



BOARD OF COUNTY COMMISSIONERS

DATE: March 12, 2013

AGENDA ITEM NO. //

Consent Agenda ☐

Regular Agenda ☒

Public Hearing ☐

County Administrator's Signature:

Subject:

Approval of Purchase Authorization – Vehicles, Heavy and Light Duty
Contract No. 123-0234-PB(KF)

Department:

Real Estate Management / Purchasing

Staff Member Responsible:

Paul Sacco / Joe Lauro

Recommended Action:

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) APPROVE THE PURCHASE AUTHORIZATION OF VEHICLES, HEAVY AND LIGHT DUTY, IN AN AMOUNT NOT TO EXCEED \$8,750,000, PER THE PRICING TERMS AND CONDITIONS OF THE FLORIDA SHERIFFS ASSOCIATION / FLORIDA ASSOCIATION OF COUNTIES AND FLORIDA FIRE CHIEFS ASSOCIATION (FSA/FAC/FFCA) CONTRACT 12-20-0905.

Summary Explanation/Background:

The FSA/FAC/FFCA contract is awarded to the lowest, responsive, responsible bidders (as per attached) by manufacturer by specification and zone for all vehicles, trucks, vans and other fleet equipment. The FSA/FAC/FFCA contract is advertised and awarded as a cooperative contract, taking into consideration requirements and quantities to be ordered by agencies throughout the State of Florida. In the past, the Purchasing Department bid the requirements for mass produced cars, trucks and equipment and found, due to economy of scale, the FSA/FAC/FFCA contract to be much more cost effective. The Fleet Management Division, within the Real Estate Management Department, utilizes this contract for the scheduled replacement of mass produced equipment that have reached the end of their useful and economic life. Factors used to determine the end of useful and economic life include but are not limited to: age; life to date mileage/hours of operation; historical maintenance cost as compared to like vehicles; operating cost per mile/hour; anticipated and ongoing repairs and physical condition.

It should be noted that the vehicles presented for consideration are deferred replacements from prior fiscal years and have greatly exceeded factors for replacement. The County deliberately deferred many replacements as organizational downsizing and service delivery changes provide an opportunity to reconsider needs and redeploy assets with the organization. All of the vehicles represented and requested have been thoroughly reviewed with user departments and are confirmed to be in absolute need of replacement.

Attached is a synopsis of vehicles to be replaced based upon type/class/description, department and expenditure. Also included is a synopsis of expenditures from the Vehicle Replacement Plan (VRP) and Department of Environment and Infrastructure Utilities Division Fund.

The purchase authorization expenditure request has been rounded to an amount not to exceed \$8,750,000 to provide for options necessary to outfit specific vehicles with items such as light bars, trailer hitches and tool boxes. These items will only be purchased as required based on vehicle operator needs and work task requirements.

Fiscal Impact/Cost/Revenue Summary:

Funded by Utilities (DEI)	\$ 2,681,230
Funded by VRP	\$ 6,030,599
Total Expenditure	\$ 8,711,829

Exhibits/Attachments Attached:

Contract Review
FY 13 Vehicle and Equipment Replacement Expenditures
FY 13 Replacement Totals by Class
FY 13 Total Replacement Expenditures by Class VRP and Utilities (DEI)
List of Awarded Firms FSA/FAC/FFCA Contract



**PURCHASING DEPARTMENT
CONTRACT REVIEW TRANSMITTAL**

CATS
NO.:

41762

PROJECT: BCC Memo for Purchase Authorization of Vehicles

BID NUMBER: 123-0234-PB (KF)

REQ. NUMBER:

TYPE: ☐ Purchase Contract ☒ Other: BCC Memo ☐ Construction-Less than \$100,000 ☐ One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

Please find attached for review BCC Memo for Purchase Authorization of Vehicles, Heavy and Light Duty from Florida Sheriff's Association, Florida Association of Counties and Florida Fire Chiefs Association Contract for the County.

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	<u>Purchasing Dept.</u> J. Lauro, Director <i>-- entered into CATS by KF</i>	2-22-13	<i>[Signature]</i>		
2.	<u>Real Estate Management</u> Attn: Paul Sacco, Director	2/25/13	<i>[Signature]</i>		
3.	<u>Fleet</u> Attn: Keith Grant	2/25/13	<i>PSS for KG.</i>		
4.	<u>Legal</u> Attn: Michelle Wallace	2/27/13	<i>MW</i>		
5.	<u>Asst. County Administrator</u> Attn: Mark Woodard	2/27/13	<i>[Signature]</i>	<i>See annex.</i>	

RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to: Joe Lauro at Extension: 4-4710
In order to meet the following schedule, please return your requirements to Purchasing by: ASAP, scheduled for March 12th BCC meeting.

TENTATIVE DATES

BCC Meeting: March 12, 2013

FY13 VEHICLE & EQUIPMENT REPLACEMENT EXPENDITURES

Vehicle & Equipment Replacement Program (VRP)

Adopted Budget, VRP	\$6,031,520
FY13 Total VRP Expenditures	\$6,030,599
Value of Deferred Units (included in Total VRP Expenditures)	\$2,285,259
Variance (Budget vs. Total Expenditures)	\$921
% of Total VRP Expenditures (Deferred Units)	38%
% of Total Replacement Expenditure (VRP & Utilities)	69%

DEI (Utilities)

FY13 Vehicle & Equipment Expenditures Utilities	\$2,681,230
Value of Deferred Units (included in Total Vehicle & Equipment Expenditures Utilities)	\$770,812
% of Total Vehicle & Equipment Expenditures Utilities (Deferred Units)	29%
% of Total Replacement Expenditure (VRP & Utilities)	31%
Total Vehicle & Equipment Expenditures VRP & Utilities	\$8,711,829
Total Replacement Expenditure (%)	100%

Note: Replacement expenditures for VRP & Utilities reflective of deferred vehicle & equipment replacements during the FY11 & 12 Fiscal periods

Total Replacement Expenditures by Class VRP & Utilities

Class	# of Units	Class Description	Total Expenditures
CA	10	Cars/Sedans	\$205,420
GN	1	Generators	\$25,810
HE	25	Heavy Equipment	\$1,291,396
HT	17	Heavy Trucks	\$2,372,590
LT	132	Light Trucks	\$3,067,001
MT	25	Medium Trucks	\$1,338,192
SE	3	Specialized Equipment	\$27,300
TR	24	Trailers	\$204,420
UC	12	Utility Carts	\$179,700
Total	249		\$8,711,829

FY13 Replacement Totals by Class & Department (VRP)

Class	# of Units	Class Description	Revised VRP Projected Expenditures
CA	5	Cars/Sedans	\$69,210
HE	18	Heavy Equipment	\$1,062,550
HT	15	Heavy Trucks	\$2,026,110
LT	93	Light Trucks	\$2,144,112
MT	10	Medium Trucks	\$495,817
SE	3	Specialized Equipment	\$27,300
TR	8	Trailers	\$55,800
UC	9	Utility Carts	\$149,700
Total	161		\$6,030,599

# OF UNITS BY DEPARTMENT/DIVISION	
Department	Units
ANIMAL SERVICES	7
BDRS CODE ENFORCEMENT	1
BDRS/BLDG. INSP-DEVL & REVIEW SER.	10
CLERK OF COURTS	1
CONSTRUCTION LICENSING	2
COOPERATIVE EXTENSION	3
EMERGENCY SERVICES/FIRE	1
ENG CONSTRUCTION INSPECT	12
ENVIRON MGMT	4
FAC MGMT DETENTION	5
FAC MGMT NORTHWEST	8
FAC MGMT SOUTHEAST	4
GEN SERV ADMIN (FISCAL)	1
HIGHWAY OPERATIONS	24
HIGHWAY STORMWATER MNGMT	10
HIGHWAY TRAFFIC SIGNAL	8
MOSQUITO CNTRL - LOCAL	14
MOSQUITO CNTRL AQUATIC WEED	6
PARK - FORT DESOTO	8
PARK - JOHN CHESTNUT SR	1
PARK - LAKE SEMINOLE	2
PARK - NURSERY	14
PARK - SAND KEY	1
PARK - SAWGRASS	1
PARK - WALL SPRINGS	5
PARK - WALSINGHAM	1
PARK - WAR VETERANS	2
PARKS & ENVIRONMENTAL LANDS FACILITY MGMT	1
PARKS & ENVIRONMENTAL LANDS SAFETY & SECURITY	2
TRAFFIC ENGINEERING	2
Total	161

AWARDED DEALERS

Alan Jay Chevrolet Buick GMC Cadillac

P.O. Box 9200
Sebring, FL 33871
Contact: Chris Wilson
Phone: 863-402-4234
Mobile: 863-381-3411
Fax: 863-402-4221
Email: chris.wilson@alanjay.com

Alan Jay Ford Lincoln

P.O. Box 9200
Sebring, FL 33871
Contact: Dave Wilson
Phone: 863-402-4281
Mobile: 863-381-0982
Fax: 863-402-4221
Email: dave.wilson@alanjay.com

Alan Jay Nissan

P.O. Box 9200
Sebring, FL 33871
Contact: Chris Wilson
Phone: 863-402-4234
Mobile: 863-381-3411
Fax: 863-402-4221
Email: chris.wilson@alanjay.com

Alan Jay Toyota

P.O. Box 9200
Sebring, FL 33871
Contact: Chris Wilson
Phone: 863-402-4234
Mobile: 863-381-3411
Fax: 863-402-4221
Email: chris.wilson@alanjay.com

Ameri-Recreational Sports, LLC

4422 Hwy. 441 North
Okeechobee, FL 34972
Contact: Bill Conner
Phone: 800-356-8973
Mobile: 863-634-3234
Fax: 863-467-0820
Email: wmconnerii@yahoo.com

Atlantic Truck Center

2840 Center Port Circle
Pompano Beach, FL 33064
Contact: Albert Johnsen
Phone: 800-639-3730
561-262-4600
Mobile:
Fax: 954-545-1099
Email: ajohnsen@atlantictrucks.com

Bartow Ford

2800 U.S. Hwy. 98 North
Bartow, FL 33830
Contact: Richard Weissinger
Phone: 863-533-0425
Mobile: 813-477-0052
Fax: 863-533-8485
Email: thefordtruckguy@gmail.com

Beck Auto Sales, Inc.

256 Hwy. 17 North
Palatka, FL 32177
Contact: Chuck Boner
Phone: 386-328-8863
800-382-3692
Mobile: 386-546-3034
Fax: 386-328-0891
Email: chuckboner@checkbeck.com

Beck Nissan, Inc.

252 Hwy. 17 North
Palatka, FL 32177
Contact: Chuck Boner
Phone: 386-328-8863; 800-382-3692
Mobile: 386-546-3034
Fax: 386-328-0891
Email: chuckboner@checkbeck.com

Bruce Rossmeier's Daytona Harley-Davidson

1637 North US Hwy. 1
Ormond Beach, FL 32174
Contact: Barry Kuhnly
Phone: 954-257-2073
Mobile: 954-257-2073
Fax: 386-671-7077
Email: bkuhnly@brucerossmeier.com

AWARDED DEALERS *(continued)*

Creel Tractor Company

3771 Palm Beach Blvd.

Ft. Myers, FL 33916

Contact: Brian Creel

Phone: 239-694-2185

800-282-7949

Mobile: 239-825-2408

Fax: 239-694-6059

Email: brian@creeltractor.com

Cruise Car, Inc.

1712 Northgate Blvd.

Sarasota, FL 34234

Contact: Bill Kics

Phone: 941-929-1630

Mobile:

Fax: 941-355-6470

Email: billk@cruisecarinc.com

Don Reid Ford, Inc.

1875 S. Orlando Ave.

Maitland, FL 32751

Contact: Eric Jore

Phone: 407-644-8111

Mobile:

Fax: 407-647-4779

Email: ejore@aol.com

Duval Ford

1616 Cassat Ave.

Jacksonville, FL 32210

Contact: Richard Tackett

Christy Self

Phone: 904-388-2144

Mobile: 904-343-6266

Fax: 904-387-6816

Email: richard.tackett@duvalford.com

christy.self@duvalford.com

Emergency Vehicle Supply Co., LLC

2251 Hammondville Road

Pompano Beach, FL 33069

Contact: Robert Windesheim

Phone: 954-428-5201

Mobile: 954-734-3549

Fax: 954-428-5202

Email: rwindesheim@levs.com

sales@levs.com

Everglades Farm Equipment Co., Inc.

906 U.S. Hwy 301

Palmetto, FL 34221

Contact: Mark Gulick

Phone: 941-722-3281

Mobile: 813-478-2145

Fax: 941-721-9073

Email: mgulick@evergladesfarm

equipment.com

Futch's Tractor Depot, Inc.

P.O. Box 1059

Hastings, FL 32145

Contact: Shawn C. Sadler

Phone: 904-692-3673

Mobile: 386-937-4477

Fax: 904-692-2842

Email: shawn@futchstractordepot.com

GHC Motorsports

614 US 27 South

Lake Placid, FL 33852

Contact: Scott Bradley

Phone: 863-699-2453

Mobile: 863-381-5771

Fax: 863-699-2639

Email: ghcsales@embarqmail.com

Glade & Grove Supply Co., Inc.

P.O. Drawer 760

Belle Glade, FL 33430

Contact: Ken Holowecky

Phone: 800-433-4451

561-996-3095

Mobile: 561-703-2644

Fax: 561-996-8513

Email: kenh@gladeandgrove.com

Greensouth Equipment, Inc.

1695 NW 63rd Street

Ocala, FL 34475

Contact: Terry Hunter

Phone: 352-351-2383

Mobile: 352-342-6582

Fax: 352-351-2523

Email: terryh@greensouth.com

AWARDED DEALERS *(continued)*

Gulf Coast Tractor & Equipment

3827 Land O' Lakes Blvd.
Land O' Lakes, FL 34639

Contact: Kevin R. Hansut

Phone: 813-995-2533

Mobile: 813-695-8182

Fax: 813-995-2937

Email: kevinh@gulfcoasttractor.com

Hub City Ford, Inc.

4060 S. Ferdon Blvd.
Crestview, FL 32536

Contact: Joe Windrow

Phone: 850-398-6810

Mobile: 850-393-4723

Fax: 850-398-6827

Email: windrow1@windrowfleetsales.com

Maroone Chevrolet, LLC

8600 Pines Blvd.
Pembroke Pines, FL 33024

Contact: Dave Fridgant

Phone: 954-447-2150

Mobile:

Fax:

Email: fridgantd@autonation.com

Maroone Chrysler Dodge Jeep Ram

13601 Pines Blvd.
Pembroke Pines, FL 33027

Contact: Steve Henry

Phone: 954-441-2034

Mobile: 954-383-1009

Fax: 954-441-2004

Email: fleetguy@comcast.net

MotoElectric Vehicles & More/

RoadRat Motors, LLC

2426 Mayport Road
Atlantic Beach, FL 32233

Contact: Ted Jackrel

Phone: 904-247-1818

Mobile: 904-838-8189

Fax: 904-247-2229

Email: tjackrel@motoelectricvehicles.com

Mullinax Ford of Osceola County

1810 E. Irlo Bronson Memorial Hwy.
Kissimmee, FL 34744

Contact: Stuart Mizrahi

Phone: 407-846-6000 x2494

Mobile: 407-538-8104

Fax: 407-705-1599

Email: stuford1@aol.com

RideNow Powersports Ocala

3880 N. Hwy. 441
Ocala, FL 34475

Contact: Dan Mainwaring

Phone: 352-732-8531

Mobile:

Fax: 352-732-4935

Email: ocalafinance@ridenow.com

Rountree-Moore Chevrolet

4316 W. U.S. Hwy. 90
Lake City, FL 32055

Contact: Rick Hoening

Phone: 904-608-4240

Mobile: 904-608-4240

Fax: 877-304-1927

Email: rtmfleet@gmail.com

Stingray Chevrolet

2002 N. Frontage Road
Plant City, FL 33563

Contact: Peter "Magic" Popiel

Phone: 813-359-5016

Mobile: 407-221-7600

Fax: 813-359-5476

Email: magicpeterfleet@gmail.com