



BOARD OF COUNTY COMMISSIONERS

DATE: June 24, 2014

AGENDA ITEM NO. 10

Consent Agenda ☒

Regular Agenda ☐

Public Hearing ☐

County Administrator's Signature:

Subject:

Award of Bid – Maintenance and Support of IBM Maximo and IBM Passport Advantage Software Licenses
Bid No. 134-0288-B(RG)

Department:

Business Technology Services / Purchasing

Staff Member Responsible:

Martin Rose / Candy Mancuso

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS AWARD THE BID FOR MAINTENANCE AND SUPPORT OF IBM MAXIMO AND IBM PASSPORT ADVANTAGE TO:

- IBM CORPORATION (IBM), PITTSBURGH, PENNSYLVANIA (GROUP I)
- DATASKILL, INC., SAN DIEGO, CALIFORNIA (GROUP II)

FOR THE GROUPS SPECIFIED ON THE BASIS OF BEING THE LOWEST RESPONSIVE AND RESPONSIBLE BIDS RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

Summary Explanation/Background:

On April 24, 2014, the Purchasing Department, on behalf of the Business Technology Services (BTS) Department let an invitation to bid for the maintenance and support of IBM software licenses. The solicitation, which was sent to over two hundred (200) vendors, was comprised of two groups:

IBM was the only respondent for Group I requirements and that response was over budget. Since only one bid was received, it is protocol to negotiate with the sole respondent; through negotiation, staff was successful in reducing the bid price by 7%. The low response to Group I was predicated on IBM'S internal policies which precludes resellers from bidding.

IBM now requires Group II (Passport Advantage) be purchased in conjunction with a new product - IBM Software LEV Tivoli Storage Manager Suite Unified Recovery Terabyte.

Support and maintenance services for the requirements of the bid will commence on July 1, 2014, for a period of twelve (12) months. The support and maintenance services for the additional product, as required by IBM, will be as follows:

- Service for seven (7) of those software licenses will be from November 1, 2014 through June 30, 2015.
- Service for twenty-four (24) of those software licenses will be from January 1, 2014 through June 30, 2015.

Fiscal Impact/Cost/Revenue Summary:

Estimated expenditure not to exceed: \$315,266.67

Funding for Group I is provided through BTS Enterprise License and Maintenance, and the Department of Environment and Infrastructure portion of the BTS fund.

Funding for Group II is provided by the Clerk of the Court and BTS Enterprise License & Maintenance Fund.

Exhibits/Attachments:

Contract Review
Bid Tabulation



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS
NO.: 44539

PROJECT: SOFTWARE MAINTENANCE/SUPPORT – IBM MAXIMO & PASSPORT ADVANTAGE

BID NUMBER: 134-0288-B (RG)

TYPE: ☒ Purchase Contract ☐ Other: Lease ☐ Construction-Less than \$100,000 ☐ One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

RISK MANAGEMENT:

This is an annual contract.

PRODUCT ONLY ☐

Estimated Expenditure: \$ 284,000.00

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)
1.	<u>Purchasing Dept.</u> J. Lauro, Director C. Mancuso, Ass't. Director R. Garcia, Procurement Analyst	4/14		
2.	<u>Requesting Dept.</u> M. Rose, CIO J. Russell, Deputy CIO F. Carter, Chief Information Technologist	4/15		

Using Dept please provide below information:

☐ Yes, funding for this requisition is using grant Funding. ☐ No, funding for this requisition is not using grant Funding.
If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

3.	<u>Risk Management Director</u> Attn: Virginia E. Holscher (Check applicable box at right)	4/22/14	Pls see changes p15-17	HIGH RISK
				NOT HIGH RISK

RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to Rosa E. García, Procurement Analyst at Extension 43148

Please return your requirements to Purchasing by: April 18, 2014

***BTS:** What would
be plan B if
bids received
exceed budgeted
amount?
—ROA

INVITATION TO BID NO. 134-0288-B(RG) SOFTWARE MAINTENANCE & SUPPORT: IBM MAXIMO & IBM PASSPORT ADVANTAGE

BID OPENING DATE: MAY 13, 2014

GROUP 1: MAXIMO LICENCES

		IBM CORP	
DESCRIPTION	QTY	UNIT PRICE	EXTENDED PRICE
IBM Maximo Asset Management Authorized User Annual SW Subscription & Support Renewal	1,100	\$ 160.04	\$ 176,048.84
IBM Maximo Enterprise Adaptor Oracle Server Annual SW Subscription & Support renewal	1	\$ 4,031.89	\$ 4,031.89

TOTAL BID GROUP 1 \$ 180,080.73

GROUP 2: IBM PASSPORT ADVANTAGE

		DATASKILL, INC		MIDRANGE SOLUTIONS	
DESCRIPTION	QTY	UNIT PRICE	EXTENDED PRICE	UNIT PRICE	EXTENDED PRICE
IBM CICS Transaction Gateway Desktop Edition Authorized User Annual SW Subscription & Support Renewal	1	\$ 26.11	\$ 26.11	\$ 26.27	\$ 26.27
IBM CICS Transaction Gateway Processor Value Unit (PVU) Annual SW Subscription & Support Renewal	140	\$ 50.18	\$ 7,025.20	\$ 23.56	\$ 2,356.00
<i>*Forty of those will be new</i>				\$ 117.80	\$ 4,712.00
IBM Communications Server for Data Center Deployment Concurrent User Annual SW Subscription & Support Renewal 12 Months	1	\$ 19.78	\$ 19.78	\$ 19.90	\$ 19.90
IBM Host Access Client Package for Multiplatform Authorized User Annual SW Subscription & Support Renewal	4	\$ 47.16	\$ 188.64	\$ 47.44	\$ 189.76
IBM License Metric Tool Per Establishment Annual SW Subscription & Support Renewal	1	\$ 0.01	\$ 0.01	\$ -	\$ -
IBM Rational Developer for zEnterprise for System z Authorized User Annual SW Subscription & Support Renewal	1	\$ 1,304.13	\$ 1,304.13	\$ 1,312.00	\$ 1,312.00
IBM Tivoli Storage Manager Suite for Unified Recovery Terabyte (1-100) Annual SW Subscription & Support Renewal	100	\$ 615.80	\$ 61,580.00	\$ 619.52	\$ 61,952.00
IBM Tivoli Storage Manager Suite for Unified Recovery Terabyte (101-250) Annual SW Subscription & Support Renewal	72	\$ 573.06	\$ 41,260.32	\$ 576.52	\$ 41,509.44
IBM Tivoli Storage Manager Suite for Unified Recovery Terabyte (101-250) Annual SW Subscription & Support Renewal	22	\$ 573.06	\$ 12,607.32	\$ 576.52	\$ 12,683.44
*** IBM Tivoli Storage Manager Suite Unified Recovery Terabyte (101-250) From 01-Jan-2015 to 30-Jun-2015	7	\$ 286.53	\$ 2,005.71	\$ 288.26	\$ 2,017.82
*** IBM Tivoli Storage Manager Suite Unified Recovery Terabyte (101-250) From 01-Jan-2015 to 30-Jun-2016	24	\$ 382.03	\$ 9,168.72	\$ 384.34	\$ 9,224.16

TOTAL BID GROUP 2 \$ 135,185.94

\$ 136,002.79