such case, the contractor(s) will be required to provide services to this contract in accordance with the terms, conditions, and specifications.

29. SERVICES AGREEMENT:

A written agreement, in substantially the form attached, incorporating the Request for Proposal and the successful proposal will be prepared by the County, signed by the successful proposer and presented to the Board of County Commissioners, County Administrator or Director of Purchasing for approval and signature.

SECTION A - GENERAL CONDITIONS - CONTINUED

30. PROTEST PROCEDURE:

As per Section 2-162 of County Code

1.

- (a) *Bid/Proposal protests.* Any actual or prospective bidder, proposer, who is allegedly aggrieved in connection with the issuance of a bid/proposal package or pending award of a contract may protest to the director of purchasing.
- (b) *Posting.* The Purchasing Department shall post the formal award on the departmental website. The formal award shall be publicly posted on the Purchasing Department's website no less than three full business days after the decision to recommend the award to the bidder/proposer is made.
- (c) *Requirements to Protest.*
 - (1) If the protest relates to the content of the bid/proposal package, a formal written protest must be filed no later than 5:00 p.m. on the fifth full business day after issuance of the bid/proposal package.
 - (2) If the protest relates to the award of a contract, a formal written protest must be filed no later than 5:00 p.m., on the fifth business day after posting of either the contract award recommendation or the contract award itself. The formal written protest shall identify the protesting party and the solicitation involved; include a clear statement of the grounds on which the protest is based; refer to the statutes, laws, ordinances or other legal authorities which the protesting party deems applicable to such grounds; and specifically request the relief to which the protesting party deems itself entitled by application of such authorities to such grounds.
 - (3) A formal written protest is considered filed with the county when the Purchasing Department, County Administrator, or County Commission receives it. Accordingly, a protest is not timely filed unless it is received within the time specified above. Failure to file a formal written protest within the time period specified shall constitute a waiver of the right to protest and result in relinquishment of all rights to protest by the bidder/proposer.
- (d) *Sole remedy.* These procedures shall be the sole remedy for challenging an award of bid. Bidder/proposers are prohibited from attempts to influence, persuade, or promote a bid protest through any other channels or means. Such attempts shall be cause for suspension in accordance with 2-161(b) of this article.
- (e) *Time Limits.* The time limits in which protests must be filed as specified herein may be altered by specific provisions in the Bid/Request for Proposal.
- (f) *Authority to resolve.* The Director of Purchasing shall resolve the protest in a fair and equitable manner and shall render a written decision to the protestant no later than 5:00 p.m. on the fifth business day after the filing thereof.
- (g) *Review of Purchasing Director's decision.*
 - (1) The protesting party may request a review of the Purchasing Director's decision to the County Administrator by delivering written request for review of the decision to the Director of Purchasing by 5:00 p.m. on the fifth business day after the date of the written decision. The written notice shall include any written or physical materials, objects, statements, and arguments, which the bidder/proposer deems relevant to the issues raised in the request for review.
 - (2) If it is determined that the solicitation or award is in violation of law or the regulations and internal procedures of the Purchasing Department, the County Administrator shall immediately cancel or revise the solicitation or award as deemed appropriate.
 - (3) If it is determined that the solicitation or award should be upheld, the County Administrator shall issue a decision in writing stating the reason for the action with a copy furnished to the protesting party and all substantially affected persons or businesses no later than 5:00 p.m., on the fifth full business day. The decision shall be final and conclusive as to the county unless any further action is taken or a party commences action in court.
- (h) *Stay of Procurement During Protests.* There shall be no stay of procurement during protests

SECTION A - GENERAL CONDITIONS - CONCLUDED**31. INTEGRITY OF REQUEST FOR PROPOSAL (RFP) DOCUMENTS:**

Proposers shall use the original RFP Form(s) provided by the Purchasing Department and enter information only in the spaces where a response is requested. Proposers may use an attachment as an *addendum* to the RFP Form(s) if sufficient space is not available on the original form for the proposer to enter a complete response. **Any modifications or alterations to the original RFP documents by the proposer, whether intentional or otherwise, will constitute grounds for rejection of a RFP.** Any such modifications or alterations a proposer wishes to propose must be clearly stated in the proposer's RFP response and presented in the form of an addendum to the original RFP documents.

32. PUBLIC EMERGENCIES:

It is hereby made a part of this bid that before, during, and after a public emergency, disaster, hurricane, tornado, flood, or other acts of God that Pinellas County shall require a "First Priority" for goods and services. It is vital and imperative that the majority of citizens are protected from any emergency situation that threatens public health and safety, as determined by the County. Vendor/contractor agrees to rent/sell/lease all goods and services to the County or governmental entities on a "first priority" basis. The County expects to pay a fair and reasonable price for all products and services rendered or contracted in the event of a disaster, emergency, hurricane, tornado or other acts of God.

SECTION B - SPECIAL CONDITIONS**Proposal Title: SUPPORT SERVICES AND MAINTENANCE – HEWLETT-PACKARD (HP) AND IBM EQUIPMENT**
Proposal Number: 089-0069-P(RM)**1. OBJECTIVE:**

Pinellas County's (County) Business Technology Services (BTS) Department is seeking proposals from qualified firms for the oversight and provision of technical support, and on-site computer hardware maintenance and repair services for the County's enterprise HP and IBM computing equipment.

2. PROPOSAL REQUIREMENTS:

Each proposal should contain the following at a minimum. Proposer must also address detailed requirements as specified in Section E, Scope of Work.

- a) A written narrative describing the method or manner in which the proposer proposes to satisfy requirements of the Scope of Work.
- b) A description of the proposer's experience in providing the same or similar services as outlined in the RFP. This description should include the names of the person(s) who will provide the services, their qualifications, and the years of experience in performing this type of work. Also include the reference information requested in Section D.
- c) The fee(s) for services as outlined in the Scope of Work.

3. EVALUATION CRITERIA:

Following is the criteria that will be used by the County to evaluate and score responsive and qualified proposals. Proposers shall include sufficient information to allow the County to thoroughly evaluate and score their proposals. Each proposal submitted shall be evaluated and ranked by an evaluation committee. The contract will be awarded to the most qualified proposer, per the evaluation criteria listed in Section E, Scope of Work.

4. PRICING/PERIOD OF CONTRACT:

Prices shall be held firm for the duration of the contract unless changed during the negotiations of the contract. Services performed pursuant to this contract shall commence upon execution of the agreement and continue as necessary to perform and complete all the work required. Duration of the contract shall be for the period of **sixty (60) months** from the date of execution of the agreement unless otherwise indicated.

Price adjustments (increase or decrease) will be allowed every 12 months from the contract execution date in an amount not to exceed the U.S. Bureau of Labor Statistics Employment cost Index ("ECI") (<http://www.bls.gov/ECI>); Table 5 Compensation Not Seasonally Adjusted: Professional Scientific and Technical Services).

It is the vendor's responsibility to request any pricing adjustment under this provision

5. OPTION OF RENEWAL:

The contract may be extended subject to written notice of agreement from the County and the successful proposer(s) for ONE (1) additional **SIXTY (60)** month period beyond the primary contract period. This option shall be exercised only if all terms and conditions remain the same and approval is granted by the County Administrator or Director of Purchasing.

6. PRE-PROPOSAL CONFERENCE: N/A

SECTION B - SPECIAL CONDITIONS

8. SECURITY REQUIREMENTS AND VITAL PERSONNEL INFORMATION

All persons working under this contract must be cleared by the Pinellas County Sheriff's Office 5 days before being allowed to work on any County property. The successful proposer will provide background checks through third party private agencies licensed to provide background checks. These background checks will be provided to the local contact person to be forwarded to the Sheriff. The successful proposer will not charge Pinellas County for providing or having the third party private agencies conduct the background checks.

The successful proposer shall fill out such forms as required for security clearances by Pinellas County Sheriffs Department. No contract employee will be allowed to work on County property until clearance is received and ID badge is made. Badges are to be worn at all times when contract employees are working on County property. The Contract Administrator will dictate security clearance. Security Policies may change over the course of this contract and the successful proposer is expected to meet these changing requirements and any associated costs.

The successful proposer, its employees and subcontractors shall be dressed in business attire appropriate to the services it provides at all times while on County property.

9. PROPOSAL SUBMITTAL COPIES:

Proposals shall be submitted in one (1) original and seven (7) copies with the 'Original' clearly marked plus one (1) digital copy in word format.

10. ITEMS TO BE RETURNED WITH PROPOSAL:

a)	Section B	Proposal Deposit (If Applicable)
b)	Section D	Vendor References see page 13
c)	Section E	Proposal Submittal
d)	Page 1	Proposal Signature Page
e)	Section G	Addendum Acknowledgement Form (If Applicable)
f)	Section H	Statement of No Submittal (If Applicable)
g)	Cost Proposal	Appendices A & B Fee Summary

11. TIME LINE:

Following is a listing of actions and anticipated dates; the County reserves the right to change the dates, if necessary.

Date	
11/21/08	Advertising & Publishing RFP
N/A	Pre-proposal Conference
12/8/08	Deadline for Questions/Clarifications
12/18/08	Proposals due in Purchasing by 3:00 p.m. Public bid opening to follow immediately.
TBD	Evaluation of the RFP
TBD	Recommendation due to Purchasing from BTS
TBD	Submit recommendation to Board for Award of Contract

SECTION C - INSURANCE AND INDEMNIFICATION REQUIREMENTS

I. MINIMUM INSURANCE REQUIREMENTS FOR GENERAL LOW RISK CONTRACTS

- A. Prior to the time Contractor is entitled to commence any part of the project, work or services under this Contract, Contractor shall procure, pay for and maintain at least the following insurance coverage's and limits. Said insurance shall be evidenced by delivery to the County of (1) certificates of insurance executed by the insurers listing coverage's and limits, expiration dates and terms of policies and all endorsements whether or not required by the County, and listing all carriers issuing said policies; and (2) upon request a certified copy of each policy, including all endorsements. The insurance requirements shall remain in effect throughout the term of this Contract. In addition, the County reserves the right to request physical evidence of this coverage by requesting the policy declaration page.
- (1) Worker's Compensation in at least the limits as required by law; Employers' Liability Insurance of not less than \$100,000 for each accident.
 - (2) Comprehensive General Liability Insurance including, but not limited to, Independent Contractor, Contractual, Premises/Operations, Products/Completed Operation and Personal Injury covering the liability assumed under indemnification provisions of this Contract, with limits of liability for personal injury and/or bodily injury, including death, of not less than \$500,000, each occurrence; and property damage of not less than \$100,000, each occurrence. (Combined Single Limits of not less than \$500,000, each occurrence, will be acceptable unless otherwise stated). Coverage shall be on an "occurrence" basis, and the policy shall include Broad Form Property Damage coverage, and Fire Legal Liability of not less than \$50,000 per occurrence, unless otherwise stated by exception herein.
 - (3) Comprehensive Automobile and Truck liability covering owned, hired and non-owned vehicles with minimum limits of \$500,000 each occurrence, for bodily injury including death, and property damage of not less than \$100,000, each occurrence. (Combined Single Limits of not less than \$500,000, each occurrence, will be acceptable unless otherwise stated). Coverage shall be on an "occurrence" basis, such insurance to include coverage for loading and unloading hazards.
 - (4) **\$ 500,000.00** combined single limits, personal injury and/or bodily injury, including death, and property damage liability insurance as an excess of the primary coverage required above.
- B. Each insurance policy shall include the following conditions by endorsement to the policy:
- (1) Each policy shall require that thirty (30) days prior to expiration, cancellation, non-renewal or any material change in coverage's or limits, a notice thereof shall be given to County by certified mail to: Pinellas County Purchasing Department, 400 S. Ft. Harrison Avenue, 6th Floor, Clearwater, Florida 33756. Contractor shall also notify County, in a like manner, within twenty-four (24) hours after receipt, of any notices of expiration, cancellation, non-renewal or material change in coverage received by said Contractor from its insurer; and nothing contained herein shall absolve Contractor of this requirement to provide notice.
 - (2) Companies issuing the insurance policy, or policies, shall have no recourse against County for payment of premiums or assessments for any deductibles which all are at the sole responsibility and risk of Contractor.
 - (3) The term "County" or "Pinellas County" shall include all Authorities, Boards, Bureaus, Commissions, Divisions, Departments and offices of County and individual members, employees thereof in their official capacities, and/or while acting on behalf of Pinellas County.
 - (4) **Pinellas County shall be endorsed** to the required policy or policies as an additional insured. The policy clause "Other Insurance" shall not apply to any insurance coverage currently held by County to any such future coverage, or to County's Self-Insured Retention's of whatever nature.
- C. Contractor hereby waives subrogation rights for loss or damage against the County.
- D. Contractor shall ensure that any subcontractors or persons hired by subcontractors maintain the same level of insurance coverage as the contractor.

SECTION D - VENDOR REFERENCES

Proposal Title: SUPPORT SERVICES AND MAINTENANCE – HEWLETT-PACKARD (HP) AND IBM EQUIPMENT
Proposal Number: 089-0069-P(RM)

THE FOLLOWING INFORMATION IS REQUIRED IN ORDER THAT YOUR PROPOSAL MAY BE REVIEWED AND PROPERLY EVALUATED.

COMPANY NAME: _____

LENGTH OF TIME COMPANY HAS BEEN IN BUSINESS: _____

BUSINESS ADDRESS: _____

HOW LONG IN PRESENT LOCATION: _____

TELEPHONE NUMBER: _____

FAX NUMBER: _____

TOTAL NUMBER OF CURRENT EMPLOYEES: _____ FULL TIME _____ PART TIME

NUMBER OF EMPLOYEES YOU PLAN TO USE TO SERVICE THIS CONTRACT: _____

All references will be contacted by a County Designee via email, fax, mail or phone call to obtain answers to questions, as applicable before an evaluation decision is made.

LOCAL COMMERCIAL AND/OR GOVERNMENTAL REFERENCES THAT YOU HAVE PREVIOUSLY PERFORMED SIMILAR CONTRACT SERVICES FOR:

All fields below must be completed

1

COMPANY NAME

CITY, STATE

CONTACT PERSON

TELEPHONE

FAX

EMAIL ADDRESS

2

COMPANY NAME

CITY, STATE

CONTACT PERSON

TELEPHONE

FAX

EMAIL ADDRESS

3

COMPANY NAME

CITY, STATE

CONTACT PERSON

TELEPHONE

FAX

EMAIL ADDRESS

4

COMPANY NAME

CITY, STATE

CONTACT PERSON

TELEPHONE

FAX

EMAIL ADDRESS

SECTION E – SCOPE OF WORK**Proposal Title: SUPPORT SERVICES AND MAINTENANCE – HEWLETT-PACKARD (HP) AND IBM EQUIPMENT**
Proposal Number: 089-0069-P(RM)**A. OBJECTIVE:**

The objective of the Business Technology Services Department (BTS) as a result of this Request for Proposal is to achieve cost savings and administrative convenience by contracting with a preferred provider for computer equipment support, repair and maintenance services. The County will consider proposals from independent service and support integrators, traditional third-party service providers, OEMs, OEM business partners or OEM authorized service providers for maintenance services for the equipment listed in Appendix A and B. Proposals must include services for all listed HP and IBM equipment.

B. BACKGROUND

The County's BTS Department provides enterprise support to the County's computing environment. There are multiple server platforms, including IBM and HP Intel systems, and IBM zSeries. Additionally the County utilizes a Storage Area Network (SAN) with equipment manufactured by EMC and Compellent.

The computer equipment that will be covered under the maintenance agreement resulting from this RFP is listed in Appendices A and B, and is primarily located in the Data Center, Court House, 315 Court St, Clearwater, FL.

C. SCOPE OF WORK:

Proposer shall provide all labor, materials, supervision, parts, management, third-party contracting, scheduling, tools, transportation, and equipment necessary for the provision of computer hardware support, maintenance and repair services for HP and IBM equipment.

1. Minimum Qualifications

At a minimum, Proposer shall meet the following qualifications:

- a) Have been in the business of providing computer hardware maintenance and repairs as described herein. Include a brief history of your company's background in maintenance and repair services.
- b) Have the financial stability and viability to fulfill the commitments of this Contract.
- c) Be a independent service and support integrator, traditional third-party service providers, OEMs, OEM business partner, or OEM authorized service provider for maintenance services for the equipment listed in Appendices A and B Equipment List.

2. Service Requirements

- a) Proposer shall provide maintenance services to include equipment presently owned by the County as listed in Appendices A and B, as well as, all new equipment acquired during the Contract term.
- b) Proposer shall describe the manner in which the proposed maintenance program will meet all of the following service requirements:
 - i All annual maintenance fees for services provided shall include all costs, including but not limited to, labor, travel time and expenses.

SECTION E – SCOPE OF WORK - Continued**2. Service Requirements (continued)**

- ii Utilize fully trained, certified and qualified personnel to perform all maintenance. At a minimum, staff shall carry manufacturer's hardware certifications from the original equipment manufacturers (OEMs) they are supporting.
- iii All preventative and corrective maintenance shall be performed according to manufacturer's recommendations to ensure that any manufacturer's warranty is not voided.
- iv All preventative and corrective maintenance for all equipment serviced shall be completed with OEM certified parts unless written approval from the County for remanufactured parts is obtained.
- v Tracking and installing OEM engineering changes.
- vi Tracking incident and service tickets.
- vii Call center services including hours of operation and escalation process.

3. Corrective Repair Services

- a) Proposer shall provide corrective repair services on all equipment presently owned by the County, as listed in Appendices A and B Equipment List, as well as all new equipment acquired during the Contract term. Corrective repair costs shall include all labor, travel time and expenses, equipment and OEM certified parts necessary to restore inoperable, malfunctioning equipment to full operational status.
- b) Proposer shall respond to requests for corrective repair services with qualified repair personnel. Proposer shall commence corrective repair services within the time frames noted below for each of the equipment types, as follows:
 - i Production Equipment: On-Site Repair/Exchange Services, Monday through Friday, 7 days a week, 24 hrs/day, 4 hour response time.
 - ii Non-Production Equipment: On-Site Repair/Exchange Services, Monday through Friday (excluding holidays), 8am to 5 PM, 4 hour response time.

4. Service Requests

The County will only be responsible for contacting Proposer to request any support, maintenance or repair service covered under the Contract. Proposer shall be solely responsible for interfacing as needed with its parts wholesalers, manufacturers, manufacturer's reps and contracted technicians to arrange for services, including those it has subcontracted. Proposer shall be solely responsible for the performance of services by all its subcontracted service providers.

5. Inventory Maintenance

- a) Proposer shall have procedures in place to expeditiously secure parts that are not in its local inventory. Proposer shall notify the County immediately, if delivery for any parts required for the maintenance and repair of County equipment will extend for a period of longer than 24 hours.
- c) Proposer shall not apply any surcharges of any type for delivery or shipping of parts or supplies to meet service level agreement requirements of the Contract.

SECTION E – SCOPE OF WORK - Continued**6. Reporting**

- a) Proposer shall provide a quarterly report, of incident/service tickets opened by the County.
- b) Proposer shall provide a quarterly report, listing all equipment covered under the Contract and tracking the installation of all OEM engineering changes.

7. Upgrade Services

Proposer shall make all upgrades to ensure equipment is utilizing the OEM's current revision level. At the end of the contract term, Proposer shall certify in writing to the County that the systems for all equipment covered under the Contract are at the OEM's current revision level for hardware engineering changes. As part of the contractual requirements of the Contract, Proposer shall complete installation of any OEM upgrades released during the Term of Contract.

8. Subcontractors

- c) The hiring or use of subcontractors in connection with the performance of Proposer's obligations under this Contract shall only be permitted with prior written approval of the County. Proposer shall ensure that its subcontractors agree to provide services under the terms and conditions of the Contract. The County will not agree to any other terms or conditions for the provision of services by Proposer's subcontractors. Proposer shall submit documentation to the County within 10 days of execution of the Contract supporting that all subcontractors contracted for performance of services under the Contract meet the qualifications, designations, experience and capabilities specified herein.
- d) Proposer shall not make any changes to County approved subcontractors without prior written approval from the County. If, in the County's opinion, Proposer's subcontractor(s) is not meeting the requirements of the Contract, the County may request replacement of said subcontractor. Proposer shall select a replacement subcontractor(s) to provide services and submit to the County for approval within 21 days of the replacement request.

9. Invoicing

On an annual basis, Proposer shall submit an itemized schedule of services listing all of the equipment and the service fee for each device to be covered in the subsequent calendar year. Itemized invoicing in arrears will be on a monthly basis.

The County will consider invoicing alternatives.

10. Add or Delete Locations

- a) The County may, at its discretion, add or permanently delete equipment and service locations at any time during the Term of Contract. Proposer will be notified at least ten days in advance of any additions or permanent deletions by written change notice from the BTS Department.
- b) Proposer's monthly invoice shall pro-rate the fees for any added or deleted equipment according to the percentage of the month service is provided.

11. Account Management

Proposer shall provide a single point of contact, dedicated to Pinellas County, who will be readily available during normal business hours to administer the Contract. Proposer is responsible for notifying the County with any changes in account manager or contact information. Account manager's responsibilities shall include, but are not limited to, overseeing all aspects of implementation, management and over-site of all aspects of servicing, reporting and issue resolution.

SECTION E – SCOPE OF WORK - Continued**12. Value Added Services**

The Proposer shall include in the proposal information regarding any additional and/or value added services that would be advantageous and provide a competitive advantage to the County, such as conventional maintenance SLA vs. custom support service plans, service response for uncovered assets hot sparing, disaster recovery and business continuity opportunities, guaranteed hardware delivery and setup where needed, services for special projects, site audits, operational redundancy, conventional/custom support service plans, etc..

13. Service Level Agreement (SLA)

The Proposer's Service Level Agreement (SLA) will be an underpinning agreement of BTS customer SLAs. The Proposer shall include a copy of their proposed Service Level Agreement which shall address all SLA aspects including, but not limited to:

1. What the service provider is promising,
2. How the provider will deliver;
3. Expected County responsibilities;
4. How delivery will be measured and reported;
5. What happens if provider fails to deliver; and
6. How the SLA will be managed for reviews and changes over time.

14. Qualifications, Relevant Experience and Demonstrated Effectiveness

Proposers must state the training, education, skill set and experience levels of each of the technical staff to be assigned to this customer site. Proposer must provide verifiable evidence of relevant experience and demonstrated effectiveness repair and maintenance services provider. Relevance should be on a scale at least equivalent to the level of services requested within this RFP. Relevance will include services provided to local governmental units in Florida during the last five (5) years. Proposers must include references (contact name, address and telephone number) for the verification of statements concerning projects of a similar nature and references of current customer base of each technical staff to be assigned to this customer site.

SECTION E – SCOPE OF WORK - Continued

D. EVALUATION CRITERIA:

Proposal Organization: Proposers are expected to organize their proposals in such a manner as to facilitate the evaluation process. Proposals should be keyed or indexed to correspond with this Request for Proposal. Responses should be correlated to the specific submittal, Criterion, section or paragraph number of the request for proposal being addressed. Evaluators will make a reasonable effort to locate information in the proposals; however failure to follow this suggested format may make location of critical submittal information difficult, possibly resulting in a loss of appropriate point credit.

Criteria	Points
1) Proposal Responsiveness	400
<ul style="list-style-type: none"> i Exhibit understanding of the Scope of Services ii Provide a description of the firm's general approach to the proposed scope of services to include team organization, staff assignments, schedules, quality assurance and accountability. iii Proposed prime/subcontract relationship. iv Provide details of any value added services that may be advantageous to the County. 	
2) Qualifications	300
<ul style="list-style-type: none"> i An overview of Firm's history, capability, references and ability relative to the County's requirements for hardware maintenance and repairs services. ii Firm's experience, expertise and reliability of previous projects comparable to the County's requirements. iii Have been in the business of providing computer hardware maintenance and repairs as described herein. Include a brief history of your company's background in maintenance and repair services. iv Training, education, skill set and experience levels of each technical staff to be assigned to this site. v Be an independent service and support integrator, traditional third-party service providers, OEMs, OEM business partner, or OEM authorized service provider for maintenance services for the equipment listed in Appendices A and B Equipment List. vi Demonstrated effectiveness as a repair and maintenance services provider for HP and IBM equipment vii Financial Worksheet, use Exhibit A to submit. 	
3) Cost Proposal	200
<ul style="list-style-type: none"> i Use Appendices A and B– Fee Summary to submit cost proposal. 	
4) Service Level Agreement (SLA)	100
<ul style="list-style-type: none"> i Include a copy of proposer's Service Level Agreement as it would apply to the requirements of the proposal. ii Proposer shall provide maintenance services to include equipment presently owned by the County as listed in Appendices A and B, as well as, all new equipment acquired during the Contract term. iii Proposer shall describe the manner in which the proposed maintenance program will meet all of the following service requirements 	
Total	1000

SECTION F – INSTRUCTIONS FOR SUBMITTING PROPOSALS

Proposal Title: SUPPORT SERVICES AND MAINTENANCE – HEWLETT-PACKARD (HP) AND IBM EQUIPMENT
Proposal Number: 089-0069-P(RM)

All proposals shall be signed in ink by authorized principals of the firm.

Proposals are to be submitted in a sealed envelope. The face of the envelope shall indicate the RFP number, name, and address of the firm, and title of the proposal.

Proposals are to be submitted to Pinellas County Purchasing Department, 400 S. Ft. Harrison Avenue, 6th Floor, Clearwater, FL 33756 by the date and time indicated on the cover sheet.

Proposals shall be submitted in one (1) original and seven (7) copies and one (1) digital copy in word format.

Substitute
Form**W-9****Request for Taxpayer
Identification Number and Certification**Give form to the
requester. Do not
send to the IRS.

Print or type See Specific Instructions on page 2.	Name (as shown on your income tax return)	
	Business name, if different from above	
	Check appropriate box: <input type="checkbox"/> Individual/Sole proprietor <input type="checkbox"/> Corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Limited liability company. Enter the tax classification (D=disregarded entity, C=corporation, P=partnership) ▶ <input type="checkbox"/> Other (see instructions) ▶	<input type="checkbox"/> Exempt payee
	Address (number, street, and apt. or suite no.)	Requester's name and address (optional)
	City, state, and ZIP code	
List account number(s) here (optional)		
Taxpayer Identification Number (TIN)		
Enter your TIN in the appropriate box. The TIN provided must match the name given on Line 1 to avoid backup withholding. For individuals, this is your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part 1 instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a TIN</i> on page 3.		
		Social security number _____ or Employer identification number _____
Note. If the account is in more than one name, see the chart on page 4 for guidelines on whose number to enter.		

Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and
3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the Certification, but you must provide your correct TIN. See the instructions on page 4.

**Sign
Here**Signature of
U.S. person ▶

Date ▶

Detach on the perforation

STATEMENT ON USE OF SOCIAL SECURITY NUMBERS

The Clerk of the Court collects social security numbers as required or permitted by law. We are committed to protecting sensitive information and will disclose social security numbers to independent parties only as legally required.

Purposes for which we collect social security numbers include:

- Compliance with record-keeping and tax reporting to federal, state and local agencies;
- Classification of accounts;
- Identification and verification;
- Billing and payments;
- Data collection;
- Reconciliation;
- Tracking; and

Applications for home solicitation permits, marriage licenses and passports as required by state or federal law.

SECTION G - ADDENDA ACKNOWLEDGMENT FORM

Proposal Title: SUPPORT SERVICES AND MAINTENANCE – HEWLETT-PACKARD (HP) AND IBM EQUIPMENT
Proposal Number: 089-0069-P(RM)

PLEASE ACKNOWLEDGE RECEIPT OF ADDENDA FOR THIS ITB/RFP BY SIGNING AND DATING BELOW:

ADDENDA NO.**SIGNATURE/PRINTED NAME****DATE RECEIVED**

Note: Prior to submitting the response to this solicitation, it is the responsibility of the firm submitting a response to confirm if any addenda have been issued. If such document(s) has been issued, acknowledge receipt by signature and date in section above and return Addenda Acknowledgement Form with RFP. Failure to do so may result in being considered non-responsive or result in lowering the rating of a firm's proposal.

Information regarding Addenda issued is available on the Purchasing Department section of the County's website at, www.pinellascounty.org/purchase/Current_Bids1.htm, listed under category 'Current Bids'.

SECTION H – NO BID STATEMENT

NOTE: If you do not intend to submit a proposal on this requirement, please return this form immediately. **Thank you.**

[Pinellas County Purchasing Department
400 South Fort Harrison Avenue, 6th Floor
Clearwater, Florida 33756]

We, the undersigned have declined to submit a proposal for RFP No. **089-0069-P(RM) for SUPPORT SERVICES AND MAINTENANCE – HEWLETT-PACKARD (HP) AND IBM EQUIPMENT:**

Specifications too "tight", i.e., geared toward one brand or manufacturer only
(explain below).

- _____ Insufficient time to respond to the Request for Proposal.
- _____ We do not offer this product or service.
- _____ Our schedule would not permit us to perform.
- _____ Unable to meet specifications.
- _____ Unable to meet Bond requirement.
- _____ Specifications unclear (explain below).
- _____ Unable to Meet Insurance Requirements.
- _____ Remove Us from Your "Notification List" Altogether
- _____ Other (specify below).

REMARKS:

We understand that if the "No Proposal" letter is not executed and returned our name may be deleted from the Bidders List of Pinellas County.

COMPANY NAME: _____

DATE: _____

SIGNATURE: _____

TYPED NAME OF ABOVE: _____

TELEPHONE: _____

FAX: _____

EMAIL: _____

SAMPLE AGREEMENT

THIS AGREEMENT, made and entered into on this ____ day of _____, 2008 by and between PINELLAS COUNTY, a political subdivision of the State of Florida, hereinafter referred to as the "County", represented by its Board of County Commissioners, and _____, hereinafter referred to as the "Contractor."

WITNESSETH:

WHEREAS, County has previously determined that it has a need for _____; and

WHEREAS, County solicited competitive proposals for such services pursuant to Pinellas County Request for Proposal No. _____ (hereinafter RFP); and

WHEREAS, County awarded the Proposal to Contractor; and

WHEREAS, Contractor has represented that it is able to satisfactorily provide the services according to the terms and conditions of the RFP, which is incorporated herein by reference, and the terms and conditions contained herein; and

NOW THEREFORE, in consideration of the above and mutual covenants contained herein, the parties agree as follows:

1. Services to be Performed. The Contractor hereby agrees to provide the County with _____, as requested and more specifically outlined in the RFP, this Agreement and all subsequent official documents that form the Contract Documents for this Contract.

2. Time of Service. Services shall be performed in a timely manner, as specified in the Request for Proposal.

3. Term of Agreement/Option of Renewal. This contract shall be in effect for _____ months from the date of execution and any extension thereof. This contract may be renewed subject to execution of a written agreement between the County and successful proposer for up to ____ () additional () _____ month period(s) beyond the primary contract period. This option shall be exercised only if all prices, terms and conditions remain the same, and approval is granted by the Board of County Commissioners.

4. Amendment of the Contract. This Contract may be amended only by mutual written agreement of the parties.

5. Assignment/Subcontracting. The Contractor shall perform this contract. No assignment or subcontracting shall be allowed without prior written consent of the County. If a proposer intends to subcontract a portion of this work, the proposer must disclose that intent in the RFP. In the event of a corporate acquisition and/or merger, the Contractor shall provide written notice to the County

within thirty (30) business days of Contractor's notice of such action or upon the occurrence of said action, whichever occurs first. The right to terminate this contract, which shall not be unreasonably exercised by County, shall include, but not be limited to, instances in which a corporate acquisition and/or merger represent a conflict of interest or are contrary to any local, state, or federal laws. Action by the County awarding a proposal to a proposer that has disclosed its intent to assign or subcontract in its response to the RFP, without exception shall constitute approval for purposes of this Agreement.

6. Cancellation. Pinellas County reserves the right to cancel this Contract, without cause, by giving thirty (30) days prior written notice to the Contractor of the intention to cancel, or with cause if at any time the Contractor fails to fulfill or abide by any of the terms or conditions specified. .

Failure of the Contractor to comply with any of the provisions of this contract shall be considered a material breach of contract and shall be cause for immediate termination of the contract at the discretion of Pinellas County.

In addition to all other legal remedies available to County, County reserves the right to cancel and obtain from another source any items which have not been provided within the period of time stated in the bid, or if no such time is stated, within a reasonable period of time from the date of order or request, as determined by County.

In addition, in the event that sufficient budgeted funds are not available for a new fiscal period, the County shall notify the Contractor of such occurrence and the Contract shall terminate on the last day of the then current fiscal period without penalty or expense to the County.

7. Compensation. County shall pay Contractor upon Contractor's completion of, and County's acceptance of, the services required herein, as specified in the Request for Proposal. Prices shall remain firm for the duration of the contract.

8. Permits/ Licenses. Contractor must secure and maintain any and all permits and licenses required to complete this contract.

9. Audit. The Contractor shall retain all records relating to this contract for a period of at least three (3) years after final payment is made. All records shall be kept in such a way as will permit their inspection pursuant to Chapter 119, Florida Statutes. In addition, Pinellas County reserves the right to audit such records pursuant to Pinellas County Code, Chapter 2.

10. Minimum Insurance Requirements. The Contractor must maintain insurance in at least the amounts required in the Request for Proposal throughout the term of this contract. The contractor must provide a Certificate of Insurance in accordance with Insurance Requirements Section C of the Request for Proposal, evidencing such coverage prior to issuance of a purchase order or commencement of any work under this Contract.

11. Indemnification. Contractor shall indemnify, pay the cost of defense, including attorneys' fees, and hold harmless the County from all suits, actions or claims of any character brought on account of any injuries or damages received or sustained by any person, persons or property by or from the said Contractor; or by, or in consequence of any neglect in safeguarding the work; or by the use of unacceptable materials in the construction of improvements; or on account of any act or omission, neglect or misconduct of the said Contractor; or by, or on account of, any claim or amounts recovered under the

"Workers' Compensation Law" or of any other laws, by-laws, ordinance, order or decree, except only such injury or damage as shall have been occasioned by the sole negligence of the County. The first ten dollars (\$10.00) of compensation received by the Contractor represents specific consideration for this indemnification obligation.

12. Governing Law. The laws of the State of Florida shall govern this Agreement.

13. Independent Contractor Status and Compliance with the Immigration Reform and Control Act of 1986. The Contractor is and shall remain an independent contractor and is neither agent, employee, partner, nor joint venturer of County. Contractor acknowledges that it is responsible for complying with the provisions of the Immigration Reform and Control Act of 1986 located at 8 U.S.C. 1324, et. seq., and regulations relating thereto, as either may be amended from time to time. Failure to comply with the above provisions shall be considered a material breach and shall be grounds for immediate termination of the Contract, at the discretion of Pinellas County.

14. Severability. The terms and conditions of this agreement shall be deemed to be severable. Consequently, if any clause, term, or condition hereof shall be held to be illegal or void, such determination shall not affect the validity or legality of the remaining terms and conditions, and notwithstanding any such determination, this agreement shall continue in full force and effect unless the particular clause, term, or condition held to be illegal or void renders the balance of the agreement to be impossible of performance.

15. Documents Comprising Contract. The Contract shall include this Agreement for _____, as well as the following documents, which are incorporated herein by reference.

- a. Pinellas County's Request for Proposal and all of its addenda and attachments issued on _____;
- b. Contractor's Certificate of Insurance required in Section C of the Request for Proposal;

- c. Contractor's Bond(s), required in Section B of the Request for Proposal;
- d. Contractor's Bid

If there is a conflict between the terms of this Agreement and the above referenced documents, then the conflict shall be resolved as follows: the terms of this Agreement shall supersede over the other documents, and the terms of the remaining documents shall be given preference in their above listed order.

IN WITNESS WHEREOF THE parties herein have executed this Agreement for _____ pursuant to Bid No. _____ as of the day and year first written above.

PINELLAS COUNTY, FLORIDA
by and through its
Board of County Commissioners

CONTRACTOR

Chairman

President/(name)

[Corporate Seal]

ATTEST:
KEN BURKE

ATTEST:

By: _____
Deputy Clerk

By: _____
(Attesting Witness' name/title)

APPROVED AS TO FORM:

Office of the County Attorney

DOCUMENT5

4/15/99

SAMPLE AGREEMENT

Appendix A - Fee Summary

SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P

HP EQUIPMENT

Production Equipment		On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTFAX	92081	D028CQH3K774	ProLiant ML350	Data Center	8/18/2003	
BCCCLW2	90214	D101FPX1K004	ProLiant ML530	Data Center	1/19/2004	
BCCIS	90204	D052DKG1K016	ProLiant ML370	Data Center	1/29/2004	
ENTSPDEV	92099	D052DKG1K032	ProLiant ML370	Data Center	1/30/2004	
ENTSPPROD	90207	D052DKG1K008	ProLiant ML370	Data Center	1/30/2004	
ENTSP_TS2	92100	D029DKG1K038]	ProLiant ML370 R01	Data Center	2/15/2004	
ENTDHCP2	90212	D108FD91K045	ProLiant ML370	Data Center	4/15/2004	
ENTDHCP1	90216	D108FD91K034	ProLiant ML370	Data Center	4/20/2004	
UFC-CJIS	92113	D042FFL1K107	ProLiant ML530	Data Center	4/23/2004	
CJCCLW1-old	95319	D114FPX1K016	ProLiant ML530	Data Center	5/3/2004	
CJCTSV	97209	D117FPX1K032	ProLiant ML530	Data Center	5/18/2004	
ENTCAWEB	92131	D124FSB1L225	ProLiant DL380 R01	Data Center	7/12/2004	
PCWEB	93302	D129FSB1K474	ProLiant DL380	Data Center	8/3/2004	
ECONGM	91941	58BQU	PowerEdge 2300	Data Center	9/13/2004	
VIRUSADMIN	93311	6J1BJZS1C01H	ProLiant DL360	Data Center	12/3/2004	
CPT_MON	92153	6J21JZS1F01N	ProLiant DL360	Data Center	1/31/2005	
ENTTIME	109351	USE544N26K	ProLiant DL360 G4p	Data Center	12/31/2008	
XZ4AMK0825	None	XZ4AMK0825	ProLiant BL30p G1	Data Center	3/6/2005	
ENGCLW2	85145	D144FSB1K699	ProLiant DL380	Data Center	3/29/2005	
INTRAWEB	93357	D212FPX1K160	ProLiant ML530	Data Center	4/1/2005	
BCCCLW6	None	D208FPZ1K000	ProLiant ML530	Data Center	4/2/2005	
ENTIMG	103899	6J24JZS1Y045	ProLiant DL360	Data Center	5/17/2005	
D208FRW1K105	92156	D208FRW1K105	ProLiant ML370 G2	Data Center	5/21/2005	
EXCHGADMIN	103630	6J24JZS1Y014	ProLiant DL360	Data Center	6/14/2005	
EMAIL-SOE	103631	D220FRV1D096	ProLiant ML370	Data Center	6/15/2005	
6J25JZS1G0B2	103902	6J25JZS1G0B2	ProLiant DL360	Data Center	8/12/2005	
					(A) Total	\$

Appendix A- Fee Summary

SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P

HP EQUIPMENT

Production Equipment		On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTSQL1	96555	6J26JNT1K0RJ	ProLiant DL360 G2	Data Center	8/24/2005	
GXVCLW1	96554	6J26JNT1L036	ProLiant DL360 G2	Data Center	8/24/2005	
ENTPRD-LX	None	XZ5CMK0037	ProLiant BL30p G1	Data Center	9/17/2005	
EMAIL_AGENTS	104279	6J29JNT1908X	ProLiant DL360 G2	Data Center	9/30/2005	
ENTWIN	104275	6J29JNT190AG	ProLiant DL360 G2	Data Center	9/30/2005	
CLKCLW2	104753	6J28JNT1L03X	ProLiant DL360 G2	Data Center	10/17/2005	
CLKDC3	104754	6J28JNT1L03N	ProLiant DL360 G2	Data Center	10/17/2005	
clkbkup1	104755	6J28JNT1L04P	ProLiant DL360	Data Center	10/17/2005	
CAWEB-Spare	104277	6J29JNT190C5	ProLiant DL360 G2	Data Center	11/6/2005	
CLKTR2	104889	6J29JNT1J0F9	ProLiant DL360 G2	Data Center	11/15/2005	
M006MKV63S	None	M006MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTCABL5	None	M005MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTDBA3-LX	None	M003MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTGRID-LX	None	M002MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTWAB1-LX	None	M001MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
M008MKV63S	None	M008MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
M004MKV63S	None	M004MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ECC	95989	USE627N9V2	ProLiant ML380 G5	Data Center	1/22/2006	
ENTPWG1-LX	None	2R5CMK0942	ProLiant BL20p G3	Data Center	2/12/2006	
ENTWAS2-LX	92225	6J32LGP1R004	ProLiant DL360 G3	Data Center	3/3/2006	
ITIVRP_DUP[147]	92222	D307KF52H098_DUP[147]	ProLiant ML370 R02	Data Center	3/7/2006	
ENTDBA-LX	92223	6J31KYD1P066	ProLiant DL360 G3	Data Center	3/14/2006	
FLEET	109391	USM51803NH	ProLiant ML350 G4p	Data Center	12/8/2008	
ENTRBS1	92224	6J32LGP1R01L	ProLiant DL360 G3	Data Center	5/3/2006	
IT	92233	D321LDN1H099	ProLiant DL380 R03	Data Center	5/28/2006	
ENTRL	92239	6J35LGPIL05W	ProLiant DL300 G3	Data Center	6/20/2006	
ENGMSQ1	104984	6J35KT417002	ProLiant ML370	Data Center	6/26/2006	
						(B) Total \$

Appendix A - Fee Summary

SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P

HP EQUIPMENT

Production Equipment		On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
BCEMAIL1	104155	H945631	PowerEdge 2600	Data Center	7/29/2006	
ENTIMSRV1	5540	D334LDN1H924	ProLiant DL380 G3	Data Center	8/26/2006	
CLKWEB2	105629	D333JJC1H467	ProLiant DL380 G3	Data Center	9/13/2006	
PRESERVE	104990	D333LDQ1H019	ProLiant ML370 G3	Data Center	9/16/2006	
PATCHME1	92242	M05TLGP31F	ProLiant DL360 G3	Data Center	10/9/2006	
BCCBES	104294	BZRKM31	PowerEdge 1750	Data Center	10/9/2006	
CLKDEV	105452	6J38LGP4W02Y	ProLiant DL360 G3	Data Center	10/10/2006	
SPAMKILLA	104991	6J39LGP4501Y	ProLiant DL360	Data Center	10/17/2006	
BCC-MIDCTY	104992	D334LDQ1H186	ProLiant ML370 G3	Data Center	10/27/2006	
ACSWIRELESS	104281	6J2CJNT1709S	ProLiant DL360 G2	Data Center	12/17/2006	
ENTTSV	106804	5LH5B41	PowerEdge 1750	Data Center	2/12/2007	
ENTJBS2-LX	None	XZ55MK0466	ProLiant BL30p G1	Data Center	3/13/2007	
ENTBKUP1	95742	71TXH41	PowerEdge 1750	Data Center	3/17/2007	
CLKAPP1	106957	M01ZLGP329	ProLiant DL360 G3	Data Center	4/13/2007	
VCBProxy	76479	EAPHLJC12J	ProLiant DL380	Data Center	4/15/2007	
CJIS2-LX	92271	EA0ALV322C	ProLiant DL740 G1	Data Center	4/18/2007	
CLK_AUDIT	106958	EA0KLH762D	ProLiant ML370 G3	Data Center	4/22/2007	
ENTTRAK-LX	None	EA09MCB12B	ProLiant BL40p	Data Center	4/30/2007	
BCCCLW7	106800	J0LLX41	PowerEdge 1750	Data Center	5/20/2007	
BCCCLW8	106801	21LLX41	PowerEdge 1750	Data Center	5/20/2007	
CJCCLW2	None	6Z1CX41	PowerEdge 750	Data Center	5/27/2007	
PCSERV1	106824	EAFSKJNZ32	ProLiant DL380	Data Center	6/11/2007	
PCAUTH1	106825	EAFKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
ENTIF01-OLX	106823	EAFMKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
NW65CL-tst2	106822	EAFPKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
PCSERV2	106820	EAFHKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
ENTDS2	106821	EAFRKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
					(C) Total	\$

Appendix A - Fee Summary

SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P

HP EQUIPMENT

Production Equipment			On-site Repair/Exchange M thru F (excluding holidays) 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
SPAMKILLA1	107845	BFVTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTARCH1	107849	D3TTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTSMTP2	107847	63TTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTARCH2	107844	7FVTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTSMTP1	107846	JFVTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTMAIL1	106826	EA0TKZH38	ProLiant DL560	Data Center	8/25/2007	
ENTMAIL2	106827	EA0RKZH38	ProLiant DL560	Data Center	9/5/2007	
ENTMAIL3	107851	EA0SKZH38	ProLiant DL560	Data Center	9/5/2007	
UTL_NORTH	88994	4RDRT11	PowerEdge 4600	Data Center	9/6/2007	
PUB_DEF_NPR	29211	EA3ZKZRZ39	ProLiant ML350 Tower	Data Center	9/29/2007	
CLKUTL	93358	D208KF52K089	ProLiant ML370 G2	Data Center	9/30/2007	
CLKFINANCE	107145	ea2vLh763j	ProLiant ML370 G3	Data Center	11/17/2007	
CLKAPP2A	107137	EA4WKYDZ3K	ProLiant DL360 G3	Data Center	11/17/2007	
CLKAPP2B	107139	EA4VKYDZ3K	ProLiant DL360 G3	Data Center	11/17/2007	
CLKCLWSRV1	107135	EBB5KJNZ3H	ProLiant DL380 G3	Data Center	11/17/2007	
BCCDC1	107142	EBB6KJNZ3H	ProLiant DL380 G3	Data Center	11/17/2007	
CLKCLWSRV2	107136	EBB4KJNZ3H	ProLiant DL380 G3	Data Center	11/17/2007	
CLKDC1	107138	EA4TKYDZ3K	ProLiant DL360 G3	Data Center	11/17/2007	
ENTJBA1-LX	107869	USM44700Z0	ProLiant DL360 G4	Data Center	11/24/2007	
ENTWAB-LX	None	M06HMKV43L	ProLiant BL30p G1	Data Center	12/2/2007	
M04AMKV43L	None	M04AMKV43L	ProLiant BL30p G1	Data Center	12/2/2007	
ENTCABL4	None	M00WMKV43N	ProLiant BL30p G1	Data Center	12/11/2007	
HPBLMGR	None	USE449A08D	ProLiant DL380 G4	Data Center	12/22/2007	
PORKY	92278	USM44901JV	ProLiant DL360 G4	Data Center	12/23/2007	
UTLSWSC2	107872	9J3XG61	PowerEdge 2600	Data Center	1/1/2008	
ENTDEV3-LX	None	M007MKV43B	ProLiant BL30p G1	Data Center	1/14/2008	
M00TMKV43B	None	M00TMKV43B	ProLiant BL30p G1	Data Center	1/14/2008	
					(D) Total	\$

Appendix A - Fee Summary

SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P

HP EQUIPMENT

Production Equipment			On-site Repair/Exchange M thru F (excluding holidays) 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTCABL3	None	M00KMKV43B	ProLiant BL30p G1	Data Center	1/14/2008	
SQLUPGRADETEST	92299	GB75P61	PowerEdge 750	Data Center	1/20/2008	
ENTLOAD-LX	None	M01CMKV443	ProLiant BL30p G1	Data Center	1/20/2008	
Courtsowa2003	108020	USM50100CB	ProLiant DL360 G4	Data Center	1/24/2008	
ENT10GRMAN-LX	92292	M00LMKV43X	ProLiant BL30p G1	Data Center	2/12/2008	
M00HMKV44B	None	M00HMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
SANTEST-LX	None	M00SMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
ENTJBS4-LX	None	M00NMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
ENTQA-LX	None	M00CMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
CLWAGILE	None	KP-ZZ835	xSeries 236	Data Center	4/19/2008	
EMS	109393	USM51501TV	ProLiant ML350 G4p	Data Center	4/29/2008	
EMA	109394	USM51501TU	ProLiant ML350 G4p	Data Center	4/29/2008	
CLKICD1	107182	USE515A11R	ProLiant DL380 G4	Data Center	5/12/2008	
CLKICD2	107180	USE515A11V	ProLiant DL380 G4	Data Center	5/12/2008	
CLKCCCSRV1	107183	USE515A11P	ProLiant DL380 G4	Data Center	5/12/2008	
CLKCCCSRV2	107181	USE515A11N	ProLiant DL380 G4	Data Center	5/12/2008	
BCCWEATHER	81392	M0BJLK8933	ProLiant ML350 G3	Data Center	5/26/2008	
CJC-PTIOPS	106429	C6VFM71	PowerEdge 750	Data Center	6/1/2008	
CLKRBE	92396	USE522A0Y0	ProLiant DL360 G4	Data Center	6/7/2008	
Entnamag02	92399	USE522A141	ProLiant DL360 G4	Data Center	6/12/2008	
Dmznamag01	92394	USE522A142	ProLiant DL360 G4	Data Center	6/12/2008	
entnamag01	92393	USE522A143	ProLiant DL360 G4	Data Center	6/12/2008	
SOCIAL_SP	109395	USM52400YH	ProLiant ML350 G4p	Data Center	7/21/2008	
CJCCLW	106421	USX5250125	ProLiant DL380 G4	Data Center	8/1/2008	
ENTCABL2	None	USE529084A	ProLiant BL30p G1	Data Center	8/15/2008	
ENTUAPM	None	USE529084B	ProLiant BL30p G1	Data Center	8/15/2008	
STAR_CTR	97152	USM53102CV	ProLiant ML370	Data Center	9/2/2008	
					(E) Total	\$

Appendix A- Fee Summary						
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
HP EQUIPMENT						
Production Equipment		On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
CLKWMWEB	109348	USE545N1RZ	ProLiant DL360 G4	Data Center	11/15/2008	
CLKPRBSCAN	109349	use545n1rx	ProLiant DL360 G4	Data Center	11/15/2008	
ENTJBS3-LX	None	M006MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTOFQ1-LX	None	M045MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTPMQ1-LX	None	M00LMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTESX1	None	M07AMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTOF1-LX	None	M00KMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTESX2	None	M004MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTPPMQ-LX	None	M077MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTQA4-LX	None	M00RMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ECON_DEV	109390	USM54900A4	ProLiant ML350 G4	Data Center	12/2/2008	
					(F) Total	\$

Appendix B - Fee Summary

SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P

IBM Equipment

Production Equipment		24X7 - 4 Hours Response				
EquipType	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
1722	60U	13G8856	Disk array	Data Center	11/30/2008	
2074	001	00115A3	Console Support Controller	Data Center	11/30/2008	
2086	A04	009D4BE	Capacity Setting 320	Data Center	11/30/2008	
2105	F20	13-20485	Enterprise Storage	Data Center	11/30/2008	
3494	L12	15068	VTs System Control Unit	Data Center	11/30/2008	
3494	D12	25219	Drive Unit	Data Center	11/30/2008	
3494	D14	25399	Drive Unit	Data Center	11/30/2008	
3494	B18	71628	Virtual Tape Server	Data Center	11/30/2008	
3581	H13	1317616	Magstar Tape Subsystem	Data Center	11/30/2008	
3581	H23	73-26705	Tape Drive	Data Center	11/30/2008	
3584	L32	12535	Expansion Frame	Data Center	11/30/2008	
3584	D32	30478	Ultrascable Tape Library	Data Center	11/30/2008	
3590	B1A	10378	VTs High Perf Tape Server	Data Center	11/30/2008	
3590	E1A	18279	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	E1A	20893	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	E1A	21049	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	E1A	23007	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	B1A	51892	Tape Drive with RACL	Data Center	11/30/2008	
3590	A60	90247	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	B1A	13351	Tape Drive with RACL	Data Center	11/30/2008	
3590	B1A	13-G0014	Tape Drive with RACL	Data Center	11/30/2008	
7013	J40	55334	RISC System/6000	Data Center	11/30/2008	
7017	S80	96241	Enterprise Server S70 Adv	Data Center	11/30/2008	
7025	F50	25927	RS/6000 Deskside Svr SMP	Data Center	11/30/2008	
7025	6F1	8DF4A	RISC System 6000	Data Center	11/30/2008	
7025	F50	12124	RS/6000 Dskside Server	Data Center	11/30/2008	
					(G) Total	\$

Appendix B - Fee Summary

SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P

IBM Equipment

Production Equipment		24X7 - 4 Hours Response				
EquipType	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
7026	6H1	10-ACA2F	7026 6H1 PSeries 660	Data Center	11/30/2008	
7026	6H1	10-C034F	7026 6H1 PSeries 660	Data Center	11/30/2008	
7026	H80	0D6DF	Enterprise Server	Data Center	11/30/2008	
7026	H80	0D6FF	Enterprise Server	Data Center	11/30/2008	
7028	6C4	10-FDC6A	P630 Server AIX 5.3	Data Center	11/30/2008	
7028	6C4	10-E048E	P630 Server AIX 5.2	Data Center	11/30/2008	
7028	6C4	10-E049E	P630 Server AIX 5.2	Data Center	11/30/2008	
7029	6E3	10-BE58D	Enterprise Server	Data Center	11/30/2008	
7029	6C3	00B77FF	7029 6C3 PSeries 615	Data Center	11/30/2008	
7038	6M2	10-21CFA	PSeries 650	Data Center	11/30/2008	
7133	D40	D0B8D	SSA Disc SubSystem	Data Center	11/30/2008	
7133	D40	KE851	Serial Disc System	Data Center	11/30/2008	
7133	D40	KK208	Serial Disc System	Data Center	11/30/2008	
7133	D40	KK241	Serial Disc System	Data Center	11/30/2008	
7133	D40	K0058	Serial Disc System	Data Center	11/30/2008	
7133	D40	KP141	Serial Disc System	Data Center	11/30/2008	
7133	D40	41188	Serial Disk System	Data Center	11/30/2008	
7133	D40	5035A	Serial Disc System	Data Center	11/30/2008	
7133	D40	5036A	Serial Disc System	Data Center	11/30/2008	
7133	010	66415	Serial Disc System	Data Center	11/30/2008	
7133	010	66416	Serial Disc System	Data Center	11/30/2008	
7133	020	77057	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	80812	Serial Disc System	Data Center	11/30/2008	
7133	020	80813	Serial Disc System	Data Center	11/30/2008	
7133	020	81832	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	90678	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	92357	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	0063808	SSA Disk Subsystem	Data Center	11/30/2008	
					(H) Total	\$

Appendix B - Fee Summary						
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
IBM Equipment						
Production Equipment		24X7 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
9113	550	D904F	P550	Data Center	11/30/2008	
9117	570	9AB1D	P570	Data Center	10/5/2009	
Non-Production Equipment		8X5 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
7025	F30	08391	RISC System 6000	Data Center	11/30/2008	
7025	F40	44884	RS/6000 Dskside Server	Data Center	11/30/2008	
7310	CR3	724BA	HMC	Data Center	11/30/2008	
7315	CR2	0033ABA	Rack-Mounted HMC	Data Center	11/30/2008	
(I) Total						\$

Appendix B - Fee Summary

SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P

IBM Equipment

Production Equipment		24X7 - 4 Hours Response				
EquipType	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
1430	N21	11LGX90	Source Technologies	13001 Starkey Rd	10/31/2008	
1519	100	000737D	Int X series Adapter	4645 145 Ave N	10/31/2008	
1735	L04	2361095	Netbay Remote Console Mgr	4645 145 Ave N	10/31/2008	
2005	H08	1333746	SAN Switch	Data Center	9/8/2009	
2005	H08	1353798	SAN Switch	Data Center	9/8/2009	
3570	C02	051696	8MM Tape and Library	301 4th St SW	6/30/2009	
3580	H23	1322506	Ultium Tape Library	301 4th St SW	6/30/2009	
3580	L23	1334311	Ultium Tape Library	301 4th St SW	6/30/2009	
3580	L23	1337424	Ultrium Tape Drive	4645 145 Ave N	10/31/2008	
3580	L23	1337427	Ultrium Tape Drive	4645 145 Ave N	10/31/2008	
3581	L23	1333249	Ultrium Tape Loader	301 4th St SW	6/30/2009	
6400	008	00A4383	Line Matrix Printer	10750 Ulmer Rd	10/31/2008	
6400	09P	00G0495	Line Matrix Printer	10750 Ulmer Rd	10/31/2008	
6400	I05	00PD563	Line Matrix Printer	4645 145 Ave N	10/31/2008	
7208	342	00P3553	Vdat Drive	4645 145 Ave N	10/31/2008	
7210	025	00T5129	Tape Drive	4645 145 Ave N	10/31/2008	
7310	CR2	004057A	DeskTop HW Mgt Console	301 4th St SW	6/30/2009	
7310	CR2	006D4EA	Dsktop HW Mgt Console	4645 145 Ave N	10/31/2008	
7316	TF3	007240B	Color Monitor	4645 145 Ave N	10/31/2008	
7852	40Z	42L2245	External Modem(PCC)	10750 Ulmer Rd	10/31/2008	
7852	400	42Y1880	External Modem(PCC)	4645 145 Ave N	10/31/2008	
(J) Total						\$

Appendix B - Fee Summary

SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P

IBM Equipment

Production Equipment		24X7 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
9131	5A1	7F30G	P510	Data Center	6/20/2010	
9131	5A1	8F43G	P510	Data Center	9/30/2010	
9133	55A	3B8AH	P55A	Data Center	8/30/2010	
9133	55A	31D3H	P550Q	Data Center	8/30/2010	
8870	4EX	KPRY806	SSer445 2X2.5G 1MB 2GB	4645 145 Ave N	10/31/2008	
9406	170	003D9HM	Processor OL30-OL60	10750 Ulmer Rd	10/31/2008	
9406	520	0040643	Processor OL30-OL60	10750 Ulmer Rd	10/31/2008	
9406	520	00B4092	Processor OL30-OL60	301 4th St SW	6/30/2009	
9406	520	003XV2M	Processor OL30-OL60	301 4th St SW	6/30/2009	
Non-Production Equipment		8X5 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
7310	CR4	22BDB	HMC	Data Center	6/12/2010	
9115	505	27CDA	P505EXP	Data Center	W 4/30/2010	
9115	505	27D0A	P505EXP	Data Center	W 4/30/2010	
9115	505	27D1A	P505EXP	Data Center	W 4/30/2010	
9115	505	27D6A	P505EXP	Data Center	W 4/30/2010	
9133	55A	CA29G	P550Q W 4/30/2010 = Under warranty	Data Center	8/10/2009	
					(K) Total	\$

SUMMARY		
(A)		\$
(B)		\$
(C)		\$
(D)		\$
(E)		\$
(F)		\$
(G)		\$
(H)		\$
(I)		\$
(J)		\$
(K)		\$
GRAND TOTAL		\$

**BOARD OF COUNTY
COMMISSIONERS**

NANCY BOSTOCK
NEIL BRICKFIELD
CALVIN D. HARRIS
SUSAN LATVALA
JOHN MORRONI
KAREN WILLIAMS SEEL
KENNETH T. WELCH



Joseph Lauro, CPPO/CPPB
Director

December 5, 2008

TO: ALL INTERESTED PROPOSERS

REQUEST FOR PROPOSAL: Support Services/Maintenance, Hewlett-Packard (HP) and IBM Equipment

PROPOSAL NUMBER: 089-0069-P(RM)

PROPOSAL SUBMITTAL IS DUE: December 18, 2008 @ 3:00 PM

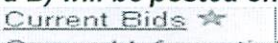
ADDENDUM NO. 1

Following is additional information, clarifications, questions and responses relative to referenced Request for Proposal (RFP):

QUESTION # 1:

I have reviewed the subject RFP and would like to submit a proposal. The document is a scanned PDF file which makes it impossible to fill out the forms and equipment pricing sheets. In order to develop a quality proposal can you provide the excel document for the equipment list and the Word document for the solicitation?

Answer: *The fee summary pages (Appendix A and B) will be posted on the purchasing web site for download.*

Please go to www.pinellascounty.org/purchase 

After clicking on current bids, enter RFP # 089-0069-P in the search field and click "search page" to go directly to the RFP and related documents. The summary pages are in word format that allows for calculations using the word formula option. The fee summary is not available in excel format. In order to maintain the integrity of the RFP document, the entire proposal is not available in word format for distribution.

QUESTION # 2:

What is the projected start date of the contract?

Answer: *The projected start date is March 1, 2009. However, depending on when the County approves the contract, the date is subject to change, but will be sometime in March, 2009.*

PLEASE ADDRESS REPLY TO:
400 South Ft. Harrison, Sixth Floor
Clearwater, Florida 33756
Phone: (727) 464-3311
FAX: (727) 464-3925
Website: www.pinellascounty.org/purchase



QUESTION # 3:

Section E Item C.2.ii. page 15 - IBM does not certify competing 3rd party maintainers engineers. Will the County please delete the 2nd sentence which reads "At a minimum, staff shall carry manufacturer's hardware certifications from the original equipment manufacturers (OEMs) they are supporting."?

Answer: *The 2nd sentence Section E Item C 2ii, page 15 has been deleted.*

QUESTION # 4:

Could you please provide a copy of the equipment list in excel format?

Answer: *Please refer to answer to Question # 1 on first page of this addendum.*

QUESTION # 5:

Could you please provide a complete list of the IBM feature codes installed on the associated IBM equipment?

Answer: *That information will not be provided. BTS does not feel the information is necessary to develop a maintenance services proposal. BTS will assist in the conduct of the inventory of all machines feature codes, release levels, etc.. with the Proposer who is selected for this contract.*

QUESTION # 6:

On page 5 of 11 of the pricing page, you have listed an xSeries 236. I know this is an IBM server but can you supply the four digit IBM machine type. It would probably start with 86XX

Answer: *The xSeries 236 on page 5 of 11 of the pricing page has been struck out. BTS does not wish to have maintenance on the equipment at this time.*

QUESTION # 7:

Do you require any remote pSeries or AIX software support. Currently you have SWMA coverage on some of your equipment.

Answer: *BTS did not include software support in this RFP. Software support will be addressed at a later date through a separate bid or proposal.*

QUESTION # 8:

There is a "No Bid" statement if we chose not to bid. Do we need to notify the County if we intend to bid?

Answer: *No. However, it is your responsibility to ensure your sealed proposal is received in the Purchasing Department no later than December 18, 2008 by 3:00 P.M. to be considered for evaluation.*

QUESTION #9:

Who is the incumbent and what is the annual value of the current contract?

Answer: *There is currently no contract in place for the HP equipment maintenance. IBM provides the support for all the IBM equipment for Board of County Commissioners (Board). The current pricing for support provided to the BOCC is posted on the purchasing web site under the RFP.*

Not all the equipment in the RFP will be found on the IBM pricing document because it was not covered under the Board's authority. Some agencies went without and others were using IBM Business Partners.

Please go to www.pinellascounty.org/purchase Current Bids ★. After clicking on current bids, enter RFP # 089-0069-P in the search field and click "search page" to go directly to the RFP and related documents.

QUESTION # 10:

Section E, Scope of Services Item 3.b.i states, Production Equipment: On-Site Repair/Exchange services Monday through Friday, 7 days a week, 24 hrs/day, 4 hour response time. Should the Monday through Friday be removed as this is contradictory to the 7 days a week, 24 hrs/day?

Answer: The correct information is: "On-Site Repair/Exchange Services, Monday-Friday (excluding holidays), 8am to 5pm, 4 hour response objective."

CONFIRMATION:

- 1. All questions must be received in the Purchasing Department no later than December 8, 2008 by 3:00 P.M. All questions must be submitted in writing to Ruby McKenzie and can be submitted via email to rmmckenz@co.pinellas.fl.us**

All other specifications, terms and conditions remain the same.

Please remember to acknowledge receipt of this Addendum in Section G, Page 21 under Addendum No. 1 and return with completed bid package.

Sincerely,



Joseph Lauro, CPPO/CPPB
Director of Purchasing

Addendum # 1		Appendix A - Fee Summary Revised 12-5-08				
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
HP EQUIPMENT						
Production Equipment		On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTFAX	92081	D028CQH3K774	ProLiant ML350	Data Center	8/18/2003	
BCCCLW2	90214	D101FPX1K004	ProLiant ML530	Data Center	1/19/2004	
BCCIS	90204	D052DKG1K016	ProLiant ML370	Data Center	1/29/2004	
ENTSPDEV	92099	D052DKG1K032	ProLiant ML370	Data Center	1/30/2004	
ENTSPPROD	90207	D052DKG1K008	ProLiant ML370	Data Center	1/30/2004	
ENTSP_TS2	92100	D029DKG1K038]	ProLiant ML370 R01	Data Center	2/15/2004	
ENTDHCP2	90212	D108FD91K045	ProLiant ML370	Data Center	4/15/2004	
ENTDHCP1	90216	D108FD91K034	ProLiant ML370	Data Center	4/20/2004	
UFC-CJIS	92113	D042FFL1K107	ProLiant ML530	Data Center	4/23/2004	
CJCCLW1-old	95319	D114FPX1K016	ProLiant ML530	Data Center	5/3/2004	
CJCTSV	97209	D117FPX1K032	ProLiant ML530	Data Center	5/18/2004	
ENTCAWEB	92131	D124FSB1L225	ProLiant DL380 R01	Data Center	7/12/2004	
PCWEB	93302	D129FSB1K474	ProLiant DL380	Data Center	8/3/2004	
ECONGM	91941	58BQU	PowerEdge 2300	Data Center	9/13/2004	
VIRUSADMIN	93311	6J1BJZS1C01H	ProLiant DL360	Data Center	12/3/2004	
CPT_MON	92153	6J21JZS1F01N	ProLiant DL360	Data Center	1/31/2005	
ENTTIME	109351	USE544N26K	ProLiant DL360 G4p	Data Center	12/31/2008	
XZ4AMK0825	None	XZ4AMK0825	ProLiant BL30p G1	Data Center	3/6/2005	
ENGCLW2	85145	D144FSB1K699	ProLiant DL380	Data Center	3/29/2005	
INTRAWEB	93357	D212FPX1K160	ProLiant ML530	Data Center	4/1/2005	
BCCCLW6	None	D208FPZ1K000	ProLiant ML530	Data Center	4/2/2005	
ENTIMG	103899	6J24JZS1Y045	ProLiant DL360	Data Center	5/17/2005	
D208FRW1K105	92156	D208FRW1K105	ProLiant ML370 G2	Data Center	5/21/2005	
EXCHGADMIN	103630	6J24JZS1Y014	ProLiant DL360	Data Center	6/14/2005	
EMAIL-SOE	103631	D220FRV1D096	ProLiant ML370	Data Center	6/15/2005	
6J25JZS1G0B2	103902	6J25JZS1G0B2	ProLiant DL360	Data Center	8/12/2005	
					(A) Total	\$

Addendum # 1			Appendix A- Fee Summary Revised 12-5-08			
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
HP EQUIPMENT						
Production Equipment		On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTSQL1	96555	6J26JNT1K0RJ	ProLiant DL360 G2	Data Center	8/24/2005	
GXVCLW1	96554	6J26JNT1L036	ProLiant DL360 G2	Data Center	8/24/2005	
ENTPRD-LX	None	XZ5CMK0037	ProLiant BL30p G1	Data Center	9/17/2005	
EMAIL_AGENTS	104279	6J29JNT1908X	ProLiant DL360 G2	Data Center	9/30/2005	
ENTWIN	104275	6J29JNT190AG	ProLiant DL360 G2	Data Center	9/30/2005	
CLKCLW2	104753	6J28JNT1L03X	ProLiant DL360 G2	Data Center	10/17/2005	
CLKDC3	104754	6J28JNT1L03N	ProLiant DL360 G2	Data Center	10/17/2005	
clkbkup1	104755	6J28JNT1L04P	ProLiant DL360	Data Center	10/17/2005	
CAWEB-Spare	104277	6J29JNT190C5	ProLiant DL360 G2	Data Center	11/6/2005	
CLKTR2	104889	6J29JNT1J0F9	ProLiant DL360 G2	Data Center	11/15/2005	
M006MKV63S	None	M006MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTCABL5	None	M005MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTDBA3-LX	None	M003MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTGRID-LX	None	M002MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTWAB1-LX	None	M001MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
M008MKV63S	None	M008MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
M004MKV63S	None	M004MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ECC	95989	USE627N9V2	ProLiant ML380 G5	Data Center	1/22/2006	
ENTPWG1-LX	None	2R5CMK0942	ProLiant BL20p G3	Data Center	2/12/2006	
ENTWAS2-LX	92225	6J32LGP1R004	ProLiant DL360 G3	Data Center	3/3/2006	
ITIVRP_DUP[147]	92222	D307KF52H098_DUP[147]	ProLiant ML370 R02	Data Center	3/7/2006	
ENTDBA-LX	92223	6J31KYD1P066	ProLiant DL360 G3	Data Center	3/14/2006	
FLEET	109391	USM51803NH	ProLiant ML350 G4p	Data Center	12/8/2008	
ENTRBS1	92224	6J32LGP1R01L	ProLiant DL360 G3	Data Center	5/3/2006	
IT	92233	D321LDN1H099	ProLiant DL380 R03	Data Center	5/28/2006	
ENTRL	92239	6J35LGPIL05W	ProLiant DL300 G3	Data Center	6/20/2006	
ENGMSQ1	104984	6J35KT417002	ProLiant ML370	Data Center	6/26/2006	
					(B) Total	\$

Addendum # 1			Appendix A - Fee Summary Revised 12-5-08			
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
HP EQUIPMENT						
Production Equipment			On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
BCCEMAIL1	104155	H945631	PowerEdge 2600	Data Center	7/29/2006	
ENTIMSRV1	5540	D334LDN1H924	ProLiant DL380 G3	Data Center	8/26/2006	
CLKWEB2	105629	D333IJC1H467	ProLiant DL380 G3	Data Center	9/13/2006	
PRESERVE	104990	D333LDQ1H019	ProLiant ML370 G3	Data Center	9/16/2006	
PATCHME1	92242	M05TLGP31F	ProLiant DL360 G3	Data Center	10/9/2006	
BCCBES	104294	BZRKM31	PowerEdge 1750	Data Center	10/9/2006	
CLKDEV	105452	6J38LGP4W02Y	ProLiant DL360 G3	Data Center	10/10/2006	
SPAMKILLA	104991	6J39LGP4501Y	ProLiant DL360	Data Center	10/17/2006	
BCC-MIDCTY	104992	D334LDQ1H186	ProLiant ML370 G3	Data Center	10/27/2006	
ACSWIRELESS	104281	6J2CJNT1709S	ProLiant DL360 G2	Data Center	12/17/2006	
ENTTSV	106804	5LH5B41	PowerEdge 1750	Data Center	2/12/2007	
ENTJBS2-LX	None	XZ55MK0466	ProLiant BL30p G1	Data Center	3/13/2007	
ENTBKUP1	95742	71TXH41	PowerEdge 1750	Data Center	3/17/2007	
CLKAPP1	106957	M01ZLGP329	ProLiant DL360 G3	Data Center	4/13/2007	
VCBProxy	76479	EAPHLJC12J	ProLiant DL380	Data Center	4/15/2007	
CJIS2-LX	92271	EA0ALV322C	ProLiant DL740 G1	Data Center	4/18/2007	
CLK_AUDIT	106958	EA0KLH762D	ProLiant ML370 G3	Data Center	4/22/2007	
ENTTRAK-LX	None	EA09MCB12B	ProLiant BL40p	Data Center	4/30/2007	
BCCCLW7	106800	J0LLX41	PowerEdge 1750	Data Center	5/20/2007	
BCCCLW8	106801	21LLX41	PowerEdge 1750	Data Center	5/20/2007	
CJCCLW2	None	6Z1CX41	PowerEdge 750	Data Center	5/27/2007	
PCSERV1	106824	EAFSKJNZ32	ProLiant DL380	Data Center	6/11/2007	
PCAUTH1	106825	EAFKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
ENTIF01-OLX	106823	EAFMKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
NW65CL-tst2	106822	EAFPKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
PCSERV2	106820	EAFHKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
ENTDS2	106821	EAFRKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
					(C) Total	\$

Addendum # 1			Appendix A - Fee Summary Revised 12-5-08			
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
HP EQUIPMENT						
Production Equipment			On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
SPAMKILLA1	107845	BFVTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTARCH1	107849	D3TTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTSMTP2	107847	63TTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTARCH2	107844	7FVTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTSMTP1	107846	JFVTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTMAIL1	106826	EA0TKZH38	ProLiant DL560	Data Center	8/25/2007	
ENTMAIL2	106827	EA0RKZH38	ProLiant DL560	Data Center	9/5/2007	
ENTMAIL3	107851	EA0SKZH38	ProLiant DL560	Data Center	9/5/2007	
UTL_NORTH	88994	4RDRT11	PowerEdge 4600	Data Center	9/6/2007	
PUB_DEF_NPR	29211	EA3ZKZRZ39	ProLiant ML350 Tower	Data Center	9/29/2007	
CLKUTL	93358	D208KF52K089	ProLiant ML370 G2	Data Center	9/30/2007	
CLKFINANCE	107145	ea2vLh763j	ProLiant ML370 G3	Data Center	11/17/2007	
CLKAPP2A	107137	EA4WKYDZ3K	ProLiant DL360 G3	Data Center	11/17/2007	
CLKAPP2B	107139	EA4VKYDZ3K	ProLiant DL360 G3	Data Center	11/17/2007	
CLKCLWSRV1	107135	EBB5KJNZ3H	ProLiant DL380 G3	Data Center	11/17/2007	
BCCDC1	107142	EBB6KJNZ3H	ProLiant DL380 G3	Data Center	11/17/2007	
CLKCLWSRV2	107136	EBB4KJNZ3H	ProLiant DL380 G3	Data Center	11/17/2007	
CLKDC1	107138	EA4TKYDZ3K	ProLiant DL360 G3	Data Center	11/17/2007	
ENTJBA1-LX	107869	USM44700Z0	ProLiant DL360 G4	Data Center	11/24/2007	
ENTWAB-LX	None	M06HMKV43L	ProLiant BL30p G1	Data Center	12/2/2007	
M04AMKV43L	None	M04AMKV43L	ProLiant BL30p G1	Data Center	12/2/2007	
ENTCABL4	None	M00WMKV43N	ProLiant BL30p G1	Data Center	12/11/2007	
HPBLMGR	None	USE449A08D	ProLiant DL380 G4	Data Center	12/22/2007	
PORKY	92278	USM44901JV	ProLiant DL360 G4	Data Center	12/23/2007	
UTLSWSC2	107872	9J3XG61	PowerEdge 2600	Data Center	1/1/2008	
ENTDEV3-LX	None	M007MKV43B	ProLiant BL30p G1	Data Center	1/14/2008	
M00TMKV43B	None	M00TMKV43B	ProLiant BL30p G1	Data Center	1/14/2008	
					(D) Total	\$

Addendum # 1			Appendix A - Fee Summary – Revised 12-5-08			
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
HP EQUIPMENT						
Production Equipment			On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTCABL3	None	M00KMKV43B	ProLiant BL30p G1	Data Center	1/14/2008	
SQLUPGRADETEST	92299	GB75P61	PowerEdge 750	Data Center	1/20/2008	
ENTLOAD-LX	None	M01CMKV443	ProLiant BL30p G1	Data Center	1/20/2008	
Courtsowa2003	108020	USM50100CB	ProLiant DL360 G4	Data Center	1/24/2008	
ENT10GRMAN-LX	92292	M00LMKV43X	ProLiant BL30p G1	Data Center	2/12/2008	
M00HMKV44B	None	M00HMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
SANTEST-LX	None	M00SMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
ENTJBS4-LX	None	M00NMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
ENTQA-LX	None	M00CMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
CLWAGILE	None	KP-ZZ835	xSeries 236	Data Center	4/19/2008	
EMS	109393	USM51501TV	ProLiant ML350 G4p	Data Center	4/29/2008	
EMA	109394	USM51501TU	ProLiant ML350 G4p	Data Center	4/29/2008	
CLKICD1	107182	USE515A11R	ProLiant DL380 G4	Data Center	5/12/2008	
CLKICD2	107180	USE515A11V	ProLiant DL380 G4	Data Center	5/12/2008	
CLKCCCSRV1	107183	USE515A11P	ProLiant DL380 G4	Data Center	5/12/2008	
CLKCCCSRV2	107181	USE515A11N	ProLiant DL380 G4	Data Center	5/12/2008	
BCCWEATHER	81392	M0BJLK8933	ProLiant ML350 G3	Data Center	5/26/2008	
CJC-PTIOPS	106429	C6VFM71	PowerEdge 750	Data Center	6/1/2008	
CLKRBE	92396	USE522A0Y0	ProLiant DL360 G4	Data Center	6/7/2008	
Entnamag02	92399	USE522A141	ProLiant DL360 G4	Data Center	6/12/2008	
Dmznamag01	92394	USE522A142	ProLiant DL360 G4	Data Center	6/12/2008	
entnamag01	92393	USE522A143	ProLiant DL360 G4	Data Center	6/12/2008	
SOCIAL_SP	109395	USM52400YH	ProLiant ML350 G4p	Data Center	7/21/2008	
CJCCLW	106421	USX5250125	ProLiant DL380 G4	Data Center	8/1/2008	
ENTCABL2	None	USE529084A	ProLiant BL30p G1	Data Center	8/15/2008	
ENTUAPM	None	USE529084B	ProLiant BL30p G1	Data Center	8/15/2008	
STAR_CTR	97152	USM53102CV	ProLiant ML370	Data Center	9/2/2008	
					(E) Total	\$

Addendum # 1			Appendix A- Fee Summary Revised 12-5-08			
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
HP EQUIPMENT						
Production Equipment			On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
CLKWMWEB	109348	USE545N1RZ	ProLiant DL360 G4	Data Center	11/15/2008	
CLKPRBSCAN	109349	use545n1rx	ProLiant DL360 G4	Data Center	11/15/2008	
ENTJBS3-LX	None	M006MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTOFQ1-LX	None	M045MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTPMQ1-LX	None	M00LMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTESX1	None	M07AMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTOF1-LX	None	M00KMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTESX2	None	M004MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTPPMQ-LX	None	M077MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTQA4-LX	None	M00RMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ECON_DEV	109390	USM54900A4	ProLiant ML350 G4	Data Center	12/2/2008	
					(F) Total	\$

Addendum # 1			Appendix B- Fee Summary Revised 12-5-08			
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
IBM Equipment						
Production Equipment		24X7 - 4 Hours Response				
EquipType	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
1722	60U	13G8856	Disk array	Data Center	11/30/2008	
2074	001	00115A3	Console Support Controller	Data Center	11/30/2008	
2086	A04	009D4BE	Capacity Setting 320	Data Center	11/30/2008	
2105	F20	13-20485	Enterprise Storage	Data Center	11/30/2008	
3494	L12	15068	VTs System Control Unit	Data Center	11/30/2008	
3494	D12	25219	Drive Unit	Data Center	11/30/2008	
3494	D14	25399	Drive Unit	Data Center	11/30/2008	
3494	B18	71628	Virtual Tape Server	Data Center	11/30/2008	
3581	H13	1317616	Magstar Tape Subsystem	Data Center	11/30/2008	
3581	H23	73-26705	Tape Drive	Data Center	11/30/2008	
3584	L32	12535	Expansion Frame	Data Center	11/30/2008	
3584	D32	30478	Ultrascable Tape Library	Data Center	11/30/2008	
3590	B1A	10378	VTs High Perf Tape Server	Data Center	11/30/2008	
3590	E1A	18279	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	E1A	20893	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	E1A	21049	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	E1A	23007	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	B1A	51892	Tape Drive with RACL	Data Center	11/30/2008	
3590	A60	90247	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	B1A	13351	Tape Drive with RACL	Data Center	11/30/2008	
3590	B1A	13-G0014	Tape Drive with RACL	Data Center	11/30/2008	
7013	J40	55334	RISC System/6000	Data Center	11/30/2008	
7017	S80	96241	Enterprise Server S70 Adv	Data Center	11/30/2008	
7025	F50	25927	RS/6000 Deskside Svr SMP	Data Center	11/30/2008	
7025	6F1	8DF4A	RISC System 6000	Data Center	11/30/2008	
7025	F50	12124	RS/6000 Dskside Server	Data Center	11/30/2008	
					(G) Total	\$

Addendum # 1			Appendix B- Fee Summary Revised 12-5-08			
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
IBM Equipment						
Production Equipment		24X7 - 4 Hours Response				
EquipType	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
7026	6H1	10-ACA2F	7026 6H1 PSeries 660	Data Center	11/30/2008	
7026	6H1	10-C034F	7026 6H1 PSeries 660	Data Center	11/30/2008	
7026	H80	0D6DF	Enterprise Server	Data Center	11/30/2008	
7026	H80	0D6FF	Enterprise Server	Data Center	11/30/2008	
7028	6C4	10-FDC6A	P630 Server AIX 5.3	Data Center	11/30/2008	
7028	6C4	10-E048E	P630 Server AIX 5.2	Data Center	11/30/2008	
7028	6C4	10-E049E	P630 Server AIX 5.2	Data Center	11/30/2008	
7029	6E3	10-BE58D	Enterprise Server	Data Center	11/30/2008	
7029	6C3	00B77FF	7029 6C3 PSeries 615	Data Center	11/30/2008	
7038	6M2	10-21CFA	PSeries 650	Data Center	11/30/2008	
7133	D40	D0B8D	SSA Disc SubSystem	Data Center	11/30/2008	
7133	D40	KE851	Serial Disc System	Data Center	11/30/2008	
7133	D40	KK208	Serial Disc System	Data Center	11/30/2008	
7133	D40	KK241	Serial Disc System	Data Center	11/30/2008	
7133	D40	K0058	Serial Disc System	Data Center	11/30/2008	
7133	D40	KP141	Serial Disc System	Data Center	11/30/2008	
7133	D40	41188	Serial Disk System	Data Center	11/30/2008	
7133	D40	5035A	Serial Disc System	Data Center	11/30/2008	
7133	D40	5036A	Serial Disc System	Data Center	11/30/2008	
7133	010	66415	Serial Disc System	Data Center	11/30/2008	
7133	010	66416	Serial Disc System	Data Center	11/30/2008	
7133	020	77057	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	80812	Serial Disc System	Data Center	11/30/2008	
7133	020	80813	Serial Disc System	Data Center	11/30/2008	
7133	020	81832	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	90678	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	92357	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	0063808	SSA Disk Subsystem	Data Center	11/30/2008	
					(H) Total	\$

Addendum # 1				Appendix B- Fee Summary Revised 12-5-08		
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
IBM Equipment						
Production Equipment		24X7 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
9113	550	D904F	P550	Data Center	11/30/2008	
9117	570	9AB1D	P570	Data Center	10/5/2009	
Non-Production Equipment		8X5 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
7025	F30	08391	RISC System 6000	Data Center	11/30/2008	
7025	F40	44884	RS/6000 Dskside Server	Data Center	11/30/2008	
7310	CR3	724BA	HMC	Data Center	11/30/2008	
7315	CR2	0033ABA	Rack-Mounted HMC	Data Center	11/30/2008	
					(I) Total	\$

Addendum # 1			Appendix B- Fee Summary Revised 12-5-08			
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
IBM Equipment						
Production Equipment		24X7 - 4 Hours Response				
EquipType	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
1430	N21	11LGX90	Source Technologies	13001 Starkey Rd	10/31/2008	
1519	100	000737D	Int X series Adapter	4645 145 Ave N	10/31/2008	
1735	L04	2361095	Netbay Remote Console Mgr	4645 145 Ave N	10/31/2008	
2005	H08	1333746	SAN Switch	Data Center	9/8/2009	
2005	H08	1353798	SAN Switch	Data Center	9/8/2009	
3570	C02	051696	8MM Tape and Library	301 4th St SW	6/30/2009	
3580	H23	1322506	Ultium Tape Library	301 4th St SW	6/30/2009	
3580	L23	1334311	Ultium Tape Library	301 4th St SW	6/30/2009	
3580	L23	1337424	Ultrium Tape Drive	4645 145 Ave N	10/31/2008	
3580	L23	1337427	Ultrium Tape Drive	4645 145 Ave N	10/31/2008	
3581	L23	1333249	Ultrium Tape Loader	301 4th St SW	6/30/2009	
6400	008	00A4383	Line Matrix Printer	10750 Ulmer Rd	10/31/2008	
6400	09P	00G0495	Line Matrix Printer	10750 Ulmer Rd	10/31/2008	
6400	I05	00PD563	Line Matrix Printer	4645 145 Ave N	10/31/2008	
7208	342	00P3553	Vdat Drive	4645 145 Ave N	10/31/2008	
7210	025	00T5129	Tape Drive	4645 145 Ave N	10/31/2008	
7310	CR2	004057A	DeskTop HW Mgt Console	301 4th St SW	6/30/2009	
7310	CR2	006D4EA	Dsktop HW Mgt Console	4645 145 Ave N	10/31/2008	
7316	TF3	007240B	Color Monitor	4645 145 Ave N	10/31/2008	
7852	40Z	42L2245	External Modem(PCC)	10750 Ulmer Rd	10/31/2008	
7852	400	42Y1880	External Modem(PCC)	4645 145 Ave N	10/31/2008	
					(J) Total	\$

Addendum # 1				Appendix B- Fee Summary Revised 12-5-08		
	SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P					
IBM Equipment						
Production Equipment		24X7 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
9131	5A1	7F30G	P510	Data Center	6/20/2010	
9131	5A1	8F43G	P510	Data Center	9/30/2010	
9133	55A	3B8AH	P55A	Data Center	8/30/2010	
9133	55A	31D3H	P550Q	Data Center	8/30/2010	
8870	4EX	KPRY806	SSer445 2X2.5G 1MB 2GB	4645 145 Ave N	10/31/2008	
9406	170	003D9HM	Processor OL30-OL60	10750 Ulmer Rd	10/31/2008	
9406	520	0040643	Processor OL30-OL60	10750 Ulmer Rd	10/31/2008	
9406	520	00B4092	Processor OL30-OL60	301 4th St SW	6/30/2009	
9406	520	003XV2M	Processor OL30-OL60	301 4th St SW	6/30/2009	
Non-Production Equipment		8X5 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
7310	CR4	22BDB	HMC	Data Center	6/12/2010	
9115	505	27CDA	P505EXP	Data Center	W 4/30/2010	
9115	505	27D0A	P505EXP	Data Center	W 4/30/2010	
9115	505	27D1A	P505EXP	Data Center	W 4/30/2010	
9115	505	27D6A	P505EXP	Data Center	W 4/30/2010	
9133	55A	CA29G	P550Q W 4/30/2010 = Under warranty	Data Center	8/10/2009	
					(K) Total	\$

SUMMARY		
(A)		\$
(B)		\$
(C)		\$
(D)		\$
(E)		\$
(F)		\$
(G)		\$
(H)		\$
(I)		\$
(J)		\$
(K)		\$
GRAND TOTAL		\$

IBM Schedule for Services

This Schedule contains a listing of the Eligible Machines at the Specified Locations identified below for which we will provide the identified Services as described in the referenced Statement of Work. These terms are in addition to those of the referenced Statement of Work and IBM International Customer Agreement (or any equivalent signed by both of us and identified below).

Name and Address of Customer:

PINELLAS COUNTY
MARY MCCLENDON
INFORMATION TECHNOLOGY
315 COURT ST
CLEARWATER FL 33756-5165

Customer Billing Address:

Agreement Number: CMF0121
Statement of Work Number: A4BRFW
Customer Number: 07158735

Revised Schedule (Yes/No): No
Schedule Effective Date: 04/20/2006
Proposal Reference Date:

Charge Period Charges / Payment Plan (Inclusive of MES):

WSU One Time Charges: 0.00
SWMA ALF One Time Charges: 0.00
MMS for CISCO HW One Time Charges: 0.00
One Time Charges: 0.00

Maintenance Charges: 311,799.88
Service Charges: 5,725.22
TOTAL CHARGE PERIOD CHARGES: 317,525.10
Monthly

Charge Period:

Start Date: 12/01/2007
End Date: 11/30/2008

¹Accumulated Adjustment Invoicing option: N

Contract Term: 5 Year(s)

Type of Discount(s) Applied: Term Incentive

Charges are based on the current inventory and services identified in this Schedule. Actual charges may vary with any additions, deletions, or changes to the inventory or services. Any applicable taxes are not included in the charge amounts herein but will be added to your invoice.

For a Machine subject to usage charges, in addition to the Service charge identified herein, you will be separately billed for usage in accordance with applicable usage rates and billing cycles.

The Parties need not to sign this Schedule, unless either of us requests it.

Agreed to:

PINELLAS COUNTY

By: _____
Authorized signature

Name (type or print): _____

Date: _____

Agreed to:

International Business Machines Corporation

By: _____
Authorized signature

Name (type or print): _____

Date: _____

IBM Schedule for ServicesEnterprise Total for Charge Period by Customer Number Inclusive of MES:

Customer No.	Customer Name	Customer Location	Charges
07155075	PINELLAS COUNTY	315 COURT ST, COURTHOUSE BASEMENT, CLEARWATER FL 33756-5165	188,329.13
07157428	PINELLAS COUNTY	315 COURT ST, CLEARWATER FL 33756-5165	3,230.80
07158735	PINELLAS COUNTY	2ND FLR ANNEX, 400 S FT HARRISON, CLEARWATER FL 33756-5113	122,604.93
07159080	PINELLAS COUNTY	315 COURT ST, COURTHOUSE BASEMENT, CLEARWATER FL 33756-5165	3,360.24
Total			317,525.10

Note: One Time Charges are not included in the Total

IBM Schedule for Services

Maintenance Machine List

-----Eligible Machine Description

[illegible]

Specified Location: 07158735

City, State: CLEARWATER FL 33756-5113

IBM	2086	A04	00009D48E	IBM ESERVER Z890	1	B	1	46,669.07
IBM	3570	C12	000058728	MAGSTAR MAGNETIC TAPE SUBS	1	B	1	627.10

01/29/2008

Subtotal
Without
MES

47,296.17

Subtotal
With
MES

47,296.17

Specified Location: 07155075

City, State: CLEARWATER FL 33756-5165

IBM	3151	310	0000MFTG8	ASCII 14" MONOCHROME DISPLAY	1	A	1	45.46
IBM	3153	BG3	000052925	ASCII 14" GREEN DISPLAY	1	A	1	104.36
IBM	3153	BG3	0023BT487	ASCII 14" GREEN DISPLAY	1	A	1	104.36
IBM	3153	BG3	0023BT491	ASCII 14" GREEN DISPLAY	1	A	1	104.36
IBM	3299	002	0000H080G	TERMINAL MULTIPLEXER CONNECTOR	1	A	1	23.77
IBM	3299	002	0000H124G	TERMINAL MULTIPLEXER CONNECTOR	1	A	1	23.77
IBM	3299	002	0000H212G	TERMINAL MULTIPLEXER CONNECTOR	1	A	1	23.77
IBM	3299	002	0000H357G	TERMINAL MULTIPLEXER CONNECTOR	1	A	1	23.77
IBM	3494	L12	000015068	CONTROL UNIT	1	B	1	7,233.92
IBM	3494	D12	000025219	DRIVE UNIT	1	B	1	554.70
IBM	3494	D14	000025399	DRIVE UNIT	1	B	1	554.70
IBM	3494	B18	000071628	VIRTUAL TAPE SERVER	1	B	1	12,339.53
IBM	3570	C12	000060305	MAGSTAR MAGNETIC TAPE SUBS	1	B	1	3,826.38
IBM	3584	L32	000012535	ULTRASCALABLE TAPE LIBRARY	1	B	1	14,048.98
IBM	3590	B1A	000010378	HIGH PERFORMANCE TAPE SUBSYST	1	B	1	2,694.30
IBM	3590	E1A	000018279	MAGSTAR TAPE SUBSYSTEM	1	B	1	2,547.16
IBM	3590	E1A	000020893	MAGSTAR TAPE SUBSYSTEM	1	B	1	2,547.16
IBM	3590	E1A	000021049	MAGSTAR TAPE SUBSYSTEM	1	B	1	2,547.16
IBM	3590	E1A	000023007	MAGSTAR TAPE SUBSYSTEM	1	B	1	2,547.16
IBM	3590	B11	000051892	TAPE DRIVE WITH RACL	1	B	1	3,113.15
IBM	3590	A60	000090247	MAGSTAR TAPE SUBSYSTEM	1	B	1	2,864.23
IBM	6554	673	002398538	P70 17" COLOR MONITOR	1	A	1	71.30

See Legend for Details

IBM Schedule for Services

Maintenance Machine List

-----Eligible Machine Description-----

Machine	Model	Part Number	Description	Quantity	Unit	Price	Effective Date
IBM	7009	C20	000012321	1	B	382.05	01/29/2008
IBM	7012	39H	000081538	1	B	709.22	01/29/2008
IBM	7013	J40	000055334	1	B	7,662.84	
IBM	7013	J40	000056593	1	B	1,735.92	01/31/2008
IBM	7013	J50	000056780	1	B	1,310.22	01/31/2008
IBM	7014	T00	0000F758D	1	B	52.03	01/29/2008
IBM	7015	R00	000009680	1	B	48.78	01/29/2008
IBM	7015	R00	000017173	1	B	48.78	01/29/2008
IBM	7015	R00	000023076	1	B	48.78	01/29/2008
IBM	7017	S7A	000092783	1	B	24,709.63	
IBM	7017	S80	000096241	1	B	24,699.65	
IBM	7025	F30	000008391	1	B	972.91	
IBM	7025	F80	000014FBF	1	B	2,876.74	
IBM	7025	F50	000025927	1	B	2,787.46	
IBM	7025	6F1	00008DF4A	1	B	3,471.84	
IBM	7026	6H1	0000ACA2F	1	B	3,075.07	
IBM	7026	6H1	0000C034F	1	B	3,075.07	
IBM	7026	H80	00000D6DF	1	B	2,777.47	
IBM	7026	H80	00000D6FF	1	B	2,777.47	
IBM	7133	D40	0000D0B8D	1	B	2,083.06	
IBM	7133	D40	0000KE851	1	B	2,083.06	
IBM	7133	D40	0000KK208	1	B	2,083.06	
IBM	7133	D40	0000KK241	1	B	2,083.06	
IBM	7133	D40	0000KO058	1	B	2,083.06	
IBM	7133	D40	0000KP141	1	B	2,083.06	
IBM	7133	D40	000040285	1	B	2,083.06	
IBM	7133	D40	000041BCC	1	B	2,083.06	
IBM	7133	D40	00004112F	1	B	2,083.06	
IBM	7133	D40	000041188	1	B	2,083.06	
IBM	7133	500	000050081	1	B	299.45	01/31/2008
IBM	7133	D40	00005035A	1	B	2,083.06	

See Legend for Details

IBM Schedule for Services

Maintenance Machine List

-----Eligible Machine Description-----

Machine	Model	Part	Serial	Description	Qty	Unit	Price	Effective Date
IBM	7133	D40	00005036A	SERIAL DISK SYSTEM	1	B	1	2,083.06
IBM	7133	010	000066415	SSA DSK SUBSYS RK MT MDL	1	B	1	1,796.69
IBM	7133	010	000066416	SSA DSK SUBSYS RK MT MDL	1	B	1	1,796.69
IBM	7133	020	000077057	SSA DISK SUBSYSTEM	1	B	1	2,053.40
IBM	7133	020	000080812	SSA DISK SUBSYSTEM	1	B	1	2,053.40
IBM	7133	020	000080813	SSA DISK SUBSYSTEM	1	B	1	2,053.40
IBM	7133	020	000081832	SSA DISK SUBSYSTEM	1	B	1	2,053.40
IBM	7133	020	000090678	SSA DISK SUBSYSTEM	1	B	1	2,053.40
IBM	7133	020	000092357	SSA DISK SUBSYSTEM	1	B	1	2,053.40
IBM	9076	309	000082241	RS/6000 SP	1	B	1	5,953.80
Subtotal Without MES							188,329.13	
Subtotal With MES							188,329.13	
Specified Location: 07157428 City, State: CLEARWATER FL 33756-5165								
IBM	7133	D40	000033810	SERIAL DISK SYSTEM	1	B	1	2,083.06
IBM	9076	550	000090943	RS/6000 SP	1	B	1	1,147.74
Subtotal Without MES							3,230.80	
Subtotal With MES							3,230.80	
Specified Location: 07158735 City, State: CLEARWATER FL 33756-5113								
IBM	2074	001	0000115A3	CONSOLE SUPPORT CONTROLLER	1	B	1	1,606.93
IBM	2105	F20	000020485	ENTERPRISE STORAGE SERVER	1	B	1	19,551.45
IBM	3581	H13	001317616	ULTRIUM TAPE AUTOLOADER	1	A	1	1,497.16
IBM	3584	D32	000030478	ULTRASCALABLE TAPE LIBRARY	1	B	1	18,724.46
IBM	3590	B1A	0000G0014	HIGH PERFORMANCE TAPE SUBSYST	1	B	1	2,694.30

See Legend for Details

IBM Schedule for Services

Maintenance Machine List

-----Eligible Machine Description-----

Machine	Model	Part	Serial	Description	Qty	Unit	Price	Notes
IBM	3590	B1A	000013351	HIGH PERFORMANCE TAPE SUBSYST	1	B	1	2,694.30
IBM	3590	A50	000044814	MAGSTAR CONTROLLER	1	B	1	1,641.53
IBM	3745	150	000033657	COMMUNICATION CONTROLLER	1	B	1	2,832.24
IBM	3746	900	000090088	EXPANSION UNIT	1	B	1	5,859.79
IBM	6556	03N	0023FKRB4	P72 UV-N MONITOR 17"	1	A	1	71.30
IBM	7025	F40	000033422	RS/6000 DESKSIDE SERVER SMP	1	B	1	240.61
IBM	7028	6C4	0000FDC6A	P SERIES 630	1	A	1	1,239.94
IBM	7029	6E3	0000BE58D	P SERIES 615	1	B	1	1,392.77
IBM	7029	6C3	0000B77FF	P SERIES 615	1	B	1	1,392.77
IBM	7038	6M2	000021CFA	P SERIES 650	1	A	1	3,719.82
IBM	7133	D40	000004AC1	SERIAL DISK SYSTEM	1	B	1	2,083.06
IBM	7133	020	000063808	SSA DISK SUBSYSTEM	1	B	1	2,053.40
IBM	7315	CR2	000033ABA	RACK-MOUNTED HMC	1	A	1	287.71

01/29/2008

Subtotal
Without
MES

69,583.54

Subtotal
With
MES

69,583.54

Specified Location: 07159080

City, State: CLEARWATER FL 33756-5165

IBM	6400	008	0000A5929	LINE MATRIX PRINTER	1	B	1	1,425.96
IBM	6408	A00	000018610	LINE MATRIX PRINTER (ASCII)	1	B	1	1,934.28

Subtotal
Without
MES

3,360.24

Subtotal
With
MES

3,360.24

Total Charge Period Charges for Maintenance Machine List Without MES

\$311,799.88

Total Charge Period Charges for Maintenance Machine List With MES

\$311,799.88

See Legend for Details

IBM Schedule for Services

Services List

Customer Technical Contact Name (if applicable):
 Customer Primary Technical Contact name :
 Customer Primary Technical Contact phone number :

-----Eligible Machine Description-----

Item	Model	Machine Description	Support Type	Quantity	Price	Start Date	End Date
------	-------	---------------------	--------------	----------	-------	------------	----------

Specified Location: 07158735

City, State: CLEARWATER FL 33756-5113

			SWMA SWSUB ELEMENT FOR pSERIES		180.83		
			E5				
			SOFTWARE MAINTENANCE--SUBSCRIP				
7025	F50	000044884		1			
			SWMA SWSPT ELEMENT FOR pSERIES		108.60		01/29/2008
			E5				01/29/2008
			SOFTWARE MAINTENANCE--SUPPORT				01/29/2008
			FULL SHIFT				
7025	F50	000044884		1			
			SWMA FOR AIX		5,435.79		
			SUBSCRIPTION				
			SUPPORT				
			F5				
			NUMBER OF PROCESSORS	2			
			NUMBER OF PROCESSORS	2			
			NUMBER OF PROCESSORS	4			
			FULL SHIFT				
7038	6M2	000021CFA		1			
			Subtotal		5,725.22		
			Total Charge Period Charges for Services List		\$ 5,725.22		

Note: One Time Charges are not included in these totals.
 See Legend for Details

IBM Schedule for Services

Legends:

¹ Charge adjustments related to inventory and service changes will be accumulated and invoiced with your next standard invoicing cycle (may be sooner for annual or semiannual payment plans)

² TYPE OF SERVICE

- A) On-Site Repair/Exchange Services, Monday through Friday (excluding holidays), 8am to 5pm, next business day
- B) On-Site Repair/Exchange Services, 7 days a week, 24hrs/day.
- C) On-Site Repair/Exchange Services, Monday through Friday (excluding holidays), 8am to 5pm, 4 hour response objective
This type of repair service includes a response objective and is not a guarantee.
- D) On-Site Repair/Exchange Services, 7 days a week, 24hrs/day, 2 hour response objective.
This type of repair service includes a response objective and is not a guarantee.
- X) EasyServe (remotely delivered services)

³ MAINTENANCE SERVICES

- 1) Maintenance of IBM Machines
- 2) Maintenance of non-IBM Machines
- 3) Warranty Service Upgrade
- 4) Maintenance of Cisco Products
- 5) Maintenance of IBM Machines - Enhanced Service Response
- 6) Service for Machines Withdrawn from IBM Maintenance
- 7) Non-IBM Service for Machines Withdrawn from IBM Maintenance
- 8) Maintenance of IBM Machines (Labor Only)
- 9) Non-IBM Memory Exchange
- 10) Enhanced Parts Inventory
- 11) Spare Machine
- 12) Key Operator Support
- 13) Maintenance of non-IBM Machines during the Manufacturer's Warranty Period
- 16) IBM Maintenance Services - First Line Maintenance for Wincor Nixdorf ATMs
- 17) IBM Maintenance Services - Applications Maintenance Services for Wincor Nixdorf ATMs
- 18) Post Installation Coverage (PIC) Service Upgrade, for selected Non-IBM Machines

⁴ Charges shown are for the Charge Period

- A (C) indicates a Machine that will have Usage Charges billed separately
- An (E) indicates a Machine that has been announced as withdrawn from generally available Maintenance Service
- An (H) identifies a Machine on an existing ServiceElite/ServiceSuite/ ServiceElect CHIS contract with duplicate Maintenance Services Coverage
- A (K) indicates Assumptive Products included in the total Charge Period Price that are based on the customer provided configuration
- An (N) indicates that the product is a non-GSA Schedule item
- An (O) indicates a One Time Charge
- A (P) indicates averaged billing or annual prepayment
- An (R) indicates the usage charge rate (Feet, Hours, or Impressions) for a machine under a usage plan
- A (U) indicates Usage Charges which are measured in either Feet, Hours, or Impressions
- A (W) indicates a Machine under Warranty
- An (X) indicates On-order Products which are shown for planning purposes only
- A (Y) indicates On-order MES products which are shown for planning purposes only. These charges are included in the related machine.

⁵ Charges Start/Stop dates shown are those that differ from the Contract Period Start/End Dates

**BOARD OF COUNTY
COMMISSIONERS**

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Joseph Lauro, CPPO/CPPB
Director

December 12, 2008

TO: ALL INTERESTED PROPOSERS

REQUEST FOR PROPOSAL: Support Services/Maintenance, Hewlett-Packard (HP), IBM and Dell Equipment

PROPOSAL NUMBER: 089-0069-P(RM)

PROPOSAL SUBMITTAL IS DUE: **January 15, 2009** @ 3:00 PM

ADDENDUM NO. 2

Following is additional information, clarifications, questions and responses relative to referenced Request for Proposal (RFP):

QUESTION # 1:

- (a) Will the County please extend the proposal due date?
- (b) Can we have an extension to this bid, we had received this late from our internal team and have not had the proper timeframe to put a quote together. If this is granted we ask for a date of Jan 8th. HP is shut down for the weeks of December 22nd through though January 4th.

Answer: The due date has been revised from December 18, 2008 to January 15, 2009. The deadline for any new questions is revised to December 17, 2008 by 3:00 P.M. All questions must be submitted in writing to mmckenz@co.pinellas.fl.us No further questions will be accepted after the 12/17/08 deadline.

QUESTION # 2:

Are all listed items currently in a fully operational state?

Answer: Yes they are.

QUESTION # 3:

In the equipment list "Appendix A" there is a column titled "Expire Date". What do these dates correspond to?

Answer: For HP equipment it refers to warranty expiration date. For IBM, the expire dates refer to current maintenance contract expiration.

PLEASE ADDRESS REPLY TO:
400 South Ft. Harrison, Sixth Floor
Clearwater, Florida 33756
Phone: (727) 464-3311
FAX: (727) 464-3925
Website: www.pinellascounty.org/purchase



QUESTION # 4:

Are all the items listed in Appendix A currently being serviced under a service contract?

Answer: The IBM equipment is under current service contract. The HP and Dell equipment is not.

QUESTION # 5:

What current vendors are servicing the equipment?

Answer: The IBM equipment is serviced directly by IBM or thru an IBM business partner.

QUESTION # 6:

Are there service vendors that Pinellas County prefers? If so, who are they?

Answer: No there are no service vendors that Pinellas County prefers.

QUESTION # 7:

On Page 10 of 22 it states: 4. PRICING/PERIOD OF CONTRACT:

Prices shall be held firm for the duration of the contract unless changed during the negotiations of the contract. Services performed pursuant to this contract shall commence upon execution of the agreement and continue as necessary to perform and complete all the work required. Duration of the contract shall be for the period of sixty (60) months from the date of execution of the agreement unless otherwise indicated.

The 2nd Paragraph states that price adjustments will be allowed every 12 months. There is a conflict -- please clarify, can the prices change every 12 months? This would negate the language in the first paragraph

Answer: Please delete the 2nd paragraph of # 4. PRICING/PERIOD OF CONTRACT on page 10 of 22, Section B, Special Terms and Conditions. The paragraph will now read: Prices shall be held firm for the duration of the contract unless changed during the negotiations of the contract. Services performed pursuant to this contract shall commence upon execution of the agreement and continue as necessary to perform and complete all the work required. Duration of the contract shall be for the period of sixty (60) months from the date of execution of the agreement unless otherwise indicated. No adjustments will be allowed during the contract period.

QUESTION # 8:

On page 15 of 22: In C5. Inventory Maintenance. I cannot find item B. The alpha notations are "a" and "c". Please indicate if this is a type error or if I am missing data.

Answer: Yes, this is a typo. The correct alpha notations should be "a" and "b".

QUESTION #9:

On Page 16 of 22: In C8 Subcontractors. I cannot find items "a" or "b". The alpha notations are "c" and "d". Please indicate if these are type errors or if I am missing data.

Answer: Yes, this is a typo. The correct alpha notations should be "a" and "b".

QUESTION # 10:

In your response to the request for a complete list of the installed feature codes on the IBM equipment you stated "BTS does not feel the information is necessary." As there are more than 100 possible installed options, the pricing on a base unit will not accurately reflect the maintenance price for the complete device. Only the incumbent/OEM will be able to provide accurate pricing with the information provided as they have a database containing the current configurations.

Will pricing that includes only the base unit cost be acceptable, understanding that the final pricing will be considerably higher once installed features are identified?

Answer: IBM has provided all feature codes for their equipment in this RFP. An excel spreadsheet is attached to this addendum.

QUESTION # 11:

Are there any legal or contractual issues that need to be specifically addressed in the RFP response due to the fact that a vendor currently holds a State of Florida contract for similar services?

Answer: *None that the County is aware of. All proposers will adhere to the terms and conditions of the language in this RFP.*

QUESTION # 12:

I see in the addendum that your intention is to only provide the full feature codes for all of the IBM equipment to the winning vendor. This information is critical in order for there to be a level competitive environment, since IBM knows exactly what feature codes are in their machines, and no other vendor does. As an example, an IBM 9117 with 2 processors has a standard IBM monthly maintenance charge of about \$700. If this same system has the maximum number of processors, which is 16, then the standard monthly maintenance charge is over \$4,500/month. At a minimum, could the County provide the number of processors for each of the 8 IBM systems that start with a 91?

Answer: *The features codes have been provided in an excel spreadsheet that is attached to this addendum.*

QUESTION # 13: If the County is not willing to provide this information, would you be willing to direct all vendors to quote each IBM 91xx system assuming that they are each base systems, so you could make a fair evaluation of price? Once the winning vendor was provided with the full feature code list, then they would be allowed to adjust their price in accordance with the true system configuration.

Answer: *The features codes have been provided in an excel spreadsheet that is attached to this addendum.*

QUESTION # 14:

The 4 9406 systems are also highly configurable. At a minimum, could you provide the number of processors and the number of cabinets for each system?

Answer: *The features codes have been provided in an excel spreadsheet that is attached to this addendum.*

QUESTION # 15:

Since the source documents for the forms are not provided are we to assume that the forms are only required to be submitted in the hardcopy proposals and not the digital copy?

Answer: *The County has decided to provide the RFP in word format. However, please refer to Page 9 of 22, Section A – General Conditions, # 31 INTEGRITY OF REQUEST FOR PROPOSAL (RFP) DOCUMENTS.*

QUESTION # 16:

The evaluation criteria on page 18 requests a Financial Worksheet, use Exhibit A. There is no Financial Worksheet, Exhibit A provided in the solicitation. Is this a requirement for this RFP, if so can you provide the Financial Worksheet?

Answer: *This was an oversight. Exhibit A, Financial Worksheet is attached.*

QUESTION # 17:

Can we provide an audited financial statement and request that the information be kept confidential?

Answer: *Yes you can provide an audited financial statement. The audited financial statement should be submitted and enclosed in a separate envelope, and marked confidential. It should be submitted with your original proposal only. Do not include copies.*

QUESTION # 18:

We created the attached equipment list from the original pdf file can we submit our pricing in this spreadsheet versus having to manually complete the word or pdf document sent with addendum #1?

Answer: *Refer to page 9 of 22 Section A – General Conditions #31 INTEGRITY OF REQUEST FOR PROPOSAL (RFP) DOCUMENTS. Proposers should use the forms provided by the Purchasing Department where a response is requested.*

QUESTION # 19

Is it a requirement to bid on the entire equipment list? We can have a quote for the HP equipment, but the IBM and Dell will take us awhile to get our quotes back.

Answer: Yes, please submit your cost to include the entire equipment list. BTS plans to award the contract to one service provider.

CLARIFICATION(S):

1. On the 2nd page of the "Sample Agreement" Item 7. Compensation. Please define what constitutes the County's acceptance of the services required in order for payment to be issued.

Response: Acceptance of service shall be decided upon the outcome of the service provided, i.e., the equipment is maintained in a way that prevents premature equipment failure and allows it to perform at its best.

2. On page 9 of 11 of the pricing documents, the third item from the bottom shows a 7025-F40 with serial number 4484. On the IBM price list that was included in addendum #1, serial number 44884 is shown twice on page 7 of 8 as a 7025-F50. However, in the RFP this same serial number is shown as a 7025-F40. Please clarify which model number is correct.

Response: This machine is a 7025-F50, s/n 44884.

3. In addendum #1 you provided the current IBM pricing. On page 7 of 8 there is a 7025-F50 shown twice that has the same serial number. That is the discrepancy that I am pointing out and asking for a resolution.

Response: The page includes various software support items and pricing on the referenced machine and another.

4. There are Dell Servers in the HP equipment list appendix.

Response: BTS has confirmed that they included DELL Servers in the RFP; that the servers' details are located on the HP Equipment List – Appedix A Fee Summary Revised 12-12-08 and are listed as PowerEdge under the Equipment Model Column. Please provide pricing for the DELL equipment listed.

DELETION(S):

1. Deletion: **Please delete page 10 and 11 of Appendix B – IBM Equipment. The county can not provide the feature codes for this equipment. The equipment will not be part of this RFP. A revised Appendix B – Fee Summary is attached to this addendum.**

REVISION(S):



1. Revision: Page 10, Special Conditions #5 - **OPTION OF RENEWAL:** **The contract may be extended subject to written notice of agreement from the County and the successful proposer(s) for an additional sixty (60) month period beyond the primary contract period. Contract renewals will allow for price adjustment (increase or decrease) in an amount not to exceed the U.S. Bureau of Labor Statistics Employment cost Index ("ECI") (<http://www.bls.gov/ECI>); Table 5 Compensation Not Seasonally Adjusted: Professional Scientific and Technical Services).**

It is the vendor's responsibility to request any pricing adjustment under this provision.

All other specifications, terms and conditions remain the same.

Please remember to acknowledge receipt of this Addendum in Section G, Page 21 under Addendum No. 2 and return with completed bid package.

Sincerely,


Joseph Lauro, CPPO/CPPB
Director of Purchasing 

Addendum # 2		Appendix A - Fee Summary Revised 12-12-08				
SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
HP and DELL EQUIPMENT						
Production Equipment		On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTFAX	92081	D028CQH3K774	ProLiant ML350	Data Center	8/18/2003	
BCCCLW2	90214	D101FPX1K004	ProLiant ML530	Data Center	1/19/2004	
BCCIS	90204	D052DKG1K016	ProLiant ML370	Data Center	1/29/2004	
ENTSPDEV	92099	D052DKG1K032	ProLiant ML370	Data Center	1/30/2004	
ENTSPPROD	90207	D052DKG1K008	ProLiant ML370	Data Center	1/30/2004	
ENTSP_TS2	92100	D029DKG1K038]	ProLiant ML370 R01	Data Center	2/15/2004	
ENTDHCP2	90212	D108FD91K045	ProLiant ML370	Data Center	4/15/2004	
ENTDHCP1	90216	D108FD91K034	ProLiant ML370	Data Center	4/20/2004	
UFC-CJIS	92113	D042FFL1K107	ProLiant ML530	Data Center	4/23/2004	
CJCCLW1-old	95319	D114FPX1K016	ProLiant ML530	Data Center	5/3/2004	
CJCTSV	97209	D117FPX1K032	ProLiant ML530	Data Center	5/18/2004	
ENTCAWEB	92131	D124FSB1L225	ProLiant DL380 R01	Data Center	7/12/2004	
PCWEB	93302	D129FSB1K474	ProLiant DL380	Data Center	8/3/2004	
ECONGM	91941	58BQU	PowerEdge 2300	Data Center	9/13/2004	
VIRUSADMIN	93311	6J1BJZS1C01H	ProLiant DL360	Data Center	12/3/2004	
CPT_MON	92153	6J21JZS1F01N	ProLiant DL360	Data Center	1/31/2005	
ENTTIME	109351	USE544N26K	ProLiant DL360 G4p	Data Center	12/31/2008	
XZ4AMK0825	None	XZ4AMK0825	ProLiant BL30p G1	Data Center	3/6/2005	
ENGCLW2	85145	D144FSB1K699	ProLiant DL380	Data Center	3/29/2005	
INTRAWEB	93357	D212FPX1K160	ProLiant ML530	Data Center	4/1/2005	
BCCCLW6	None	D208FPZ1K000	ProLiant ML530	Data Center	4/2/2005	
ENTIMG	103899	6J24JZS1Y045	ProLiant DL360	Data Center	5/17/2005	
D208FRW1K105	92156	D208FRW1K105	ProLiant ML370 G2	Data Center	5/21/2005	
EXCHGADMIN	103630	6J24JZS1Y014	ProLiant DL360	Data Center	6/14/2005	
EMAIL-SOE	103631	D220FRV1D096	ProLiant ML370	Data Center	6/15/2005	
6J25JZS1G0B2	103902	6J25JZS1G0B2	ProLiant DL360	Data Center	8/12/2005	
					(A) Total	\$

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SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
HP AND DELL EQUIPMENT						
Production Equipment		On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTSQL1	96555	6J26JNT1K0RJ	ProLiant DL360 G2	Data Center	8/24/2005	
GXVCLW1	96554	6J26JNT1L036	ProLiant DL360 G2	Data Center	8/24/2005	
ENTPRD-LX	None	XZ5CMK0037	ProLiant BL30p G1	Data Center	9/17/2005	
EMAIL_AGENTS	104279	6J29JNT1908X	ProLiant DL360 G2	Data Center	9/30/2005	
ENTWIN	104275	6J29JNT190AG	ProLiant DL360 G2	Data Center	9/30/2005	
CLKCLW2	104753	6J28JNT1L03X	ProLiant DL360 G2	Data Center	10/17/2005	
CLKDC3	104754	6J28JNT1L03N	ProLiant DL360 G2	Data Center	10/17/2005	
clkbkup1	104755	6J28JNT1L04P	ProLiant DL360	Data Center	10/17/2005	
CAWEB-Spare	104277	6J29JNT190C5	ProLiant DL360 G2	Data Center	11/6/2005	
CLKTR2	104889	6J29JNT1J0F9	ProLiant DL360 G2	Data Center	11/15/2005	
M006MKV63S	None	M006MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTCABL5	None	M005MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTDBA3-LX	None	M003MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTGRID-LX	None	M002MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTWAB1-LX	None	M001MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
M008MKV63S	None	M008MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
M004MKV63S	None	M004MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ECC	95989	USE627N9V2	ProLiant ML380 G5	Data Center	1/22/2006	
ENTPWG1-LX	None	2R5CMK0942	ProLiant BL20p G3	Data Center	2/12/2006	
ENTWAS2-LX	92225	6J32LGP1R004	ProLiant DL360 G3	Data Center	3/3/2006	
ITIVRP_DUP[147]	92222	D307KF52H098_DUP[147]	ProLiant ML370 R02	Data Center	3/7/2006	
ENTDBA-LX	92223	6J31KYD1P066	ProLiant DL360 G3	Data Center	3/14/2006	
FLEET	109391	USM51803NH	ProLiant ML350 G4p	Data Center	12/8/2008	
ENTRBS1	92224	6J32LGP1R01L	ProLiant DL360 G3	Data Center	5/3/2006	
IT	92233	D321LDN1H099	ProLiant DL380 R03	Data Center	5/28/2006	
ENTRL	92239	6J35LGPILO5W	ProLiant DL300 G3	Data Center	6/20/2006	
ENGMSQ1	104984	6J35KT417002	ProLiant ML370	Data Center	6/26/2006	
					(B) Total	\$

Addendum # 2			Appendix A - Fee Summary Revised 12-12-08			
SUPPORT SERVICES AND MAINTENANCE – HP and IBM EQUIPMENT - RFP NO: 089-0069-P						
HP AND DELL EQUIPMENT						
Production Equipment			On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
BCCEMAIL1	104155	H945631	PowerEdge 2600	Data Center	7/29/2006	
ENTIMSRV1	5540	D334LDN1H924	ProLiant DL380 G3	Data Center	8/26/2006	
CLKWEB2	105629	D333IJC1H467	ProLiant DL380 G3	Data Center	9/13/2006	
PRESERVE	104990	D333LDQ1H019	ProLiant ML370 G3	Data Center	9/16/2006	
PATCHME1	92242	M05TLGP31F	ProLiant DL360 G3	Data Center	10/9/2006	
BCCBES	104294	BZRKM31	PowerEdge 1750	Data Center	10/9/2006	
CLKDEV	105452	6J38LGP4W02Y	ProLiant DL360 G3	Data Center	10/10/2006	
SPAMKILLA	104991	6J39LGP4501Y	ProLiant DL360	Data Center	10/17/2006	
BCC-MIDCTY	104992	D334LDQ1H186	ProLiant ML370 G3	Data Center	10/27/2006	
ACSWIRELESS	104281	6J2CJNT1709S	ProLiant DL360 G2	Data Center	12/17/2006	
ENTTSV	106804	5LH5B41	PowerEdge 1750	Data Center	2/12/2007	
ENTJBS2-LX	None	XZ55MK0466	ProLiant BL30p G1	Data Center	3/13/2007	
ENTBKUP1	95742	71TXH41	PowerEdge 1750	Data Center	3/17/2007	
CLKAPP1	106957	M01ZLGP329	ProLiant DL360 G3	Data Center	4/13/2007	
VCBProxy	76479	EAPHLJC12J	ProLiant DL380	Data Center	4/15/2007	
CJIS2-LX	92271	EA0ALV322C	ProLiant DL740 G1	Data Center	4/18/2007	
CLK_AUDIT	106958	EA0KLH762D	ProLiant ML370 G3	Data Center	4/22/2007	
ENTTRAK-LX	None	EA09MCB12B	ProLiant BL40p	Data Center	4/30/2007	
BCCCLW7	106800	J0LLX41	PowerEdge 1750	Data Center	5/20/2007	
BCCCLW8	106801	21LLX41	PowerEdge 1750	Data Center	5/20/2007	
CJCCLW2	None	6Z1CX41	PowerEdge 750	Data Center	5/27/2007	
PCSERV1	106824	EAFSKJNZ32	ProLiant DL380	Data Center	6/11/2007	
PCAUTH1	106825	EAFKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
ENTIF01-OLX	106823	EAFMKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
NW65CL-tst2	106822	EAFPKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
PCSERV2	106820	EAFHKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
ENTDS2	106821	EAFRKJNZ32	ProLiant DL380 G3	Data Center	6/11/2007	
					(C) Total	\$

Addendum # 2			Appendix A - Fee Summary Revised 12-12-08			
SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
HP AND DELL EQUIPMENT						
Production Equipment			On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
SPAMKILLA1	107845	BFVTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTARCH1	107849	D3TTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTSMTP2	107847	63TTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTARCH2	107844	7FVTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTSMTP1	107846	JFVTD51	PowerEdge 1750	Data Center	7/28/2007	
ENTMAIL1	106826	EA0TKZH38	ProLiant DL560	Data Center	8/25/2007	
ENTMAIL2	106827	EA0RKZH38	ProLiant DL560	Data Center	9/5/2007	
ENTMAIL3	107851	EA0SKZH38	ProLiant DL560	Data Center	9/5/2007	
UTL_NORTH	88994	4RDRT11	PowerEdge 4600	Data Center	9/6/2007	
PUB_DEF_NPR	29211	EA3ZKZRZ39	ProLiant ML350 Tower	Data Center	9/29/2007	
CLKUTL	93358	D208KF52K089	ProLiant ML370 G2	Data Center	9/30/2007	
CLKFINANCE	107145	ea2vLh763j	ProLiant ML370 G3	Data Center	11/17/2007	
CLKAPP2A	107137	EA4WKYDZ3K	ProLiant DL360 G3	Data Center	11/17/2007	
CLKAPP2B	107139	EA4VKYDZ3K	ProLiant DL360 G3	Data Center	11/17/2007	
CLKCLWSRV1	107135	EBB5KJNZ3H	ProLiant DL380 G3	Data Center	11/17/2007	
BCCDC1	107142	EBB6KJNZ3H	ProLiant DL380 G3	Data Center	11/17/2007	
CLKCLWSRV2	107136	EBB4KJNZ3H	ProLiant DL380 G3	Data Center	11/17/2007	
CLKDC1	107138	EA4TKYDZ3K	ProLiant DL360 G3	Data Center	11/17/2007	
ENTJBA1-LX	107869	USM44700Z0	ProLiant DL360 G4	Data Center	11/24/2007	
ENTWAB-LX	None	M06HMKV43L	ProLiant BL30p G1	Data Center	12/2/2007	
M04AMKV43L	None	M04AMKV43L	ProLiant BL30p G1	Data Center	12/2/2007	
ENTCABL4	None	M00WMKV43N	ProLiant BL30p G1	Data Center	12/11/2007	
HPBLMGR	None	USE449A08D	ProLiant DL380 G4	Data Center	12/22/2007	
PORKY	92278	USM44901JV	ProLiant DL360 G4	Data Center	12/23/2007	
UTLSWSC2	107872	9J3XG61	PowerEdge 2600	Data Center	1/1/2008	
ENTDEV3-LX	None	M007MKV43B	ProLiant BL30p G1	Data Center	1/14/2008	
M00TMKV43B	None	M00TMKV43B	ProLiant BL30p G1	Data Center	1/14/2008	
					(D) Total	\$

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SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
HP AND DELL EQUIPMENT						
Production Equipment			On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTCABL3	None	M00KMKV43B	ProLiant BL30p G1	Data Center	1/14/2008	
SQLUPGRADETEST	92299	GB75P61	PowerEdge 750	Data Center	1/20/2008	
ENTLOAD-LX	None	M01CMKV443	ProLiant BL30p G1	Data Center	1/20/2008	
Courtsowa2003	108020	USM50100CB	ProLiant DL360 G4	Data Center	1/24/2008	
ENT10GRMAN-LX	92292	M00LMKV43X	ProLiant BL30p G1	Data Center	2/12/2008	
M00HMKV44B	None	M00HMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
SANTEST-LX	None	M00SMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
ENTJBS4-LX	None	M00NMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
ENTQA-LX	None	M00CMKV44B	ProLiant BL30p G1	Data Center	4/9/2008	
CLWAGILE	None	KP-ZZ835	xSeries 236	Data Center	4/19/2008	
EMS	109393	USM51501TV	ProLiant ML350 G4p	Data Center	4/29/2008	
EMA	109394	USM51501TU	ProLiant ML350 G4p	Data Center	4/29/2008	
CLKICD1	107182	USE515A11R	ProLiant DL380 G4	Data Center	5/12/2008	
CLKICD2	107180	USE515A11V	ProLiant DL380 G4	Data Center	5/12/2008	
CLKCCCSRV1	107183	USE515A11P	ProLiant DL380 G4	Data Center	5/12/2008	
CLKCCCSRV2	107181	USE515A11N	ProLiant DL380 G4	Data Center	5/12/2008	
BCCWEATHER	81392	M0BJLK8933	ProLiant ML350 G3	Data Center	5/26/2008	
CJC-PTIOPS	106429	C6VFM71	PowerEdge 750	Data Center	6/1/2008	
CLKRBE	92396	USE522A0Y0	ProLiant DL360 G4	Data Center	6/7/2008	
Entnamag02	92399	USE522A141	ProLiant DL360 G4	Data Center	6/12/2008	
Dmznamag01	92394	USE522A142	ProLiant DL360 G4	Data Center	6/12/2008	
entnamag01	92393	USE522A143	ProLiant DL360 G4	Data Center	6/12/2008	
SOCIAL_SP	109395	USM52400YH	ProLiant ML350 G4p	Data Center	7/21/2008	
CJCCLW	106421	USX5250125	ProLiant DL380 G4	Data Center	8/1/2008	
ENTCABL2	None	USE529084A	ProLiant BL30p G1	Data Center	8/15/2008	
ENTUAPM	None	USE529084B	ProLiant BL30p G1	Data Center	8/15/2008	
STAR_CTR	97152	USM53102CV	ProLiant ML370	Data Center	9/2/2008	
					(E) Total	\$

Addendum # 2			Appendix A- Fee Summary Revised 12-12-08			
SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
HP AND DELL EQUIPMENT						
Production Equipment			On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response			
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
CLKWMWEB	109348	USE545N1RZ	ProLiant DL360 G4	Data Center	11/15/2008	
CLKPRBSCAN	109349	use545n1rx	ProLiant DL360 G4	Data Center	11/15/2008	
ENTJBS3-LX	None	M006MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTOFQ1-LX	None	M045MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTPMQ1-LX	None	M00LMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTESX1	None	M07AMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTOF1-LX	None	M00KMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTESX2	None	M004MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTPPMQ-LX	None	M077MKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ENTQA4-LX	None	M00RMKT35K	ProLiant BL20p G3	Data Center	12/1/2008	
ECON_DEV	109390	USM54900A4	ProLiant ML350 G4	Data Center	12/2/2008	
					(F) Total	\$

Addendum # 2			Appendix B- Fee Summary Revised 12-12-08			
SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
IBM Equipment						
Production Equipment		24X7 - 4 Hours Response				
EquipType	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
1722	60U	13G8856	Disk array	Data Center	11/30/2008	
2074	001	00115A3	Console Support Controller	Data Center	11/30/2008	
2086	A04	009D4BE	Capacity Setting 320	Data Center	11/30/2008	
2105	F20	13-20485	Enterprise Storage	Data Center	11/30/2008	
3494	L12	15068	VTs System Control Unit	Data Center	11/30/2008	
3494	D12	25219	Drive Unit	Data Center	11/30/2008	
3494	D14	25399	Drive Unit	Data Center	11/30/2008	
3494	B18	71628	Virtual Tape Server	Data Center	11/30/2008	
3581	H13	1317616	Magstar Tape Subsystem	Data Center	11/30/2008	
3581	H23	73-26705	Tape Drive	Data Center	11/30/2008	
3584	L32	12535	Expansion Frame	Data Center	11/30/2008	
3584	D32	30478	Ultrascaleable Tape Library	Data Center	11/30/2008	
3590	B1A	10378	VTs High Perf Tape Server	Data Center	11/30/2008	
3590	E1A	18279	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	E1A	20893	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	E1A	21049	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	E1A	23007	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	B1A	51892	Tape Drive with RACL	Data Center	11/30/2008	
3590	A60	90247	Magstar Tape Subsystem	Data Center	11/30/2008	
3590	B1A	13351	Tape Drive with RACL	Data Center	11/30/2008	
3590	B1A	13-G0014	Tape Drive with RACL	Data Center	11/30/2008	
7013	J40	55334	RISC System/6000	Data Center	11/30/2008	
7017	S80	96241	Enterprise Server S70 Adv	Data Center	11/30/2008	
7025	F50	25927	RS/6000 Deskside Svr SMP	Data Center	11/30/2008	
7025	6F1	8DF4A	RISC System 6000	Data Center	11/30/2008	
7025	F50	12124	RS/6000 Dskside Server	Data Center	11/30/2008	
					(G) Total	\$

Addendum # 2			Appendix B- Fee Summary Revised 12-12-08			
SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
IBM Equipment						
Production Equipment		24X7 - 4 Hours Response				
EquipType	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
7026	6H1	10-ACA2F	7026 6H1 PSeries 660	Data Center	11/30/2008	
7026	6H1	10-C034F	7026 6H1 PSeries 660	Data Center	11/30/2008	
7026	H80	0D6DF	Enterprise Server	Data Center	11/30/2008	
7026	H80	0D6FF	Enterprise Server	Data Center	11/30/2008	
7028	6C4	10-FDC6A	P630 Server AIX 5.3	Data Center	11/30/2008	
7028	6C4	10-E048E	P630 Server AIX 5.2	Data Center	11/30/2008	
7028	6C4	10-E049E	P630 Server AIX 5.2	Data Center	11/30/2008	
7029	6E3	10-BE58D	Enterprise Server	Data Center	11/30/2008	
7029	6C3	00B77FF	7029 6C3 PSeries 615	Data Center	11/30/2008	
7038	6M2	10-21CFA	PSeries 650	Data Center	11/30/2008	
7133	D40	D0B8D	SSA Disc SubSystem	Data Center	11/30/2008	
7133	D40	KE851	Serial Disc System	Data Center	11/30/2008	
7133	D40	KK208	Serial Disc System	Data Center	11/30/2008	
7133	D40	KK241	Serial Disc System	Data Center	11/30/2008	
7133	D40	K0058	Serial Disc System	Data Center	11/30/2008	
7133	D40	KP141	Serial Disc System	Data Center	11/30/2008	
7133	D40	41188	Serial Disk System	Data Center	11/30/2008	
7133	D40	5035A	Serial Disc System	Data Center	11/30/2008	
7133	D40	5036A	Serial Disc System	Data Center	11/30/2008	
7133	010	66415	Serial Disc System	Data Center	11/30/2008	
7133	010	66416	Serial Disc System	Data Center	11/30/2008	
7133	020	77057	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	80812	Serial Disc System	Data Center	11/30/2008	
7133	020	80813	Serial Disc System	Data Center	11/30/2008	
7133	020	81832	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	90678	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	92357	SSA Disc SubSystem	Data Center	11/30/2008	
7133	020	0063808	SSA Disk Subsystem	Data Center	11/30/2008	
					(H) Total	\$

Addendum # 2				Appendix B- Fee Summary Revised 12-12-08		
SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
IBM Equipment						
Production Equipment		24X7 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
9113	550	D904F	P550	Data Center	11/30/2008	
9117	570	9AB1D	P570	Data Center	10/5/2009	
Non-Production Equipment		8X5 - 4 Hours Response				
Equip Type	Equip Model	Serial Number	Description	Location	Expire Date	Monthly Price
7025	F30	08391	RISC System 6000	Data Center	11/30/2008	
7025	F50	44884	RS/6000 Dskside Server	Data Center	11/30/2008	
7310	CR3	724BA	HMC	Data Center	11/30/2008	
7315	CR2	0033ABA	Rack-Mounted HMC	Data Center	11/30/2008	
					(I) Total	\$

SUMMARY		
(A)		\$
(B)		\$
(C)		\$
(D)		\$
(E)		\$
(F)		\$
(G)		\$
(H)		\$
(I)		\$
GRAND TOTAL		\$

IBM Machine and Feature Codes

Support Services/Maintenance HP and IBM Equipment

Description	Machine Type	Model	Serial	Quantity
CONSOLE SUPPORT CONTROLLER	'2074	'001	'0000115A3	
IBM ESERVER Z890	'2086	'A04	'00009D4BE	
capacity setting 320		6320		1
integrated facility for Linux		6516		1
ENTERPRISE STORAGE SERVER	'2105	'F20	'000020485	
disk eight pack 36.4 gb		2123		4
72.8gb disk 8-pack, 10k rp		2124		2
72.8gb disk 8-pack, 10k rp		2124		10
CONTROL UNIT	'3494	'L12	'000015068	
DRIVE UNIT	'3494	'D12	'000025219	
DRIVE UNIT	'3494	'D14	'000025399	
VIRTUAL TAPE SERVER	'3494	'B18	'000071628	
144/216 gb disk storage		3704		1
performance accelerator		5236		1
ULTRIUM TAPE AUTOLOADER	'3581	'H13	'001317616	
ULTRASCALABLE TAPE LIBRARY	'3584	'L32	'000012535	
LTO ultrium fc-al drive sled		1456		2
LTO ultrium fc-al drive sled		1456		2
ULTRASCALABLE TAPE LIBRARY	'3584	'D32	'000030478	
LTO ultrium 2 fibre drive		1476		4
LTO ultrium 2 fibre drive		1476		4
HIGH PERFORMANCE TAPE SUBSYST	'3590	'B1A	'000010378	
HIGH PERFORMANCE TAPE SUBSYST	'3590	'B1A	'000013351	
MAGSTAR TAPE SUBSYSTEM	'3590	'E1A	'000018279	
MAGSTAR TAPE SUBSYSTEM	'3590	'E1A	'000020893	
MAGSTAR TAPE SUBSYSTEM	'3590	'E1A	'000021049	
MAGSTAR TAPE SUBSYSTEM	'3590	'E1A	'000023007	
TAPE DRIVE WITH RACL	'3590	'B11	'000051892	
MAGSTAR TAPE SUBSYSTEM	'3590	'A60	'000090247	
dual escon attachment		3412		1
dual escon attachment		3412		1
HIGH PERFORMANCE TAPE SUBSYST	'3590	'B1A	'0000G0014	
RISC SYSTEM 6000	'7013	'J40	'000055334	
int 8mm 5/10gb vdat tp		6138		1
ENTERPRISE SERVER	'7017	'S80	'000096241	
rs64 III 6w 450mhz proc 8mb L2		5318		1
POWERSERVER	'7025	'F30	'000008391	
DEKSIDER SERVER SMP	'7025	'F50	'000025927	
powerpc 604e 3322-way proc sl		4357		1
P SERIES 620 MODEL 6F1	'7025	'6F1	'00008DF4A	
rs64 IV 2w,600mhz,4mb L2 cache		5212		1
ENTERPRISE SERVER	'7026	'H80	'00000D6DF	
rs64 III 4way smp hasolution		0505		1
ENTERPRISE SERVER	'7026	'H80	'00000D6FF	
rs64 III 4way smp hasolution		0505		1
7026 6H1 P SERIES 660 MODEL 6H1	'7026	'6H1	'0000ACA2F	
rs64 IV 4w,600mhz,4mb L2 cache		5214		1

IBM Machine and Feature Codes

Support Services/Maintenance HP and IBM Equipment

Description	Machine		Serial	Quantity
	Type	Model		
7026 6H1 PSERIES 660 MODEL 6H1	'7026	'6H1	'0000C034F	
rs64 IV 4w,600mhz,4mb L2 cache		5214		1
PSERIES 630	'7028	'6C4	'0000FDC6A	
PSERIES 615	'7029	'6C3	'0000B77FF	
2-way 1.2ghz pwr4+proc.card		8149		1
PSERIES 615	'7029	'6E3	'0000BE58D	
2way 1.45 ghz pw4+P.card, exp.con		8187		1
PSERIES 650	'7038	'6M2	'000021CFA	
2-way 1.2ghz pwr4+proc card		5122		1
2-way 1.2ghz pwr4+proc card		5122		2
2way 1.2ghz pwr4+ proc card		8050		1
SERIAL DISK SYSTEM	'7133	'D40	'000041188	
SERIAL DISK SYSTEM	'7133	'D40	'00005035A	
SERIAL DISK SYSTEM	'7133	'D40	'00005036A	
SSA DISK SUBSYSTEM	'7133	'020	'000063808	
SSA DSK SUBSYS RK MT MDL	'7133	'010	'000066415	
SSA DSK SUBSYS RK MT MDL	'7133	'010	'000066416	
SSA DISK SUBSYSTEM	'7133	'020	'000077057	
SSA DISK SUBSYSTEM	'7133	'020	'000080812	
SSA DISK SUBSYSTEM	'7133	'020	'000080813	
SSA DISK SUBSYSTEM	'7133	'020	'000081832	
SSA DISK SUBSYSTEM	'7133	'020	'000090678	
SSA DISK SUBSYSTEM	'7133	'020	'000092357	
SERIAL DISK SYSTEM	'7133	'D40	'0000D0B8D	
SERIAL DISK SYSTEM	'7133	'D40	'0000KE851	
SERIAL DISK SYSTEM	'7133	'D40	'0000KK208	
SERIAL DISK SYSTEM	'7133	'D40	'0000KK241	
SERIAL DISK SYSTEM	'7133	'D40	'0000KO058	
SERIAL DISK SYSTEM	'7133	'D40	'0000KP141	
RACK-MOUNTED HMC	'7315	'CR2	'000033ABA	

EXHIBIT A – ADDENDUM # 2

FINANCIAL CRITERIA FORM

REQUEST FOR PROPOSAL

089-0069-P SUPPORT SERVICES/MAINTENANCE HP & IBM EQUIPMENT

Instructions and Information:

Please fill in the following worksheets leaving no blanks.

Where information is not available, please insert “N/A” in the blank. Where amounts are zero, please insert “0” in the blank.

This RFP requires that all submissions include financial criteria and financial statements from the two most recent fiscal years. This could be 2005 and 2006, or 2006 and 2007. For this reason, you are requested to fill in the year on each section.

Definitions are provided for the relevant terms at the beginning of the worksheet. Vendors submitting proposals are evaluated on the following criteria (defined below): (1) profitability, (2) operational effectiveness, (3) liquidity / solvency, (4) percentage of requested financial materials submitted, and (5) quality and type of financial materials submitted. Audited materials or those reviewed by a CPA are the most desirable and increase the score of the vendor. This worksheet is being included in the RFP to standardize the required information and provide greater equity in the evaluation process between all the vendors. The financial evaluation is separate from the other portions of the RFP process and is scored by the Pinellas County Office of Management and Budget as follows.

- (1) **Profitability** =
$$\frac{\text{Net Income}}{\text{Total Assets}}$$
- (2) **Operational Effectiveness** =
$$\frac{\text{Net Profit}}{\text{Net Sales}}$$
- (3) **Liquidity** =
$$\frac{\text{Cash} + \text{Cash Equivalents} + \text{Accounts Receivable}}{\text{Current Liabilities}}$$
- (4) **Required Materials Submitted**
 - Statement of net worth for both years
 - Financial Statements / Tax Returns for both years
 - Balance Sheets as of October

A raw score will be converted to a number score to reflect the required percentage of this particular portion of the overall score.

DEFINITIONS – Use these definitions to assist you in filling out the subsequent forms

Accounts Receivable is defined as a debt owed to an enterprise that arises in the normal course of business dealings and is not supported by negotiable paper. For example, the charge accounts of a department store. Income due from investments (unless the investments are the business itself) is not usually shown in accounts receivable. A claim against a debtor usually arising from sales or services rendered; not necessarily due or past due.

Cash is defined as ready money, currency, coins, negotiable checks, bank balances, or anything that circulates as money.

Cash Equivalents are defined as cash that is not actually or constructively received (i.e. property instead of cash).

Debt is a sum of money due by certain and express agreement. A specified sum of money owing from one person or entity to another. Debt includes not only the obligation of the debtor to pay, but right of the creditor to receive and enforce payment.

Net Income is income subject to taxation after allowable deductions and exemptions have been subtracted from gross income. The excess of all revenues and gains for a period over all expenses and losses of the period.

Assets are defined as all property and money held by a person, company, association, or corporation. More specifically, it is the entire property, real and personal, tangible and intangible including patents and causes of action which belong to any person, association, corporation or estate that is applicable or subject to the payment of his or her or its debts.

Liabilities are obligations, either absolute or contingent, which may or may not ripen into a debt that one must pay. Accounts, wages, salaries payable, dividends declared payable, accrued taxes payable, fixed or long-term obligations such as mortgage bonds, debentures, and bank loans are all examples of liabilities.

Net Profits are the amount of all sales minus the cost of goods and services sold.

Net Sales are gross sales minus returns, allowances, rebates, and discounts.

1. Please provide financial statements for the most recent two years, which include the following:

	Year 1	Year 2
Accounts Receivable	_____	_____
Trade Notes minus allowance for bad debts	_____	_____
<i>Total Checking</i>	_____	_____
<i>Total Savings, IRA, 401K</i>	_____	_____
<i>Cash on Hand</i>	_____	_____
<i>Cash in Register</i>	_____	_____
<i>Petty Cash</i>	_____	_____
<i>Inventory</i>	_____	_____
<i>(-) Accumulated Depreciation</i>	_____	_____
<i>(-) Retained Earnings</i>	_____	_____
Net (or Taxable) Income	_____	_____
Deposits	_____	_____
Loans to Shareholders	_____	_____
Mortgage and Real Estate Loans	_____	_____
Common Stock	_____	_____
Securities (Other)	_____	_____
Depreciable / Deletable Intangible Assets	_____	_____
Other Assets	+ _____	+ _____
Total Assets	<div></div>	<div></div>

	Year 1	Year 2
Accounts Payable	<hr/>	<hr/>
Salaries/Wages Payable	<hr/>	<hr/>
Repair/Maintenance Due	<hr/>	<hr/>
Bad Debts	<hr/>	<hr/>
Debts Payable	<hr/>	<hr/>
Mortgages, Notes, Bonds Payable	<hr/>	<hr/>
Interest Payable	<hr/>	<hr/>
Loans from Shareholders	<hr/>	<hr/>
Capital Stock	<hr/>	<hr/>
Additional paid-in Capital	<hr/>	<hr/>
Other Current Liabilities	+ <hr/>	+ <hr/>
Total Liabilities	<div></div>	<div></div>

2. What was your total Net Income after deductions and costs for the most recent two years?

	Year 1	Year 2
Net / Taxable Income	<input type="text"/>	<input type="text"/>

If you were not a corporation during that time, your net income is your “**taxable income**” on the IRS 1040 or 1120 form.

3. If you were structured as a business, partnership, or corporation, what were your net profits in the two most recent years?

	Year 1	Year 2
Net Profits	<input type="text"/>	<input type="text"/>

Net Profits are the amount of all sales minus the cost of goods and services sold.

4. If you were structured as a business, partnership, or corporation, what were your net sales in the two most recent years?

	Year 1	Year 2
Net Sales	<input type="text"/>	<input type="text"/>

5. What was your net worth for the most recent two years?

Net Worth = Assets minus Liabilities

	Year 1	Year 2
Assets	<input type="text"/>	<input type="text"/>
Liabilities	- <input type="text"/>	- <input type="text"/>
Net Worth	<input type="text"/>	<input type="text"/>

Your “**net worth**” is the total of all assets minus the total of all liabilities.

**BOARD OF COUNTY
COMMISSIONERS**

NANCY BOSTOCK
NEIL BRICKFIELD
CALVIN D. HARRIS
SUSAN LATVALA
JOHN MORRONI
KAREN WILLIAMS SEEL
KENNETH T. WELCH



Joseph Lauro, CPPO/CPPB
Director

December 19, 2008

TO: ALL INTERESTED PROPOSERS

REQUEST FOR PROPOSAL: Support Services/Maintenance, Hewlett-Packard (HP), IBM and Dell Equipment

PROPOSAL NUMBER: 089-0069-P(RM)

PROPOSAL SUBMITTAL IS DUE: **January 15, 2009** @ 3:00 PM

ADDENDUM NO. 3

Following is additional information, clarifications, questions and responses relative to referenced Request for Proposal (RFP):

QUESTION # 1:

Can the County purchase of the FI State WSCA Contract # A66309?

Answer: Yes. However, the intention of this RFP is for the County to establish its own contract for these services.

QUESTION # 2:

Is Exhibit A, The Financial Worksheet looks to be geared to smaller companies, is this a requirement to be filled out? Our company's audited financial information will be provided.

Answer: You can provide an audited financial statement. The audited financial statement should be submitted and enclosed in a separate envelop, and marked confidential. It should be submitted with your original proposal only. Do not include copies.

QUESTION # 3:

Does the County object to having additional sections/content added to the proposal response not previously requested or identified for evaluation (i.e. Executive Summary and Cover Letter)?

Answer: No. The Proposer should fully respond to all the requirements in the RFP and include any information that substantiates the proposer's qualifications.

PLEASE ADDRESS REPLY TO:
400 South Ft. Harrison, Sixth Floor
Clearwater, Florida 33756
Phone: (727) 464-3311
FAX: (727) 464-3925
Website: www.pinellascounty.org/purchase



QUESTION # 4:

Section 2 Service Requirements paragraph iii: All preventative and corrective maintenance shall be performed according to manufacturer's recommendations to ensure that any manufacturer's warranty is not voided.

Question: Are you requesting that the vendor selected provide Warranty Support for existing and new equipment?

Answer: No. The requirements in the RFP are that the successful proposer provides maintenance in accordance with the standards of the manufacturer.

QUESTION # 5:

On the Service Level Agreement-

Was the below information in reference to Section 13, for paragraph's 1 through 6.

iii Proposer shall describe the manner in which the proposed maintenance program will meet all the following service requirements.

Answer: Yes. #13 – Section E – Scope of Work, page 17 outlines what the proposer's Service Level Agreement (SLA) should include, but is not limited to those listed. The proposer's SLA submittal will be evaluated and scored as part of the evaluation criteria # 4: Service Level Agreement.

QUESTION # 6:

Qualifications, Relevant Experience and Demonstrated Effectiveness - Are you requesting an assigned person on site?

Answer: No. The County is requesting that the contractor assign a named individual to our account as our ombudsman.

REVISION(S):

1. The following HP Servers do not have a valid serial number and in order to get the right equipment quoted I will need these validated.

CI Name	Serial Number	Equipment Model
XZ4AMK0825	XZ4AMK0825	ProLiant BL30p G1
ENTPRD-LX	XZ5CMK0037	ProLiant BL30p G1
M006MKV63S	M006MKV63S	ProLiant BL30p G1
ENTCABL5	M005MKV63S	ProLiant BL30p G1
ENTDBA3-LX	M003MKV63S	ProLiant BL30p G1
ENTGRID-LX	M002MKV63S	ProLiant BL30p G1
ENTWAB1-LX	M001MKV63S	ProLiant BL30p G1
M008MKV63S	M008MKV63S	ProLiant BL30p G1
M004MKV63S	M004MKV63S	ProLiant BL30p G1
ENTPWG1-LX	2R5CMK0942	ProLiant BL20p G3
ENTRL	6J35LGPIL05W	ProLiant DL300 G3
ENTJBS2-LX	XZ55MK0466	ProLiant BL30p G1
PCSERV1	EAFSKJNZ32	ProLiant DL380
PCAUTH1	EAFKJNZ32	ProLiant DL380 G3
ENTIF01-OLX	EAFMKJNZ32	ProLiant DL380 G3
NW65CL-tst2	EAFPKJNZ32	ProLiant DL380 G3
PCSERV2	EAFHKJNZ32	ProLiant DL380 G3
ENTDS2	EAFRKJNZ32	ProLiant DL380 G3

Response: Appendix A, Fee Summary- Page 1 has been revised to reflect the following change:

XZ4AMK0825 XZ4AMK0825 ProLiant BL30p G1

The equipment can not be located and correctly identified. It has been removed from the HP equipment list.

ENTPRD-LX XZ5CMK0037 ProLiant BL30p G1

Appendix A, Fee Summary – Page 2 has been revised to reflect the following change: The serial number has been changed from XZ5CMK0037 to M00AMKV44B.

Please replace page 1 and page 2 of the Appendix A, Fee Summary with the attached revise Appendix A, Fee Summary page 1 and page 2 dated 12-19-08.

All other specifications, terms and conditions remain the same.

Please remember to acknowledge receipt of this Addendum in Section G, Page 21 under Addendum No. 3 and return with completed RFP package.

Sincerely,



Joseph Lauro, CPPO/CPPB
Director of Purchasing



Addendum # 3			Appendix A - Fee Summary Revised 12-19-08			
SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
HP and DELL EQUIPMENT						
Production Equipment		On-site Repair/Exchange/Maint. F. (excluding holidays) 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTFAX	92081	D028CQH3K774	ProLiant ML350	Data Center	8/18/2003	
BCCCLW2	90214	D101FPX1K004	ProLiant ML530	Data Center	1/19/2004	
BCCIS	90204	D052DKG1K016	ProLiant ML370	Data Center	1/29/2004	
ENTSPDEV	92099	D052DKG1K032	ProLiant ML370	Data Center	1/30/2004	
ENTSPPROD	90207	D052DKG1K008	ProLiant ML370	Data Center	1/30/2004	
ENTSP_TS2	92100	D029DKG1K038]	ProLiant ML370 R01	Data Center	2/15/2004	
ENTDHCP2	90212	D108FD91K045	ProLiant ML370	Data Center	4/15/2004	
ENTDHCP1	90216	D108FD91K034	ProLiant ML370	Data Center	4/20/2004	
UFC-CJIS	92113	D042FFL1K107	ProLiant ML530	Data Center	4/23/2004	
CJCCLW1-old	95319	D114FPX1K016	ProLiant ML530	Data Center	5/3/2004	
CJCTSV	97209	D117FPX1K032	ProLiant ML530	Data Center	5/18/2004	
ENTCAWEB	92131	D124FSB1L225	ProLiant DL380 R01	Data Center	7/12/2004	
PCWEB	93302	D129FSB1K474	ProLiant DL380	Data Center	8/3/2004	
ECONGM	91941	58BQU	PowerEdge 2300	Data Center	9/13/2004	
VIRUSADMIN	93311	6J1BJZS1C01H	ProLiant DL360	Data Center	12/3/2004	
CPT_MON	92153	6J21JZS1F01N	ProLiant DL360	Data Center	1/31/2005	
ENTTIME	109351	USE544N26K	ProLiant DL360 G4p	Data Center	12/31/2008	
ENGCLW2	85145	D144FSB1K699	ProLiant DL380	Data Center	3/29/2005	
INTRAWEB	93357	D212FPX1K160	ProLiant ML530	Data Center	4/1/2005	
BCCCLW6	None	D208FPZ1K000	ProLiant ML530	Data Center	4/2/2005	
ENTIMG	103899	6J24JZS1Y045	ProLiant DL360	Data Center	5/17/2005	
D208FRW1K105	92156	D208FRW1K105	ProLiant ML370 G2	Data Center	5/21/2005	
EXCHGADMIN	103630	6J24JZS1Y014	ProLiant DL360	Data Center	6/14/2005	
EMAIL-SOE	103631	D220FRV1D096	ProLiant ML370	Data Center	6/15/2005	
6J25JZS1G0B2	103902	6J25JZS1G0B2	ProLiant DL360	Data Center	8/12/2005	
					(A) Total	\$

Addendum # 3			Appendix A- Fee Summary Revised 12-19-08			
SUPPORT SERVICES AND MAINTENANCE – HP, IBM and DELL EQUIPMENT - RFP NO: 089-0069-P						
HP AND DELL EQUIPMENT						
Production Equipment		On-site Repair/Exchange M thru F (excluding holidays), 8 am to 5 pm, 4 hour response				
CI Name	Asset Tag	Serial Number	Equipment Model	Location	Expire Date	Monthly Price
ENTSQL1	96555	6J26JNT1K0RJ	ProLiant DL360 G2	Data Center	8/24/2005	
GXVCLW1	96554	6J26JNT1L036	ProLiant DL360 G2	Data Center	8/24/2005	
ENTPRD-LX	None	M00AMKV44B	ProLiant BL30p G1	Data Center	9/17/2005	
EMAIL_AGENTS	104279	6J29JNT1908X	ProLiant DL360 G2	Data Center	9/30/2005	
ENTWIN	104275	6J29JNT190AG	ProLiant DL360 G2	Data Center	9/30/2005	
CLKCLW2	104753	6J28JNT1L03X	ProLiant DL360 G2	Data Center	10/17/2005	
CLKDC3	104754	6J28JNT1L03N	ProLiant DL360 G2	Data Center	10/17/2005	
clkbkup1	104755	6J28JNT1L04P	ProLiant DL360	Data Center	10/17/2005	
CAWEB-Spare	104277	6J29JNT190C5	ProLiant DL360 G2	Data Center	11/6/2005	
CLKTR2	104889	6J29JNT1J0F9	ProLiant DL360 G2	Data Center	11/15/2005	
M006MKV63S	None	M006MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTCABL5	None	M005MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTDBA3-LX	None	M003MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTGRID-LX	None	M002MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ENTWAB1-LX	None	M001MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
M008MKV63S	None	M008MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
M004MKV63S	None	M004MKV63S	ProLiant BL30p G1	Data Center	1/9/2006	
ECC	95989	USE627N9V2	ProLiant ML380 G5	Data Center	1/22/2006	
ENTPWG1-LX	None	2R5CMK0942	ProLiant BL20p G3	Data Center	2/12/2006	
ENTWAS2-LX	92225	6J32LGP1R004	ProLiant DL360 G3	Data Center	3/3/2006	
ITIVRP_DUP[147]	92222	D307KF52H098_DUP[147]	ProLiant ML370 R02	Data Center	3/7/2006	
ENTDBA-LX	92223	6J31KYD1P066	ProLiant DL360 G3	Data Center	3/14/2006	
FLEET	109391	USM51803NH	ProLiant ML350 G4p	Data Center	12/8/2008	
ENTRBS1	92224	6J32LGP1R01L	ProLiant DL360 G3	Data Center	5/3/2006	
IT	92233	D321LDN1H099	ProLiant DL380 R03	Data Center	5/28/2006	
ENTRL	92239	6J35LGPIL05W	ProLiant DL300 G3	Data Center	6/20/2006	
ENGMSQ1	104984	6J35KT417002	ProLiant ML370	Data Center	6/26/2006	
					(B) Total	\$