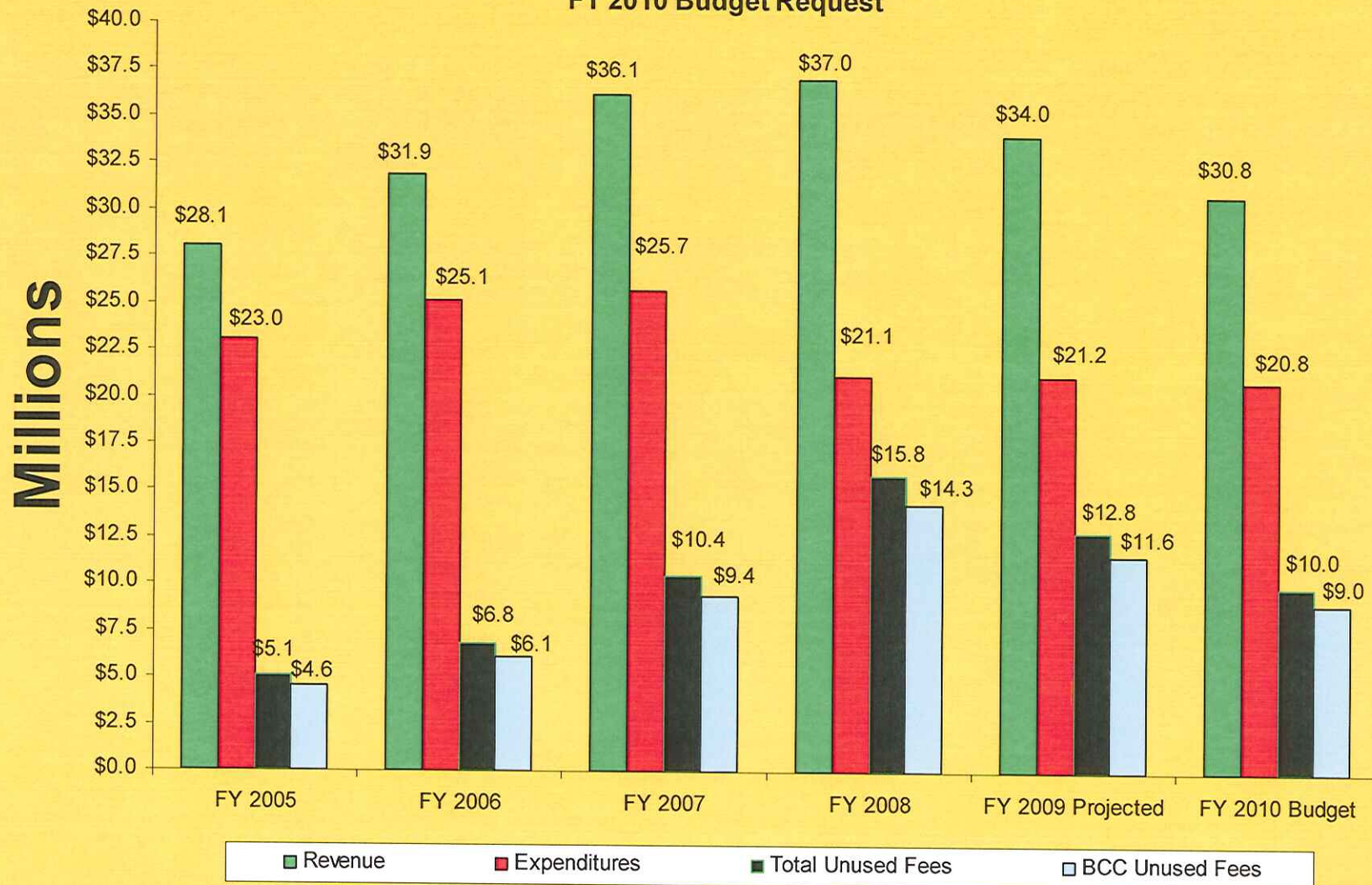


# Tax Collector Revenues, Expenditures and Unused Fees

FY 2005 - 2008 Actual

FY 2009 Projected

FY 2010 Budget Request



## Expenditures

- FY 2005
  - Actual \$23.0 Million
- FY 2010
  - Projected \$20.7 Million
  - Savings \$ 2.3 Million

## **Tax System and Process Improvement Benefits**

- **Tax System (TaxSys)**
  - Lower annual maintenance fee
  - New Tourist Development Collection System
  - Eliminated 9 positions in our Tax Department
    - 2 Exempt Tax Managers
    - 1 Sr. Tax Specialist
    - 3 Tax Assistants
    - 3 Field Deputies



- **Training Plan**

- Reduced staff through the utilization of technology and cross-training is becoming a reality.
- Project 90% of our staff will be fully cross-trained in multiple program areas by 2011.

- **Q-Matic** (automated customer numbering system)

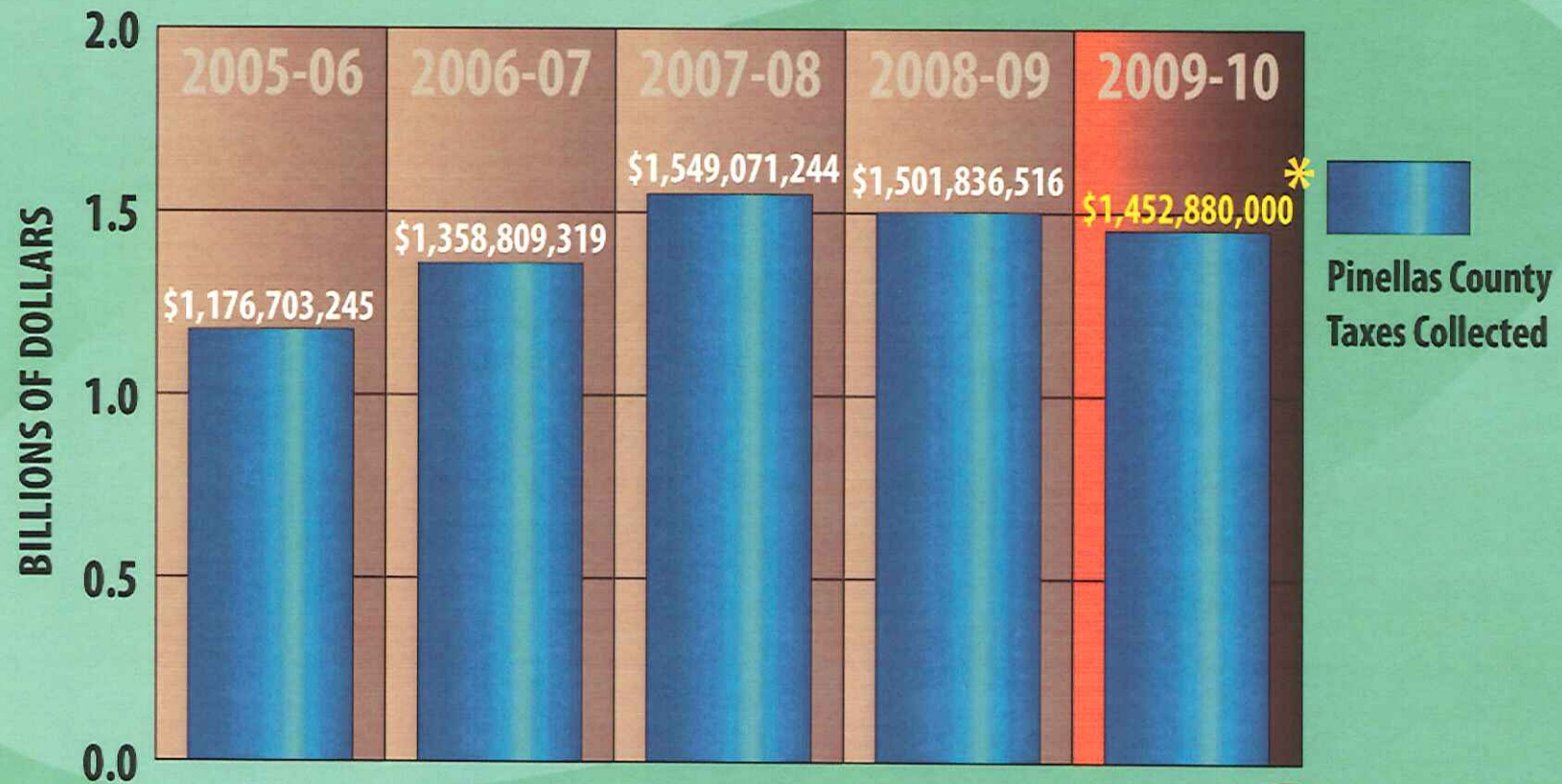
- Matches Associate's skills with customer needs
- Allows Management to more accurately determine staffing, scheduling and training needs

## Personnel Overview

- FY 2005/06
  - 295 Budgeted Positions
- FY 2008/09
  - 285 Funded Positions
  - 10 Unfunded Positions
  - 295 **Total** Positions
- FY 2009/10
  - 266 Funded Positions due to the elimination of
    - 4 Exempt Managers
    - 1 IT System Technician
    - 3 Sr. Field Deputies
    - 11 Classified Positions
    - Reduced staff by 9.8%



# Pinellas County - Taxes Collected



\* Estimated

 **Diane Nelson, CFC**  
Pinellas County Tax Collector  
[www.taxcollect.com](http://www.taxcollect.com)  
Committed to Citizen-Centered Government

# Tax Certificate Sale Data for Pinellas County

	June, 2005	June, 2006	% change	June, 2007	% change	May, 2008	% change	June, 2009	% change
Number of Certificates Issued	12,165	12,574	3.4%	17,807	41.6%	21,599	21.3%	23,265	7.7%
Value of Certificates Issued	\$29,024,967	\$35,562,762	22.5%	\$62,223,358	75.0%	\$76,373,807	22.7%	\$87,686,041.64	14.8%
Number of Certificates Sold	11,729	12,288	4.8%	16,859	37.2%	19,456	15.4%	20,213	3.9%
Number of Certificates Issued to County	435	286	-34.3%	923	222.7%	2,143	132.2%	3,052	42.4%
Number of Parcels advertised and paid prior to sale	3,810	4,481	17.6%	5,493	22.6%	7,051	28.4%	5,660	-19.7%
Average "Weighted" Interest Rate	0.57%	0.30%		0.30%		6.71%		8.99%	



# Tax Certificate Sale

## Comparison With Other Counties

County Name	Sale Date	Certificates Available	Certificates Sold	2009 Certificates % Sold	Total Face Amt. Available for Sale	Total Face Amount Sold	2009 Face Amount % Sold	2009 Average Weighted Int. Rate
Hillsborough	5/30/09	32,264	27,330	84.71%	\$115,958,802	\$109,061,160	94.05%	8.55%
Orange	5/29/09	28,637	25,931	90.55%	\$117,044,927	\$115,218,842	98.44%	9.95%
Pasco	5/19/09	20,800	12,790	61.49%	\$27,222,709	\$24,500,000	90.00%	6.57%
Pinellas	6/1/09	21,600	20,213	93.58%	\$81,731,972	\$80,503,202	98.50%	8.99%
Polk	6/1/09	30,685	16,326	53.21%	\$44,161,574	\$37,212,970	84.27%	13.98%
Sarasota	6/1/09	14,814	11,056	74.63%	\$39,744,857	\$37,588,232	94.57%	9.77%
Seminole	5/29/09	8,988	7,161	79.67%	\$25,610,197	\$24,601,404	96.06%	10.62%



# Bankruptcy Totals

as of 5/27/09

Calendar Year 1/1 to 12/31	Number of Tax Collector Bankruptcy Claims	Number of Bankruptcy Cases	Total Dollars
2005	315	315	\$2,027,632.94
2006	142	142	659,012.24
2007	324	320	3,466,114.41
2008	1,123	1,102	4,812,680.29
2009	938	933	3,919,717.00
<b>Grand Total</b>	<b>3,602</b>	<b>3,572</b>	<b>\$17,800,725.58</b>

# Tourist Development Tax Projected Collections

- Estimated FY09/10 Tourist Development revenue collection projections based on FY08/09 data:
  - 8% = \$24,235,369
  - 9% = \$24,113,366
  - 10% = \$23,991,362



# Driver License Services

- Full-Service driver's license provider
  - We estimate that our office staff will process more than 300,000 driver license transactions in 2010.
- License/Services we provide
  - Originals and Renewals, Commercial, Non-US Citizens, ID Cards, Learner's Permits, Reinstatements, Suspensions and Revocations, Conduct Road Tests, Knowledge and Eye Exams, etc.

## Driver License/Motor Vehicle State Fee Increases

Transaction type	Previous fee	New fee
Original title	\$24	\$70
Title for for-hire vehicle	\$3	\$49
Duplicate title	\$24	\$70
Late penalty	\$10	\$20
Fast title fee	\$7	\$10
Initial Registration fee	\$100	\$225
Vehicle registration fees		Approximately 35% higher
Service fee	\$2.50	\$5.00
<b>DL fee increases</b>		
Class E license	\$20	\$48
Commercial driver license	\$67	\$75
Replacement driver license	\$10	\$25
Delinquent fee	\$1	\$15



# DRIVER LICENSES AND THE FEDERAL REAL ID ACT

**Effective January 1, 2010 through  
December 1, 2017, all motorists  
are required to have a compliant  
driver license.**





# DRIVER LICENSES AND THE FEDERAL REAL ID ACT

*All motorists who come into an office,  
must comply by supplying the following  
legal documentation:*

- Original or Certified US Birth Certificate, Passport or Certificate of Naturalization (US Citizens)
- Proof of Social Security Number
- 2 proofs of Residential Address





# Noteworthy Initiatives

- June 1, 2008
  - Implementation of new Tax Collection and Distribution System called TaxSys
- August, 2009
  - Implementation of New Tourist Development Program/Application

# Other Noteworthy Partnerships & Initiatives

- Partnerships

- Property Appraiser

- Locate several of their staff at our MCSC in order to better serve the public and provide better customer service.

- Supervisor of Elections

- Used our facilities to drop off their absentee ballots adding additional convenient locations for our voters and saving taxpayers' money.

- DHSMV

- OASIS "State" System – a 24/7 web-based Driver License Appointment System

- Initiatives

- Pinellas County Utilities Department

- High-level discussions with staff