Subject: Award of Bid: Air Handlers 66 & 72 Replacement – STAR Center
Bid No: 134-0313-CP(DF)

Department: Real Estate Management / Purchasing
Staff Member Responsible: Paul Sacco / Candy Mancuso

Recommended Action:
I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) AWARD THE BID FOR AIR HANDLERS 66 AND 72 REPLACEMENT – STAR CENTER TO TAPPOUNI MECHANICAL SERVICES, INC. (TAPPOUNI), TAMPA, FLORIDA ON THE BASIS OF BEING THE LOWEST RESPONSIVE, RESPONSIBLE BID RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

IT IS FURTHER RECOMMENDED THAT AFTER PROPER EXECUTION OF THE AGREEMENT BY THE CONTRACTOR, THE CHAIRMAN SIGN AND THE CLERK ATTEST.

Summary Explanation/Background:
The purpose of this project is the replacement of Air Handlers 66 and 72 at the STAR Center 100 Building. Work also includes replacement of all associated piping, ductwork, controls and electrical devices and equipment. The project is necessary because the existing two (2) rooftop air handling unit’s exterior equipment cabinets and support framework have deteriorated to the extent that cabinets and frame of both units are beyond repair. Replacement of the air handlers is essential to maintain basic operating standards of the 100 Building and were budgeted accordingly in the STAR Center Capital Improvement Plan.

Staff has reviewed the bids and recommends award to Tappouni in the amount of $408,500.00. The engineering estimate for this project was $350,000.00. The difference is due to higher than anticipated crane service / lifting costs and additional security escort fees required to allow contractors to conduct project work within the secure tenant areas of the Raytheon Corporation. All work is expected to be completed within one hundred fifty (150) consecutive calendar days.

Fiscal Impact/Cost/Revenue Summary:
Estimated Total Expenditure: $408,500.00
Funding for this project is provided by the STAR Center Fund: Economic Development Authority program, Economic Environment function.

Exhibits/Attachments:
Contract Review Agreement
Bid Tabulation
Project Financial Overview
### PURCHASING DEPARTMENT
#### CONTRACT REVIEW TRANSMITTAL

**PROJECT:** Air Handlers 66 & 72 Replacement – STAR Center (PID No. 1060/001628A)

**BID NUMBER:** 134-0313-CP(DF)

**TYPE:** Purchase Contract

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

**RISK MANAGEMENT:** Please enter required liability coverage on pages: 35-37

**Estimated Expenditure:** $389,000.00

<table>
<thead>
<tr>
<th>REVIEW SEQUENCE</th>
<th>REVIEW AUTHORITY</th>
<th>REVIEW DATE</th>
<th>REVIEW SIGNATURE</th>
<th>COMMENTS INCORPORATED</th>
</tr>
</thead>
</table>
| 1. | Purchasing Dept.  
   J. Lauro, Director  
   C. Mancuso, Asst. Director  
   D. Fechter, PA | 4/15/14 |  
   S. Proctor  
   J. R. Gage |  |
| 2. | Property Mgmt. Dept.  
   Paul Seacco, Director  
   Kathleen Good, Manager  
   Dana Risika, PA | 4/25/14 |  
   J. R. Gage  
   T. Minneci |  |

Using Dept. please provide below information:

A. **Yes,** funding for this project is using grant funding.  **No,** funding for this project is not using grant funding.  
   If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

B. ________ Initial and Date Funding is available for this project.  
   Provide title of funding source __________

C. Please check attached vendor list. Circle vendors you want bids mailed to. Add additional vendors with complete information (Name, Address, Phone and Email)

| 3. | Risk Management Director  
   Attn: Virginia E. Holcher  
   (Check applicable box at right) | 5/11/14 |  
   S. Proctor  
   J. R. Gage | See changes p 36-38 |
| 4. | BCC Finance  
   Attn: Cassandra Williams | 5/8/14 |  
   J. R. Gage |  |
| 5. | Legal  
   Attn: Miles Belknap | 5/16/14 |  
   J. R. Gage | Approved as written |
| 6. | Asst. County Administrator  
   Attn: M. Woodard | 5/19/14 |  
   J. R. Gage |  |

**RETURN ALL DOCUMENTS TO PURCHASING**

Make all inquiries to:  
D. Fechter, PA  
At Extension 3154

In order to meet the following schedule, please return your requirements to Purchasing by:

| TENTATIVE DATES | Advertised: May 2, 2014  
| Bid Opening: June 3, 2014 | Contract Approval: July 15, 2014 |

Revised 02/2014
THIS AGREEMENT, made and entered into by and between the Board of County Commissioners of Pinellas County, a political subdivision of the State of Florida, hereinafter designated the COUNTY, and

(Name of Firm)

(Corporation, Partnership or Individual Proprietor)

Authorized to do business in the State of Florida, with principal place of business located at:

__________________________
__________________________
__________________________

herein after designated the CONTRACTOR,

WITNESSETH:

That for and in consideration of the sum of ________________________________ DOLLARS $ to be paid by the COUNTY to the CONTRACTOR as herein provided, and in further consideration of the mutual covenants and promises to be kept and performed by and between the parties hereto, it is agreed as follows:

1. THE CONTRACTOR AGREES:

A. To furnish all services, labor, materials and equipment necessary for the complete performance, in a thorough and workmanlike manner, of the Work contemplated under Bid Title: Air Handlers 66 & 72 Replacement – STAR Center (PID # 1060/001628A), Bid No: 134-0313-CP, in Pinellas County, Florida, to comply with the applicable standards, and to perform all Work in strict accordance with the terms of the Contract Documents.

B. To commence Work under this Agreement with an adequate force and equipment within fifteen (15) consecutive calendar days after receipt of written notice from the COUNTY to proceed hereunder, and to fully complete all necessary Work under the same within not more than one hundred fifty (150) consecutive calendar days. It is understood and agreed that the date on which the consecutive calendar days will begin to be charged to the Project shall be the fifteenth (15th) calendar day from the date of receipt of the Notice to Proceed. Time of performance and completion of the Work of this Agreement is of the essence.

C. That upon failure to complete all Work within the time provided for above, the Contractor shall pay to the County such sums as shall be determined in accordance with the Liquidated Damages provision of this Agreement, and the payment of such sum shall be secured as provided for therein.

D. That the CONTRACTOR and each subcontractor shall furnish to the COUNTY, upon demand, a certified copy of the payroll covering Work under this Agreement, together with such other information as may be required by the COUNTY to ensure compliance with the law and the provisions of this Agreement.

E. To procure all insurance as required by the Instructions to Bidders.

F. To procure and maintain all permits and licenses which may be required by law in connection with the prosecution of the Work contemplated hereunder, except for those permits obtained by the County as expressly set forth in Appendix 1 of the Contract Documents. Notwithstanding the provisions above, the Contractor shall be responsible for non-compliance of all permit requirements, including all fines resulting from Contractor's non-compliance of said requirements.

G. To permit any representative(s) of the County, at all reasonable times, to inspect the Work in progress or any of the materials used or to be used in connection therewith, whether such Work is located on or off the
L. Contractor

K. By signing this Agreement, the contractor certifies under accordance with the County’s Dispute order number.

J. Each invoice shall include, at a minimum, the Contractor’s name, contact information and the standard purchase order number. In order to expedite payment, it is recommended the Contractor also include the information shown in Section A – General Conditions Payments/Invoices. The County may dispute any payments invoiced by Contractor in accordance with the County’s Dispute Resolution Process for Invoiced Payments, established in accordance with Section 218.76, Florida Statutes, and any such disputes shall be resolved in accordance with the County’s Dispute Resolution Process.

2. THE COUNTY AGREES:

A. To pay to the Contractor the Agreement Amount herein above specified, as follows: If progress satisfactory to the County is being made by the Contractor the Contractor will receive partial payments on this Agreement as the Work progresses, based upon estimates of the amount of Work done less payments previously made. In each case 10% of the Agreement Amount earned shall be retained until 50% of the Work is completed, and thereafter 5% of the Agreement Amount earned shall be retained until satisfactory completion and final acceptance of the Project, and final compliance by the Contractor with all terms and conditions of the Contract Documents. Neither progress payment nor partial or entire use or occupancy of the Project by the County shall constitute an acceptance of Work not in accordance with the Contract Documents. The County, prior to making of any payment, may require the Contractor to furnish a certificate or other evidence showing the amount of Work done or completed at that time.
3. **IT IS MUTUALLY AGREED:**

A. That no change, alteration, amendment, payment for extra Work or agreement to pay for same, shall be binding upon the County until it has been approved, and until the same shall be properly approved by the Board.

B. The County shall designate a representative insofar as prosecution of the Work, and interpretation of the Plans and Specifications are concerned, and that no payments shall be made by the County under this Agreement except upon the certificate of the proper County designee.

C. This Agreement shall be interpreted under and its performance governed by the laws of the State of Florida.

D. The failure of the County to enforce at any time or for any period of time any one or more of the provisions of the Contract Documents shall not be construed to be and shall not be a waiver of any such provision or provisions or of its rights thereafter to enforce each and every such provision.

E. Each of the parties hereto agrees and represents that this Agreement comprises the full and entire agreement between the parties affecting the Work contemplated, and that no other agreement or understanding of any nature concerning the same has been entered into or will be recognized, and that all negotiations, acts, Work performed, or payments made prior to execution hereof shall be deemed merged into, integrated and superseded by this Agreement.

F. Should any provision of this Agreement be determined by a court to be unenforceable, such determination shall not affect the validity or enforceability of any section or part thereof.

4. The following named Documents, which shall be referred to as the “Contract Documents,” are by reference hereby incorporated into this Agreement:

   ADDENDA (if applicable)
   APPENDIX 4 SPECIAL NOTICES (if applicable)
   SECTION B SPECIAL CONDITIONS
   SECTION H AGREEMENT
   SECTION D SPECIFICATIONS

If there is a conflict between the terms of this Agreement and the above referenced documents, then the conflict shall be resolved as follows: the terms of this Agreement shall prevail over the other documents, and the terms of the remaining documents shall be given preference in their above listed order.

5. This Agreement shall be binding upon, and shall inure to the benefit of the executors, administrators, heirs, successors and assigns of the Contractor.
IN WITNESS WHEREOF, the parties hereto have caused this instrument to be executed on the day and year as written.

PINELLAS COUNTY acting by and through the Board of County Commissioners

Chairman

Date

ATTEST:
Ken Burke, Clerk of the Circuit Court

By:
Deputy Clerk

Name of Firm

By

Print Name

Title

ATTEST:

Print Name

Title

WITNESSES:

Print Name

Business Address

Print Name

Business Address

Contractor's Registration or Certification No. issued by the State of Florida

***CORPORATE SEAL***
## Cost Proposal Tabulation

Bid No.: 134-0313-CP(DF)

Project No.: 1060/001628A

Bid Title: Air Handlers 66 & 72 Replacement - STAR Center

Date & Time Due: June 26, 2014 at 3:00 PM

<table>
<thead>
<tr>
<th>Item No.</th>
<th>Vendor</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Tappouni Mechanical Services, Inc.</td>
<td>$ 408,500.00</td>
</tr>
<tr>
<td>2</td>
<td>Air Mechanical &amp; Service Corp.</td>
<td>$ 437,151.00</td>
</tr>
<tr>
<td>3</td>
<td>Kenyon &amp; Partners, Inc.</td>
<td>$ 446,746.00</td>
</tr>
<tr>
<td>4</td>
<td>Q &amp; Q, Inc.</td>
<td>$ 493,700.00</td>
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</table>
PINELLS COUNTY CAPITAL IMPROVEMENT PROJECT (CIP)  
PROJECT FINANCIAL OVERVIEW

1. Construction Phase: ☑
2. Date: 7 October 2014
3. Contract Review:

4. Title: AHU Replacement #66/72

5. Anticipated Scope and Description: Scheduled replacement of AHUs. Schedule based on condition assessments regarding age, serviceability and other useful life.

6. YEAR OF CONSTRUCTION START: FY 15

<table>
<thead>
<tr>
<th></th>
<th>FY15</th>
<th>Multi-Year Plan</th>
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<tbody>
<tr>
<td>Professional Services (Architectural/Engineering/Consulting)</td>
<td>$31,600</td>
<td>$31,600</td>
</tr>
<tr>
<td>Land/Right of Way/Building Acquisitions</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Construction:</td>
<td>$408,500</td>
<td>$408,500</td>
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<tr>
<td>Testing</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Other: Inter-local Agreement Payments, Misc. Materials, etc.</td>
<td>$</td>
<td>$</td>
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<tr>
<td>TOTAL I</td>
<td>$440,100</td>
<td>$440,100</td>
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7. PROJECT BUDGET:

8. FINANCIAL RESOURCES:

9. Project's First Full Year Estimated Operating Budget Fiscal Impact: (3)

<table>
<thead>
<tr>
<th>Fiscal Year</th>
<th>FY 15</th>
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<tbody>
<tr>
<td>New Positions:</td>
<td>N/A</td>
</tr>
<tr>
<td>Number:</td>
<td>N/A</td>
</tr>
<tr>
<td>Type:</td>
<td>N/A</td>
</tr>
<tr>
<td>Total Est. Fiscal Impact (Personal Services, Operating Expenses)</td>
<td>$ (3) N/A</td>
</tr>
</tbody>
</table>

(1) Amount represents FY 15 budget.
(2) Amount represents FY15 Appropriation of $408,500
(3) Indeterminate maintenance cost savings are expected from the AHU replacements #66/72.

Prepared By Real Estate Management - 19 September 2014