

HFA of Pinellas County
Profit & Loss Budget vs. Actual
October 2006 through January 2007

Ordinary Income/Expense	TOTAL			
	Jan 07	Budget	Oct '06 - Jan 07	Budget
Income				
01-345.001 2005 A Release Pay	0.00	0.00	0.00	0.00
01-345.002 2005 B Release Pay	0.00	0.00	0.00	0.00
01-345.003 2006 A Release Pay	11,349.84	22,382.00	84,404.45	89,528.00
01-345.102 Application Fees	0.00	0.00	0.00	0.00
01-345.103 Extension Fees	0.00	0.00	0.00	0.00
01-345.104 KickStart Origin	0.00	0.00	0.00	2,000.00
01-345.105 Lender Commit Fees	0.00	0.00	107,875.00	0.00
01-345.106 Marketing Fees	0.00	0.00	1,000.00	0.00
01-345.107 Alta Largo Apart (.25% 20.4M due 12/1 & 6/1)	0.00	0.00	25,500.00	25,500.00
01-345.108 Emerald Bay (.20% of \$7.7M due 3/30 & 9/30)	0.00	0.00	0.00	0.00
01-345.109 - Lexington Club Apt (.20% of \$9.5M due 1/1 & 7/1)	9,500.00	9,500.00	9,500.00	9,500.00
01-345.110 Melrose on the Bay (.20% of \$10.4M due 3/1 & 9/1)	0.00	0.00	0.00	0.00
01-345.111 Palmetto Park (.20% of \$6.5M due 12/1 & 6/1)	0.00	0.00	0.00	8,075.00
01-345.112 Isles of Gateway (.20% of \$6.3M due 12/1 & 6/1)	0.00	0.00	0.00	6,300.00
01-345.1121 James Park	0.00	0.00	0.00	0.00
01-345.115 1996 A Issue (\$25M)	0.00	0.00	1,042.00	990.00
01-345.116 1997 A/B Iss (\$32M)	0.00	0.00	0.00	0.00
01-345.117 1997 CD Iss (\$25M)	0.00	0.00	0.00	0.00
01-345.118 1998 A/B Iss (\$25M)	0.00	0.00	0.00	0.00
01-345.119 1998 C Issue (\$25M)	0.00	0.00	0.00	0.00
01-345.120 1999 A Issue (\$25M)	0.00	0.00	0.00	0.00
01-345.121 1999 B Issue (\$25M)	0.00	0.00	0.00	0.00
01-345.122 2000 A Issue (\$25M)	0.00	0.00	0.00	0.00
01-345.123 2000 B Iss (\$20.4M)	0.00	0.00	0.00	0.00
01-345.124 2001 A Issue (\$30M)	0.00	0.00	0.00	0.00
01-345.125 2001 B Issue(\$20.0M)	0.00	0.00	0.00	0.00
01-345.126 2002 A Issue (\$20M)	0.00	0.00	0.00	0.00
01-345.127 2002 B Issue (\$25M)	0.00	0.00	0.00	0.00
01-345.128 2003 A Issue (\$15M)	0.00	0.00	0.00	0.00
01-345.129 2003 B Issue (14M)	0.00	0.00	0.00	0.00
01-345.130 2004 A issue (21.3M)	0.00	0.00	0.00	0.00
01-345.131 2005 A (\$21M)	0.00	0.00	0.00	0.00
01-345.132 2005B (\$15.28M)	0.00	0.00	0.00	0.00
01-345.133 2006A (\$20.25M)	0.00	0.00	0.00	0.00
01-345.900 Interest Income				
345.901 Town Creek Homes	0.00	729.00	3,642.81	2,916.00
Total 01-345.900 Interest Income	0.00	729.00	3,642.81	2,916.00
01-361.101 Bank Interest	15,601.20	15,303.00	63,163.50	61,212.00
01-361.132 KickStart Fees	0.00	0.00	0.00	0.00
01-361.133 Misc Revenue	0.00	0.00	0.00	0.00
Total Income	36,451.04	47,914.00	296,127.76	206,021.00
Gross Profit	36,451.04	47,914.00	296,127.76	206,021.00
Expense				
01-554.001 Advertising (Legal)	0.00	0.00	31.50	0.00
01-554.002 Audit	0.00	76,400.00	61,560.00	76,400.00
01-554.003 Bond Participation	0.00	0.00	69.50	0.00
01-554.004 Memberships (Books, Publications, Subscrip.)	0.00	0.00	553.05	800.00
01-554.005 Contract Services				
554.00501 Contract Other	0.00	0.00	172.90	0.00
554.00502 Education	0.00	0.00	0.00	0.00
Total 01-554.005 Contract Services	0.00	0.00	172.90	0.00
01-554.007 Indirect Cost (from BCC to HFA @ 13.64%)	3,282.00	3,282.00	13,128.00	13,128.00
01-554.008 Insurance	0.00	0.00	632.00	421.00
01-554.009 Intrgov Svc - Record	0.00	350.00	0.00	1,400.00
01-554.010 Kickstart Expenses	-10.00	0.00	-30.00	0.00
01-554.011 Lease - Building	1,760.49	2,826.00	6,061.21	11,304.00

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	TOTAL			
	Jan 07	Budget	Oct '06 - Jan 07	Budget
01-554.012 Office Supplies				
554.01201 Office Supplies	387.45	350.00	1,719.14	1,400.00
554.01202 Postage	0.00	210.00	442.92	840.00
554.01203 Printing	0.00	0.00	0.00	0.00
Total 01-554.012 Office Supplies	<u>387.45</u>	<u>560.00</u>	<u>2,162.06</u>	<u>2,240.00</u>
01-554.013 Prof Sv - Consult				
554.01301 Legal	0.00	1,824.00	300.00	7,296.00
554.01302 Prof Sv - Consult	0.00	5,909.00	4,665.66	23,636.00
Total 01-554.013 Prof Sv - Consult	<u>0.00</u>	<u>7,733.00</u>	<u>4,965.66</u>	<u>30,932.00</u>
01-554.014 Promotional Expense	355.00	2,674.00	7,068.81	10,696.00
01-554.015 Receivable Write-Off				
554.01501 2nd Mtg Portfolio	0.00	0.00	0.00	0.00
Total 01-554.015 Receivable Write-Off	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
01-554.016 Salaries and Fringes	25,225.84	36,094.00	77,476.62	144,376.00
01-554.017 Telephone	79.47	125.00	276.25	500.00
01-554.018 Travel	0.00	2,014.00	5,315.77	12,028.00
01-591.001 Bank Fees	331.87	60.00	1,594.83	240.00
Total Expense	<u>31,412.12</u>	<u>132,118.00</u>	<u>181,038.16</u>	<u>304,465.00</u>
Net Ordinary Income	<u>5,038.92</u>	<u>-84,204.00</u>	<u>115,089.60</u>	<u>-98,444.00</u>
Net Income	<u><u>5,038.92</u></u>	<u><u>-84,204.00</u></u>	<u><u>115,089.60</u></u>	<u><u>-98,444.00</u></u>