

November 5, 2013

APPOINTMENTS TO THE PINELLAS COUNTY ECONOMIC DEVELOPMENT COUNCIL

On June 10, 2003, the Board of County Commissioners approved an ordinance providing for the repeal of Section 2-441 of the Pinellas County Code, which had previously created the St. Petersburg/Clearwater Area Economic Development Council. Section 2-441 of the Pinellas County Code was restated to create the Pinellas County Economic Development Council.

The ordinance states that the Council is to be made up of not more than 100 members who are to be appointed by the Board of County Commissioners. Members shall serve two-year terms, and are to be nominated by businesses, business organizations, business trade associations, and the Board of County Commissioners.

Several of our current members' terms are expiring in 2013. With the Board's approval, the names below are being submitted for re-appointment for another 2-year term, ending in 2015.

There are also two new appointments going before the Board for approval with term expirations set for October 2015.

REAPPOINTMENT:**TERM DATE:**

| | | |
|-----------------|---|---------------|
| Dave Barnes | Career Technical and Audit Education Pinellas Schools | October 2015 |
| Peter Betzer | St. Petersburg Downtown Partnership | December 2015 |
| Craig Brethauer | Team Resources BayCare Health System | October 2015 |
| Nick DiCeglie | Solar Sanitation, Inc. | October 2015 |
| Michelle Helms | FCS, Inc. | October 2015 |
| David Outlaw | Modern Technical Molding & Development | December 2015 |
| Paul Renker | Renker Eich Parks Architects | October 2015 |
| Ronald Reuss | GulfCoast Business Finance, Inc. | December 2015 |
| Gary Stempinski | Raymond James & Associates Inc. | October 2015 |

NEW APPOINTMENTS:

| | |
|--------------|------------------------|
| Cliff Csulik | Jabil Circuit, Inc. |
| John Burns | C.S. Draper Laboratory |



**PINELLAS COUNTY
ECONOMIC DEVELOPMENT COUNCIL**

CONTACT INFORMATION

(Correspondence will be primarily through emails, including some through mail delivery.)

Name Cliff J. Csulik

Title Planning Manager

Company Jabil Circuit, Inc.

Address 10500 Dr. Martin Luther King Jr. Street

City St. Petersburg **Zip** 33716

Phone (727) 803-5534 **Phone # for Distribution** same

Email Cliff Csulik@Jabil.com

Name on Badge Cliff Csulik

Assistant's Name _____

Phone _____ **Email** _____

CLIFF J. CSULIK

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Lithia, FL 33547

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cliff_csulik@jabildas.com

SUMMARY

A well-organized, highly motivated individual with a strong work ethic and proven leadership skills. High levels of performance accomplished in various functional disciplines such as Operations Management, Business Development, Manufacturing, Planning, and Inventory Control. Performance evaluations will attest to superior troubleshooting and problem solving skills, mechanical aptitude, verbal and written communication skills, as well as exceptional management skills.

EXPERIENCE

Jabil Circuit
St. Petersburg, Florida

04/12 to Present

Planning Manager

- Integrated Advanced Planning methodology on Rockwell account resulting in OTD of 98% for May 2013 and 99% for June 2013.
- Implemented MCP (Material Constraint Process) sizing process across all customers resulting in a 15% increase in MPS Performance.

04/10 to 03/12

Manufacturing Manager

- Utilized plant capacity model to increase plant OLE 15% over 6 months.
- Implemented standardization across the manufacturing floor that included workstations, WIP racks, material carts, 5S cabinets, etc.
- Utilized the PDP to help mentor and guide 3 individuals who have attained Workcell Manager positions.

9/05 to 03/10

Operations & Business Development

Business Development

- Managed 4 BUC's while coordinating the transition of the Cisco product to our plants in Malaysia, China, and Mexico.
- Negotiated a 20% increase in value add pricing across all Cisco DF product in St. Petersburg.
- Responsible for reducing Jabil liabilities of \$12M in WIP (CILO hit), \$1M in RTC, and \$3M in E&O while maintaining profitability as product exited St. Petersburg.

Workcell Manager

- Managed the transition and implementation of the "shared" areas on the manufacturing floor in the HMLV model for JDAS in 2009.
- In Q3'09, led the GE Workcell to their 1st quarter of meeting/exceeding financial goals since its inception in 2005; 4 more equivalent quarters followed.

11/03 to 08/05

Planner & Master Planner

Cisco NPI

- Improved OTD from 90% to 97%.
- Increased customer satisfaction from a flex ability standpoint. Able to schedule and build within 24 hours of the requested date by customer.

02/02 to 10/03

Inventory Analyst

- Reduced material downtime by 25% for the Cisco NPI, Marconi, and IBM programs.
- Worked along with Ops Development team on the Philips account in Chihuahua, MX for 3 months. Helped reduce changeover times by 250% for the 25 station pace line areas.

10/99 to 01/02

Manufacturing Line Manager

Marconi Program

- Reduced DPM to 420 during period of 6/01 to 01/02.
- 70% of the workforce had three or more certifications.

Dell program

- Produced an average of 3600 boards per day and generated \$23M a month in revenue.
- Reduced DPM to 1000 for sustaining product.
- 85% of the workforce had three or more certifications.

EDUCATION

Bachelor of Science in Mechanical Engineering, March 1995

Area of Concentration in Engineering Mechanics

The University of Toledo, Toledo, Ohio

AFFILIATIONS

Bay Area Manufacturers Association (BAMA)

- President of non-profit organization
- Increased membership 15% in FY2013
- Increased revenue 20% in FY2013

Attained the Jabil Lean Bronze Certification

In process of attaining Six Sigma Black Belt Certification, January 2014

REFERENCES

Available upon request.



**PINELLAS COUNTY
ECONOMIC DEVELOPMENT COUNCIL**

CONTACT INFORMATION

(Correspondence will be primarily through emails, including some through mail delivery.)

Name John R. Burns

Title Division Leader / Plant Manager: St Petersburg Microfabrication Facility

Company C.S. Draper Laboratory

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City St Petersburg, Florida **Zip** 33716

Phone (727) -235-6565 **Phone # for Distribution** (617) 721-6238

Email jburns@draper.com

Name on Badge John R. Burns

Assistant's Name Linda Lengel

Phone (727) 235- 6575 **Email** llengel@draper.com

ONE PAGE PROFILE FOR

JOHN R. BURNS

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(727) 235-6565

Jburns@Draper.com

A high energy, results driven, broadly experienced technical professional with a record of leadership in new product development and Manufacturing operations. Key skills in:

- Leadership and management of diverse engineering personnel
- Breadth of experience in design, manufacturing operations, and IR&D
- Demonstrated ability to plan, lead, and execute a diverse range of technical activities

PROFESSIONAL EXPERIENCE:

Charles Stark Draper Laboratory, St Petersburg, Florida
Division Leader / Plant Manager

2009 – Present

Currently I am responsible for day to day management and technical oversight of micro-fabrication throughout Draper laboratories. In 2009 I was tasked with standing up our St Petersburg Florida Microfabrication operation which is our primary MultiChip Module (MCM) production facility. This facility has continued to evolve over time from having a primary focus on MCM wafer fabrication to more of a full spectrum engineering and manufacturing capability. This evolution is being driven by new uses for our MCM technologies and successes in serving the needs of the special operations command located in the Tampa Florida area.

Charles Stark Draper Laboratory, Cambridge, Massachusetts
Group Leader

2004 – 2009

Management and technical oversight of Packaging Engineering, MultiChip Module (MCM) Design, Packaging Assembly, Precision Machine Shop, and Supply Chain Management groups. I provided technical direction to several first of kind activities such as fielded MCM products, recovery techniques for silicon die, ultra miniature sensors using novel MCM processing, and establishing MCM production.

My primary directive was to build our internal prototype assembly operation into an efficient production operation that was capable of producing an average of 50 work units per quarter with peak capacity of 700 units. Expanded floor space by 30%, specified / purchased 750K of new facilities equipment, and recruited / hired talented manufacturing staff. Worked to identify and qualify outside sources for contract manufacturing aimed at adding surge capacity to our operation. During this period of time I established all business protocols for MCM production programs within the laboratory.

Charles Stark Draper Laboratory, Cambridge, Massachusetts
Technical Staff / Principle Member of Technical Staff

1995 – 2004

I was responsible for the technical direction on multiple low rate production contracts that were focused on MCM technology. These programs were large design and development efforts that set bench marks for miniaturization of complex electronics systems. These systems have been successfully deployed by our customers and continue to function in the field in a number of extremely harsh environments.

EDUCATION:

Master of Science, Mechanical Design Engineering
Bachelor of Science, Mechanical Engineering

Northeastern University, 1993
Northeastern University, 1989

Awarded Draper's 2006 Distinguished Performance Award for "Accelerated Delivery of Miniaturized Radio Frequency Communications Hardware"; Member of International Microelectronics and Packaging Society (IMAPS), FLATE Industrial Advisory Committee (IAC)