



BOARD OF COUNTY COMMISSIONERS

DATE: April 23, 2013

AGENDA ITEM NO. 12

Consent Agenda ☐

Regular Agenda ☒

Public Hearing ☐

County Administrator's Signature

Subject:

Approval of Appointment of Construction Pre-Qualification Committee Member – Mr. Curt Hinson

Department:

Purchasing

Staff Member Responsible:

Joe Lauro

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS APPROVE THE APPOINTMENT OF MR. CURT HINSON TO THE CONSTRUCTION PRE-QUALIFICATION COMMITTEE REPRESENTING THE SUNCOAST UTILITY CONTRACTORS ASSOCIATION (SUCA).

Summary Explanation/Background:

This request is to fill the position currently held by Dylan McCandless on the Construction Pre-Qualification Committee (Committee) representing SUCA as per Pinellas County Code 2-161(2) a. Mr. McCandless had to step down due to scheduling conflicts.

Mr. Curt Hinson currently works with HD Supply Waterworks of Tampa, Florida in the position of District Manager serving the Tampa and Sarasota areas. Mr. Hinson has served as an Associate Director on SUCA's Board of Directors for the past three years.

Mr. Hinson's appointment will bring the Committee to the required seven (7) members.

Fiscal Impact/Cost/Revenue Summary:

There is no fiscal impact to Pinellas County as these positions are voluntary.

Exhibits/Attachments:

1. Letter of Recommendation from SUCA
2. Resume from Mr. Curt Hinson



February 20, 2013

Mr. Mike Bollenback
Chairman
Pinellas County Pre-Qualification Committee
400 S. Ft. Harrison Ave.
Clearwater, FL 33756

Dear Mr. Bollenback:

The Suncoast Utility Contractors Association is proud to nominate Curt Hinson, HD Supply Waterworks, to serve as our representative on the Pinellas County Pre-Qualification Committee. Mr. Hinson has served as an Associate Director on SUCA's Board of Directors for the past three years. Mr. Hinson is well qualified and eager to serve in this capacity.

Please do not hesitate to call should you require any additional information.

Sincerely,

A handwritten signature in black ink that reads 'Misty McKendree'. The signature is written in a cursive, flowing style.

Misty McKendree
Executive Director

Curtis J. Hinson
District Manager – Tampa / Sarasota
HD Supply Waterworks, Ltd.
6525 US Hwy 301 N, Tampa, FL 33610
Office: 813-623-3343 Fax: 813-664-0442

Relevant Experience:

1/11 - Present: HD Supply Waterworks, Ltd., Tampa and Sarasota, FL
District Manager

- Oversee operations of both Tampa and Sarasota branches to ensure efficient and proficient service.
- Guide and direct sales staff to drive and encourage sales.
- Partner with vendors to ensure best pricing, service and terms.
- Work with credit department, sales staff and customers to collect payment in a timely fashion and handle other credit issues.
- Build partnerships with customers in order to assist sales staff sell product and collect payment.
- Oversee and direct purchasing to ensure appropriate inventory levels and appropriate stock mix to ensure high service levels.
- Analyze financial reports in order to create and enforce branch policies that will affect Return On Investment (ROI) and other business metrics in a positive direction.
- Perform employee reviews and take appropriate action to ensure the best personnel are working in the correct areas.
- Perform special tasks and projects assigned by Regional VP or Regional Director of Operations.

8/09 – 1/11: HD Supply Waterworks, Ltd., Tampa, FL
Branch Manager

- Same job description as District Manager, but for Tampa branch only.

3/04 – 8/09: HD Supply Waterworks, Ltd., Tampa, FL
Outside Sales Representative

- Build partnerships with customers in order to sell product and collect payment.
- Prospect for and develop new customers.
- Perform plan take-offs, obtain vendor pricing and prepare quotations for each bidding project.
- Work with engineers on material specifications.
- Work with Customer Service Representatives and vendors on material buy-out.
- Schedule and oversee all material shipments.
- Visit job sites to service construction field personnel.
- Deliver miscellaneous materials to job site when required.
- Work with credit department to solve collection and credit issues.

8/97-3/04: SEMSCO / Ferguson Waterworks, Santa Rosa Beach, FL
Outside Sales Representative

- Same job description as with HD Supply Waterworks listed above.