

**BOARD OF COUNTY COMMISSIONERS**


**DATE:** October 8, 2013

**AGENDA ITEM NO.** 22

**Consent Agenda** ☐

**Regular Agenda** ☒

**Public Hearing** ☐

**County Administrator's Signature:** 

**Subject:**

Adoption of a Resolution Approving B3041830424 as a Qualified Applicant for the Qualified Target Industry Tax Refund Program.

**Department:**

Strategic Planning & Initiatives

**Staff Member Responsible:**

Mike Meidel, Director  
Economic Development

**Recommended Action:**

I RECOMMEND THAT THE BOARD OF COUNTY COMMISSIONERS (BOARD) ADOPT A RESOLUTION APPROVING B3041830424 AS A QUALIFIED APPLICANT PURSUANT TO SECTION 288.106, FLORIDA STATUTES, AND IDENTIFY SOURCES OF LOCAL COUNTY FINANCIAL SUPPORT OF PROJECT B3041830424 AS LOCAL PARTICIPATION IN THE QUALIFIED TARGET INDUSTRY TAX REFUND PROGRAM.

**Summary Explanation/Background:**

Project B3041830424 is a medical distribution business enterprise that would like to expand their national corporate headquarters within Pinellas County. The economic impact of the project's capital investment is \$140,000. An estimated 20 employees are projected to be hired with annual pay scales of at least 115% of the average annual wage for the State of Florida. These earnings would result in an economic impact of \$1.4 million and a total of 37 direct and indirect new jobs. An additional site the company is considering is Pennsylvania.

Calculated using the U.S. Bureau of Economic Analysis RIMS II Model for Pinellas County.

**Fiscal Impact/Cost/Revenue Summary:**

The total tax refund is \$100,000, which is calculated at \$5,000 per job with a total of 20 new jobs. The \$5,000 per job calculation is based on pay scales of at least 115% of the State of Florida's average annual wage, and a high impact sector bonus. This incentive returns a portion of taxes paid by the business after the company meets its job creation and wage commitments. Additionally, no more than 25 percent of the total refund approved may be taken in any single fiscal year.

Florida Statute requires 20% local financial participation as tax refunds become due. Project B3041830424 is requesting the Board to provide 50% of the local match necessary to facilitate the State approval process, with the City of Clearwater providing the additional 50%. The total local financial support requested is \$20,000 of which \$10,000 (50% of the local match) is being requested through Pinellas County Government and will be budgeted within the Department of Economic Development. The tax refund will be paid over a series of fiscal years as determined by the State.

**Exhibits/Attachments Attached:**

Resolution



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# ECONOMIC DEVELOPMENT BCC AGENDA ITEMS

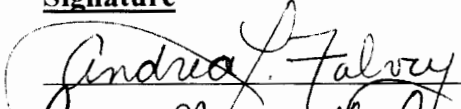
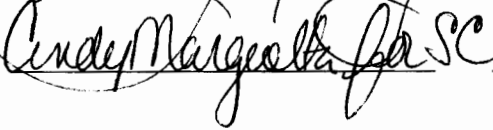
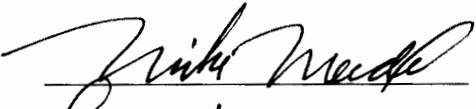
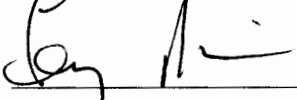
## REVIEW/INFORMATION SHEET

**BCC Submittal Subject:** Applicant for Qualified Target Industries (QTI) Tax Refund – B3041830424

**Proposed BCC Agenda Date:** October 8, 2013

**Approval Request Date:** September 12, 2013

**Division Submitting Agenda Item:** Economic Development

<u>Reviewed by:</u>	<u>Name</u>	<u>Signature</u>	<u>Review Date</u>
Originator(s)	<u>Andrea Falvey</u>		<u>9/13/13</u>
Division Head	<u>Suzanne Christman</u>		<u>9/19/13</u>
<b><u>Submitted to:</u></b>			<b><u>Date Submitted</u></b>
Mike Meidel Director			<u>9/19/13</u>
Larry Arrington, Executive Director			<u>9/24/13</u>

### **Subject/Issue/Project Facts:**

**(Answer the following: Who? What? Where? Why? How?, i.e., How Much?, How Many?)**

- Project B3041830424 is a medical distribution business enterprise that would like to expand within Pinellas County.
- The economic impact of the project's capital investment is \$140,000.
- The company plans to hire 20 employees with annual pay scales at or above 115% of the State of Florida average annual wage.
- The earnings will result in an economic impact of \$1.4 million and 37 new jobs.
- The tax refund is calculated at \$5,000 per job based on wages at or above 115% of the State of Florida average wage, and a high impact sector bonus.
- Local match of the total tax refund (20%) is \$20,000. Pinellas County is responsible for 50% of the local support (\$10,000), which will be budgeted within the Department of Economic Development. The other 50% of the local support will be provided by the City of Clearwater.

RESOLUTION NO. 13- \_\_\_\_\_

A RESOLUTION BY THE BOARD OF COUNTY COMMISSIONERS OF PINELLAS COUNTY, FLORIDA APPROVING PROJECT B3041830424 AS A QUALIFIED APPLICANT FOR THE QUALIFIED TARGET INDUSTRY TAX REFUND PROGRAM PURSUANT TO SECTION 288.106, FLORIDA STATUTES; IDENTIFYING LOCAL COUNTY FINANCIAL SUPPORT FOR PROJECT B3041830424; PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the Legislature of the State of Florida established the Qualified Target Industry Business Tax Refund Program (“QTI Program”) to encourage the growth of Florida’s economy by creating high-wage, value-added employment opportunities, and authorized the Florida Department of Economic Opportunity to accept, review and approve applications for tax refunds to qualified target industry businesses; and

WHEREAS, the QTI Program requires 20% local financial participation as tax refunds become due; and

WHEREAS, Project B3041830424 is a medical distribution business enterprise that would like to expand its national corporate headquarters within Pinellas County and projects hiring 20 employees in qualified value-added jobs; and

WHEREAS, the Board of County Commissioners finds that providing QTI Program tax refunds to Project B3041830424 serves the public purpose of promoting positive impacts on and benefits to the County’s economic vitality.

**NOW, THEREFORE,** BE IT RESOLVED BY THE BOARD OF COUNTY COMMISSIONERS OF PINELLAS COUNTY FLORIDA, at a duly-assembled meeting held on the 8<sup>th</sup> day of October 2013, as follows:

Section 1. Project B3041830424 is approved as a Qualified Target Industry Business pursuant to Section 288.106, Florida Statutes. This recommendation is based upon the creation of

the specified jobs and is contingent upon Pinellas County's review and confirmation of Project B3041830424's final application.

Section 2. Project B3041830424's average private sector wage commitment calculation shall be at least 115% of the State of Florida average annual wage.

Section 3. The necessary commitment of local financial support for the Qualified Target Industry Business for the Qualified Target Industry Tax Refund Program has been identified in the total sum of \$20,000 with 50% of the local contribution to be paid by Pinellas County and 50% to be paid by the City of Clearwater subject to annual appropriations, and will be paid to the Florida Economic Development Trust Fund as tax refunds become due. The funding authorized herein is intended to represent the local financial support required by Section 288.106, Florida Statutes and is conditioned upon the applicant meeting all statutory requirements of the QTI Program. Nothing herein will prevent other jurisdictions or private sector entities from making or increasing their contributions. However, in no event will the total contribution of Pinellas County for Project B3041830424 exceed \$10,000.

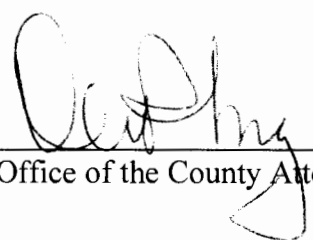
Section 4. This Resolution shall take effect immediately upon its adoption.

Commissioner \_\_\_\_\_ offered the foregoing Resolution and moved its adoption, which was seconded by Commissioner \_\_\_\_\_, and upon roll call, the vote was:

\_\_\_\_\_ Ayes

\_\_\_\_\_ Nays

APPROVED AS TO FORM

By:   
Office of the County Attorney