

INTEROFFICE MEMO

To: Stephen M. Spratt, County Administrator  
From: Joseph Lauro, Director of Purchasing *Joe Lauro*  
Subject: Award of Bid – Landscape Installation and Related Maintenance of Belcher Road Sites  
Contract No. 067-0328-B (SS)  
Date: June 21, 2007

RECOMMENDATION: I RECOMMEND THE COUNTY ADMINISTRATOR AWARD THE BID FOR LANDSCAPE INSTALLATION AND RELATED MAINTENANCE OF BELCHER ROAD SITES WITH ACCEND, INC., D/B/A JC TREE AND LANDSCAPE, BRANDENTON, FLORIDA, ON THE BASIS OF BEING THE LOWEST RESPONSIVE, RESPONSIBLE BID RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

ESTIMATED ANNUAL AGGREGATE EXPENDITURE NOT TO EXCEED: \$159,631.68

TOTAL ESTIMATED EXPENDITURE THROUGH JANUARY 31, 2012,  
NOT TO EXCEED: \$691,737.30

Funding is provided through Public Work's Roadway Beautification Program CIP No. 922029.

DISCUSSION: This is a two part contract for landscape, installation, and related maintenance of plant materials for roadway beautification of medians along designated sections of Belcher Road from Bryan Dairy Road to Ulmerton Road; Belcher Road from Main Street to Curlew Road; and Belcher Road from Alderman Road to Klosterman Road. The first part of this contract will take place in fiscal year 2008 and will include landscape installation and maintenance of plant materials. The second part of the contract will continue with the landscape maintenance through January 31, 2012.

Contract Period: 10/1/07 THROUGH 1/31/12  N/A – One Time Purchase

Renewal Options: Terms Length of  None  
Remaining Each Term  
2 12 Months

Increase Allowances: N/A

APPROVED: *[Signature]*  
STEPHEN M. SPRATT  
County Administrator

Date of Approval: 6/26/07

- Attachments:
1. Contract Review
  2. Department Recommendation
  3. Bid Tabulation
  4. Financial Overview
  5. Corporate Identity (2)





ADMINISTRATION  
HIGHWAY  
ENGINEERING  
TRANSPORTATION  
ASSET MANAGEMENT  
FINANCIAL SERVICES  
GEOGRAPHIC SERVICES  
FINANCIAL SERVICES & CONTRACTS  
CONSTRUCTION MANAGEMENT, REGULATORY SERVICES & UTILITY COORDINATION

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**MEMORANDUM**

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TO: *DM* Candy Mancuso, Assistant Director, Purchasing Department

FROM: *JRH* Jan R. Herbst, P.E., Director, Public Works Department

SUBJECT: Recommendation of Award  
Bid No. 067-0328-B (SS)  
Landscaping Installation & Related Maintenance of Belcher Road Sites

DISTR: Barbara Kuhl, CPM, Director, Financial Services & Contracts  
Mahshid D. Arasteh, P.E., Director of Transportation *M.D. Arasteh*  
Tom Washburn, P.E., Senior Engineer *T.W.*  
Anne Kramer, R.L.A., Project Manager *AK*

DATE: May 30, 2007

The Public Works Department has reviewed the subject bid and recommends the contract be awarded to Accend Inc. (dba JC Tree and Landscape), of Bradenton, Florida, in the amount of \$691,737.30. This firm is the lowest responsive and responsible bidder meeting all conditions of the bid.

This contract will be effective from October 1, 2007 through January 31, 2012 and contains two (2) 12-month renewal options.

The project manager visited the bidder's site on May 14<sup>th</sup> and confirmed possession of a water truck and proof that they are in the midst of acquiring an attenuator.

This bid was 36% lower than the office estimate. Four very good references were received and it appears that the bidder has the similar roadway landscaping work required on page 5 of the bid documents.

Funding will be provided from the Public Works Roadway Beautification Program CIP 922029.

Please proceed with the necessary action to award this contract and develop a contract purchase order.

If additional information is required, please contact Lisa Tatro at #48937.

Thank you.

Attachment:

Tabulation of Bids  
Project Financial Overview

| PINELLAS COUNTY GOVERNMENT, FLORIDA   |     |           |  |                              |                |                     |                |  |                |
|---|-----|-----------|--|------------------------------|----------------|---------------------|----------------|--|----------------|
| Cost Proposal Tabulation  |     |           |  |                              |                |                     |                |  |                |
| BID #: 067-0328-B (SS)  |     |           |  |                              |                |                     |                |  |                |
| BID TITLE: Landscape Installation & Related Maintenance of Belcher Road Sites |     |           |  |                              |                |                     |                |  |                |
| DATE & TIME DUE: April 26, 2007 @ 3:00 P.M.                                   |     |           |  |                              |                |                     |                |  |                |
|   |     |           |  | Vila & Son Landscaping Corp. |                | Luke Brothers, Inc. |                | Accend, Inc. d/b/a JC Tree and Landscape |                |
| PART 1  |     |           |  |                              |                |                     |                |  |                |
| Pay Item  | Qty | Unit      | Description  | Unit Price                   | Extended Price | Unit Price          | Extended Price | Unit Price                               | Extended Price |
| 101-0100  | 1   | 12 Months | Mobilization   | \$ 100,474.11                | \$ 100,474.11  |                     | \$ 15,000.00   |  | \$ 31,975.80   |
| 102-0100  | 1   | 12 Months | Maintenance of Traffic                                       | \$ 34,000.00                 | \$ 34,000.00   |                     | \$ 39,999.96   |  | \$ 12,500.00   |
| 110-0112  | 1   | 12 Months | Removal of vegetation for plant beds                         | \$ 52,153.00                 | \$ 52,153.00   |                     | \$ 79,200.00   |  | \$ 11,000.00   |
| 110-0302  | 100 | CY        | Removal & Replacement of Unsuitable Material (Contingency)   | \$ 103.00                    | \$ 10,300.00   | \$104.00            | \$ 10,400.00   | \$ 85.00                                 | \$ 8,500.00    |
| 581-0110  | 26  | EA        | Cabbage Palm, <i>Sabal palmetto</i>                          | \$ 292.00                    | \$ 7,592.00    | \$221.75            | \$ 5,765.50    | \$ 125.00                                | \$ 3,250.00    |
| 581-0117  | 15  | EA        | Yaupon Holly, <i>Ilex vomitoria</i> 'Pride of Houston'       | \$ 408.00                    | \$ 6,120.00    | \$232.75            | \$ 3,491.25    | \$ 297.50                                | \$ 4,462.50    |
| 581-0120  | 45  | EA        | White Crape Myrtle, <i>Lagerstromia indica</i> "Natchez"     | \$ 254.00                    | \$ 11,430.00   | \$210.75            | \$ 9,483.75    | \$ 153.00                                | \$ 6,885.00    |
| 581-0121  | 32  | EA        | Lavender Crape Myrtle, <i>Lagerstromia indica</i> "Muskogee" | \$ 254.00                    | \$ 8,128.00    | \$210.75            | \$ 6,744.00    | \$ 153.00                                | \$ 4,896.00    |
| 581-0130  | 38  | EA        | Turkey Oak, <i>Quercus laevis</i>                            | \$ 127.00                    | \$ 4,826.00    | \$111.75            | \$ 4,246.50    | \$ 76.50                                 | \$ 2,907.00    |
| 581-0132  | 12  | EA        | Myrtle Oak, <i>Quercus myrtifolia</i>                        | \$ 127.00                    | \$ 1,524.00    | \$144.75            | \$ 1,737.00    | \$ 12.75                                 | \$ 153.00      |

| PINELLAS COUNTY GOVERNMENT, FLORIDA   |      |    |  |                              |              |                     |              |  |              |
|---|------|----|--|------------------------------|--------------|---------------------|--------------|--|--------------|
| Cost Proposal Tabulation  |      |    |  |                              |              |                     |              |  |              |
| BID #: 067-0328-B (SS)  |      |    |  |                              |              |                     |              |  |              |
| BID TITLE: Landscape Installation & Related Maintenance of Belcher Road Sites |      |    |  |                              |              |                     |              |  |              |
| DATE & TIME DUE: April 26, 2007 @ 3:00 P.M.                                   |      |    |  |                              |              |                     |              |  |              |
|   |      |    |  | Vila & Son Landscaping Corp. |              | Luke Brothers, Inc. |              | Accend, Inc. d/b/a JC Tree and Landscape |              |
| 581-0140  | 43   | EA | Longleaf Pine, <i>Pinus palustris</i>                      | \$ 236.00                    | \$ 10,148.00 | \$232.75            | \$ 10,008.25 | \$ 144.50                                | \$ 6,213.50  |
| 581-0151  | 26   | EA | Chickasaw Plum, <i>Prunus angustifolia</i>                 | \$ 60.00                     | \$ 1,560.00  | \$76.55             | \$ 1,990.30  | \$ 76.50                                 | \$ 1,989.00  |
| 581-0153  | 13   | EA | Pygmy Fringe Tree, <i>Chionanthus pygmaeus</i>             | \$ 136.00                    | \$ 1,768.00  | \$243.75            | \$ 3,168.75  | \$ 76.50                                 | \$ 994.50    |
| 581-0155  | 12   | EA | Redbud, <i>Cercis canadensis</i>                           | \$ 254.00                    | \$ 3,048.00  | \$243.75            | \$ 2,925.00  | \$ 153.00                                | \$ 1,836.00  |
| 581-0213  | 2150 | EA | Dwarf Yaupon Holly, <i>Ilex vomitoria</i> , 'Stokes dwarf' | \$ 12.39                     | \$ 26,638.50 | \$11.11             | \$ 23,886.50 | \$ 8.25                                  | \$ 17,737.50 |
| 581-0217  | 32   | EA | Rusty Lyonia, <i>Lyonia ferruginea</i>                     | \$ 22.84                     | \$ 730.88    | \$11.00             | \$ 352.00    | \$ 16.10                                 | \$ 515.20    |
| 581-0219  | 270  | EA | Saw palmetto, <i>Serenoa repens</i>                        | \$ 27.36                     | \$ 7,387.20  | \$19.80             | \$ 5,346.00  | \$ 21.25                                 | \$ 5,737.50  |
| 581-0240  | 46   | EA | American Beautyberry, <i>Callicarpa americana</i>          | \$ 13.78                     | \$ 633.88    | \$9.90              | \$ 455.40    | \$ 6.75                                  | \$ 310.50    |
| 581-0263  | 144  | EA | St. John's Wort, <i>Hypericum reductum</i>                 | \$ 22.84                     | \$ 3,288.96  | \$11.00             | \$ 1,584.00  | \$ 8.05                                  | \$ 1,159.20  |
| 581-0264  | 21   | EA | Prickly Pear Cactus, <i>Opuntia humifusa</i>               | \$ 22.84                     | \$ 479.64    | \$7.70              | \$ 161.70    | \$ 25.50                                 | \$ 535.50    |
| 581-0274  | 9    | EA | Century Plant, <i>Agave americana</i>                      | \$ 32.79                     | \$ 295.11    | \$15.95             | \$ 143.55    | \$ 25.50                                 | \$ 229.50    |

| PINELLAS COUNTY GOVERNMENT, FLORIDA   |        |    |   |                              |               |                     |               |  |              |
|---|--------|----|---|------------------------------|---------------|---------------------|---------------|--|--------------|
| Cost Proposal Tabulation  |        |    |   |                              |               |                     |               |  |              |
| BID #: 067-0328-B (SS)  |        |    |   |                              |               |                     |               |  |              |
| BID TITLE: Landscape Installation & Related Maintenance of Belcher Road Sites |        |    |   |                              |               |                     |               |  |              |
| DATE & TIME DUE: April 26, 2007 @ 3:00 P.M.                                   |        |    |   |                              |               |                     |               |  |              |
|   |        |    |   | Vila & Son Landscaping Corp. |               | Luke Brothers, Inc. |               | Accend, Inc. d/b/a JC Tree and Landscape |              |
| 581-0305  | 390    | EA | Lopsided Indian Grass, <i>Sorghastrum nutans</i>                  | \$ 7.00                      | \$ 2,730.00   | \$4.40              | \$ 1,716.00   | \$ 2.50                                  | \$ 975.00    |
| 581-0310  | 246    | EA | Purple Muhly Grass, <i>Muhlenbergia capillaris</i>                | \$ 13.78                     | \$ 3,389.88   | \$8.80              | \$ 2,164.80   | \$ 6.80                                  | \$ 1,672.80  |
| 581-0330  | 122    | EA | Mexican Feather Grass, <i>Nassella tenuissima</i>                 | \$ 22.84                     | \$ 2,786.48   | \$16.50             | \$ 2,013.00   | \$ 12.75                                 | \$ 1,555.50  |
| 581-0345  | 1,688  | EA | Purple Lovegrass, <i>Eragrostis spectabilis</i>                   | \$ 5.02                      | \$ 8,473.76   | \$4.07              | \$ 6,870.16   | \$ 3.15                                  | \$ 5,317.20  |
| 581-0347  | 1,331  | EA | Elliot's Lovegrass, <i>Eragrostis elliotii</i>                    | \$ 5.02                      | \$ 6,681.62   | \$4.07              | \$ 5,417.17   | \$ 3.15                                  | \$ 4,192.65  |
| 581-0510  | 91,907 | SF | Perennial Peanut Sod, <i>Arachis glabrata</i>                     | \$ 2.81                      | \$ 258,258.67 | \$3.10              | \$ 284,911.70 | \$ 1.95                                  | \$179,218.65 |
| 581-0520  | 1366   | EA | Parson's Juniper, <i>Juniperus chinensis 'Parsonii'</i>           | \$ 12.39                     | \$ 16,924.74  | \$10.45             | \$ 14,274.70  | \$ 6.80                                  | \$ 9,288.80  |
| 581-0532  | 4,056  | EA | Small leaf Confederate Jasmine, <i>Trachelosper mum asiaticum</i> | \$ 4.61                      | \$ 18,698.16  | \$4.07              | \$ 16,507.92  | \$ 3.15                                  | \$ 12,776.40 |
| 581-0611  | 126    | EA | Black-eyed Susan, <i>Rudbeckia hirta</i>                          | \$ 5.46                      | \$ 687.96     | \$4.40              | \$ 554.40     | \$ 2.80                                  | \$ 352.80    |
| 581-0615  | 819    | EA | Gaura, <i>Gaura linheimeri</i>                                    | \$ 5.29                      | \$ 4,332.51   | \$4.51              | \$ 3,693.69   | \$ 4.25                                  | \$ 3,480.75  |
| 581-0617  | 541    | EA | Tropical Sage, <i>Salvia coccinea</i>                             | \$ 5.92                      | \$ 3,202.72   | \$4.95              | \$ 2,677.95   | \$ 3.40                                  | \$ 1,839.40  |

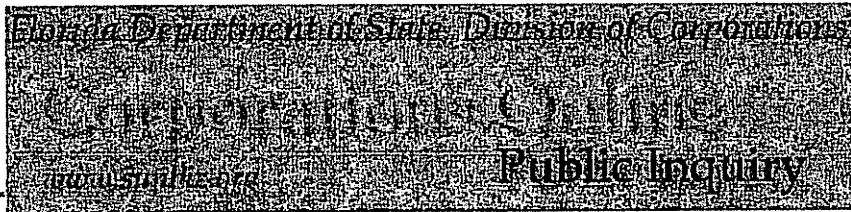
| PINELLAS COUNTY GOVERNMENT, FLORIDA   |         |           |   |                              |                       |                     |                       |  |                     |
|---|---------|-----------|---|------------------------------|-----------------------|---------------------|-----------------------|--|---------------------|
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| BID #: 067-0328-B (SS)  |         |           |   |                              |                       |                     |                       |  |                     |
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|   |         |           |   | Vila & Son Landscaping Corp. |                       | Luke Brothers, Inc. |                       | Accend, Inc. d/b/a JC Tree and Landscape |                     |
| 581-0619  | 516     | EA        | Purple Coneflower, <i>Echinacea pururea</i>   | \$ 6.83                      | \$ 3,524.28           | \$5.61              | \$ 2,894.76           | \$ 5.90                                  | \$ 3,044.40         |
| 581-0630  | 858     | EA        | Gaura, <i>Gaura linheimeri</i> , 'Siskiyou    | \$ 5.47                      | \$ 4,693.26           | \$4.51              | \$ 3,869.58           | \$ 4.25                                  | \$ 3,646.50         |
| 581-0648  | 21      | EA        | Wild Indigo, <i>Baptisia spp.</i>             | \$ 7.00                      | \$ 147.00             | \$6.05              | \$ 127.05             | \$ 4.25                                  | \$ 89.25            |
| 582-0100  | 13      | EA Cycle  | Landscape Plants (4 ac.)                      | \$ 1,836.00                  | \$ 23,868.00          | \$2,640.00          | \$ 34,320.00          | \$ 900.00                                | \$ 11,700.00        |
| 983-0101  | 1400    | Thou. Gal | Watering for Landscape Plants (Establishment) | \$ 75.00                     | \$ 105,000.00         | \$125.00            | \$ 175,000.00         | \$ 72.00                                 | \$100,800.00        |
| <b>PART 1 SUBTOTAL</b>  |         |           |   |                              | <b>\$ 755,924.32</b>  |                     | <b>\$ 783,102.29</b>  |  | <b>\$463,737.30</b> |
| <b>PART 2</b>   |         |           |   |                              |                       |                     |                       |  |                     |
| 582-0110  | 50      | EA Cycle  | Landscape Maintenance                         | \$2,112.00                   | \$ 105,600.00         | \$2,640.00          | \$ 132,000.00         | \$1,400.00                               | \$ 70,000.00        |
| 983-0201  | 1500    | Thou Gal  | Watering for Landscape Plants (Contingency)   | \$75.00                      | \$ 112,500.00         | \$125.00            | \$ 187,500.00         | \$72.00                                  | \$108,000.00        |
| <b>PART 2 SUBTOTAL</b>  |         |           |   |                              | <b>\$ 218,100.00</b>  |                     | <b>\$ 319,500.00</b>  |  | <b>\$178,000.00</b> |
| 999-0000  | 100,000 | EA        | Unspecified Work (Allowance)                  | \$1.00                       | \$ 50,000.00          | \$1.00              | \$50,000.00           | \$1.00                                   | \$ 50,000.00        |
| <b>TOTAL COST</b>   |         |           |   |                              | <b>\$1,024,024.32</b> |                     | <b>\$1,152,602.29</b> |  | <b>\$691,737.30</b> |

**PINELLAS COUNTY CAPITAL IMPROVEMENT PROJECT (CIP)  
PROJECT FINANCIAL OVERVIEW**

1. Construction Phase:       2. Date: May 15, 2007  
 3. Contract Award:

|  |                            |                        |
|--|----------------------------|------------------------|
| <b>4. Title:</b> Roadway Beautification (PID # 922029)   |                            |                        |
| <b>5. Anticipated Scope and Description:</b> Funding for roadway beautification, installations, and re-planting efforts along newly constructed or existing arterial roadways. |                            |                        |
| <b>6. YEAR OF CONSTRUCTION START:</b> FY 08  |                            |                        |
|  |                            |                        |
| <b>7. PROJECT BUDGET:</b>  | <b>FY 07 Appropriation</b> | <b>Multi-Year Plan</b> |
| Professional Services (Architectural/Engineering/Consulting)   |                            | \$ 41,150              |
| Land/Right of Way/Building Acquisitions  |                            |                        |
| Construction:  | \$ 780,340                 | 5,445,050              |
| Testing  | 2,000                      | 20,250                 |
| Other: Inter-local Agreement Payments, Misc. Materials, etc.   |                            | 270,030                |
| <b>TOTAL</b>   | \$ (1) 782,340             | \$ (2) 5,776,480       |
|  |                            |                        |
| <b>8. FINANCIAL RESOURCES:</b>   |                            |                        |
| Penny for Pinellas Sales Tax:  |                            | \$ 5,776,480           |
| Local Option Gas Tax:  |                            |                        |
| Transportation Impact Fees:  |                            |                        |
| Grant(s):  |                            |                        |
| Reimbursements:  |                            |                        |
| Enterprise Revenue (Water, Sewer, Solid Waste, Airport):   |                            |                        |
| Other:   |                            |                        |
| <b>TOTAL FINANCIAL RESOURCES</b>   |                            | \$ (2) 5,776,480       |
|  |                            |                        |
| <b>9. Project's First Full Year Estimated Operating Budget Fiscal Impact:</b>  |                            |                        |
| Fiscal Year:   |                            | Ongoing                |
| New Positions:   |                            | NONE                   |
| Number:  |                            | N.A.                   |
| Type:  |                            | N.A.                   |
| <b>Total Est. Fiscal Impact (Personal Services, Operating Expenses)</b>  |                            | \$ 0                   |

(1) Amount represents current FY07 appropriation and appropriation carryover from FY06 to FY07 by OMB.  
 (2) Amount represents the current Multi - Year Plan's project estimate and anticipated resources.



**Florida Profit**

**ACCEND, INC.**

**PRINCIPAL ADDRESS**  
 7322 MANATEE AVE W., #255  
 BRADENTON FL 34209  
 Changed 04/26/2004

**MAILING ADDRESS**  
 7322 MANATEE AVE W., #255  
 BRADENTON FL 34209  
 Changed 04/26/2004

**Document Number**  
 J31891

**FEI Number**  
 592709646

**Date Filed**  
 09/02/1986

**State**  
 FL

**Status**  
 ACTIVE

**Effective Date**  
 08/29/1986

**Last Event**  
 REINSTATEMENT

**Event Date Filed**  
 11/08/1991

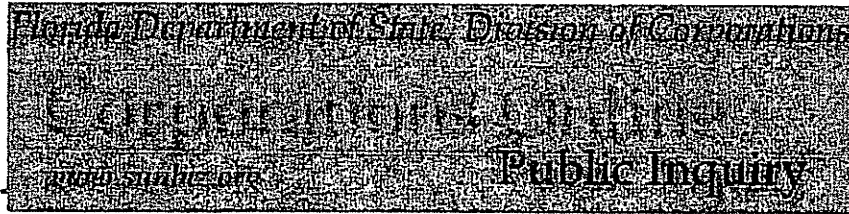
**Event Effective Date**  
 NONE

**Registered Agent**

| Name & Address   |
|--|
| COLLINS, JOHN H.<br>7322 MANATEE AVE W., #255<br>BRADENTON FL 34209<br>Address Changed: 04/26/2004 |

**Officer/Director Detail**

| Name & Address  | Title |
|---|-------|
| COLLINS, JOHN H.<br>7322 MANATEE AVE W., #255<br>BRADENTON FL 34209 | P     |



**JC TREE AND LANDSCAPE**  
 7322 MANATEE AVENUE WEST  
 SUITE 255  
 BRADENTON, FL 34209

|  |                                    |                                 |
|--|------------------------------------|---------------------------------|
| <b>Document Number</b><br>G05236900232 | <b>Status</b><br>ACTIVE            | <b>Date Filed</b><br>08/24/2005 |
| <b>Expiration Date</b><br>12/31/2010   | <b>Current Owners</b><br>000000001 | <b>County</b><br>MULTIPLE       |
| <b>Total Pages</b><br>000000001        | <b>Events Filed</b><br>000000000   | <b>FEI Number</b><br>NONE       |

No Filing History

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**Owner Information**

| Name & Address  | FEI Number | Charter Number |
|---|------------|----------------|
| ACCEND INC.<br>7322 MANATEE AVENUE WEST, SUITE 255<br>BRADENTON, FL 34209 | 59-2709646 | J31891         |

**Document Images**

Listed below are the images available for this filing.

[G05236900232 -- 08/24/2005 -- Fictitious Name Filing](#)

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