



BOARD OF COUNTY COMMISSIONERS

DATE: September 5, 2013
AGENDA ITEM NO. 12

Consent Agenda ☒

Regular Agenda ☐

Public Hearing ☐

County Administrator's Signature:

Subject:

Award of Bid – Traffic Marking Materials and Services (Co-op)
Contract No. 123-0394-B(LN)

Department:

Department of Environment and Infrastructure /
Purchasing

Staff Member Responsible:

Richard Coates / Joe Lauro

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) REJECT THE BID OF WHITELEAF, INC. D/B/A TRAFFIC SOLUTIONS, FT. PIERCE, FLORIDA FOR TRAFFIC MARKING MATERIALS AND SERVICES (CO-OP) ON THE BASIS OF BEING NON-RESPONSIVE FOR NOT MEETING BID SPECIFICATIONS.

I FURTHER RECOMMEND THE BOARD AWARD THE BID FOR TRAFFIC MARKING MATERIALS AND SERVICES (CO-OP) TO AKCA, INC., PLANT CITY, FLORIDA, ON THE BASIS OF BEING THE LOWEST RESPONSIVE, RESPONSIBLE BID RECEIVED. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

Summary Explanation/Background:

This is a cooperative contract for traffic marking materials and services administered by Pinellas County that includes requirements from the cities of Oldsmar, Pinellas Park, and St. Petersburg. More specifically, this contract supplies materials and services to install and remove thermoplastic and painted traffic markings, permanent tape, preformed markings, and raised retro-reflective pavement markers.

This is a thirty-six (36) month contract which will commence on October 8, 2013 and has provision for one (1) twenty-four (24) month extension. The extension shall be exercised only if all terms and conditions remain the same and the County Administrator grants approval. Unit prices are adjustable at twelve (12) months after the date of award and thereafter for the life of the contract based on the average of the Producer Price Index (PPI), Plastics Material and Resin Manufacturing, Thermoplastic Resins and Plastic Materials, Not Seasonally Adjusted, for the twelve months prior.

Fiscal Impact/Cost/Revenue Summary:

PINELLAS COUNTY ESTIMATED THIRTY-SIX (36) MONTH EXPENDITURE NOT TO EXCEED: \$1,180,105.00

CO-OP ESTIMATED THIRTY-SIX (36) MONTH EXPENDITURE NOT TO EXCEED \$ 90,345.90

TOTAL CONTRACT ESTIMATED THIRTY-SIX (36) MONTH EXPENDITURE NOT TO EXCEED: \$1,270,450.90

Funding for Pinellas County's requirements is provided with operating funds from the Transportation and Stormwater Division and CIP from Road Resurfacing and Rehabilitation. Co-operative members are responsible for their own funding and purchases.

Exhibits/Attachments:

Contract Review
Tabulation



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS
NO.: 42562

PROJECT: TRAFFIC MARKING MATERIALS AND SERVICES (CO-OP)

BID NUMBER: 123-0394-B(LN)

REQ. NUMBER:

TYPE: ☐ Purchase Contract ☐ Other: ☐ Construction-Less than \$100,000 ☐ One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

RISK MANAGEMENT: Please enter required liability coverage on pages: 14-17 **PRODUCT ONLY** ☐

This is an annual contract. Estimated Annual Expenditure: \$750,000.00

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	Purchasing Dept. J. Lauro, Director C. Mancuso, Ass't. Director	6/14	CLM Jn		
2.	Transportation and Stormwater - Traffic Management Richard Coates, Director K. Jacobs, Manager L. Tatro	6.24 6/18 6/21	Ken J L. Tatro	See comments, revised spec. Jn	

Using Dept please provide below information:

☐ Yes, funding for this requisition is using grant Funding. ☐ No, funding for this requisition is not using grant Funding.

If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

Please check attached vendor list. Circle vendors you want bids mailed to. Add additional vendors with complete information (Name, Address, Phone and Fax)

3 6/27	Risk Management Director Attn: Virginia E. Holscher (Check applicable box at right)	6/27	V. Holscher	Pls see changes p15-17 and attached Safety wording. ✓	HIGH RISK NOT HIGH RISK
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RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to:	Lucy Nowacki	at Extension 43766
In order to meet the following schedule, please return your requirements to Purchasing by: 6/20/13		

TENTATIVE DATES
Bid Mail Out: TBD
Bid Opening: TBD
BCC Approval: TBD

TRAFFIC MARKING MATERIALS AND SERVICES (CO-OP)

Bid Number: 123-0394-B(LN)

Tabulation Summary

		AKCA, INC.	MCSHEA CONTRACTING, LLC.	TRAFFIC CONTROL PRODUCTS OF FL, INC.	WHITELEAF INC. D/B/A TRAFFIC SOLUTIONS
TOTAL GROUP 1	THERMOPLASTIC (ALKYD) TRAFFIC STRIPES AND MARKINGS	\$964,671.40	\$870,063.50	\$1,437,467.60	Non-responsive
TOTAL GROUP 2	THERMOPLASTIC (PRE-FORMED) TRAFFIC MARKINGS WITH NON-SKID SURFACE	\$45,100.00	\$90,500.00	\$65,200.00	Non-responsive
TOTAL GROUP 3	PAINTED (WATERBORNE PAINT WITH GLASS SPHERES) PAVEMENT MARKINGS	\$3,750.00	\$11,490.00	\$5,729.00	Non-responsive
TOTAL GROUP 4	PERMANENT TAPE (HIGH PERFORMANCE)	\$88,750.00	\$94,200.00	\$111,200.00	Non-responsive
TOTAL GROUP 5	RAISED RETRO-REFLECTIVE PAVEMENT MARKERS (RPM'S) & BITUMINOUS ADHESIVE	\$120,429.50	\$179,185.00	\$197,103.50	Non-responsive
TOTAL GROUP 6	OTHER - ERADICATION/MOBILIZATION	\$7,750.00	\$10,500.00	\$8,300.00	Non-responsive
	TOTAL FOR GROUPS 1 -6 ★	\$1,230,450.90	\$1,255,938.50	\$1,825,000.10	Non-responsive