



**BOARD OF COUNTY COMMISSIONERS**

**DATE:** April 9, 2013

**AGENDA ITEM NO.** 16b.

**Consent Agenda** ☒

**Regular Agenda** ☐

**Public Hearing** ☐

**County Administrator's Signature:**

**Subject:**

Award of Bid: Air Handler(s), Replacement Roof Top – Detention Central

Project No.: 001401A

Bid No.: 123-0155-B(Df)

**Department:**

Real Estate Management / Purchasing

**Staff Member Responsible:**

Paul Sacco / Joe Lauro

**Recommended Action:**

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) AWARD THE BID FOR AIR HANDLER(S), REPLACEMENT ROOF TOP - DETENTION CENTRAL TO DYNATHERM RESOURCES, INC. (DYNATHERM), PALM HARBOR, FLORIDA, ON THE BASIS OF BEING THE LOWEST, RESPONSIVE, RESPONSIBLE BID RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

**Summary Explanation/Background:**

The purpose of this contract is to purchase twelve (12) roof top air handlers for the Detention Central Building, located at 14400 49<sup>th</sup> Street North. The replacement of the roof top air handlers is required due to the premature degradation of the current air handlers; the units are corroded and not feasible to repair because their components are obsolete. The installation of the new air handlers will be competitively bid separately. Solicitation of the installation bid is expected in the next 45 days.

The Real Estate Management Department chose to purchase the air handlers separately to expedite completion of the project and to avoid the potential complete failure of the existing air handlers. Purchasing the equipment separately should provide a four to six week head start on receipt, as compared to bidding the project in total.

Staff has reviewed the bids and recommends award to Dynatherm in the amount of \$329,724.00. The total estimated project expenditure, including installation is \$550,000.00. Manufacture and delivery of the air handlers is expected within eighty-four (84) consecutive calendar days.

**Fiscal Impact/Cost/Revenue Summary:**

Estimated Total Expenditure: \$329,724.00

Funding for this project is provided by Local Sales Infrastructure Tax (Penny for Pinellas): Public Safety Functional Program allocation.

**Exhibits/Attachments:**

Contract Review

Bid Tabulation

Project Financial Overview



**PURCHASING DEPARTMENT  
CONTRACT REVIEW TRANSMITTAL**

CATS  
NO.:

41455

**PROJECT:** ~~Twelve (12)~~ Replacement Roof Top Air Handlers – Detention Central

**PID No.:** 001401A

**BID NUMBER:** 123-0155-B(DF)

**REQ. NUMBER:**

**TYPE:** ☐ Purchase Contract ☒ Other: Bid ☐ Construction-Less than \$100,000 ☐ One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

**RISK MANAGEMENT:** Please enter required liability coverage on pages: 16 - 17 ☐ PRODUCT ONLY

Estimated Expenditure: \$300,000.00

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	Purchasing Dept. J. Lauro, Director C. Mancuso, Ass't. Director		<i>[Signature]</i>	we are just ordering equipment who is going to install? if why not bid supply + install (turnkey)	
2.	Real Estate Mgmt. Dept. Paul Sacco, Director Keshwar Ramjattan, PM	1/8/13 1/7/13	<i>[Signature]</i> KR	response comments	OK see attached

Using Dept please provide below information:

☐ Yes, funding for this requisition is using grant Funding. ☐ No, funding for this requisition is not using grant Funding.

If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

**Please check attached vendor list. Circle vendors you want bids mailed to. Add additional vendors with complete information (Name, Address, Phone and Fax)**

3- <i>1-8-13</i>	Risk Management Director Attn: Virginia E. Holscher (Check applicable box at right)	1/9/13	<i>Virginia Holscher</i>	See comments in ips section why ins needed agree with Joe that much less risk (including) to our employees while offloading if turnkey. This creates "was i + product failure or faulty installation or wiring" scenario	HIGH RISK NOT HIGH RISK
4.					
5.					
6.					

**RETURN ALL DOCUMENTS TO PURCHASING**

Make all inquiries to:	D. Fechter, PA	at Extension 3154
In order to meet the following schedule, please return your requirements to Purchasing by: 1/15/13		

**TENTATIVE DATES**

Bid Mail Out: 1/17/13  
Bid Opening: 2/8/13  
Purchasing Director Approval: 2/18/13

**PINELLAS COUNTY GOVERNMENT, FLORIDA****Tabulation****Bid No.: 123-0155-B(DF)****Bid Title : Air Handler(s) Replacement Roof Top - Criminal Justice Center****Project # 001401A****Date & Time Due: Janaury 31, 2013 at 3:00 PM**

				Dynatherm Resources, Inc.		SJ Gallo, Inc.	
Item No.	Description	UOM	Quantity	Unit Price	Amount	Unit Price	Amount
1	Roof Top Air Handlers	EA	12	\$ 27,477.00	\$ 329,724.00	\$30,155.83	\$ 361,870.01
				<b>Total Bid</b>	<b>\$ 329,724.00</b>	<b>Total Bid</b>	<b>\$ 361,870.01</b>

**PINELLAS COUNTY CAPITAL IMPROVEMENT PROJECT (CIP)  
PROJECT FINANCIAL OVERVIEW**

1. Construction Phase: ☒      2. Date: April 9, 2013  
3. Contract Review: ☒

<b>4. Title: Detention Central RTU Replacement</b>		
<b>5. Anticipated Scope and Description: This 3rd Penny maintenance allocation project entails replacement of the air handling units at the Detention Central Division ahead of schedule due to advancing deterioration.</b>		
<b>6. YEAR OF CONSTRUCTION START: FY 13</b>		
<b>FY13</b>		
<b>7. PROJECT BUDGET:</b>	<b>Appropriation</b>	<b>Multi-Year Plan</b>
Professional Services (Architectural/Engineering/Consulting)	\$ 0	\$ 0
Land/Right of Way/Building Acquisitions	\$	\$
Construction:	\$ 550,000	\$ 550,000
Testing	\$	\$
Other: Inter-local Agreement Payments, Misc. Materials, etc.	\$ 0	\$ 0
<b>TOTAL F</b>	\$ (1) 550,000	\$ (2) 550,000
<b>8. FINANCIAL RESOURCES:</b>		
Penny for Pinellas Sales Tax:		\$ 550,000
Local Option Gas Tax:		\$
Transportation Impact Fees:		\$
Grant(s):		\$
Reimbursements:		\$
Enterprise Revenue (Water, Sewer, Solid Waste, Airport):		\$
Other: General Fund Allocation		\$
<b>TOTAL FINANCIAL RESOURCES</b>		\$ (2) 550,000
<b>9. Project's First Full Year Estimated Operating Budget Fiscal Impact: <sup>(3)</sup></b>		
Fiscal Year:	FY 14	
New Positions:		
Number:	N/A	
Type:	N/A	
<b>Total Est. Fiscal Impact (Personal Services, Operating Expenses)</b>		\$ (3) N/A

(1) Amount represents realignment of FY13 approved budget for combined courts and jails maintenance projects.

(2) Amount represents the current estimate required from PID#000856A, Jail Expansion and Court Improvements, which serves as the funding vehicle for small maintenance projects.

(3) The project should produce indeterminate operating and maintenance cost savings.