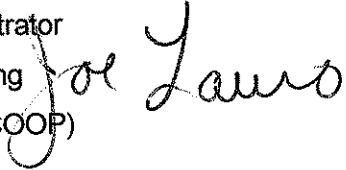


Joe Lauro, CPPO/PPB
Director

INTEROFFICE MEMO

To: Stephen M. Spratt, County Administrator
From: Joseph Lauro, Director of Purchasing
Subject: Award of Bid – Batteries, Vehicle (COOP)
Contract No. 067-0234-B(RM)
Date: March 19, 2007



RECOMMENDATION: I RECOMMEND THE COUNTY ADMINISTRATOR AWARD THE BID FOR BATTERIES, VEHICLE (COOP) WITH BATTERIES BY FISHER, INC., LAKELAND, FLORIDA ON THE BASIS OF BEING THE LOWEST RESPONSIVE, RESPONSIBLE BID RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

COOPERATIVE ESTIMATED ANNUAL EXPENDITURE NOT TO EXCEED: \$152,000.00
PINELLAS COUNTY ESTIMATED ANNUAL EXPENDITURE NOT TO EXCEED: \$ 36,500.00

TOTAL ESTIMATED ANNUAL EXPENDITURE NOT TO EXCEED: \$188,500.00

Funding is provided through Fleet Management Operating Expenses. Cooperative entities fund their own portion of the contract.

DISCUSSION: This contract is for the purchase of maintenance free, lead acid, vehicle batteries used in electric utility carts, automobiles, light, medium and heavy duty trucks, industrial/construction and marine equipment. The batteries will be ordered on an as needed basis over a twelve month period.

This is a cooperative contract administered by Pinellas County, including the City of Dunedin, the City of St. Petersburg, the City of Tarpon Springs, the Pinellas County Board of County Commissioners, the Pinellas County School Board and the Pinellas Suncoast Transit Authority (PSTA). Award will be consistent among all participants but each entity will make their own award and issue their own purchase orders.

Contract Period: 4/18/2007 THROUGH 4/17/2008 N/A – One Time Purchase

Renewal Options: Terms Remaining 4 Length of Each Term 12 Months None

Increase Allowances: Consumer Price Index (CPI) for all Urban Consumers, Not Seasonally Adjusted, U.S. City Average, Vehicle Parts and Equipment other than tires, twelve months prior to renewal, or five percent (5%) whichever is less.

APPROVED: Mark D. Woodward for
STEPHEN M. SPRATT
County Administrator

Date of Approval: 3/26/07

- Attachments:
1. Contract Review
 2. Department Memo
 3. Bid Tabulation
 4. Corporate Identity

SECTION F - BID SUMMARY

**BID TITLE: BATTERIES, VEHICLES (COOP)
BID NUMBER: 067-0234-B (RM)**

BCI NUMBER	MINIMUM CCA @ 0° F (COLD CRANKING AMPS)	MINIMUM RESERVE CAPACITY @ 25 AMPS	MANUFACTURER	VENDOR PART NUMBER	UNIT OF MEASURE	ESTIMATED QUANTITY	UNIT COST	TOTAL COST	CORE CHARGE
4D	1000	270	Exide	4D-30	EA	16	80.00	1280.00	6.00
4DLT	810	200	Exide	4DLT-30	EA	11	75.00	825.00	5.00
8D	1100	400	Exide	8D-30	EA	77	96.00	7392.00	8.00
8D WITH BUS LUGS	1300	435	Exide	8DS-BS	EA	461	113.00	52093.00	8.00
24	525	90	Exide	24-60	EA	15	29.00	435.00	2.00
24DC	12 Volt DEEP CYCLE	140	Exide	24T-100	EA	15	42.00	630.00	2.00
24F	525	90	Exide	24F-60	EA	23	29.00	667.00	2.00
24	770	120	Exide	24-72	EA	10	42.00	420.00	2.00
24F	770	120	Exide	24F-72	EA	6	42.00	252.00	2.00
26	525	85	Exide	26-60	EA	20	30.75	615.00	2.00
26R	525	85	Exide	26R-60	EA	8	30.75	246.00	2.00
27	700	120	Exide	27-HD	EA	57	39.00	2223.00	2.00
27F	700	120	Exide	27F-hd	EA	51	39.00	1989.00	2.00
31 (P)	700	160	Exide	31P-30	EA	19	44.00	836.00	3.00
31 (P)	925	160	Exide	MP31	EA	113	53.00	5989.00	3.00
31 (S)	925	160	Exide	MS31	EA	612	55.00	33660.00	3.00
34/78	650	100	Exide	34/78-60	EA	349	40.50	14134.50	2.00
55	535	80	Exide	55-60	EA	1	1.00	1.00	2.00
56	535	80	Exide	56-60	EA	10	1.00	10.00	2.00
58R	580	80	Exide	58R-72	EA	43	35.00	1505.00	2.00
58	540	80	Exide	58-60	EA	65	34.00	2210.00	2.00
59	590	100	Exide	59-72	EA	15	1.00	15.00	2.00
62	535	80	Exide	62-60	EA	8	1.00	8.00	2.00
65	850	160	Exide	65-72	EA	565	45.00	25425.00	2.00
70	525	80	Exide	70-60	EA	59	28.00	1652.00	2.00
75	630	90	Exide	75-72	EA	126	34.29	4320.54	2.00
75DT	525	85	Exide	75DT-60	EA	2	35.26	70.52	2.00
78	630	100	Exide	78-60	EA	19	34.42	653.98	2.00
86	525	80	Exide	86-60	EA	15	35.51	532.65	2.00
89250	SLA Trailer Brake Battery		Powersonic	PS-1270	EA	7	7.06	49.42	1.00

SUB TOTAL: \$ 160139.61

SECTION F – BID SUMMARY - continued

BCI NUMBER	MINIMUM CCA @ 0° F (COLD CRANKING AMPS)	MINIMUM RESERVE CAPACITY @ 25 AMPS	MANUFACTURER	VENDOR PART NUMBER	UNIT OF MEASURE	ESTIMATED QUANTITY	UNIT COST	TOTAL COST	CORE CHARGE
CB16-CL-B	240	19	Powersonic	YB16CL-B	EA	9	24.34	219.06	1.00
GC2	6 Volt at 75 Amp		US Battery	GC-2	EA	48	54.75	2628.00	3.00
U1L-20	230	24	Exide	U1L-20	EA	143	21.00	3003.00	1.00
G50N-18- LA3	260		Powersonic	Y50-N18L-A3	EA	20	1.00	20.00	1.00
S-125			US Battery	S-125	EA	19	66.67	1266.73	3.00

SUB TOTAL: \$ 7136.70

SUB TOTAL FROM PAGE 17: \$ 160139.61

GRAND TOTAL \$ 167276.40

All bids must include battery specification sheet(s).

The items listed below will have no impact on bid award but must be completed by bidder.

% OF DISCOUNT OFF MANUFACTURER'S RETAIL PRICE LIST
FOR RELATED ITEMS NOT OTHERWISE LISTED: 20 %

CLEAN WATER ACT PER UNIT: \$ _____

The Clean Water Act charges must be itemized separately from the cost of the batteries purchased on each invoice.

NOTE: BIDS MUST BE SUBMITTED IN DUPLICATE



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS
NO.: 19936

PROJECT: BATTERIES, VEHICLE\$ (COOP)

BID NUMBER: 067-0234-B(RM) **REQ. NUMBER:** N/A **MASTER PO**

TYPE: Purchase Contract Other: Construction-Less than \$100,000 One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

RISK MANAGEMENT: Please enter required liability coverage on pages: 11-12 **PRODUCT ONLY**
This is an annual requirement contract. Estimated Expenditure: \$120,000.

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	Purchasing Dept. JOE LAURO/C. MANCUSO RUBY MCKENZIE	1/23/07	<i>[Signature]</i>	10, 14 See comments	Rm 1/31/07
2.	Using Department - FLEET Director: KEITH GRANT SCOTT MUELLER	2/5/07	<i>[Signature]</i>	10/07	

Using Dept please check attached vendor list. Circle vendors you want bids mailed to. Add additional vendors with complete information (Name, Address, Phone and Fax)

****RETURN ALL DOCUMENTS TO PURCHASING****

Make all inquiries to: RUBY MCKENZIE at Extension 4-3795

In order to meet the following schedule, please return your requirements to Purchasing by: 2/2/07

10/2006 (ag)

TENTATIVE DATES
Legal Ad-BID/RFP Mail Out: 2/9/07
BID/RFP Opening: 2/27/07
Board/County Admin/Purchasing Director Approval: 3/18/07

RECEIVED
FEB - 6 2007
PURCHASING



FLEET MANAGEMENT DEPARTMENT

MEMORANDUM

TO: Joe Lauro, Bureau Director
Purchasing Department

FROM: Keith E. Grant, Fleet Management Director
Fleet Management Department

SUBJECT: Bid # 067-0234-B Recommendation
For: Batteries, Vehicles (Coop)

DATE: March 15, 2007

After careful review of the submitted bid(s) for the above-stated bid number, Fleet Management recommends the following:

AWARD: Batteries by Fisher Incorporated, Lakeland Florida

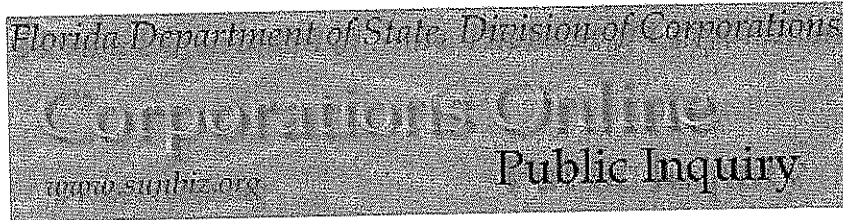
The pricing submitted represents the most responsive and responsible bid meeting specifications for items contained in this/these group(s) and provides the most cost-effective method of procurement for Fleet Management, Pinellas County and its customers.

Projected annual expenditures for this contract total \$36,500.00.

Funding for the terms and conditions of this contract will be accomplished through the use of Fleet Management operating expenses.

We, therefore, request and appreciate your timely consideration and processing of this bid.

Should there be any further information required, please call, or e-mail me, at your convenience.



Florida Profit

BATTERIES BY FISHER, INC.

PRINCIPAL ADDRESS
 1124 OMOHUNDRO AVE.
 LAKELAND FL 33805
 Changed 01/15/2007

MAILING ADDRESS
 P> O> 3758
 LAKELAND FL 33802
 Changed 01/15/2007

Document Number
 515012

FEI Number
 591692472

Date Filed
 09/24/1976

State
 FL

Status
 ACTIVE

Effective Date
 NONE

Registered Agent

Name & Address
FISHER, LINDA B 2706 EWEL RD LAKELAND FL 33811
Name Changed: 04/26/2001
Address Changed: 05/05/2002

Officer/Director Detail

Name & Address	Title
FISHER, JEROME N. 2706 EWELL RD. LAKELAND FL 33811	CEO
KING, STEVEN W 5904 DEER FLAG DR LAKELAND FL 33811	VP
JONES, MARK C 6575 FORESTWOOD DRIVE W LAKELAND FL 33811	VP
FISHER, LINDA B 2706 EWELL RD.	T