



Staff Report

File #: 15-273, **Version:** 1

Agenda Date: 11/10/2015

Subject:

Award of bid to various firms for annual requirements of gasoline and diesel fuel (Tampa Bay Area Purchasing Cooperative).

Recommended Action

Approval of an award of bid to the firms listed for annual requirements of Fuel: Gasoline and Diesel - Tampa Bay Area Purchasing Cooperative (Cooperative).

1. Port Consolidated Inc. - sole firm
Tankwagon Delivery:
 - Item 1. Gasoline, Regular Unleaded Minimum 87 Octane,
 - Item 2. Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use
 - Item 3. Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road
2. Indigo Energy Partners - primary firm
Transport Delivery:
 - Item 1. Gasoline, Regular Unleaded Minimum 87 Octane,
 - Item 2. Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use
 - Item 3. Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road
3. Petroleum Traders Corporation - secondary firm
Transport Delivery:
 - Item 1. Gasoline, Regular Unleaded Minimum 87 Octane
4. Mansfield Oil Company of Gainesville, Inc. - secondary firm
Transport Delivery:
 - Item 1. Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use
 - Item 2. Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road

Bid No. 145-0387-B(PF); in the amount of \$43,144,578.00 on the basis of being the lowest responsive, responsible bids received meeting specifications.

Strategic Plan:

Deliver First Class Services to the Public and Our Customers
5.2 Be responsible stewards of the public's resources.

Summary:

This is a cooperative bid administered by the County for estimated annual requirements of gasoline and diesel fuel. The County's estimated requirements and expenditures include Sunstar Ambulance

and the Pinellas County Sheriff's Office. There are twelve (12) governmental entities participating in this cooperative contract. Award is recommended on a primary and secondary basis; Cooperative participants have the right to utilize the secondary firm for each product should the primary firm not be able to deliver product within twenty-four (24) hours of order placement.

This is a five (5) year contract, effective December 16, 2015 through December 15, 2020.

Background Information:

The per gallon fuel prices are calculated using the Oil Pricing Information Service (OPIS) Average Base Price the day of order placement, including a fixed fee per gallon which is essentially a charge to deliver the fuel.

The fixed fee per gallon unit price for each item shall be held firm for the first twelve (12) month period of the contract. Thereafter, price escalation/de-escalation is provided at twelve (12) month intervals based on the Consumer Price Index, Fuels and Utilities Index as published by the United States Department of Labor.

Fiscal Impact:

| | |
|--|-----------------|
| Cooperative five (5) year estimated expenditure not to exceed: | \$11,106,451.00 |
| Pinellas County five (5) year estimated expenditure not to exceed: | \$32,038,127.00 |
| Total five (5) year estimated expenditure not to exceed: | \$43,144,578.00 |

Funding for Pinellas County Board of County Commissioners (Board) is derived from the Real Estate Management Department, Fleet Management Division operating budget. Each Cooperative partner is responsible for funding their portion of this contract.

Staff Member Responsible:

Andrew Pupke, Director, Real Estate Management
Joe Lauro, Director, Purchasing

Partners:

City of Dunedin
City of Gulfport
City of Indian Rocks Beach
City of Largo
City of Madeira Beach
City of Oldsmar
City of Pinellas Park
City of St. Petersburg
Hillsborough County Sheriff's Office
Palm Harbor Fire Rescue
St. Petersburg College
Pinellas County Sheriff's Office



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS

NO.:

47757

PROJECT: Fuel: Gasoline & Diesel (Co-op)

BID NUMBER: 145-0387-B(PF)

TYPE: ☒ **Purchase Contract** ☐ **Other:** ☐ **Construction-Less than \$100,000** ☐ **One Time**

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

RISK MANAGEMENT: Please enter required liability coverage on pages: 18-22

PRODUCT ONLY ☐

This is an annual contract. Estimated Expenditure: \$ 44M (5 year contract)

| REVIEW SEQUENCE | REVIEW AUTHORITY | REVIEW DATE | REVIEW SIGNATURE | COMMENTS (Attach Separate page if necessary) | COMMENTS INCORPORATED |
|---------------------|--|-------------|--------------------|--|-----------------------|
| 1. | <u>Purchasing Dept.</u> J. Lauro, Director C. Mancuso, Manager | 7/24 | <i>[Signature]</i> | | |
| <i>Revd 8/15</i> 2. | <u>Real Estate Management</u> Andrew Pupke | 8/13 | <i>[Signature]</i> | | |

Using Dept please provide below information:

- A. ☐ Yes, funding for this project is using grant funding. ☐ No, funding for this project is not using grant funding.
If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.
- B. _____ Initial and Date Funding is available for this project.
Provide title of funding source _____
- C. Please check attached vendor list. Circle vendors you want bids mailed to. Add additional vendors with complete information (Name, Address, Phone and Email)

| | | | | | |
|----|--|---------|--------------------|----------------------|-----------|
| 3. | <u>Risk Management Director</u> Attn: Virginia E. Holscher (Check applicable box at right) | 8/10/15 | <i>[Signature]</i> | See Sect. C Attached | HIGH RISK |
|----|--|---------|--------------------|----------------------|-----------|

RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to: **Patti Fontaine** at Extension 4-3147

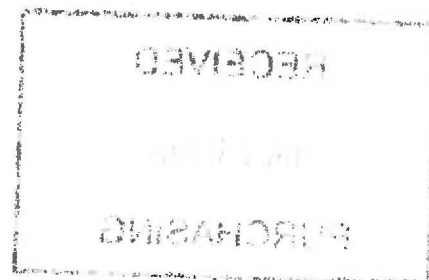
In order to meet the following schedule, please return your requirements to Purchasing by: **ASAP**

TENTATIVE DATES

Advertisement:

Opening:

Revised July 2015 (all types)



PINELLAS COUNTY GOVERNMENT, FLORIDA

145-0387-B(PF)

FUEL: GASOLINE AND DIESEL (COOP)

CALULATIONS COMPLETED USING OPIS PRICING

Daily Average price on September 15, 2015

| | | |
|--------------------|----|--------|
| Gasoline: | \$ | 1.3490 |
| Diesel - On Road: | \$ | 1.5229 |
| Diesel - Off Road: | \$ | 1.5270 |

| ITEM 1 - TANKWAGON / Gasoline, Regular Unleaded Minimum 87 Octane | |
|---|------------------|
| VENDOR | PRICE PER GALLON |
| PORT CONSOLIDATED, INC. | \$ 1.4220 |
| TAC ENERGY | \$ 1.4661 |
| INDIGO ENERGY PARTNERS, LLC | \$ 1.5140 |
| MANSFIELD OIL COMPANY OF GAINESVILLE, INC. | \$ 1.5266 |
| J.H. WILLIAMS OIL CO. | \$ 1.5290 |
| JAMES RIVER SOLUTIONS | NO BID |
| PETROLEUM TRADERS CORPORATION | NO BID |
| RKA PETROLEUM COMPANY | NO BID |

| ITEM 1 - TRANSPORT / Gasoline, Regular Unleaded Minimum 87 Octane | |
|---|------------------|
| VENDOR | PRICE PER GALLON |
| INDIGO ENERGY PARTNERS, LLC | \$ 1.3270 |
| PETROLEUM TRADERS CORPORATION | \$ 1.3289 |
| J.H. WILLIAMS OIL CO. | \$ 1.3290 |
| RKA PETROLEUM COMPANY | \$ 1.3309 |
| MANSFIELD OIL COMPANY OF GAINESVILLE, INC. | \$ 1.3320 |
| TAC ENERGY | \$ 1.3396 |
| PORT CONSOLIDATED, INC. | \$ 1.3740 |
| JAMES RIVER SOLUTIONS | NO BID |

| ITEM 2 - TANKWAGON / Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use | |
|---|------------------|
| VENDOR | PRICE PER GALLON |
| PORT CONSOLIDATED, INC. | \$ 1.5959 |
| TAC ENERGY | \$ 1.6353 |
| INDIGO ENERGY PARTNERS, LLC | \$ 1.6879 |
| MANSFIELD OIL COMPANY OF GAINESVILLE, INC. | \$ 1.7005 |

| | |
|-----------------------------------|-----------|
| J..H. WILLIAMS OIL CO. | \$ 1.7029 |
| JAMES RIVER SOLUTIONS | NO BID |
| PETROLEUM TRADERS CORPORATION | NO BID |
| RKA PETROLEUM TRADERS CORPORATION | NO BID |

| ITEM 2 - TRANSPORT / Ultra Low Sulfur Diesel, Grade 2-D, S15, On Road Use | |
|---|------------------|
| VENDOR | PRICE PER GALLON |
| INDIGO ENERGY PARTNERS, LLC | \$ 1.4852 |
| MANSFIELD OIL COMPANY OF GAINESVILLE, INC. | \$ 1.5036 |
| TAC ENERGY | \$ 1.5132 |
| JAMES RIVER SOLUTION | \$ 1.5164 |
| PETROLEUM TRADERS CORPORATION | \$ 1.5184 |
| RKA PETROLEUM TRADERS CORPORATION | \$ 1.5185 |
| J.H. WILLIAMS OIL CO. | \$ 1.5228 |
| PORT CONSOLIDATED, INC. | \$ 1.5319 |

| ITEM 3 - TANKWAGON / Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road | |
|--|------------------|
| VENDOR | PRICE PER GALLON |
| PORT CONSOLIDATED, INC. | \$ 1.6000 |
| TAC ENERGY | \$ 1.6379 |
| INDIGO ENERGY PARTNERS, LLC | \$ 1.6920 |
| MANSFIELD OIL COMPANY OF GAINESVILLE, INC. | \$ 1.7046 |
| J.H. WILLIAMS OIL CO. | \$ 1.7070 |
| JAMES RIVER SOLUTIONS | NO BID |
| PETROLEUM TRADERS CORPORATION | NO BID |
| RKA PETROLEUM TRADERS CORPORATION | NO BID |

| ITEM 3 - TRANSPORT / Ultra Low Sulfur Diesel, Red Dye, Grade 2-D, Off-Road | |
|--|------------------|
| VENDOR | PRICE PER GALLON |
| INDIGO ENERGY PARTNERS, LLC | \$ 1.4893 |
| MANSFIELD OIL COMPANY OF GAINESVILLE, INC. | \$ 1.5085 |
| TAC ENERGY | \$ 1.5158 |
| PETROLEUM TRADERS CORPORATION | \$ 1.5225 |
| RKA PETROLEUM TRADERS CORPORATION | \$ 1.5241 |
| J.H. WILLIAMS OIL CO. | \$ 1.5269 |
| PORT CONSOLIDATED, INC. | \$ 1.5420 |
| JAMES RIVER SOLUTIONS | NO BID |

PRIMARY OR ONLY VENDOR
SECONDARY VENDOR