

***OPUS Guiding Principles:***

We are Committed to each Other's Success  
Leverage our Investment in Oracle  
Leverage Industry Best Practices  
Customize only as a Last Resort  
Embrace Organization and Process Change  
Limit Changes to Legacy Systems  
Retire Legacy Systems

## ***OPUS Project Update***

Business Technology Services  
Board Meeting  
January 19, 2012

Bill Berger, OPUS Project Sponsor



# Project Recap

- Joint Enterprise Resource Planning (ERP) Project.
- Integrate and consolidate financial, human resources, and administrative functions under one system.
- Primary Stakeholders: Clerk of the Court, Board of County Commissioners (BCC), Human Resources (HR), and Business Technology Services (BTS).
- Implementation Services Vendor – AST Corporation
- IV&V Vendor – Sunera LLC



# Project Recap

- Phase 1A (Human Resources; Advanced Benefits; Chart of Accounts)
  - Go-Live – October, 2010
  
- Phase 1B (Payroll; Time and Labor; Self-Service Human Resources; Learning Management)
  - Go-Live – December, 2010 - February, 2011 (3 stages)



# Project Recap

- Phase 2A (Financials; Project; Assets; Procurement; Business Intelligence)
  - Go-Live – September 6, 2011
  - Features
    - Integration of Procurement and Financial Systems
    - Electronic Workflows/Approvals
    - Enhanced Tracking of Revenues and Expenditures for Grants & Projects
    - Enhanced Reporting Capability
    - Enhanced Online Services for Vendors



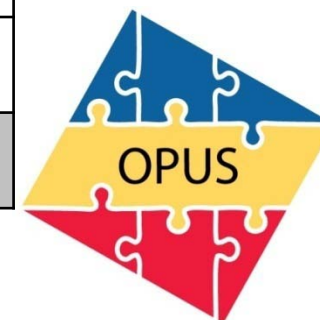
# Project Activities

- Phase 2B (Hyperion Budgeting & Performance Scorecard)
  - Go-Live – December 6, 2011 (revised from October 31)
  - Training – in progress
  - Modules to be used for annual budget preparation
  
- Phase 2C (Advanced Procurement)
  - Implementation on hold until Spring, 2012
  - Go-Live – Summer, 2012  
(revised from September 30, 2011)



# Project Budget

<b>Expenditure Category</b>	<b>Original</b>	<b>Revised</b>
Implementation Services (AST)	\$7.6 M	\$8.1M
Oracle Software Licenses	\$3.7 M	\$4.2M
Hardware (including related software and infrastructure)	\$1.1 M	\$1.1M
Project Staff and Operating Expenses	\$0.7 M	\$0.8M
County Staff Backfill & Overtime	\$1.1 M	\$1.6M
Independent Verification & Validation	\$0.7 M	\$0.5M
Contingency (15%)	\$2.2 M	\$0.8M
<b>Total Project Budget</b>	<b>\$17.1 M</b>	<b>\$17.1M</b>



# Project Budget

<b>Total Budgeted Project Costs</b>	<b>\$17.1 M</b>
FY2010 OPUS Project Costs (Actual)	\$6.8 M
FY2011 OPUS Project Costs (Estimate)	\$7.2 M
FY2012 OPUS Project Costs (Budget) *	\$2.3 M
Unallocated Contingency Funds	\$0.8 M

NOTE: Based on FY2012 Revised Budget.



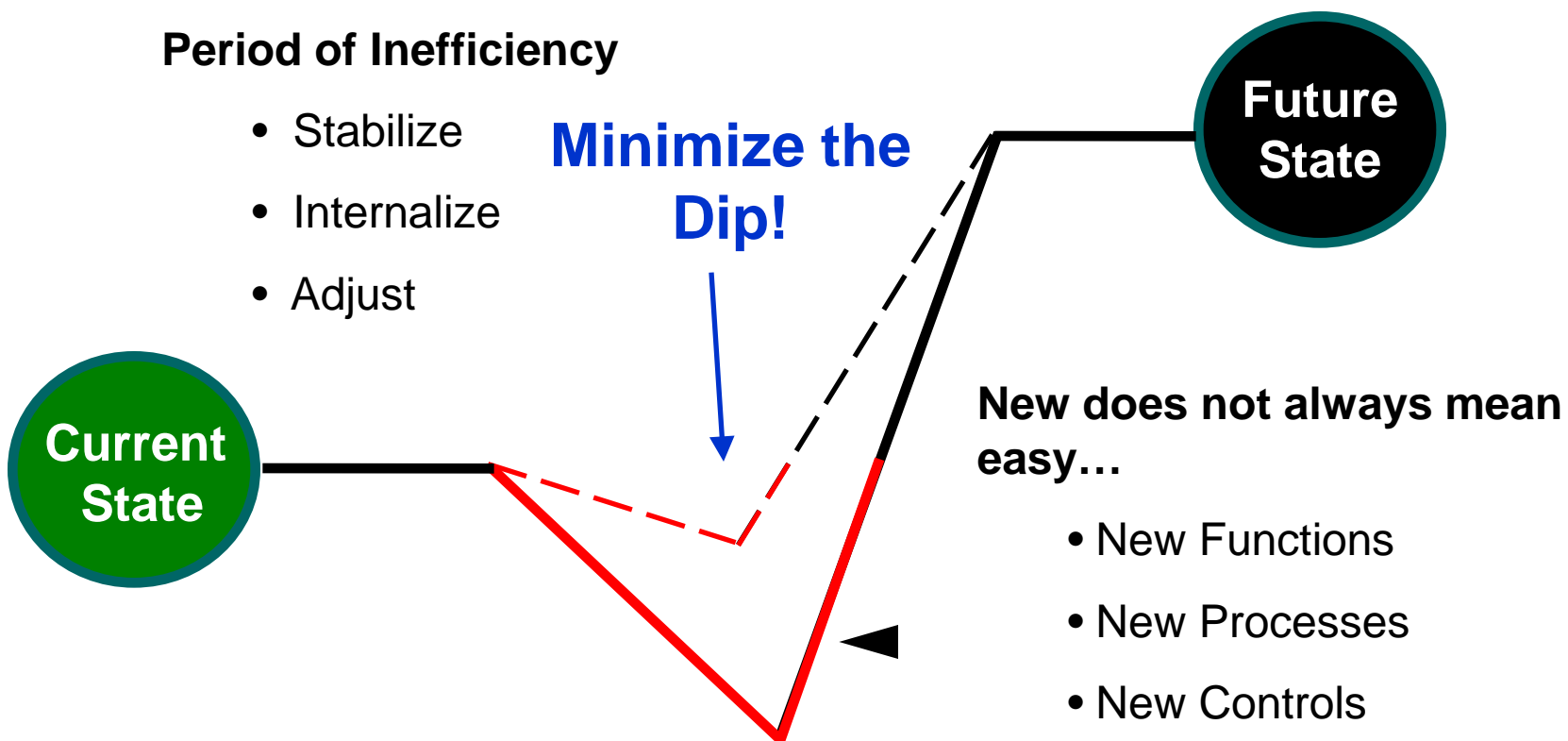
# Current Challenges

- Payment Delays for Invoices and iExpense
- Period of Inefficiency
- Report Development
- Staffing for Application Support Team





# Manage Organizational Readiness



# Innovation Adoption Curve

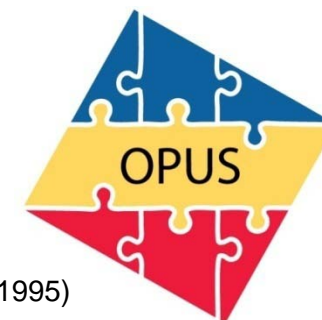
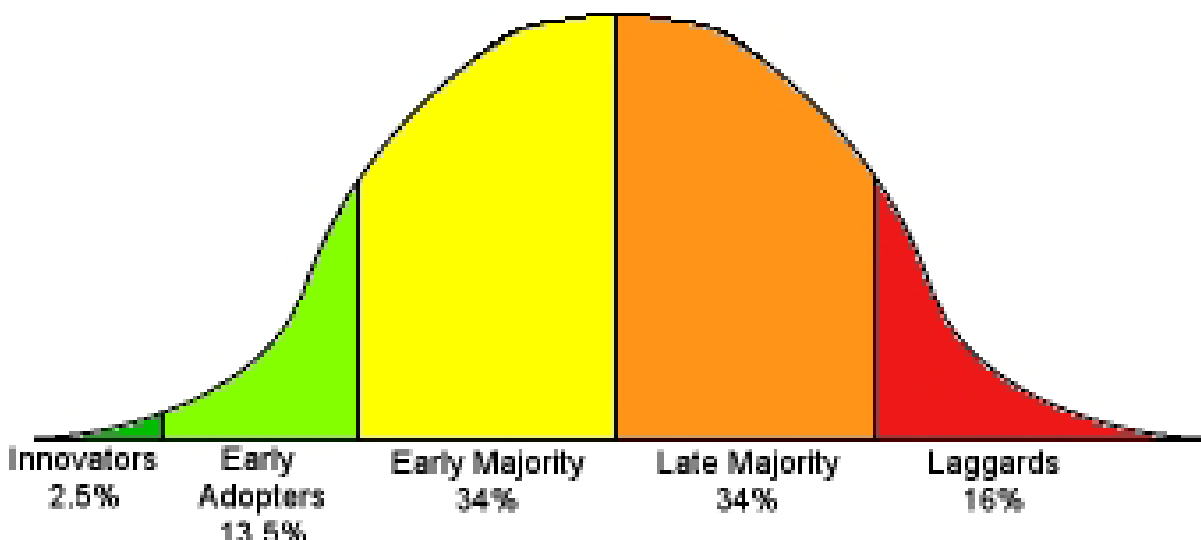
**Innovators** - the risk takers willing to take the initiative and time to try something new.

**Early Adopters** - tend to be respected group leaders, the individuals essential to adoption by whole group.

**Early Majority** - the careful, safe, deliberate individuals unwilling to risk time or other resources.

**Late Majority** - those suspect of or resistant to change. Hard to move without significant influence.

**Laggards** - these are those who are consistent or even adamant in resisting change. Pressure needed to force change.



Source: Evert Rogers' Individual Innovativeness Theory (1995)

# OPUS

## Questions?

Oracle Project Unified Solution

