

**BOARD OF COUNTY COMMISSIONERS**

DATE: January 13, 2015  
AGENDA ITEM NO. *7a.*

Consent Agenda ☐

Regular Agenda ☒

Public Hearing ☐

**County Administrator's Signature:**

**Subject:**

First Amendment – State Legislative Consultant Services  
Contract No. 134-0087-N (RW)

**Department:**

County Administration / Purchasing

**Staff Member Responsible:**

Mary Scott Hardwick / Joe Lauro

**Recommended Action:**

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) APPROVE THE FIRST AMENDMENT FOR THE STATE LEGISLATIVE CONSULTANT SERVICES AGREEMENT WITH DEAN, MEAD, EGERTON, BLOODWORTH, CAPOUANO, BOZARTH, P.A., (DEAN MEAD) ORLANDO, FLORIDA.

IT IS FURTHER RECOMMENDED THE CHAIRMAN SIGN THE FIRST AMENDMENT AND THE CLERK ATTEST.

**Summary Explanation/Background:**

On November 26, 2013, the County Administrator approved a Non-Competitive Purchase with Dean Mead to provide the County with comprehensive state legislative consultant services. State legislative consultant services include, but are not limited to, presenting policy recommendations to agencies and elected officials, monitoring legislation and policy as it relates to Pinellas County, securing public sector funding and advocating for legislation consistent with Pinellas County's legislative program.

This First Amendment seeks to modify and clarify the Agreement as follows:

- Update the contact information for Pinellas County staff
- Require Dean Mead to provide written summaries on various legislative hearings as appropriate
- Development of a governmental relations plan with timeline and milestones by Dean Mead
- Provide the Board and other Pinellas County representatives with oral presentations as requested
- Coordination between Dean Mead and Pinellas County's federal legislative consultant as requested
- Identification of subcontractors that will assist Dean Mead in representing Pinellas County pursuant to the Agreement

**Fiscal Impact/Cost/Revenue Summary:**

This First Amendment will not require additional funds. The original approved expenditure for the Agreement from December 1, 2013 through November 20, 2015 is \$200,000.

Funding is provided through the non-departmental General Governmental budget.

**Exhibits/Attachments:**

1. First Amendment
2. Exhibit D

## FIRST AMENDMENT

This Amendment made and entered into this \_\_\_\_\_ day of \_\_\_\_\_, 2014, by and between PINELLAS COUNTY, a political subdivision of the State of Florida, hereinafter referred to as "County," and Dean, Mead, Egerton, Bloodworth, Capouano & Bozarth, P.A., hereinafter referred to as "Contractor,"

### WITNESSETH:

WHEREAS, the County and the Contractor entered into an agreement on December 1, 2013, pursuant to Pinellas County Contract No. 134-0087-N (hereinafter "Agreement") pursuant to which the Contractor agreed to provide State Governmental Representation for County; and

WHEREAS, Section 19 of the Agreement provides for amendment of the Agreement by mutual written agreement of the parties; and

WHEREAS, the County and the Contractor now wish to amend the Agreement;

NOW THEREFORE, the parties agree that the Agreement is amended as follows:

1. The County representative designated in Section 16 is hereby changed from Wendy Nero to Mary Scott Hardwick.
2. Exhibit A to the Agreement is hereby amended by replacing the existing language in Exhibit A Item 7 with the following amended language:

The Contractor will be expected to represent the County, if and when requested, in hearings before various legislative and executive bodies, and in contacts with individuals involved in the legislative and executive process. The Contractor will provide a written summary of these meetings as appropriate.

3. Exhibit A to the Agreement is hereby amended to add a new Exhibit A Item 12 as follows:

12. The Contractor will develop a governmental relations plan which will include a timeline and milestones, to assist the County in prioritizing its short-term and long-term objectives prior to start of a legislative session

4. Exhibit A to the Agreement is hereby amended to add a new Exhibit A Item 13 as follows:

13. The Contractor will make oral presentations to the Board, the County Administrator and other County representatives as designated by the County Administrator or his designee at the discretion of the County.

5. Exhibit A to the Agreement is hereby amended to add a new Exhibit A Item 14 as follows:

14. The Contractor will coordinate with the County's federal lobbying representation as requested by the County or as appropriate.

6. The last sentence of Section 14.A. of the Agreement is hereby replaced with the following amended language:

Contractor shall not subcontract any work under this Agreement to any subcontractor other than the subcontractors specified in the proposal, or in Exhibit D, and previously approved by the County, without the prior written consent of the County in the form of an amendment to Exhibit D, which consent shall be determined by the County in its sole discretion.

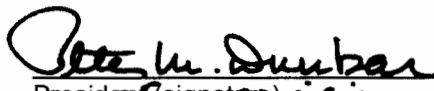
7. The Agreement is hereby amended to add a new Exhibit D, which is attached hereto and incorporated into the Agreement by reference.

8. Except as changed or modified herein, all provisions and conditions of the original Agreement shall remain in full force and effect.

IN WITNESS WHEREOF the parties herein have executed this First Amendment to the Agreement  
as of the day and year first written above.

Contractor:

PINELLAS COUNTY, FLORIDA  
by and through its  
Board of County Commissioners

  
\_\_\_\_\_  
President (printed name)  
**Supervising attorney**  
**Peter M. Dunbar**  
\_\_\_\_\_  
President (printed name)  
**Supervising attorney**

\_\_\_\_\_  
Chairman

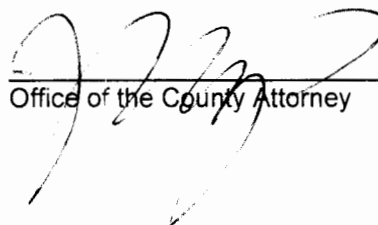
ATTEST:

ATTEST:  
KEN BURKE

By: \_\_\_\_\_  
(Attesting Witness' name/title)

By: \_\_\_\_\_  
Deputy Clerk

APPROVED AS TO FORM:

  
\_\_\_\_\_  
Office of the County Attorney

**Exhibit D – List of Subcontractors**

Subcontractors representing the County under this Agreement:

Ronald L. Book 786.239.1821 or 305.510.2000

Rana Brown 786.417.3504

Kelly Mallette 786.295.1199

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