



Staff Report

File #: 15-317, **Version:** 1

Agenda Date: 11/24/2015

Subject:

First Amendment to the Concession Services Agreement with Republic Parking System, Inc. for paid public parking & shuttle bus service at the St. Pete-Clearwater International Airport.

Recommended Action

Approval and execution of the First Amendment to the Concession Services Agreement (CSA) with Republic Parking System, Inc. (Republic) for paid public parking & shuttle bus service at the St. Pete-Clearwater International Airport (Airport).

Contract No. 134-0063-P, Chairman to sign and Clerk to attest.

Strategic Plan:

Foster Continual Economic Growth and Vitality

4.5 Provide safe and effective transportation systems to support the efficient flow of motorists, commerce, and regional connectivity

Deliver First Class Services to the Public and Our Customers

5.3 Ensure effective and efficient delivery of county services and support

Summary:

The First Amendment to the CSA enables Republic to purchase a third passenger shuttle bus to meet increased passenger demand for shuttle bus transportation to and from the remote and remote overflow parking lots to the terminal building, as well as provide additional ancillary services such as valet parking, tenant employee shuttle bus service, additional revenue control equipment, curbside patrols, geo-fencing, and taxi starter management. Ancillary services will be subject to negotiation on terms and conditions that are mutually acceptable by both parties at a future date as demand warrants.

Due to unprecedented passenger growth and the demand for additional parking, the Airport has increased vehicular parking by expanding existing paid parking lots and constructing new remote and remote overflow parking lots. The increased demand for vehicular parking has also increased demand for passenger shuttle bus transportation to and from the remote and remote overflow parking lots to the terminal. The demand for shuttle bus transportation now exceeds capacity and frequency necessitating the acquisition of a third passenger shuttle bus.

Exercising the one (1) additional five (5) year renewal option period at the expiration of the initial term of the CSA ending on June 30, 2019, will allow Republic to amortize the investment of a third passenger shuttle bus.

Background Information:

On June 24, 2014, the Board of County Commissioners (Board) approved the ranking and original

negotiated CSA with Republic to provide paid public parking and shuttle bus operations at the Airport.

On June 19, 2015, the County Administrator approved a Temporary CSA with Republic for costs associated with operating the new remote and overflow remote parking lots needed to meet the unanticipated level passenger growth. A Temporary CSA was required to provide a mechanism to pay for additional staffing and shuttle bus service to the new remote and overflow remote parking lots until an amendment to the existing CSA could be properly negotiated and approved by the Board.

Fiscal Impact:

Republic will be paid by Airport an hourly fee on a sliding scale per shuttle bus, inclusive of shuttle bus driver services, for each hour a shuttle bus is required to operate through the first term of the CSA as identified in Section 25.5, which expires on June 30, 2019.

0-800 hours per year billed at \$25.00/hour
800-1200 hours per year billed at \$23.00/hour
Over 1200 hours per year billed at \$21.00/hour

The estimated revenue for the first five (5) year term of the Agreement is \$10.0M.

Commencing on July 1, 2019, following the end of the first term of the CSA through second term of the five (5) year renewal option period, the annual sliding scale for the hourly rate for passenger shuttle bus service will adjust as follows:

0-800 hours per year billed at \$27.00/hour
800-1200 hours per year billed at \$25.00/hour
Over 1200 hours per year billed at \$23.00/hour

If shuttle bus services are required to transport airport tenant employees from a remote tenant parking lot, to and from the terminal building, the Board agrees to pay Republic an hourly fee of \$18.25 per hour to provide shuttle bus service per tenant employee shuttle bus.

The estimated revenue for the second five (5) year term of the Agreement is \$11.0M.

Staff Member Responsible:

Thomas R. Jewsbury, Director, Airport

Partners:

N/A

**FIRST AMENDMENT TO CONCESSION SERVICES AGREEMENT
FOR PAID PUBLIC PARKING & SHUTTLE BUS SERVICE AT
ST. PETE-CLEARWATER INTERNATIONAL AIRPORT**

This First Amendment made and entered into this ____ day of _____, 2015, by and between the Pinellas County Board of County Commissioners, a political subdivision of the State of Florida, hereinafter referred to as "Board" and Republic Parking System, Inc., a Tennessee corporation, qualified to do business in the State of Florida, hereinafter referred to as "Concessionaire"

WITNESSETH:

WHEREAS, the Board and the Concessionaire entered into a Concession Services Agreement (CSA) on June 24, 2014, pursuant to Pinellas County Contract No.134-0063-P, to which the Concessionaire agreed to provide concession services for Paid Public Parking & Shuttle Bus Service at St. Pete-Clearwater International Airport (Airport); and

WHEREAS, due to unprecedented passenger growth and the demand for additional parking, the Airport has increased vehicular parking by expanding existing paid parking lots and constructing new remote and remote overflow parking lots; and

WHEREAS, the assigned area to the Concessionaire, as provided in ARTICLE 2 of the CSA, to operate paid public parking has significantly increased by approximately 1,000 additional parking stalls; and

WHEREAS, the increased demand for vehicular parking has also increased the demand for passenger shuttle bus transportation to and from the remote and remote overflow parking lots to the terminal; and

WHEREAS, the increased passenger demand for shuttle bus transportation now exceeds the capacity and frequency that the Concessionaire can provide using two (2) shuttle buses as provided in ARTICLE 12.2(C) of the CSA, now requires the need for a third passenger shuttle bus; and

WHEREAS, in consideration for Concessionaire's commitment to purchase a third passenger shuttle bus and the need to amortize that investment, the Board and the Concessionaire now wish to modify the original CSA in order to exercise the five-year (5) renewal option period provided in ARTICLE 3.2 of the CSA; and

WHEREAS, the Concessionaire will be paid by Airport an hourly fee on a sliding scale per passenger shuttle bus, inclusive of shuttle bus driver services, for each hour a shuttle bus is required to operate, as identified in ARTICLE 25.5 of the original CSA; and

WHEREAS, the Airport anticipates that the demand for additional parking within the next three to five years, as well as the need to reconfigure the terminal roadway circulation and parking lot layout, will facilitate the need to relocate airport employee parking south of Roosevelt Boulevard necessitating the need to provide transportation to and from the employee parking lot via employee shuttle bus transportation, independent from passenger shuttle bus transportation; and

WHEREAS, the Concessionaire may provide separate shuttle bus service for employees if and when requested by the Airport Director, Concessionaire may utilize retired shuttle buses [over five (5) years old, as identified in 25.3.(A) of the original CSA] for the purpose of transporting employees to and from the employee parking lot during the extended term of the agreement, if and when the employee parking lot is relocated; and

WHEREAS, the Concessionaire will be paid by Airport an hourly fee per employee shuttle bus, inclusive of shuttle bus driver services, for each hour a shuttle bus is required to operate. Concessionaire will provide the necessary shuttle buses (up to three); inclusive of operator, for each hour a shuttle bus is required to operate; and

WHEREAS, future paid parking lot modifications and continued demand for remote and overflow remote parking may necessitate the installation of new permanent revenue control equipment for surface parking areas that currently utilize handheld revenue control equipment; and

WHEREAS, the Concessionaire shall provide additional parking revenue control equipment as needed upon the request of the Airport Director. The Concessionaire and Airport shall negotiate a shared cost of the revenue control equipment and installation. Concessionaire will be allowed to deduct the Airport's share of the cost from rental payments to the Board; and

WHEREAS, the Concessionaire has the ability to rent passenger vans to meet unknown future needs, if and when requested by the Airport Director; and will be reimbursed for rental costs; and

WHEREAS, the Airport may be interested in offering future valet parking service to provide a higher level of convenience and customer service to parking patrons. Valet service will allow convenient terminal curbside drop-off and pick-up of patron's vehicles. The Concessionaire will provide valet services that were not identified in the original CSA, if and when requested by the Airport Director.

NOW THEREFORE, the parties agree that the original CSA is amended as follows:

1. Concessionaire will purchase a third passenger shuttle bus vehicle in return for the Board to exercise the five-year (5) renewal option period provided in ARTICLE 3.2 of the original CSA. The new term of the CSA will extend through June 30, 2024.

2. The Concessionaire will be paid by Airport an hourly fee on a sliding scale per passenger shuttle bus, inclusive of shuttle bus driver services, for each hour a shuttle bus is required to operate as identified in ARTICLE 25.5 of the original CSA.

Commencing on July 1, 2019, following the end of the first term of the original CSA, June 30, 2019, through second term of the five (5) year renewal option period, July 30, 2024, the annual sliding scale for the hourly rate for passenger shuttle bus service will adjust as follows:

0-800 hours per year billed at \$27/hour
800-1200 hours per year billed at \$25/hour
Over 1200 hours per year billed at \$23/hour

3. During the extended term of the amended CSA, Concessionaire will provide employee shuttle service using retired shuttle buses, for the purpose of transporting employees to and from the employee tenant parking lot, if and when requested by the Airport Director.

4. The Concessionaire will be paid by Airport an hourly fee per employee shuttle bus, inclusive of shuttle bus driver services, for each hour a shuttle bus is required to operate. The Board agrees to pay \$18.25 per hour for employee shuttle bus services, per employee shuttle bus, which shall be deducted from the Concessionaire's monthly Percentage Concession Fee payment to the Airport pursuant to ARTICLE 4.2 contained in the original CSA. The employee shuttle bus hourly fee will increase by the CONSUMER PRICE INDEX FOR ALL URBAN CONSUMERS, ALL ITEMS (1982-84=100) issued by the United States Bureau of Labor. In no event, however, shall the hourly rate for any year during the term be decreased from the current annual hourly rate by the foregoing computation. If publication of the Consumer Price Index is discontinued, the most nearly comparable successor index shall be used. The percentage of any increase is subject to a minimum of 2% and a maximum of 4% per year.

5. In the event the Concessionaire rents a passenger van, at the request of the Airport Director, the Concessionaire shall invoice the Board for actual rental costs. The Board shall reimburse same in accordance with the Florida Prompt Payment Act.

6. In the event that additional Revenue Control Equipment is needed to support the future reconfiguration of the parking lots, the Concessionaire will provide the Airport Director the price estimates for his/her approval. The Concessionaire and PIE shall negotiate a shared cost of the revenue control equipment and installation. The Airport's share of cost associated with equipment and installation shall be deducted from monthly rental payments. Upon written approval from the Airport Director, Concessionaire will acquire and install the approved equipment.

7. Upon the direction of the Airport Director, Concessionaire and Board can enter into negotiations for mutually agreeable terms to provide additional ancillary services, included in the original and amended CSA, in addition to valet parking, curbside patrols, geo-fence technology, and taxi starter management.

8. Minimum wage and governmental adjustments is recognized by both parties hereto that there may be future increases in the local, state and/or federal minimum wage above the current wage above the current established escalator, and in such event the Concessionaire herein shall, with 90 days notice to the Board, have the option to elect to terminate this contract.

If Concessionaire determines it necessary to enact the 90-day notice cancellation, the Board agrees to pay Concessionaire for any of its unamortized investments in shuttle bus vehicles and/or equipment. Concessionaire and the Board further agree that in the event of a cancellation, Concessionaire shall, before receiving payment as set forth herein, turn over and transfer title of the shuttle vans and/or equipment as may be applicable. Concessionaire will provide the Board with the actual cost of the investments, the remaining unamortized value and any other available documentation to establish the amount owed. The Board will pay Concessionaire within 90 days of receipt of required information outlining the existing balance of the unamortized investment.

(The remainder of this page is left intentionally blank.)

IN WITNESS WHEREOF, the parties hereto have duly executed this First Amendment to the CSA as of the day and year first above written.

ATTEST:

KEN BURKE,
CLERK OF THE CIRCUIT COURT

By: _____
Deputy Clerk

COUNTY:

PINELLAS COUNTY, FLORIDA
by and through its Board of County
Commissioners

By: _____
Chairman

CONCESSIONAIRE:
REPUBLIC PARKING SYSTEM, INC.

By: Ch. H. Fy

Its: Executive Vice President

APPROVED AS TO FORM:

By: M. Zas
Michael Zas
Managing Assistant County Attorney

**APPROVED AS TO CONTENT
OFFICE OF THE AIRPORT DIRECTOR**

By: Thomas R. Jewsbury
Thomas R. Jewsbury
Airport Director

TEMPORARY CONCESSION SERVICES AGREEMENT

THIS TEMPORARY CONCESSION SERVICES AGREEMENT (AGREEMENT), entered into this 19th day of June, 2015, between the PINELLAS COUNTY BOARD OF COUNTY COMMISSIONERS (Board), a political subdivision of the State of Florida, hereinafter referred to as the "County," and REPUBLIC PARKING SYSTEM, INC., a Tennessee corporation qualified to do business in the State of Florida, hereinafter referred to as the "Concessionaire,"

WITNESSETH:

WHEREAS, the County and Concessionaire entered into a Concession Services Agreement on June 24, 2014 (hereinafter, the "CSA"); and

WHEREAS, per the existing CSA, Concessionaire provides certain public parking and shuttle bus service for St. Pete-Clearwater International Airport (Airport) customers; and

WHEREAS, due to unanticipated needs, an additional Remote Lot and Overflow Remote Parking Lot, will require the Concessionaire to incur unexpected expenses for additional labor costs to staff new toll plazas and expand shuttle bus services; and

WHEREAS, as a result of the aforementioned impacts to Concessionaire, Airport is in the process of negotiating an Amendment to the existing CSA to accommodate same; and

WHEREAS, this separate, mutually agreed upon, Temporary Concession Services Agreement is necessary to provide both the Airport and the Concessionaire the mechanism to temporarily meet current needs only until such time as their existing CSA is renegotiated and in effect; and

WHEREAS, Concessionaire and County agree that all other terms of their existing CSA still apply unless specifically addressed herein; and

NOW, THEREFORE, in consideration of the mutual covenant and conditions contained herein, the parties hereby agree as follows:

1. All the "WHEREAS" clauses above are incorporated as part of this Agreement.
2. Term: This Agreement shall be for a term not to exceed twenty-eight (28) weeks upon execution by both parties.
3. Payment:
 - a) Concessionaire shall invoice the County on a monthly basis the actual rental costs associated with the rental of one (1) shuttle van, as necessary to provide adequate shuttle bus services in compliance with the existing CSA, in an amount not to exceed \$1,500.00 per week, a total amount not to exceed \$42,000.00 for the term of the Agreement. The County shall reimburse same in accordance with the Florida Prompt Payment Act.
 - b) County agrees to pay \$18.00 per hour for shuttle bus driver services actually rendered hereunder, which shall be deducted from the Concessionaire's monthly Percentage Concession Fee payment to the Airport pursuant to Article 4.2 contained in the existing CSA in an amount not to exceed \$70,560.00 for the term of the Agreement.
 - c) For the term of the Agreement, Concessionaire agrees to cover the first \$10,000.00 in additional expenses, including but not limited to labor and related costs, insurance, and up to \$2,000.00 in equipment in order to operate the new toll plazas for the additional Remote and Overflow Remote Parking Lots which includes an hourly staffing rate of \$10.00 per hour. The County agrees to pay an hourly rate of \$10.00 per hour beyond the first \$10,000.00 for expenses to staff


the toll plaza, which shall be deducted from the Concessionaire's monthly Percentage Concession Fee payment to the Airport pursuant to Article 4.2 contained in the existing CSA in an amount not to exceed \$39,200.00 for the term of the Agreement.

- d) For the term of the Agreement, all costs associated with shuttle bus rentals, shuttle bus drivers, and staffing of additional Remote and Overflow Parking Lots shall not exceed \$151,760.00.
 - e) Within fourteen (14) days of termination of this Agreement, Concessionaire shall invoice the County for any unpaid services provided prior to the termination of the Agreement which the County shall pay in accordance with the Florida Prompt Payment Act.
- 4. Concessionaire shall provide an updated Proof of Insurance for the shuttle van rented pursuant to this Agreement, with coverage as required in Exhibit C of the existing CSA.
 - 5. All other terms of the existing June 24, 2014 Concession Services Agreement with the County shall apply to this Agreement and remain in full effect.
 - 6. This Agreement and any obligations hereunder, shall terminate automatically upon either the execution by the County and Concessionaire of a renegotiated CSA governing the provision of concession services, or twenty-eight (28) weeks from the date of execution from both parties.

COUNTY:
PINELLAS COUNTY, FLORIDA
by and through its Board of County
Commissioners

By: 
County Administrator

ATTEST:

By: 

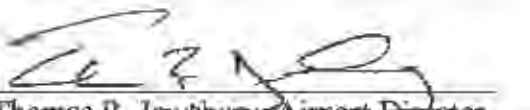
CONCESSIONAIRE:
REPUBLIC PARKING SYSTEM, INC.

By: 
Its: Executive Vice President

APPROVED AS TO FORM:

By: 
Managing Assistant County Attorney

APPROVED AS TO CONTENT:
OFFICE OF THE AIRPORT DIRECTOR

By: 
Thomas R. Jewsbury, Airport Director

OMB Contract Review

Contract Name	First Amendment to the Concession Services Agreement for Paid Public Parking & Shuttle Bus Service St. Pete-Clearwater International Airport				
Record #	15-317	Contract #	N/A	Date:	10-8-2015

Mark all Applicable Boxes:

Type of Contract									
CIP		Grant		Other		Revenue	X	Project	

Contract information:

New Contract (Y/N)	No	Original Contract Amount	\$10.0M 1 st 5 years with renewal provision
Fund(s)	4001	Amount of Change	\$11.0 M 2 nd 5 years renewal exercised
Cost Center(s)	100200	Contract Amount	\$21.0M 10 year agreement
Program(s)	2027	Amount Available	Total: \$5,320,000
Account(s)	3622101	Included in Applicable Budget? (Y/N)	No (Budget Amendment not needed)
Fiscal Year(s)	FY16-FY19		

Description & Comments

(What is it, any issues found, is there a financial impact to current/next FY, does this contract vary from previous FY, etc.)

The contract is the 1st Amendment (Amendment) to the Concession Services Agreement (CSA) for Paid Public Parking & Shuttle Bus Service at St. Pete-Clearwater International Airport (Airport) with Republic Parking System, Inc., 633 Chestnut Street, Suite 2000, Chattanooga, TN, 37450. Due to passenger growth and parking demand at the Airport, it is necessary to expand vehicular parking at the airport; and therefore, increase the need for additional paid public parking and shuttle bus services. The Amendment extends the original contract from June 30, 2019 to June 30, 2024.

This Amendment provides for:

1. Acknowledgment that the assigned area for vehicle parking will increase from the original CSA's 1,004 spaces to approximately 2,004 parking spaces [Change to original CSA Article 2, Premises].
2. Acknowledgment that the increase in vehicle parking will increase demand for shuttle bus services and additional shuttle buses are needed (purchased or rented) [Change to original CSA Article 12.2. Facilities and Equipment].
3. The renewal option period to be exercised [Change to original CSA Article 3.1, Term].
4. An increase in shuttle bus hourly operating rates in the second 5-year period of the agreement [Addition to original CSA Article 25.5, Payment to Concessionaire to Operate Shuttle Bus].
5. An tenant/employee shuttle bus service, tenant/employee shuttle bus operation payment and specifications of acceptable equipment and number for this service, if necessary [Addition to original CSA Article 25, Shuttle Bus Operation].
6. The installation of new permanent revenue control equipment and the sharing of costs between Republic Parking System, Inc. and the Airport [Addition to original CSA Article 12.2, Facilities and Equipment].
7. Future valet parking services provided by Republic Parking System, Inc. [Addition to original CSA Article 9, Parking Rates].

Comments:

First Amendment, Sections 3-8 — All changes/additions to the original CSA should have a corresponding Article #s that shows where the amendments are placed in the original CSA.

Changes to the Agreement Reviewed:**First Amendment:**

1. Page 1 — Removed the “,” and added a “.” After “Concessionaire” at the end of the first paragraph of the amendment.
2. Page 1, 2, 3 and 4 — Decide if the original CSA is the “original” or the “initial” CSA. I think “original” is more appropriate.
3. Section 4 — I am not sure if the hourly fee per employee shuttle bus is subject to a percentage increase yearly or not. The amendment doesn’t directly state that it is.
4. Miscellaneous changes for consistency.

Staff Report:

Recommended Action:

- Added the title of the original CSA.

Background Information:

- Changed “and final negotiated CSA” to “and the original negotiated CSA”

Fiscal Impact:

- I am unsure if the employee bus service is subject to annual increases based on the CPI or not. It is not mentioned in the statement.

Suggestions:

Due to the number of existing and new parking lots it becomes very confusing, providing an amendment to Exhibit “A” of the original CSA would be beneficial showing the location of the lots or proposed lots.

Analyst: **Katherine Burbridge**

Ok to Sign with Comments: ☒

Pinellas County
Standard Revenues by Center - Detail
Fund: F4001 Airport Rev & Op
Entity : C100200 Fund Revenues
Program : Total Program Total Program
Version : Adopted Budget

Title	FY14 Actual	FY15 Budget	FY15 Estimate	FY16 Cont. Request	FY16 Issues	FY16 Total Request
Intergovernmental Revenue						
O3352101 Firefighter Suplmntl Comp	1,250	570	600	570	0	570
Intergovernmental Revenue Total	1,250	570	600	570	0	570
Charges for Services						
O3441001 Air Field	84	0	0	0	0	0
O3441002 Flight Line	26,504	0	0	0	0	0
O3441101 Airline	0	1,045,660	1,259,500	1,392,320	0	1,392,320
O3441105 Airline Landing Fees	448,853	0	0	0	0	0
O3441110 Airline Fuel Sales	32,221	0	0	0	0	0
O3441115 Airline Office Rent	59,367	0	0	0	0	0
O3441120 Airline Apron Parking Fees	73,200	0	0	0	0	0
O3441125 Airline Terminal Fees	84,450	0	0	0	0	0
O3441130 Airline Loading Bridge Fees	28,630	0	0	0	0	0
O3441135 Airline Building Rent	71,792	0	0	0	0	0
O3441140 Airline Passenger Security Fees	143,813	0	0	0	0	0
O3441199 Airline - Misc	10,874	0	0	0	0	0
O3441201 Cargo	0	238,920	256,400	247,380	0	247,380
O3441205 Cargo Landing Fees	124,686	0	0	0	0	0
O3441210 Cargo Fuel Sales	22,050	0	0	0	0	0
O3441215 Cargo Apron Parking	57,040	0	0	0	0	0
O3441220 Cargo Building/Hangar Rent	22,005	0	0	0	0	0
O3441299 Cargo - Misc	23,610	0	0	0	0	0
O3441301 General Aviation	0	855,190	947,200	899,170	0	899,170
O3441305 G/A Fuel Sales	155,334	0	0	0	0	0
O3441310 G/A Fixed Based Operator (FBO)	325,134	0	0	0	0	0
O3441315 G/A Building/Hangar/Land/Rent	409,158	0	0	0	0	0
O3441320 G/A Government Rent	28,188	0	0	0	0	0
O3441401 USCG	0	930,240	979,500	958,450	0	958,450
O3441405 USCG Fees	951,044	0	0	0	0	0
Charges for Services Total	3,098,035	3,070,010	3,442,600	3,497,320	0	3,497,320
Interest Earnings						
O3611210 Interest-Cash Pools	9,439	9,120	4,590	8,510	0	8,510
O3611700 Interest-St Brd Of Admin	4,617	11,400	4,610	10,630	0	10,630
O3611800 Interest-Treasury Notes	52,189	68,400	70,110	63,830	0	63,830
O3613001 Net Inc/Dec In Fair Value	(18,938)	0	0	0	0	0
Interest Earnings Total	47,306	88,920	79,310	82,970	0	82,970
Rents, Surplus and Refunds						
O3621300 Rent-Terminal Building	1,419	0	0	0	0	0
O3622101 Concession	0	4,147,510	5,269,800	5,320,000	0	5,320,000
O3622105 Concession Income - Paid Parking	1,996,838	0	0	0	0	0
O3622110 Concession Income - Car Rentals	2,048,053	0	0	0	0	0
O3622115 Concession Income - Food & Beverage	204,940	0	0	0	0	0
O3622120 Concession Income - Gift Shop/Duty Free	89,511	0	0	0	0	0
O3622125 Concession Income - Ground Transportation	29,083	0	0	0	0	0
O3622199 Concession Income - Misc	31,792	0	0	0	0	0
O3622201 Terminal	0	50,730	180,500	172,710	0	172,710

Pinellas County
Standard Revenues by Center - Detail
Fund: F4001 Airport Rev & Op
Entity : C100200 Fund Revenues
Program : Total Program Total Program
Version : Adopted Budget

Title	FY14 Actual	FY15 Budget	FY15 Estimate	FY16 Cont. Request	FY16 Issues	FY16 Total Request
O3622205 Terminal - Commercial Office Rent	74,558	0	0	0	0	0
O3622210 Terminal - Governmental Office Rent	38,278	0	0	0	0	0
O3622215 Terminal - Other Permit Fees	9,812	0	0	0	0	0
O3622220 Terminal - Badge Fees	27,273	0	0	0	0	0
O3622299 Terminal - Other Misc Fees	30,635	0	0	0	0	0
O3622301 Industrial	0	2,914,980	3,295,400	3,173,000	0	3,173,000
O3622305 Industrial - Commercial	1,646,189	0	0	0	0	0
O3622310 Industrial - Government	1,418,763	0	0	0	0	0
O3623300 Rent-Industrial Land	41,786	0	0	0	0	0
O3644100 Sale- Surplus Equipment	53,184	950	0	950	0	950
Rents, Surplus and Refunds Total	7,742,114	7,114,170	8,745,700	8,666,660	0	8,666,660
Other Misc. Revenue						
O3699311 Inter-Sales Tax Commissions	390	340	0	0	0	0
O3699350 Refund Of Prior Yrs Exp	92,522	0	0	0	0	0
O3699990 Overage & Shortage	0	0	0	0	0	0
O3699991 Other Miscellaneous Revenue	11,995	950	8,700	950	0	950
Other Misc. Revenue Total	104,907	1,290	8,700	950	0	950
Non-Operating Revenue						
O3892430 DHS-Law Enf Prsnl Remb Gr	87,600	87,600	87,600	87,600	0	87,600
O3895410 Cap Con-Fed-FAA	1,449,170	14,617,000	12,074,620	14,850,840	0	14,850,840
O3896410 Cap Con-St-DOT Joint Part	1,694,379	378,300	1,543,400	2,287,400	0	2,287,400
O3897010 Cap Con - Airport PFC	2,796,281	2,372,150	4,612,280	6,498,440	0	6,498,440
Non-Operating Revenue Total	6,027,430	17,455,050	18,317,900	23,724,280	0	23,724,280
REPORT TOTAL	17,021,042	27,730,010	30,594,810	35,972,750	0	35,972,750

Risk Management Contract Review

Contract Name	First Amendment to the Concession Services Agreement with Republic Parking System, Inc. for Paid Public Parking & Shuttle Bus Service at the St. Pete-Clearwater International Airport.						
Bid/Contract#	134-0063-P	Granicus	15-317	PID #			
Department	Airport	Project Mgr	Tom Jewsbury		Date In	10/8/2015	
Contract Mgr	Tom Jewsbury	RUSH?	n	Pre-Review?	n	Date Out	10/13/2015
Purchasing Contact	Rosa Garcia	Term	5 year extension		Amount	\$10,000,000	
Type of Contract (select both)	Non-Compete		Purchasing		Method of Review	E-Review Only (CATS/Legistar)	
Limitation of Liability?		Indemnification Language?		If PE to PE, \$768.28?			

Required Coverages	Add'l Language / Exclusions	Limits	Justification
			Insurance is in the original no change per Director
Choose an item.			
Choose an item.			

Discussed scope & suggested insurance requirements with	
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Date/Time/Comments:
 10/13 – reviewed this item in Granicus – Insurance Requirements are in the original agreement per Ginny – we will not be changing per Director.

NOTES:
 This is an amendment to an original agreement – no change to the insurance requirements per Director

GWHITE	Date 10/13/2015
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<input checked="" type="checkbox"/> Ready for Signature	Authorized By Virginia E. Holscher, Director
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