



BOARD OF COUNTY COMMISSIONERS

DATE: September 17, 2013

AGENDA ITEM NO. //

Consent Agenda ☒

Regular Agenda ☐

Public Hearing ☐

County Administrator's Signature:

Subject:

Award of Bid: Telecommunication Services – Public Safety Call Processing System – Cassidian VESTA® 4.X
Bid No.: 123-0389-B (RG)

Department:

Public Safety Services / Purchasing

Staff Member Responsible:

Bruce Moeller / Joe Lauro

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) AWARD THE BID FOR TELECOMMUNICATION SERVICES: PUBLIC SAFETY CALL PROCESSING SYSTEM - VESTA® 4.X WITH CAROUSEL INDUSTRIES (CAROUSEL INDUSTRIES), INC., TAMPA, FLORIDA ON THE BASIS OF BEING THE LOWEST RESPONSIVE, RESPONSIBLE BID RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

Summary Explanation/Background:

On July 11, 2013, Purchasing Department, on behalf of Public Safety Services let an invitation to bid for supply, installation and maintenance services of a Cassidian Communications VESTA® 4.X system. More specifically, this system consists of a public safety call processor that supports all standard telephony interfaces and will simplify integration into existing telephony networks. The new system will be installed at the County Public Safety Complex (PSC), which will operate a 90-position call center, including remotes and backup centers, and will also house the Pinellas County 9-1-1 Emergency Communications Center, the Pinellas County Sheriff's Office and Sunstar Ambulance call centers.

Staff recommendation is to proceed with award to Carousel Industries on the basis of being the lowest responsive and responsible bidder meeting specifications. The installation at the PSC is expected to be completed by the end of January 2014. Maintenance services will commence upon completion of installation.

Fiscal Impact/Cost/Revenue Summary:

Funding is provided through Public Safety Services 9-1-1 reserve funds. This fund is collected from the \$.50 user fee imposed on all wire-line and post-paid wireless service. Florida Statute requires these funds be used solely for capital purchases, capital improvements or equipment replacement directly related to 911. Public Safety Services has been building this reserve over the last ten (10) years in anticipation of this project.

Total estimated expenditure not to exceed: \$1,462,775.24

Exhibits/Attachments:

Contract Review

Bid Tabulation



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS
NO.: 42559

**PROJECT: TELECOMMUNICATION SERVICES: PUBLIC SAFETY CALL PROCESSING SYSTEM –
CASSIDIAN VESTA® 4.X**

RFP NUMBER: 123-0389-B (RG)

TYPE: ☒ **Purchase Contract** ☐ **Other:** ☐ **Construction-Less than \$100,000** ☐ **One Time**

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

RISK MANAGEMENT: Please enter required liability coverage on pages: 14-17 **PRODUCT ONLY** ☐
Estimated Expenditure: \$ 1,000,000.00

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	<u>Purchasing Dept.</u> J. Lauro, Director C. Mancuso, Ass't. Director	6/17	<i>[Signature]</i>		
2.	<u>Requesting Dept.</u> Attn: B. Moeller, Director C. Freeman, Manager 911	6/26 10/20	<i>[Signature]</i> <i>[Signature]</i>		
3.	<u>BTS</u> Attn: J. Russell, Director	7/3	<i>[Signature]</i>		
Using Dept please provide below information: <input type="checkbox"/> Yes, funding for this requisition is using grant Funding. <input checked="" type="checkbox"/> No, funding for this requisition is not using grant Funding. If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.					
4.	<u>Risk Management Director</u> Attn: Virginia E. Holscher (Check applicable box at right)	7/5/13	<i>[Signature]</i>	Pls see changes p 15-17	HIGH RISK NOT HIGH RISK

RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to: Rosa E. Garcia, Procurement Analyst at Extension 43148
In order to meet the following schedule, please return your requirements to Purchasing by: June 19, 2013

TENTATIVE DATES

Bid Mail Out: TBD
Bid Opening: TBD
Purchasing Director Approval: TBD

BID TABULATION
INVITATION TO BID NO. 123-0389-B(RG)
TELECOMMUNICATION SVCS: PUBLIC SAFETY CALL PROCESSING SYSTEM- VESTA® 4.X

CAROUSEL INDUSTRIES OF NORTH AMERICA, INC.		
DESCRIPTION	PRICE	EXTENDED PRICE
1 Supply and installation of Cassidian Communications VESTA® 4.x system.	\$ 1,367,018.48 (*lump sum)	
2 Monitoring and Maintenance Services (Cassidian Communications Managed Services for up to one (1) year upon completion of installation)	\$ 7,979.73 / per month	\$ 95,756.76 / per year
		GRAND TOTAL \$ 1,462,775.24

VERIZON SELECT SERVICES, INC. DBA VERIZON		
DESCRIPTION	PRICE	EXTENDED PRICE
1 Supply and installation of Cassidian Communications VESTA® 4.x system.	\$ 1,600,516.00 (*lump sum)	
2 Monitoring and Maintenance Services (Cassidian Communications Managed Services for up to one (1) year upon completion of installation)	NOT AVAILABLE / per month	\$ 80,124.00 / per year
		GRAND TOTAL \$ 1,680,640.00

AT&T		
DESCRIPTION	PRICE	EXTENDED PRICE
1 Supply and installation of Cassidian Communications VESTA® 4.x system.	\$ 1,236,161.20 (*lump sum)	
2 Monitoring and Maintenance Services (Cassidian Communications Managed Services for up to one (1) year upon completion of installation)	\$ 51,758.44 / per month	\$ 621,101.28 / per year
		GRAND TOTAL \$ 1,857,262.48