



BOARD OF COUNTY COMMISSIONERS

DATE: October 8, 2013

AGENDA ITEM NO. 15

Consent Agenda ☒

Regular Agenda ☐

Public Hearing ☐

County Administrator's Signature

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for PS2

Subject:

Approval of Ranking—Networking Services, Next Generation 9-1-1 IP Network (NENA Standard i3)
Contract No. 123-0283-P(RG)

Department:

Public Safety Services / Purchasing

Staff Member Responsible:

Bruce Moeller / Joe Lauro

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) APPROVE THE RANKING OF FIRMS AND AUTHORIZE STAFF TO NEGOTIATE AN AGREEMENT WITH THE NUMBER ONE RANKED FIRM, INTRADO, INC., LONGMONT, COLORADO, FOR NETWORKING SERVICES, NEXT GENERATION 9-1-1 IP NETWORK (NENA STANDARD i3) FOR THE PUBLIC SAFETY COMPLEX.

Summary Explanation/Background:

On June 6, 2013, the Purchasing Department on behalf of the Public Safety Services Department, let a Request for Proposal (RFP) with the intent of obtaining the services of a qualified firm for the engineering, installation and maintenance of a Next Generation 9-1-1 (NG9-1-1) IP Network for the new Public Safety Complex.

The NG9-1-1 is an update to the current 9-1-1 service infrastructure, where the public can only make emergency voice calls and teletype calls (by deaf or hearing impaired persons). The Next Generation 9-1-1 environment will enable the public to make voice, text, or video emergency calls from any communications device via Internet Protocol-based networks.

The 9-1-1 centers of the future will also be able to receive data from personal safety devices such as Advanced Automatic Collision Notification systems, medical alert systems, and sensors of various types. The new infrastructure will support long distance 9-1-1 services, as well as transfer of emergency calls to other 9-1-1 centers, in addition to being able to issue emergency alerts to wireless devices in an area via voice or text message, and to highway alert systems.

An evaluation committee consisting of two (2) representatives from Public Safety Services; one (1) representative from Business Technology Services; one (1) representative from the Sheriff's Office and one (1) representative from Hillsborough County 9-1-1 Services, along with the Purchasing Department acting as a facilitator met on August 19, 2013 to evaluate and score submittals received from the following firms:

1. Intrado, Inc, Longmont, Colorado
2. MCI Communications Services Inc. d/b/a Verizon Business Services, Temple Terrace, Florida
3. Solacom Technologies, Quebec, Canada
4. Synergem Technologies, Inc., Greensboro, North Carolina

The two (2) highest ranking firms were then invited to an Oral Presentation, which was conducted on September 20, 2013. The final ranking of the firms was as follows:

1. Intrado Inc, Longmont, Colorado 894.50 points
2. Solacom Technologies, Quebec, Canada 858.00 points

At the direction of the Board, staff will begin negotiations with the highest ranked firm in accordance with County procedures. A final negotiated contract will be presented to the Board for consideration at a future date.

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Fiscal Impact/Cost/Revenue Summary:

The budget estimate for the engineering, installation, and maintenance services of the network for the first year is \$1,800,000.00.

Exhibits/Attachments Attached:

Contract Review

Evaluation Criteria Tabulations for Evaluation of Submittals and Oral Presentation



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS
NO.: 42000

PROJECT: NETWORKING SERVICES- NEXT GENERATION 9-1-1 IP NETWORK (NENA STANDARD i3)

RFP NUMBER: 123-0283-P (RG)

TYPE: ☐ Purchase Contract ☐ Other: ☐ Construction-Less than \$100,000 ☒ One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

RISK MANAGEMENT: Please enter required liability coverage on pages: 15-17

PRODUCT ONLY ☐

Estimated Expenditure: \$ 1,800,000.00

| REVIEW SEQUENCE | REVIEW AUTHORITY | REVIEW DATE | REVIEW SIGNATURE | COMMENTS (Attach Separate page if necessary) | COMMENTS INCORPORATED |
|-----------------|---|-------------|------------------|--|-----------------------|
| 1. | Purchasing Dept. J. Lauro, Director C. Mancuso, Ass't. Director | 3/29/13 | [Signature] | please define acronyms used throughout | |
| 2. | Requesting Dept. Attn: B. Moeller, Director C. Freeman, Manager 911 | 4/16/2013 | [Signature] | SEE ATTACHED EMAIL & TRAINING DOCUMENT | |

Using Dept please provide below information:

☐ Yes, funding for this requisition is using grant Funding. ☐ No, funding for this requisition is not using grant Funding.

If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

Please check attached vendor list. Circle vendors you want bids mailed to. Add additional vendors with complete information (Name, Address, Phone and Fax)

| | | | | | |
|----|---|---------|-------------|---------------------|---------------|
| 3. | Risk Management Director Attn: Virginia E. Holscher (Check applicable box at right) | 5/3/13 | [Signature] | Pls see p. 15-17 | HIGH RISK |
| | | | | | NOT HIGH RISK |
| 4. | BCC Finance Attn: Cassandra Williams | 5/7/13 | [Signature] | | |
| 5. | Legal Attn: Michelle Wallace | 5/14/13 | [Signature] | Agreements attached | |
| 6. | County Administrator Attn: R. LaSala | 5/15/13 | [Signature] | | |
| 7. | Asst. County Administrator Attn: M. Woodard | | | | |

RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to: Rosa E. García, Procurement Analyst **at Extension 43148**

In order to meet the following schedule, please return your requirements to Purchasing by: April 12, 2013

TENTATIVE DATES

Bid Mail Out: TBD

Bid Opening: TBD

Purchasing Director Approval: TBD

PINELLAS COUNTY EVALUATION CRITERIA TABULATION SHEET

RFP TITLE: NETWORKING SERVICES, NEXT GENERATION 9-1-1 IP NETWORK (NENA STANDARD i3)
RFP #: 123-0283-P(RG)

| COMPANY NAME | EVALUATOR | EVALUATOR | EVALUATOR | EVALUATOR | EVALUATOR | TOTAL POINTS | TOTAL AVERAGE | RANK | EVALUATOR | EVALUATOR | EVALUATOR | EVALUATOR | EVALUATOR | TOTAL POINTS | TOTAL AVERAGE | RANK |
|---|-------------|---------------|-----------|-------------|------------|--------------------------|--------------------------|--------------------------|-------------|---------------|-----------|-------------|------------|-------------------------|-------------------------|-------------------------|
| | JIM BORDNER | CHUCK FREEMAN | IRA PYLES | ALVIN ROACH | JEFF ROHRS | Before Oral Presentation | Before Oral Presentation | Before Oral Presentation | JIM BORDNER | CHUCK FREEMAN | IRA PYLES | ALVIN ROACH | JEFF ROHRS | After Oral Presentation | After Oral Presentation | After Oral Presentation |
| 1 Intrado, Inc. | 800.00 | 790.00 | 800.00 | 790.00 | 792.50 | 3972.50 | 794.50 | 1 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 | 4472.50 | 894.50 | 1 |
| 2 MCI Communications Services Inc. dba Verizon Business Services (Verizon) | 185.00 | 175.00 | 202.50 | 165.00 | 185.00 | 912.50 | 182.50 | 4 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |
| 3 Solacom Technologies | 770.00 | 740.00 | 800.00 | 792.50 | 762.50 | 3865.00 | 773.00 | 2 | 80.00 | 85.00 | 85.00 | 85.00 | 90.00 | 4290.00 | 858.00 | 2 |
| 4 Synergem Technologies, Inc | 535.00 | 522.50 | 555.00 | 547.50 | 525.00 | 2685.00 | 537.00 | 3 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | | | |

DATE: 08/19/2013

DATE: 9/20/2013