



**BOARD OF COUNTY COMMISSIONERS**

**DATE:** December 11, 2012

**AGENDA ITEM NO.** 6a.

**Consent Agenda** ☒

**Regular Agenda** ☐

**Public Hearing** ☐

**County Administrator's Signature**

**Subject:**

Award of Bid: Building Lighting Retrofits  
Project No.: 000017A/2186  
Bid No.: 112-0502-CP(Df)

**Department:**

Real Estate Management / Purchasing

**Staff Member Responsible:**

Paul Sacco / Joe Lauro

**Recommended Action:**

I RECOMMEND THE BOARD OF COUNTY COMMISSIONERS (BOARD) REJECT THE BID FROM TLC INVESTMENTS, LLC, D/B/A STONES RIVER ELECTRIC, MADISON, TENNESSEE AS BEING NON-RESPONSIVE FOR NOT MEETING BID SPECIFICATIONS.

I FURTHER RECOMMEND THE BOARD AWARD THE BID FOR BUILDING LIGHTING RETROFITS TO:

- MIDWAY SERVICES, INC., CLEARWATER, FLORIDA
- ELECTRICAL ENGINEERING ENTERPRISES, INC.

ON THE BASIS OF BEING THE LOWEST, RESPONSIVE, RESPONSIBLE BIDS RECEIVED MEETING SPECIFICATIONS. BIDS ARE ON FILE IN THE PURCHASING DEPARTMENT.

I ALSO RECOMMEND THAT AFTER EXECUTION OF THE AGREEMENT BY THE CONTRACTOR, THE CHAIRMAN SIGN AND THE CLERK ATTEST.

**Summary Explanation/Background:**

This project is a continuation of Board directed funds to reduce energy and water consumption in County-owned facilities. The County instituted an Energy and Water Management Policy in 2007. Comparing Fiscal Year 2012 energy data for all County-owned facilities (except Detention and DEI facilities) to the mean average energy data of Fiscal Years 2005 and 2006 for the same facilities, energy consumption has been reduced by 15%. This reduction equates to approximately 7,000,000 KWH per year. A recent example of energy conservation stems from two initiatives implemented at 310 Court Street in preparation for the relocation of the Planning Department to this facility. The building was retrofitted with light emitting diode (LED) fixtures/lamps and an energy efficient chiller. To date, this building's energy consumption has been reduced by 43% when compared to last year's billing.

In 2011 and 2012, the Board's investment into water saving devices at the Detention Campus has resulted in a 30,000,000 gallon per year reduction, which equates to an approximate annual savings of \$250,000.00 annually.

On March 13, 2012, Progress Energy presented a rebate check to the Board in the amount of \$39,786.30 for Board's investment in LED lighting retrofits, installation of occupancy sensors and installation of demand control ventilation systems at select buildings.

The purpose of this project is to replace interior lighting fixtures in four (4) County buildings:

<u>Location</u>	<u>Contractor</u>	<u>Cost</u>
1. North County Service Center 29582 US 19 N, Clearwater	Midway Services, Inc.	\$ 83,143.00
2. Annex Building 400 S Ft Harrison Avenue, Clearwater	Midway Services, Inc.	\$286,967.72
3. Cooperative Extension Center 12520 Ulmerton Road, Largo	Electrical Engineering Enterprises, Inc.	\$ 70,323.00
4. Emergency Medical Service 12490 Ulmerton Road, Largo	Midway Services, Inc.	\$159,046.84

The new lighting fixtures will be LED technology. The LED fixtures will reduce overall building power consumption resulting from the energy efficiency of the fixtures and lamps, and the reduced heat load to the building HVAC systems. The estimated combined annual reduction in power consumption is 534,786 kWh, which will result in an estimated annual cost savings of \$64,124.00. Additionally, there is a projected average annual savings from reduced maintenance, which is estimated to be \$7,000.00.

Staff has reviewed the bids and recommends bid award to Midway Services, Inc and Electrical Engineering Enterprises, Inc. in the total amount of \$599,480.56. The engineering estimate for this project was \$850,000.00. All work is expected to be fully completed within one hundred (100) consecutive calendars days upon commencement of notice to proceed.

**Fiscal Impact/Cost/Revenue Summary:**

Estimated Total Expenditure: \$599,480.56

Funding for this project is provided by the General Government Services Fund, other General Government Activity.

**Exhibits/Attachments Attached:**

Contract Review Transmittal Slip  
Agreement  
Bid Tabulation  
Project Financial Overview



PURCHASING DEPARTMENT  
CONTRACT REVIEW TRANSMITTAL

CATS  
NO.:

40269

PROJECT: Building Lighting Retrofits

(PID No. 2186/000017A)

BID NUMBER: 112-0502-CP(Df)

REQ. NUMBER:

TYPE: ☒ Purchase Contract ☐ Other: ☐ Construction-Less than \$100,000 ☐ One Time

In accordance with the policy guide for Contract Administration, the attached documents are submitted for review and comment.

Upon completion of review, complete Contract Review Transmittal and forward to next Review Authority listed. Please indicate suggested changes by revising, in RED, the appropriate section of the document reflecting the exact wording of the change.

RISK MANAGEMENT: Please enter required liability coverage on pages: 35-37

PRODUCT ONLY ☐

Estimated Expenditure: \$850,000.00

REVIEW SEQUENCE	REVIEW AUTHORITY	REVIEW DATE	REVIEW SIGNATURE	COMMENTS (Attach Separate page if necessary)	COMMENTS INCORPORATED
1.	<u>Purchasing Dept.</u> J. Lauro, Director C. Mancuso, Ass't. Director D. Fechter, PA	7/18/12 7/17/12	JL CDF	Why a desc with specs that are only 3 pages?	DF
2.	<u>Real Estate Management Dept.</u> Paul Sacco, Director Keshwar Ramjattan, PM	7/23/12 7/19/11	Paul Sacco KR	See responses to comments	DF

Using Dept please provide below information:

☐ Yes, funding for this requisition is using grant Funding. ☐ No, funding for this requisition is not using grant Funding.

If grant funding is being used you must provide Purchasing with the exact clauses that need to be on attached document.

Please check attached vendor list. Circle vendors you want bids mailed to. Add additional vendors with complete information (Name, Address, Phone and Fax)

3.	<u>Risk Management Director</u> Attn: Virginia E. Holscher (Check applicable box at right)	7/27/12	VEN	see limits	DF	HIGH RISK NOT HIGH RISK
4.	<u>BCC Finance</u> Attn: Cassandra Williams	8/2/12	CBW			
5.	<u>Asst. County Administrator</u> Attn: M. Woodard	8/7/12	UW	Specs should include fixture: Rated life, warranty, color temperature, etc....	DF	
6.	<u>Legal</u> Attn: Michelle Wallace	8/7/12	MW	Agreements Attached	DF	

RETURN ALL DOCUMENTS TO PURCHASING

Make all inquiries to: Dave Fechter, Procurement Analyst

at Extension 3154

In order to meet the following schedule, please return your requirements to Purchasing by: July 31, 2012

Revised 08/2010

TENTATIVE DATES

Bid Mail Out: August 3, 2012

Bid Opening: September 6, 2012

Purchasing Director Approval: September 17, 2012

if we are not going to proceed with a 2 step bid process to determine qualifications we need to add minimum quals to bid document i.e. electrical contractor license / experience etc.

THIS AGREEMENT, made and entered into by and between the Board of County Commissioners of Pinellas County, a political subdivision of the State of Florida, hereinafter designated the COUNTY, and

(Name of Firm)

(Corporation, Partnership or Individual Proprietor)

Authorized to do business in the State of Florida, with principal place of business located at:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

herein after designated the CONTRACTOR,

WITNESSETH:

That for and in consideration of the sum  
of \_\_\_\_\_

DOLLARS \$

to be paid by the COUNTY to the CONTRACTOR as herein provided, and in further consideration of the mutual covenants and promises to be kept and performed by and between the parties hereto, it is agreed as follows:

1. THE CONTRACTOR AGREES:

- A. To furnish all services, labor, materials and equipment necessary for the complete performance, in a thorough and workmanlike manner, of the Work contemplated under **Bid Title: Building Lighting Retrofits (PID # 2186/000017A)** , **Bid No: 112-0502-CP**, in Pinellas County, Florida, to comply with the applicable standards, and to perform all Work in strict accordance with the terms of the Contract Documents.
- B. To commence Work under this Agreement with an adequate force and equipment within fifteen (15) consecutive calendar days after receipt of written notice from the COUNTY to proceed hereunder, and to fully complete all necessary Work under the same within not more than **one hundred (100)** consecutive calendar days. It is understood and agreed that the date on which the consecutive calendar days will begin to be charged to the Project shall be the fifteenth (15th) calendar day from the date of receipt of the Notice to Proceed. Time of performance and completion of the Work of this Agreement is of the essence.
- C. That upon failure to complete all Work within the time provided for above, the Contractor shall pay to the County such sums as shall be determined in accordance with the Liquidated Damages provision of this Agreement, and the payment of such sum shall be secured as provided for therein.
- D. That the CONTRACTOR and each subcontractor shall furnish to the COUNTY, upon demand, a certified copy of the payroll covering Work under this Agreement, together with such other information as may be required by the COUNTY to ensure compliance with the law and the provisions of this Agreement.
- E. To procure all insurance as required by the Instructions to Bidders.
- F. To procure and maintain all permits and licenses which may be required by law in connection with the prosecution of the Work contemplated hereunder, except for those permits obtained by the County as expressly set forth in Appendix 1 of the Contract Documents. Notwithstanding the provisions above, the Contractor shall be responsible for non-compliance of all permit requirements, including all fines resulting from Contractor's non-compliance of said requirements.
- G. To permit any representative(s) of the County, at all reasonable times, to inspect the Work in progress or any of the materials used or to be used in connection therewith, whether such Work is located on or off the

Project site, and to furnish promptly, without additional charge, all reasonable facilities, labor and materials deemed necessary by the County's Design Professional/Engineer/Project Manager, for the conducting of such inspections and tests as it may require.

- H. Unless otherwise provided in the special provisions, special conditions and Specifications, to assume liability for all damage to Work under construction or completed, whether from fire, water, winds, vandalism, or other causes, until final completion and acceptance by the County and notwithstanding the fact that partial payments may have been made during construction.
- I. No subcontract or transfer of Agreement shall in any case release either the Contractor or its surety of any liability under the Agreement and bonds. The County reserves the right to reject any subcontractors or equipment.
- J. Unless specifically prohibited by Florida law, the Contractor shall defend, indemnify and hold harmless the County and its officers and employees from any and all liabilities, claims, damages, penalties, demands, judgments, actions, proceedings, losses or costs, including, but not limited to, reasonable attorneys' fees and paralegals' fees, or by, or on account of, any claim or amounts recovered under the "Workers' Compensation Law" or of any other laws, by-laws, ordinance, order or decree whether resulting from any claimed breach of this Agreement by the Contractor or from personal injury, property damage, direct or consequential damages, or economic loss, to the extent caused by the negligence, recklessness, or intentional wrongful misconduct of the Contractor or anyone employed or utilized by the Contractor in the performance of this Agreement. The duty to defend under this paragraph is independent and separate from the duty to indemnify, and the duty to defend exists regardless of any ultimate liability of the Contractor, the County and any indemnified party. The duty to defend arises immediately upon presentation of a claim by any party and written notice of such claim being provided to the Contractor. The Contractor's obligation to indemnify and defend under this Article will survive the expiration or earlier termination of this Agreement until it is determined by final judgment that an action against the County or an indemnified party for the matter indemnified hereunder is fully and finally barred by the applicable statute of limitations. The Contractor shall guarantee the payment of all just claims for materials, supplies, tools, labor or other just claims against it or any subcontractor in connection with this Agreement; and its bonds will not be released by final acceptance and payment by the County unless all such claims are paid or released.
- K. By signing this Agreement, the contractor certifies under penalty of law that it understands the terms and conditions of, and will comply with, the Pinellas County National Pollutant Discharge Elimination System (NPDES) Permit No. FLS000005 that authorizes the storm water discharge associated with construction activities.
- L. Contractor shall submit invoices for payment due as provided herein with such documentation as required by Pinellas County and all payments shall be made in accordance with the requirements of Section 218.70 *et. seq.* Florida Statutes, "The Local Government Prompt Payment Act." Invoices shall be submitted to the address below unless instructed otherwise on the purchase order, or if no purchase order, by the ordering department:

Finance Division Accounts Payable  
Pinellas County Board of County Commissioners  
P. O. Box 2438  
Clearwater, FL 33757

Each invoice shall include, at a minimum, the Contractor's name, contact information and the standard purchase order number. In order to expedite payment, it is recommended the Contractor also include the information shown in Section A – General Conditions Payments/Invoices. The County may dispute any payments invoiced by Contractor in accordance with the County's Dispute Resolution Process for Invoiced Payments, established in accordance with Section 218.76, Florida Statutes, and any such disputes shall be resolved in accordance with the County's Dispute Resolution Process.

## 2. THE COUNTY AGREES:

- A. To pay to the Contractor the Agreement Amount herein above specified, as follows: (if applicable)  
If progress satisfactory to the County is being made by the Contractor the Contractor will receive partial payments on this Agreement as the Work progresses, based upon estimates of the amount of Work done less payments previously made. In each case 10% of the Agreement Amount earned shall be retained until 50% of the Work is completed, and thereafter 5% of the Agreement Amount earned shall be retained until satisfactory completion and final acceptance of the Project, and final compliance by the Contractor with all terms and conditions of the Contract Documents. Neither progress payment nor partial or entire use or occupancy of the Project by the County shall constitute an acceptance of Work not in accordance with the Contract Documents. The County, prior to making of any payment, may require the

Contractor to furnish a certificate or other evidence showing the amount of Work done or completed at that time.

OR

If progress satisfactory to the County is being made by the Contractor, the Contractor will receive partial payments on this contract as the work progresses, based upon estimates of the amount of work done less payments previously made. Neither progress payment nor partial or entire use or occupancy of the Project by the County shall constitute an acceptance of work not in accordance with the Contract Documents. The County, prior to making of any payment, may require the Contractor to furnish a certificate or other evidence showing the amount of work done or completed at that time.

- B. If the Contractor shall so request, to furnish, without charge, two (2) certified copies of any motions or resolutions authorizing the execution of this Agreement, or amendments thereto, or any changes in the Plans, Plans or Specifications pertaining to this Agreement.

3. IT IS MUTUALLY AGREED:

- A. That no change, alteration, amendment, payment for extra Work or agreement to pay for same, shall be binding upon the County until it has been approved the same, and until the same shall be properly approved by the Board.
- B. The County shall designate a representative insofar as prosecution of the Work, and interpretation of the Plans and Specifications are concerned, and that no payments shall be made by the County under this Agreement except upon the certificate of the proper County designee.
- C. This Agreement shall be interpreted under and its performance governed by the laws of the State of Florida.
- D. The failure of the County to enforce at any time or for any period of time any one or more of the provisions of the Contract Documents shall not be construed to be and shall not be a waiver of any such provision or provisions or of its rights thereafter to enforce each and every such provision.
- E. Each of the parties hereto agrees and represents that this Agreement comprises the full and entire agreement between the parties affecting the Work contemplated, and that no other agreement or understanding of any nature concerning the same has been entered into or will be recognized, and that all negotiations, acts, Work performed, or payments made prior to execution hereof shall be deemed merged into, integrated and superseded by this Agreement.
- F. Should any provision of this Agreement be determined by a court to be unenforceable, such determination shall not affect the validity or enforceability of any section or part thereof.
4. The following named Documents, which shall be referred to as the "Contract Documents," are by reference hereby incorporated into this Agreement:

**ADDENDA** (if applicable)

**APPENDIX 4 SPECIAL NOTICES** (if applicable)

**SECTION B SPECIAL CONDITIONS**

**SECTION H AGREEMENT**

**SECTION D SPECIFICATIONS**

If there is a conflict between the terms of this Agreement and the above referenced documents, then the conflict shall be resolved as follows: the terms of this Agreement shall prevail over the other documents, **and the terms of the remaining documents shall be given preference in their above listed order.**

5. This Agreement shall be binding upon, and shall inure to the benefit of the executors, administrators, heirs, successors and assigns of the Contractor.

IN WITNESS WHEREOF, the parties hereto have caused this instrument to be executed on the day and year as written.

PINELLAS COUNTY acting by and  
through the Board of County Commissioners

Name of Firm

\_\_\_\_\_  
Chairman

By: \_\_\_\_\_

\_\_\_\_\_  
Date

\_\_\_\_\_  
Print Name

ATTEST:  
Ken Burke,  
Clerk of the Circuit Court

\_\_\_\_\_  
Title

ATTEST:

By: \_\_\_\_\_  
Deputy Clerk

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Title

Approved as to Form

WITNESSES:

By: Michelle Wallace  
Office of the County Attorney

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Business Address

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Business Address

\_\_\_\_\_  
Contractor's Registration or Certification No.  
issued by the State of Florida

\*\*\*CORPORATE SEAL\*\*\*

**PINELLAS COUNTY GOVERNMENT, FLORIDA**

**Tabulation**

**Bid No.: 112-0502-CP(DF)**

**Bid Title : Building Lighting Retrofits**

**Project # 000017A/2186**

**Date & Time Due: October 2, 2012**

		Midway Services, Inc.		Electrical Engineering Enterprises, Inc.		A & K Energy Conservation, Inc.		TLC Investments, LLC, D/B/A Stones River Electric	
Item No.	Description		Amount		Amount		Amount		Amount
1	North County Service Center		\$ 83,143.00		\$ 84,740.00		\$ 89,919.50		**
2	Annex		\$ 286,967.72		\$ 294,795.00		\$ 335,457.75		**
3	Cooperative Extension		\$ 70,616.30		\$ 70,323.00		\$ 90,349.10		**
4	Emergency Medical Service		\$ 159,046.84		\$ 170,629.00		\$ 192,757.10		**
		<b>Total Bid</b>	<b>\$ 599,773.86</b>	<b>Total Bid</b>	<b>\$ 620,487.00</b>	<b>Total Bid</b>	<b>\$ 708,483.45</b>	<b>Total Bid</b>	<b>**</b>
** Non-Responsive									



**PINELLAS COUNTY CAPITAL IMPROVEMENT PROJECT (CIP)  
PROJECT FINANCIAL OVERVIEW**

1. Design Phase: ☐ 2. Date: December 11, 2012  
3. Contract Review: ☐

<b>4. Title: Lighting Retrofits</b>		
<b>5. Anticipated Scope and Description: This project provides for conversion of lighting fixtures to more efficient units.</b>		
<b>6. YEAR OF CONSTRUCTION START: FY 13</b>		
	<b>FY13</b>	<b>FY10-FY20</b>
<b>7. PROJECT BUDGET:</b>	<b>Appropriation</b>	<b>Multi-Year Plan</b>
Professional Services (Architectural/Engineering/Consulting)	\$	\$
Land/Right of Way/Building Acquisitions	\$	\$
Construction:	\$	\$
Testing	\$	\$
Other: Inter-local Agreement Payments, Misc. Materials, etc.	\$ 900,000	\$ 900,000
<b>TOTAL</b>	\$ (1) 900,000	\$ (2) 900,000
<b>8. FINANCIAL RESOURCES:</b>		
Penny for Pinellas Sales Tax:		\$
Local Option Gas Tax:		\$
Transportation Impact Fees:		\$
Grant(s):		\$
Reimbursements:		\$
Enterprise Revenue (Water, Sewer, Solid Waste, Airport):		\$
Other: General Fund Allocation		\$ 900,000
<b>TOTAL FINANCIAL RESOURCES</b>		\$ (2) 900,000
<b>9. Project's First Full Year Estimated Operating Budget Fiscal Impact: <sup>(3)</sup></b>		
Fiscal Year:	FY 13	
New Positions:		
Number:	0	
Type:		
<b>Total Est. Fiscal Impact (Personal Services, Operating Expenses)</b>	<b>\$ -183,400</b>	

(1) Amount represents FY13 appropriation.

(2) Amount represents FY13 appropriation.

(3) This project is expected to produce approximately \$183,400 in annual electricity cost savings at current electric rates.