



**BOARD OF COUNTY COMMISSIONERS**

**DATE:** June 18, 2013

**AGENDA ITEM NO.** 11a.

**Consent Agenda**



**Regular Agenda**



**Public Hearing**



**County Administrator's Signature**

**Subject:**

Award of Bid – Gas, Natural, Supply and Manage (Co-op)  
Contract No. 123-0180-B (LN)

**Department:**

Purchasing

**Staff Member Responsible:**

Joe Lauro

**Recommended Action:**

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS AWARD THE BID FOR GAS, NATURAL, SUPPLY AND MANAGE (CO-OP) TO INTERCONN RESOURCES, LLC. (INTERCONN), BIRMINGHAM, ALABAMA ON THE BASIS OF BEING THE LOWEST RESPONSIVE, RESPONSIBLE BID RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

**Summary Explanation/Background:**

This is a cooperative bid, administered by Pinellas County containing the requirements of City of St. Petersburg, for the purpose of establishing a contract for the supply and management of natural gas. Since natural gas deregulation, the County has had the opportunity to purchase natural gas from a gas marketer. Purchasing through a gas marketer affords competitive rates which are not regulated by the Florida Public Service Commission resulting in an annual average savings to the County of approximately \$400,000.00 as compared to purchasing from a gas supplier/producer. The gas marketer is responsible for coordination and scheduling of transportation including all arrangements with gas producers, interstate pipelines and the natural gas local distribution companies for delivery of natural gas to various County locations. The County has purchased natural gas in this manner for the past six (6) years.

The County is charged a fixed marketer fee which will remain firm for the duration of the contract. The fixed marketer fee is for the transportation of gas to the local gas distribution company. The price of natural gas less the fixed marketer fee may increase or decrease monthly depending on current market prices.

This is a twenty-four (24) month contract effective July 1, 2013. This contract has provision for one (1) twenty-four (24) month term extension at the same prices, terms, and conditions pending approval by the County Administrator.

**Fiscal Impact/Cost/Revenue Summary:**

PINELLAS COUNTY ESTIMATED TWENTY-FOUR (24) MONTH EXPENDITURE NOT TO EXCEED:	\$918,089.82
CO-OP ESTIMATED TWENTY-FOUR (24) MONTH EXPENDITURE NOT TO EXCEED:	\$149,374.04
TOTAL CONTRACT ESTIMATED TWENTY-FOUR (24) MONTH EXPENDITURE NOT TO EXCEED:	\$1,067,463.86

**Exhibits/Attachments:**

Contract Review  
Tabulation



**PURCHASING DEPARTMENT  
CONTRACT REVIEW TRANSMITTAL**

CATS  
NO.: 141669

**PROJECT: GAS, NATURAL – SUPPLY AND MANAGE (CO-OP)**

**BID NUMBER: 123-0180-B (LN)**

**REQ. NUMBER:**

**TYPE:** ☐ Purchase Contract ☐ Other: ☐ Construction-Less than \$100,000 ☐ One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

**RISK MANAGEMENT:** Please enter required liability coverage on pages:

PRODUCT ONLY ☐

This is an annual contract. Estimated Expenditure: \$5,000,000.00 *pd*

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	<u>Purchasing Dept.</u> J. Lauro, Director C. Mancuso, Ass't. Director		<i>[Signature]</i>	Co-op numbers not available yet.	✓
2.	<u>Real Estate Managment</u> P. Sacco, Director E. Weeks, Ops. Manager	2/19/13 02/17/13 2/11/13	<i>[Signature]</i> <i>EDW</i>		

Using Dept please provide below information:

☐ Yes, funding for this requisition is using grant Funding. ☐ No, funding for this requisition is not using grant Funding.

If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

**Please check attached vendor list. Circle vendors you want bids mailed to. Add additional vendors with complete information (Name, Address, Phone and Fax)**

3.	<u>Risk Management Director</u> Attn: Virginia E. Holscher (Check applicable box at right)	2/21/13	<i>VEH</i>	<i>See ins. Requirement p. 15-17</i>	<input checked="" type="checkbox"/> HIGH RISK <input type="checkbox"/> NOT HIGH RISK
----	--	---------	------------	--------------------------------------	---

**RETURN ALL DOCUMENTS TO PURCHASING**

**Make all inquiries to:** Lucy Nowacki, Procurement Analyst at Extension 43766

**In order to meet the following schedule, please return your requirements to Purchasing by:**

**TENTATIVE DATES**

Bid Mail Out:

Bid Opening:

Purchasing Director Approval:

*[Handwritten signature]*

**Gas, Natural - Supply and Manage (Co-op)**

**123-0180-B(LN)  
Tabulation Summary**

	<b>ESTIMATED ANNUAL EXPENDITURE</b>	<b>FIXED MARKETER FEE</b>
<b>FPL Energy Services, Inc.</b>	<b>\$547,264.67</b>	<b>\$ 0.0120</b>
<b>Interconn Resources, LLC</b>	<b>\$533,731.94</b>	<b>\$ 0.0095</b>
<b>Peninsula Energy Services Company, Inc.</b>	<b>\$655,632.86</b>	<b>\$ 0.1000</b>