



BOARD OF COUNTY COMMISSIONERS

DATE: August 18, 2015

AGENDA ITEM NO. 28

Consent Agenda ☐

Regular Agenda ☒

Public Hearing ☐

 **County Administrator's Signature:**

Subject:

Fifth Amendment - Metro Ethernet/Wide Area Network (WAN) Services
Contract No. 089-0339-P(RG)

Department:

Business Technology Services / Purchasing

Staff Member Responsible:

Martin Rose, Chief Information Officer /
Joe Lauro, Director

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) APPROVE THE FIFTH AMENDMENT WITH BRIGHT HOUSE NETWORKS, (BRIGHT HOUSE), ST. PETERSBURG, FLORIDA, FOR METRO ETHERNET / WIDE AREA NETWORK (WAN) SERVICES.

IT IS FURTHER RECOMMENDED THE CHAIRMAN SIGN THE ENTERPRISE SOLUTIONS SERVICE ORDER AND THE CLERK ATTEST.

Summary Explanation/Background:

The Board is requested to exercise the sixty (60) month term extension through February 2, 2020 and increase funding in amount of \$249,780.00 to provide for the additional locations.

This amendment includes pricing for additional connectivity speeds and to consolidate Metro Ethernet and WAN services provided to County departments and the Sheriff's Office, including locations that will be activated in the near future. This approach minimizes administrative efforts related to the processing of new locations and provides the Business Technology Services Department (BTS) with greater visibility of serviced locations while leveraging from economies of scale.

In the past, the County and the Sheriff held separate agreements for Bright House services. As part of the Fiscal Year 2014 budget process, BTS was appropriated with funds previously retained within the Sheriff's budget to pay for these services. The consolidation of agreements and funding provided opportunity to increase capacity and stay within budget.

This contract for Metro Ethernet and WAN services was originally awarded by the Board on February 2, 2010 for a sixty (60) month term, providing greater bandwidth to County locations to increase speed and reduce cost. The original Board approval included one (1) sixty (60) month term extension.

Fiscal Impact/Cost/Revenue Summary:

Funding is derived from the Enterprise License and Maintenance appropriation of the BTS budget.

Original estimated sixty (60) month expenditure not to exceed:		\$1,431,000.00
Current annual expenditure not to exceed:		\$286,200.00
	Annual increase:	<u>249,780.00</u>
Revised annual expenditure not to exceed:		\$535,980.00
Total sixty (60) month term extension expenditure not to exceed:		\$2,679,900.00

Exhibits/Attachments:

Contract Review
Pricing Schedule
Enterprise Solutions Service Order



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS
NO.: 47734

**PROJECT: 5th AMENDMENT AND INCREASE IN FUNDS TO THE CONTRACT FOR METRO
ETHERNET / WIDE AREA NETWORK (WAN) SERVICES**

CONTRACT NUMBER: 089-0339-P (RG)

TYPE: ☒ Purchase Contract ☐ Other: ☐ Construction-Less than \$100,000 ☐ One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

Estimated 60-month expenditure not to exceed: \$2,679,900.00 (Based on \$44,665/month)

REVIEW AUTHORITY		REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	Purchasing Dept. J. Lauro, Director C. Mancuso, Ass't. Director	7/23/15			
2.	Requesting Dept. M. Rose, CIO G. Carro, Mgr. M. Buccigrossi, Contract Coordinator			rel - Delegated by Marty Rose to Greg Carro via email.	

Using Dept please provide below information:

- A. ☐ Yes, funding for this project is using grant funding. ☒ No, funding for this project is not using grant funding.
If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.
- B. _____ Initial and Date Funding is available for this project.
Provide title of funding source BTS Enterprise License & Maint

RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to: Rosa E. Garcia, Procurement Analyst at Extension 4-3148
In order to meet the following schedule, please return your requirements to Purchasing by: July 23, 2015

TENTATIVE DATE: BCC Agenda Meeting of August 18, 2015

OMB Contract Review

Contract Name	5 th Amendment and Increase in funds to the contract for Metro Ethernet			
CATS#	47738	Contract #	089-0339—P (RG)	Date: 08/06/2015

Mark all Applicable Boxes:

Type of Contract				
CIP	<input type="checkbox"/>	Grant	<input type="checkbox"/>	Other <input checked="" type="checkbox"/>
				Revenue <input type="checkbox"/>
				Project <input type="checkbox"/>

Contract information:

New Contract (Y/N)	N	Original Contract Amount	\$ 286,200.00
Fund(s)	5001	Amount of Change	\$ 249,780.00
Cost Center(s)	647110	Contract Amount	\$ 535,980.00
Program(s)	7021	Amount Available	Total: \$ 420,000.00
Account(s)	5410001	Included in Applicable Budget? (Y/N)	Y
Fiscal Year(s)	2016		

Description & Comments

(What is it, any issues found, is there a financial impact to current/next FY, does this contract vary from previous FY, etc.)

This amendment includes pricing for additional connectivity speeds and to consolidate Metro Ethernet and WAN services provided to County departments and the Sheriff's Office, including locations that will be activated in the near future.

BTS is requesting the Board to exercise a sixty (60) month term extension through February 2, 2020 and increase funding in amount of \$249,780.00 to provide for the additional locations.

There is currently \$420,000 appropriated in the FY16 Proposed Budget for this contract. Total appropriations in cost center 647110-Enterprise License and Maintenance in FY16 are \$9,773,110. This increase will represent 2.6% of the total appropriations at the budgetary control level. Measures will need to be taken to identify funding for this purpose.

Analyst:

Ok to Sign: ☒

Instructions/Checklist

1. Upon receipt of a contract and notification in County Admin Tracking System (CATS) review the Agenda and Contract for language and accuracy. Make sure there are available funds, the dept is not overextending itself, was it planned, etc.
2. Complete the form above using the contract document and the County accounting & budgeting systems.
3. Use the "Description & Comments" section to give a brief summary of the contract and include your thoughts and pertinent information.
4. Print the form, initial, and leave folder on the Director's desk.
5. Login to CATS and click in the cell next to your name. A date will appear and click on the date you completed your review. Choose save and close the CATS system.



Friday, June 26, 2015

Pricing Schedule for Pinellas County Government

Metro Ethernet Schedule

Bandwidth	Price per MBPS	Monthly Price contracted - BHN
10Mbps of Metro Ethernet	\$49.50	\$495
20Mbps of Metro Ethernet	\$29.75	\$595
30Mbps of Metro Ethernet	\$21.50	\$645
40Mbps of Metro Ethernet	\$17.38	\$695
50Mbps of Metro Ethernet	\$14.90	\$745
100Mbps of Metro Ethernet	\$9.95	\$995
200Mbps of Metro Ethernet	\$5.98	\$1,195
300Mbps of Metro Ethernet	\$4.32	\$1,295
400Mbps of Metro Ethernet	\$3.49	\$1,395
500Mbps of Metro Ethernet	\$2.99	\$1,495
1000Mbps of Metro Ethernet	\$2.00	\$1,995
1500Mbps of Metro Ethernet	\$2.00	\$2,995
2Gigs of Metro Ethernet	\$1.75	\$3,500
3Gigs of Metro Ethernet	\$1.50	\$4,495
4Gigs of Metro Ethernet	\$1.25	\$4,995
5Gigs of Metro Ethernet	\$1.10	\$5,500
10Gigs of Metro Ethernet	\$.95	\$9,500

Pricing for On-Net Buildings

Pricing for Near-Net Buildings requiring less than \$5,000 in construction

Installation Charge will be required for construction greater than \$5,000

Friday, June 26, 2015

Pricing Schedule for Pinellas County Government

Dedicated Internet Access Schedule

Bandwidth	Price per MBPS	Monthly Price contracted - BHN
10Mbps of Dedicated Internet Access	\$45.00	\$450
20Mbps of Dedicated Internet Access	\$32.50	\$650
50Mbps of Dedicated Internet Access	\$30.00	\$1,500
100Mbps of Dedicated Internet Access	\$19.00	\$1,900
200Mbps of Dedicated Internet Access	\$11.50	\$2,300
300Mbps of Dedicated Internet Access	\$11.00	\$3,300
500Mbps of Dedicated Internet Access	\$10.00	\$5,000
700Mbps of Dedicated Internet Access	\$9.00	\$6,300
1 Gig of Dedicated Internet Access	\$8.00	\$8,000

Pricing for On-Net Buildings

Pricing for Near-Net Buildings requiring less than \$5,000 in construction

Installation Charge will be required for construction greater than \$5,000



ENTERPRISE SOLUTIONS SERVICE ORDER

BILLING INFORMATION

Business Name Pinellas County Government			Master Account Number 005046536701		
Contact Mary Buccigrossi			Hierarchy Alternate		
Phone (727) 453-3455			Zip 33756		
Billing Address 400 S Fort Harrison Ave		City Clearwater	State Florida	Alt Phone 727 365 1376	
Account Executive Peter Bozied		Phone		Tax Exempt Status Yes	
Federal Tax ID 59-6000800		Tax Exempt Certificate 85-8013287050C-7			

CONTACT INFORMATION

Type	Name	Title	Primary TN	Alternate TN	Email
	Robert Sullivan	IT Manager	(727) 464-4786	(727) 238-7622	rsullivan@co.pinellas fl us

ORDER INFORMATION

Order Type Renewal
Porting No
Partial / Full

Additional Order Comments


SERVICES, FEES, and TERMS by LOCATION
General Maintenance Div South – Service Address: 6730 142nd Ave Largo, FL 33771 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 50Mbps	Old Replace - Upgrade	-1		(\$745.00)	(\$745.00)	60	50Mbps Metro Ethernet
Metro Ethernet 100Mbps	Upgrade	1		\$995.00	\$995.00	60	100Mbps Metro Ethernet

Dunn Water Reclamation Facility – Service Address: 3900 Dunn Dr Palm Harbor, FL 34683 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 40Mbps	Old Replace - Upgrade	-1		(\$745.00)	(\$745.00)	60	
Metro Ethernet 200Mbps	Upgrade	1		\$1,195.00	\$1,195.00	60	200Mbps Metro Ethernet

Solid Waste – Service Address: 3095 114th Ave N Saint Petersburg, FL 33716 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 300Mbps	Upgrade	1		\$1,295.00	\$1,295.00	60	300Mbps Metro Ethernet
Metro Ethernet 100Mbps	Old Replace - Upgrade	-1		(\$995.00)	(\$995.00)	60	100Mbps Metro Ethernet

Fleet- PCSO Fiber Site – Service Address: 9685 Ulmerton Rd Largo, FL 33771 – Main BTN:

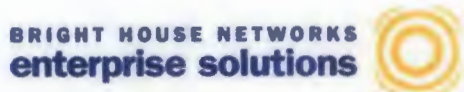
Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 20Mbps	Upgrade	1		\$595.00	\$595.00	60	20Mbps Metro Ethernet
10Mbps Metro Ethernet	Old Replace - Upgrade	-1		(\$495.00)	(\$495.00)	60	

Marina – Service Address: 19305 Gulf Blvd Indian Shores, FL 33785 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 20Mbps	Add	1	\$100.00	\$595.00	\$595.00	60	20Mbps Metro Ethernet

South Cross Water Reclamation Facility 54th – Service Address: 7415 54th Avenue North St Petersburg, FL 33709 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 200Mbps	Move - Add	1	\$100.00	\$1,195.00	\$1,195.00	60	200Mbps Metro



ENTERPRISE SOLUTIONS SERVICE ORDER

South Cross Water Reclamation Facility 54th – Service Address: 7415 54th Avenue North St Petersburg, FL 33709 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
							Ethernet

Keller Water Treatment Plant – Service Address: 3655 Keller Circle Tarpon Springs, FL 34688 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 200Mbps	Move - Add	1		\$1,195.00	\$1,195.00	60	200Mbps Metro Ethernet

Clerk- Printshop – Service Address: 12100 28th Street N Saint Petersburg, FL 33716 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Disconnect	-1		\$495.00	(\$495.00)	60	10Mbps Metro Ethernet

Sawgrass Lake Park – Service Address: 7400 25th Street North St. Petersburg, FL 33702 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Countryside (North County) – Service Address: 27707 US HWY 19 N Clearwater, FL 33761 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Gulf Beach – Service Address: 4528 Gulf Boulevard St. Pete Beach, FL 33706 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

McKay Creek – Service Address: 14846 118th Avenue N Largo, FL 33774 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Oakhurst – Service Address: 11323 74th Avenue N Seminole, FL 33721 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description


ENTERPRISE SOLUTIONS SERVICE ORDER
Oakhurst – Service Address: 11323 74th AvenueN Seminole, FL 33721 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Human Services (STARS) St.Pete – Service Address: 300 31st Street N STE 100 Saint Petersburg, FL 33713 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Disconnect	-1		\$495.00	(\$495.00)	60	10Mbps Metro Ethernet

Human Services- Ridgecrest – Service Address: 12420 130th Ave Largo, FL 33774 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Disconnect	-1		\$495.00	(\$495.00)	60	10Mbps Metro Ethernet

New Human Services Ridgecrest – Service Address: 8751 Ulmerton Rd Largo, FL 33771-3832 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Renewal	1		\$495.00	\$495.00	60	10Mbps Metro Ethernet
Metro Ethernet 10Mbps	Old Replace - Renewal	-1		\$495.00	(\$495.00)	35	10Mbps Metro Ethernet

New Location for Print Shop – Service Address: 8585 Somerset Dr. Suite B Largo, FL 33773-2711 – Main BTN:

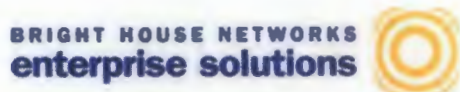
Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Renewal	1		\$495.00	\$495.00	60	10Mbps Metro Ethernet
Metro Ethernet 10Mbps	Old Replace - Renewal	-1		\$495.00	(\$495.00)	36	10Mbps Metro Ethernet

Public Works- Highway Southwest – Service Address: 11650 131st Street Largo, FL 33774 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Disconnect	-1		\$495.00	(\$495.00)	60	10Mbps Metro Ethernet

Capri Isle – Service Address: 12050 2nd Street E. Treasure Island, FL 33706 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet



ENTERPRISE SOLUTIONS SERVICE ORDER

Oldsmar – Service Address: 3116 Tampa RD Oldsmar, FL 34677 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Bellair PS080 – Service Address: 105 Belleair Ave Bellair, FL 33756 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Southwest PS 16 – Service Address: 10578 Park Blvd North Seminole, FL 33772 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

War Veterans Memorial Park – Service Address: 9600 Bay Pines Blvd St Petersburg, FL 33708 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Walsingham Park – Service Address: 12620 102nd Ave North Largo, FL 33778 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Ridgecrest Park – Service Address: 12000 Ulmerton Rd Largo, FL 33774 – Main BTN:

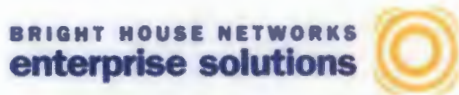
Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Sand Key Park – Service Address: 1060 Gulf Blvd. Clearwater, FL 33767 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Phillippe Park – Service Address: 2525 Phillippe Parkway Safety Harbor, FL 34695 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
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ENTERPRISE SOLUTIONS SERVICE ORDER

Phillippe Park – Service Address: 2525 Phillippe Parkway Safety Harbor, FL 34695 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Lake Seminole Park – Service Address: 10015 Park Blvd Seminole, FL 33777 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

ST. Pete Reuse – Service Address: 217 75th Ave St. Pete Beach, FL 33706 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Utilities PSO54 – Service Address: 1405 Indian Rocks Rd S. Largo, FL 33770 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

Eagle Lake Park – Service Address: 1800 Keene Rd Largo, FL 33774 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

John Chestnut Park – Service Address: 2200 East Lake Rd Palm Harbor, FL 34685 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

John S Taylor Park – Service Address: 1100 8th Avenue SW Largo, FL 33770 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 10Mbps	Add	1	\$100.00	\$495.00	\$495.00	60	10Mbps Metro Ethernet

CVB-Convention & Visitors Bureau of Pinellas County Government-8200 Byran Diary – Service Address: 8200 Bryan Diary Largo, FL 33777-1363 – Main BTN: (727) 453-3455

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
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CVB-Convention & Visitors Bureau of Pinellas County Government-8200 Byran Diary – Service Address: 8200 Bryan Diary Largo, FL 33777-1363 – Main BTN: (727) 453-3455

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 100Mbps	Old Replace - Renewal	-1		\$995.00	(\$995.00)	12	100Mbps Metro Ethernet
Metro Ethernet 100Mbps	Renewal	1		\$995.00	\$995.00	60	100Mbps Metro Ethernet

PCG 7421 North - Blecher Bryan Dary – Service Address: 7421 114th North Ave Largo, FL 33773 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 100Mbps	Add	1	\$100.00	\$995.00	\$995.00	60	100Mbps Metro Ethernet

NDS Pinellas – Service Address: 737 Louden Ave Dunedin, FL 34689 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 100Mbps	Add	1	\$100.00	\$995.00	\$995.00	60	100Mbps Metro Ethernet

CPI – Service Address: 8550 Ulmerton Road Suite 255 Largo, FL 33706 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 100Mbps	Add	1	\$100.00	\$995.00	\$995.00	60	100Mbps Metro Ethernet

Highway Department – Service Address: 22211 US Highway 19 N Clearwater, FL 33765 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 1000Mbps	Disconnect	-1		\$1,995.00	(\$1,995.00)	60	1000Mbps Metro Ethernet
ICB: Metro Ethernet	Upgrade	1		\$3,500.00	\$3,500.00	60	2G Metro
100Mbps Metro Ethernet	Old Replace - Upgrade	-1		(\$995.00)	(\$995.00)	60	

Courthouse (Main Site) - 315 Court Street – Service Address: 315 Court Street Clearwater, FL 33756-5185 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Metro Ethernet 1000Mbps	Move - Disconnect	-1		\$1,995.00	(\$1,995.00)	60	1000Mbps Metro Ethernet
ICB: Metro Ethernet	Disconnect	-1		\$1,745.00	(\$1,745.00)	12	
20Mbps Internet Access	Disconnect	-1		\$200.00	(\$200.00)	60	20Mbps Internet Access
100Mbps Internet Access	Move - Disconnect	-1		\$1,900.00	(\$1,900.00)	60	100Mbps Internet Access


ENTERPRISE SOLUTIONS SERVICE ORDER
Safety Complex Government - 10750 Ulmerton Rd – Service Address: 10750 Ulmerton Rd. Largo, FL 33778-1703 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
ICB: Metro Ethernet	Move - Add	1		\$4,995.00	\$4,995.00	60	4G Metro E Connection
Dedicated Internet Access 200Mbps	Move - Add	1		\$2,300.00	\$2,300.00	60	
100Mbps Metro Ethernet	Disconnect	-1		\$995.00	(\$995.00)	12	

Criminal Justice Center – Service Address: 14250 49th Street N Clearwater, FL 33762 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
ICB: Metro Ethernet	Upgrade	1		\$2,995.00	\$2,995.00	60	1.5 Gig Metro
100Mbps Metro Ethernet	Old Replace - Upgrade	-1		(\$995.00)	(\$995.00)	60	

Pinellas County Sheriff - 10750 Ulmerton Rd. – Service Address: 10750 Ulmerton Rd. Largo, FL 33778-1703 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
ICB	Disconnect	-1		\$0.00	\$0.00	36	
Business Trunking Installation	Disconnect	-1		\$0.00	\$0.00	36	
45Mbps Internet Access	Disconnect	-1		\$0.00	\$0.00	0	45Mbps Internet Access

Safety Complex Sheriff - 10750 Ulmerton Rd – Service Address: 10750 Ulmerton Rd. Largo, FL 33778-1703 – Main BTN:

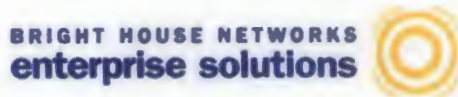
Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
Dedicated Internet Access 45Mbps	Disconnect	-1		\$1,750.00	(\$1,750.00)	12	
1000Mbps Metro Ethernet	Disconnect	-1		\$2,195.00	(\$2,195.00)	12	

Construction Licensing Board – Service Address: 12600 Belcher Rd S STE 100 Largo, FL 33773 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
10Mbps Metro Ethernet	Old Replace - Renewal	-1		\$495.00	(\$495.00)	60	
10Mbps Metro Ethernet	Renewal	1		\$495.00	\$495.00	60	

Tax Collector- Tarpon – Service Address: 743 S Pinellas Ave Tarpon Springs, FL 34689 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
10Mbps Metro Ethernet	Renewal	1		\$495.00	\$495.00	60	
10Mbps Metro Ethernet	Old Replace - Renewal	-1		\$495.00	(\$495.00)	60	



ENTERPRISE SOLUTIONS SERVICE ORDER

Tax Collector- Skyway – Service Address: 1067 62nd Ave S Saint Petersburg, FL 33705 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
10Mbps Metro Ethernet	Renewal	1		\$495.00	\$495.00	60	
10Mbps Metro Ethernet	Old Replace - Renewal	-1		\$495.00	(\$495.00)	60	

South Cross Water Reclamation Facility – Service Address: 5900 74th Street N Saint Petersburg, FL 33709 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
10Mbps Metro Ethernet	Disconnect	-1		\$495.00	(\$495.00)	60	

SAB/ Medical Examiner – Service Address: 10900 Ulmerton Rd Largo, FL 33778 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
10Mbps Metro Ethernet	Disconnect	-1		\$495.00	(\$495.00)	60	

Public Works- Stormwater – Service Address: 4550 126th Ave N Clearwater, FL 33762 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
10Mbps Metro Ethernet	Renewal	1		\$495.00	\$495.00	60	
10Mbps Metro Ethernet	Old Replace - Renewal	-1		\$495.00	(\$495.00)	60	

Logan Station – Service Address: 1620 Ridge Rd S Largo, FL 33778 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
10Mbps Metro Ethernet	Renewal	1		\$495.00	\$495.00	60	
10Mbps Metro Ethernet	Old Replace - Renewal	-1		\$495.00	(\$495.00)	60	

Environmental Mgmt- Weedon Island – Service Address: 1500 Weedon Dr NE Saint Petersburg, FL 33702 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
10Mbps Metro Ethernet	Old Replace - Renewal	-1		\$495.00	(\$495.00)	60	
10Mbps Metro Ethernet	Renewal	1		\$495.00	\$495.00	60	

Enviromental Mgmt- Brooker Creek – Service Address: 3611 Fletch Haven Dr Tarpon Springs, FL 34688 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
10Mbps Metro Ethernet	Move - Disconnect	-1		\$495.00	(\$495.00)	60	


ENTERPRISE SOLUTIONS SERVICE ORDER
Starkey Lakes – Service Address: 13001 Starkey Rd Largo, FL 33773 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
100Mbps Metro Ethernet	Old Replace - Renewal	-1		\$995.00	(\$995.00)	60	
100Mbps Metro Ethernet	Renewal	1		\$995.00	\$995.00	60	

Emergency Medical Services – Service Address: 12490 Ulmerton Rd Largo, FL 33774 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
100Mbps Metro Ethernet	Renewal	1		\$995.00	\$995.00	60	
100Mbps Metro Ethernet	Old Replace - Renewal	-1		\$995.00	(\$995.00)	60	

Star Center – Service Address: 7887 Bryan Dairy Rd Largo, FL 33777 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
100Mbps Metro Ethernet	Old Replace - Renewal	-1		\$995.00	(\$995.00)	60	
100Mbps Metro Ethernet	Renewal	1		\$995.00	\$995.00	60	

St. Petersburg – Service Address: 501 1st Ave N Saint Petersburg, FL 33701 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
100Mbps Metro Ethernet	Old Replace - Renewal	-1		\$995.00	(\$995.00)	60	
100Mbps Metro Ethernet	Renewal	1		\$995.00	\$995.00	60	

South County – Service Address: 1800 66th Street N Saint Petersburg, FL 33710 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
100Mbps Metro Ethernet	Old Replace - Renewal	-1		\$995.00	(\$995.00)	60	
100Mbps Metro Ethernet	Renewal	1		\$995.00	\$995.00	60	

Epicenter – Service Address: 13805 58th Street N Clearwater, FL 33760 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
100Mbps Metro Ethernet	Old Replace - Renewal	-1		\$995.00	(\$995.00)	60	
100Mbps Metro Ethernet	Renewal	1		\$995.00	\$995.00	60	

Traffic Center (Hubbard Construction) – Service Address: 22211 US Highway 19 N Clearwater, FL 33765 – Main BTN:

BRIGHT HOUSE NETWORKS
enterprise solutions



ENTERPRISE SOLUTIONS SERVICE ORDER

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
100Mbps Metro Ethernet	Disconnect	-1		\$995.00	(\$995.00)	12	

Pole (Hubbard Construction) – Service Address: 16942 US Highway 19 N Clearwater, FL 33764-6788 – Main BTN:

Product/Service	Action	Qty	One Time Charges (NRC)	Monthly Recurring Charge (MRC)	Total MRC	Service Period (Months)	Product Description
100Mbps Metro Ethernet	Disconnect	-1		\$995.00	(\$995.00)	12	

Totals *	\$2,500.00	\$44,665.00
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*Prices do not include applicable taxes and governmental fees that must be paid by Customer in addition to the specified fees

BRIGHT HOUSE NETWORKS
enterprise solutions



ENTERPRISE SOLUTIONS SERVICE ORDER

The services products, prices and terms identified on this Service Order constitute Bright House Networks Enterprise Solutions' offer to provide such services on such terms. Until Customer has accepted this offer by signing as appropriate below, Bright House Networks Enterprise Solutions reserves the right to rescind this offer at any time, at its sole discretion. Service Order terms and corresponding monthly billing will commence on actual service installation date.

MS 7/24/15
The parties have mutually agreed to the terms and conditions set out in the Agreement dated 2/2/10, attached hereto. I have received and agreed to the terms of Bright House Networks Enterprise Solutions Services Master Agreement, as applicable and separately provided to me by BHN. Terms and conditions are available at <http://enterprise.brighthouse.com/about-us/our-policies/terms-and-conditions.html>. Business TV is delivered on a month to month basis and subject to increases.

For Voice Service Orders Only

By signing below, I choose Bright House Networks, LLC ("BHN") as my preferred provider for local, long distance and international long distance telephone service(s) for the above service address and the telephone number(s). I authorize BHN to serve as my agent to effectuate the change of my telephone service for each such service. I understand that only one preferred provider may be designated for each telephone service associated with the telephone number(s) listed above. I am at least 18 years of age and legally authorized to change telephone service providers for services associated with such telephone number(s).

E911 Notification - The Enterprise Solutions voice-enabled equipment is electrically powered and, in the event of a power outage or Bright House Networks Enterprise Solutions network failure, Enhanced 9-1-1 services may not be available. The Bright House Networks Enterprise Solutions Services Master Agreement prohibits moving the voice-enabled premise equipment to a new address. If you do so, Enhanced 9-1-1 services may not operate properly and emergency operators will be unable to accurately identify the caller's address in an emergency. If you would like to move your service you must call Bright House Networks.

MS 7/24/15
After expiration of the original Service Period, except where prohibited by law, this Service Order ~~shall renew automatically~~ *may be renewed* for successive renewal terms, each for a period of time equal to the original Service Period or such lesser period as required by law, ~~unless either Party serves the other Party with written notice of non-renewal of this Service Order at least thirty (30) days prior to the expiration of the then current original Service Period or renewal term, as applicable.~~

Paul Woelk
078E2275480A41A

Authorized Signature for Bright House Networks, LLC

Paul Woelk, VP Finance & Business Operations

Printed Name and Title

7/13/2015

Date Signed

Authorized Signature for Pinellas County Government

Printed Name and Title

Date Signed

APPROVED AS TO FORM
OFFICE OF COUNTY ATTORNEY

By

Attorney

Certificate Of Completion

Envelope Number: 72BD489476E4499DB494190DF73F9EB9
 Subject: Important eSignature Request from Bright House Networks
 Source Envelope:
 Document Pages: 12
 Certificate Pages: 1
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 Envelopeld Stamping: Enabled

Status: Delivered

Envelope Originator:
 Peter Bozied
 700 Carillon Pkwy Ste 1
 Saint Petersburg, FL 33716-1123
 peter.bozied@mybriighthouse.com
 IP Address: 96.43.146.8

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Status: Original
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Holder: Peter Bozied
 peter.bozied@mybriighthouse.com

Location: DocuSign

Signer Events

Paul Woelk
 paul.woelk@bhnis.com
 VP Finance & Business Operations
 Bright House Networks, LLC
 Security Level: Email, Account Authentication (None)
 Electronic Record and Signature Disclosure:
 Not Offered
 ID:

Signature

Decoupled by:

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Using IP Address: 70.193.246.237
 Signed using mobile

Timestamp

Sent: 7/13/2015 1:31:39 PM PT
 Viewed: 7/13/2015 4:46:21 PM PT
 Signed: 7/13/2015 4:59:49 PM PT

Peter Bozied
 peter.bozied@mybriighthouse.com
 Bright House Networks, LLC
 Security Level: Email, Account Authentication (None)
 Electronic Record and Signature Disclosure:
 Not Offered
 ID:

Sent: 7/13/2015 4:59:52 PM PT
 Viewed: 7/17/2015 12:32:28 PM PT

In Person Signer Events

Signature

Timestamp

Editor Delivery Events

Status

Timestamp

Agent Delivery Events

Status

Timestamp

Intermediary Delivery Events

Status

Timestamp

Certified Delivery Events

Status

Timestamp

Carbon Copy Events

Status

Timestamp

Notary Events

Timestamp

Envelope Summary Events

Status

Timestamps

Envelope Sent
 Certified Delivered

Hashed/Encrypted
 Security Checked

7/13/2015 4:59:52 PM PT
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